## Clazar

# **Clazar Cloud Sales Acceleration Platform**

## Fast-track your cloud sales with zero operational lift

Clazar's unified platform streamlines and automates the entire cloud sales cycle, empowering revenue leaders to accelerate growth on cloud marketplaces.

## Multi-Cloud Listing

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Effortlessly launch your products on AWS, Azure, and Google Cloud marketplaces or transfer your current listings to Clazar with zero engineering effort.

## **Co-Sell Automation**

Automate co-sell opportunity creation, deal management, and data enrichment so you can focus on growing partnerships, not running operations.

## Metering

Track your revenue precisely with our advanced automated metering solutions. Keep your finances accurate and dependable without the fuss.



### **Offer Management**

Create, send, and track public offers, private offers, agreement-based offers (ABOs) & professional services offers across marketplaces- directly from your SFDC or HubSpot.



## Buyer 360

Seamlessly track your buyer's journey, manage contracts efficiently, audit metering records, and stay ahead of contract expirations.



## **Insights and Analytics**

Enhance revenue tracking with real-time insights, dynamic visualizations, effortless revenue recognition, and easy report sharing for effective decision-making.



**40%** Faster sales cycle

80% Increased deal size

27% Higher win rates

#### Learn more at www.clazar.io

#### Martin Marti

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# **Unmatched Salesforce**

## experience

- + Manage cloud sales and co-selling from your Salesforce with self-updating, intuitive widgets.
- + Automated and secure bi-directional data sync between cloud portals and Salesforce.
- + Enterprise-grade security with flexible access permissions, requesting only essential keys.
- + Maintain your existing Salesforce setup intact, with Clazar respecting your object schemas and records.

Clazar's platform, along with their toptier support, has transformed our productivity. We've seen significant improvements in data accuracy, reporting, and our ability to scale quickly. Their easy-to-use platform and smooth integration have empowered us to pursue a multi-cloud strategy.



### Sarah Jackson

**Cloud and Partner Alliances Director** 

## Scale without compromise

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API

## **Enterprise-Grade Security**

Clazar prioritizes your data integrity and security, meeting top-tier standards such as GDPR and SOC 2 Type 2 compliance. We are also a certified partner of leading cloud providers like AWS and GCP.

#### **API and Partners**

Our APIs help you securely integrate Clazar into your existing processes and workflows. Access and export your marketplace and co-sell data from cloud portals to over 40 destination systems, including Google BigQuery and Snowflake.

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#### **Robust Governance**

Clazar offers advanced governance capabilities, such as role-based access controls, end-to-end encryption, continuous monitoring, and regular audits and assestments.

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#### Industry-leading customer success

From bespoke onboarding and training programs to round-the-clock support, Clazar is a fit-for-purpose partner designed to help guide your marketplace evolution.

## Trusted by companies of all sizes





















