

# Scale personalized outreach with better data enrichment

Clay overview

## The 4 components of Clay



### Integrations

Integrate all your providers in 1 place

Access 75+ other databases with just Clay



### Waterfall Enrichments

Search multiple providers sequentially to maximize data quality and coverage



### Al Research Agent

Use AI to search websites and find all the answers to our questions



## Personalized Messaging

Use AI email builder to write & send personalized emails that convert



### Use cases



### **TAM sourcing**

Search multiple providers sequentially to maximize data quality and coverage



### **Customer expansion**

Ask our agent to search websites and find all the answers to your questions



### **CRM enrichment & hygiene**

Search multiple providers sequentially to maximize data quality and coverage



### Inbound lead enrichment

Access 50+ databases to get the most comprehensive coverage of information



### Intent data

Ask our agent to search websites and find all the answers to your questions



### Al outbound

Access 50+ databases to get the most comprehensive coverage of information



### Account & lead scoring

Ask our agent to search websites and find all the answers to your questions



## What we heard from you



### Data quality is lacking

Only 6% of people have phone numbers. Although total contact counts are healthy, having the right contact with valid info is not.



### Account research is manual

Reps currently spend hours each week performing repetitive google queries to find information.



### **Enablement requires engineering effort**

Recent projects (like PDL integration) required data engineering team + lengthy timelines.



## **Features**



#### Al outbound

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### Al formula generator

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### Waterfall enrichment

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### Personalized messaging

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### Al research agent

Ask our agent to search websites and find all the answers to your questions



## ANTHROP\C

3x
Enrichment coverage

Hours saved/week in SFDC

Clay has helped Anthropic significantly improve their lead enrichment and sales data pipelines. The team has been able to consolidate their tech stack to core essentials, including tools like their CRM, Clay, and email tools

Read the full story at clay.com/blog





2x
Ad match rates

600

Manual ABM pages, automated

"Anytime we have an idea that would require mundane tasks, we wonder if we can use Clay. The growth team never has to wait on engineering timelines to accomplish creative campaign workflows."

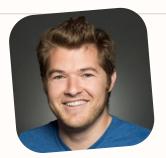


Talia Schleifer
Growth at Verkada

Read the full story at clay.com/blog



"These last few years, the market dynamics have shifted. Scaling inefficient BDR work isn't possible anymore. A lot of CROs & CMOs are now rethinking this model and looking to automate their outbound. We found that was possible with Clay."



Kris Rudeegraap





## Trusted by the best

