

#### **Claranet Teams Rooms**

Meet Smarter. Engage Everyone. Achieve More.

claranet helping our customers do amazing things

### Hybrid work is here to stay!

73%

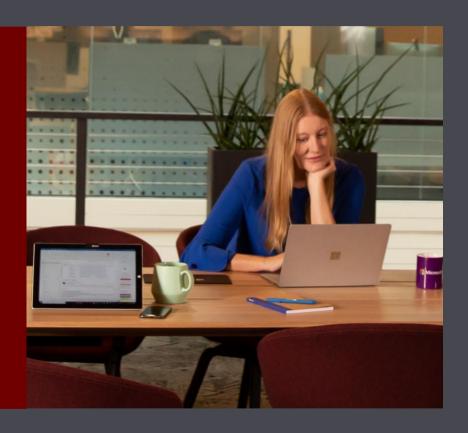
of employees want flexible remote work options to stay.

67%

of employees want more in-person work or collaboration postpandemic.

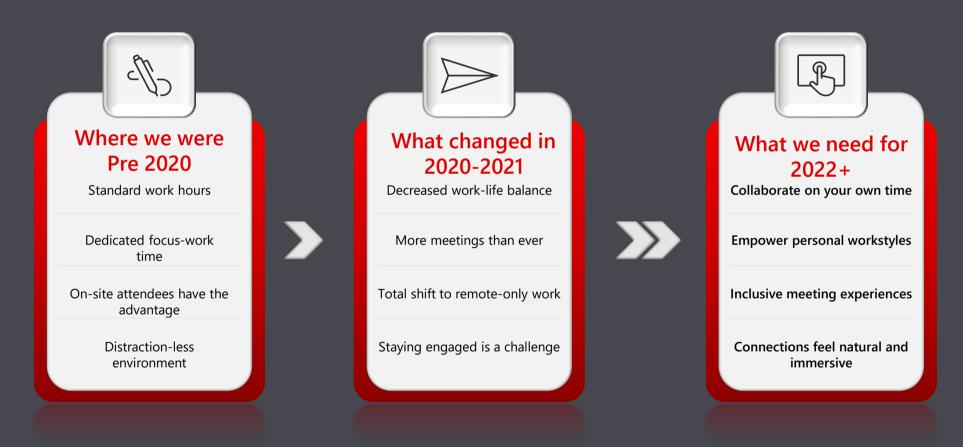
66%

of leaders say their company is considering redesigning office space for hybrid work.



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### Hybrid work has transformed how we work



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#### Why Claranet Teams Rooms?

#### Meeting expectations have evolved

Collaborating and connecting is essential in a hybrid working world

80%

of employee time is spent collaborating<sup>1</sup>

56%

of meetings have at least one remote attendee<sup>2</sup> 15%

of meeting rooms are equipped for video, even as video becomes the norm<sup>3</sup>



## Cost savings and benefits of Microsoft Teams Rooms

#### What customers say:



Microsoft Teams Room Systems promotes healthy team habits across global locations reducing the need to travel and resulting in a noticeable impact on **cost-efficiency** too." - Vice President, IT Operations and Support

Results based on multiplie\* I otal Economic Impact." Studies by Forrester Consulting, commissioned by Microsoft and with Microsoft research. The cost savings in this presentation are illustrative and only intended for your internal use. Prices may vary by reseller and channel. The results may not be accurate or appropriate for your needs and should not be relied upon as your sole reference. MICROSOFT MAKES NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, ABOUT THE RESULTS WITHIN THIS PRESENTATION

\*Forrester Total Economic Impact Studies™ used as inputs for this Sales Play: ¹New Technology: the Projected Total Economic Impact™ of Microsoft Teams Rooms Managed Services, December 2020; ²The Total Economic Impact™ of Microsoft Surface Hub, June 2020; ³The Total Economic Impact™ Of Microsoft Teams, April 2021

#### 80%

Time reduction required to start meetings with Microsoft Teams Room Systems<sup>1</sup>

#### 40%

Pre- and post-meeting time saved with Teams Room Systems<sup>2</sup>

#### £575/u/m

Reduction in necessary office space spend<sup>3</sup>

#### 75 hours

saved per employee per year with increased productivity

due to the collaboration features in Teams<sup>4</sup>

#### Claranet Teams Rooms Overview

- End to End Survey, Assessment, Supply and Install of Microsoft Teams Rooms Solution
- Microsoft Certified equipment
- On site engineering performed by expert partner in video conferencing and hybrid meeting systems
- Accurate survey and installation leads to a better user experience and more engaged users both in and out of the room









Want to hear more?

Call us on **0330 390 0507** and speak to one of our UC experts!

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