



Claranet Teams Rooms

Meet Smarter. Engage Everyone. Achieve More.

claranet[®]

helping our customers
do amazing things

Hybrid work is here to stay!

73%

of employees want flexible remote work options to stay.

67%

of employees want more in-person work or collaboration post-pandemic.

66%

of leaders say their company is considering redesigning office space for hybrid work.



Hybrid work has transformed how we work



Why Claranet Teams Rooms?

Meeting expectations have evolved

Collaborating and connecting is essential in a hybrid working world

80%

of employee time is
spent collaborating¹

56%

of meetings have
at least one
remote attendee²

15%

of meeting rooms
are equipped for
video, even as
video becomes the
norm³

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Sources:

¹ University of Virginia, "How much workplace collaboration is too much?", 2016

² Microsoft Business Meetings Habits Practices Study, February 2018

³ CSS Insight, August 2016

Cost savings and benefits of Microsoft Teams Rooms

What customers say:

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Microsoft Teams Room Systems promotes healthy team habits across global locations reducing the need to travel and resulting in a noticeable impact on **cost-efficiency** too.” - Vice President, IT Operations and Support

80%

Time reduction required to start meetings with Microsoft Teams Room Systems¹

40%

Pre- and post-meeting time saved with Teams Room Systems²

£575/u/m

Reduction in necessary office space spend³

75 hours

saved per employee per year with increased productivity due to the collaboration features in Teams⁴

Results based on multiple* Total Economic Impact™ Studies by Forrester Consulting, commissioned by Microsoft and with Microsoft research. The cost savings in this presentation are illustrative and only intended for your internal use. Prices may vary by reseller and channel. The results may not be accurate or appropriate for your needs and should not be relied upon as your sole reference. MICROSOFT MAKES NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, ABOUT THE RESULTS WITHIN THIS PRESENTATION

*Forrester Total Economic Impact Studies™ used as inputs for this Sales Play: ¹New Technology: the Projected Total Economic Impact™ of Microsoft Teams Rooms Managed Services, December 2020; ²The Total Economic Impact™ of Microsoft Surface Hub, June 2020; ³The Total Economic Impact™ Of Microsoft 365 E3, December 2020; ⁴The Total Economic Impact™ of Microsoft Teams, April 2021

Claranet Teams Rooms Overview

- End to End Survey, Assessment, Supply and Install of Microsoft Teams Rooms Solution
- Microsoft Certified equipment
- On site engineering performed by expert partner in video conferencing and hybrid meeting systems
- Accurate survey and installation leads to a better user experience and more engaged users both in and out of the room



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Want to hear more?

Call us on **0330 390 0507** and speak to one of our UC experts!

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