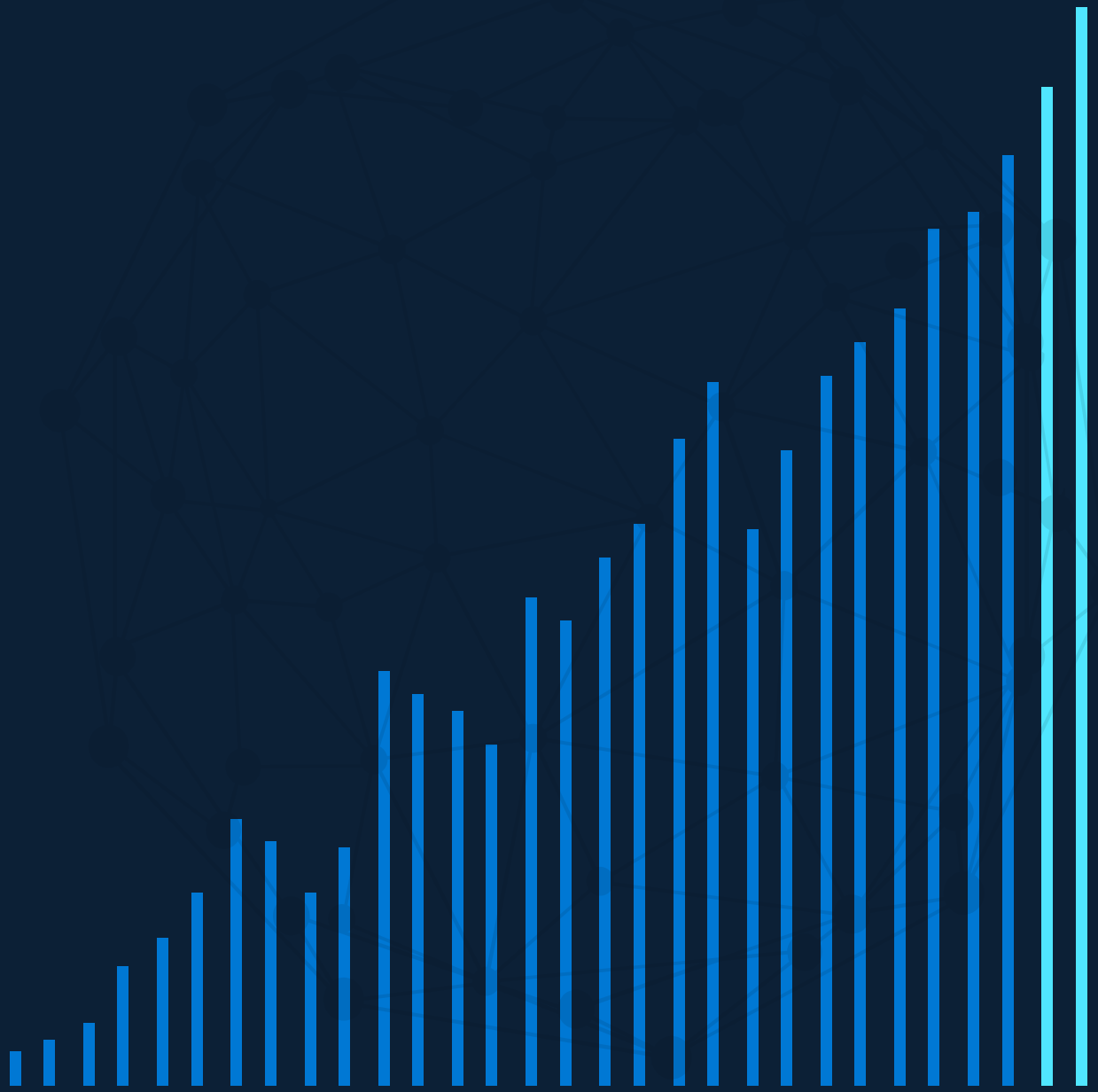
Click2Cloud®

Landing Zone

To Accelerate Digital Transformation Journey



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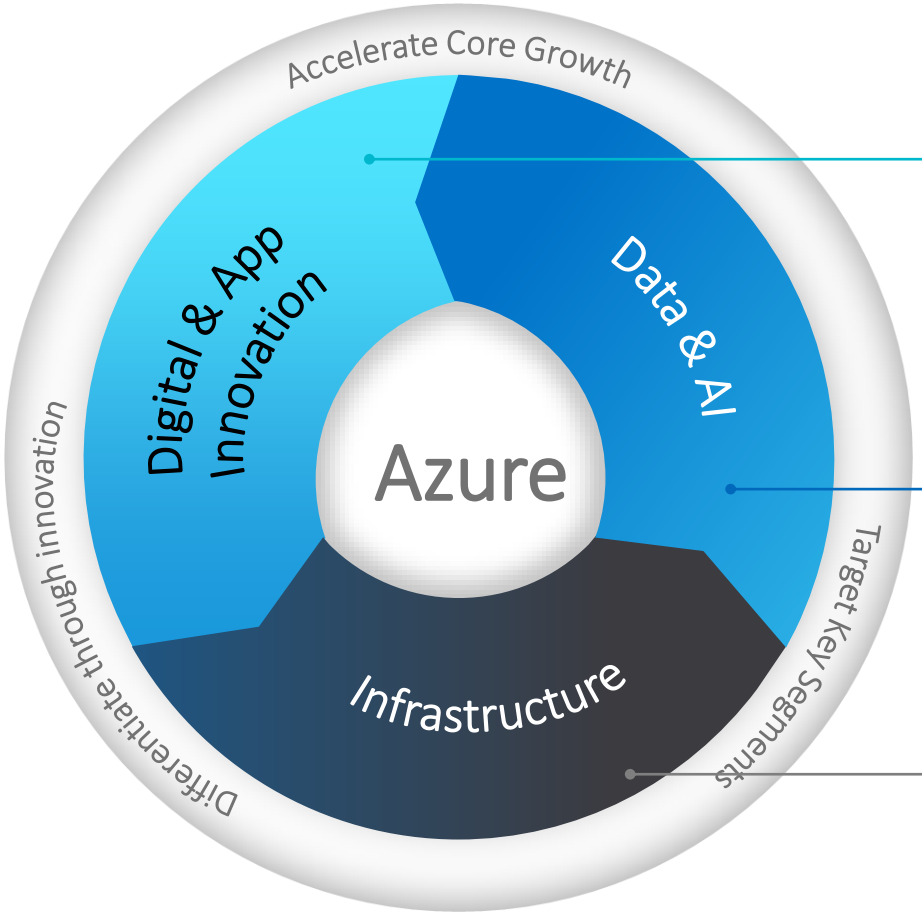
FY23 - Solution Plays



Digital & App Innovation

- Modernize Enterprise Applications
- Innovate and Scale with Cloud Native apps
- Enable Developer Productivity and Accelerate Delivery
- Accelerate Innovation with Low Code

Data & AI

- Migrate and Modernize your Data Estate
- Innovate with AI and Cloud scale Databases in Every App
- Power Business Decisions with Cloud Scale Analytics
- Enable Unified Data Governance

Infrastructure

- Migrate and Modernize your Infrastructure and Workloads
- Modernize SAP on the Microsoft Cloud
- Modernize your workloads with Azure at any scale with HPC + AI
- Protect your data and ensure business resiliency with BCDR
- Innovate across hybrid and edge with Arc and IoT

Assessment Types

Microsoft Click2Cloud

- Data & Infra Migration
- Application Modernization
- Analytics Assessment
- Oracle to PostgreSQL (Hyperscale - Citus)
- Data Warehouse Migration
- Mainframe Modernization
- SAP on Azure
- PowerApps Power Platform
- Contract Optimization
- Cloud Security Assessment
- Sustainability Assessment
- Modern Workplace Assessment

Innovation Factory = *Assessment + Industry Solution*

Customer Nomination & Planning

Once seller nominates customer, Understand customer's business objectives & cloud adoption goals

3-4 Weeks

Solution Assessment

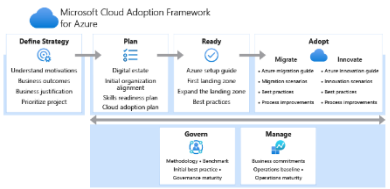
- Assessment Report
  - **Discovery** - Data collection
  - **Financial analysis** - TCO/ ROI – Detailed cost and financial analysis
  - **Migration plan** - Current Environment summery
  - **Recommended Next Steps** - Customer Proposal
  - **Business case** demonstrating the value story
  - **Executive summary**
  - Clear next steps post assessment

1-3 Days

CAF Workshop
Digital Advisor
(Cloud Adoption Framework Workshop)

Conduct workshops

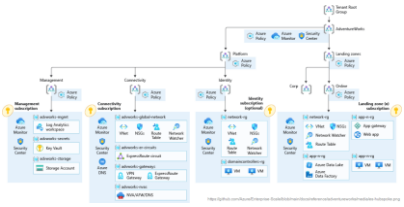
- Strategy, Plan & Ready: 1-Day Workshop to help define high level cloud strategy and adoption plan
- Ready & Govern Workshop to define Azure landing zone design
- Help understand all elements of the transition to cloud



1 Week

Landing Zone
(Foundational)

- Foundational Landing Zone Design/review to support Pilot/POC
- Migration/Modernization plan with cloud strategy recommendations
- Design and deploy Landing Zone (enterprise scale)



2-4 Weeks

Industry Solutions
(Pilot/Proof of Concept)

- Pilot/POC for first workload
- Expert guidance to migrate a pilot workload to Azure e.g.,
- 1st modernized
- ~5 VMs migrated
- One Low Code No Code application
- Azure sandbox (or Azure credits) to offset costs as you test
- Data lakes - AI/ML
- Future Modernization plan

How We Deliver Assessment?

3-4 Weeks

On-Prem, Cloud Services Discovery

- On-Prem : Apps & Infra Assessment
- Cloud Services Discovery
- SAP On Cloud Assessment
- Infra Assessment

Azure Migrate

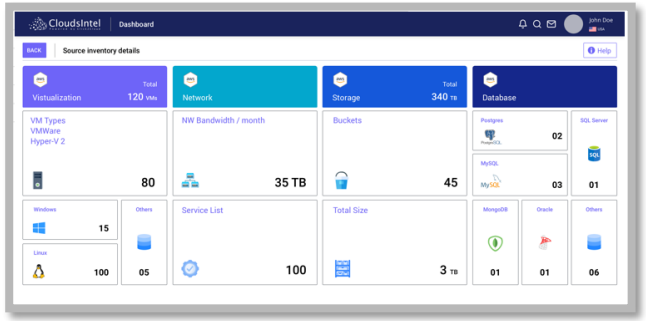
Cloud Intel
Powered by Click2Cloud

Discovery & Assessment Tools

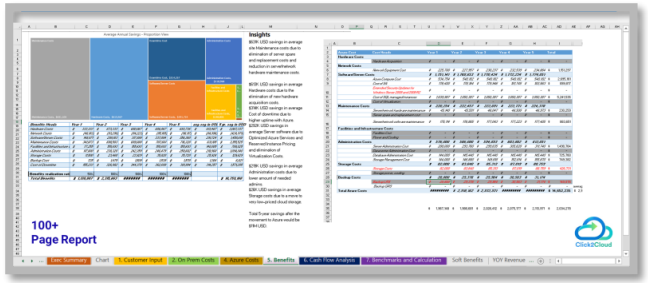
Discovery

- IaaS, PaaS, CaaS
- Data Discovery
- App Discovery
- Storage & Network
- Active Directory
- Licensing
- Security
- Cost Expenditure (Capex/opex)
- Sustainability

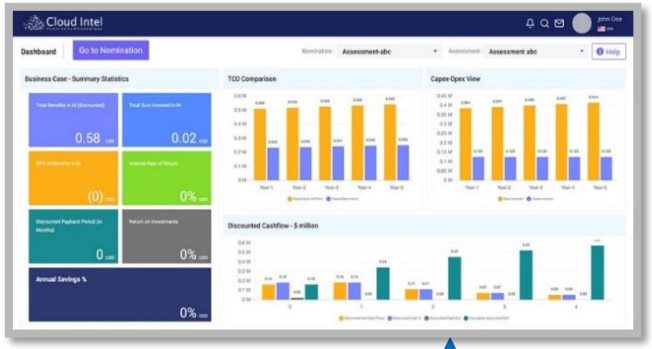
Executive Summary



Discovery
Assess your current IT infrastructure, Data collection

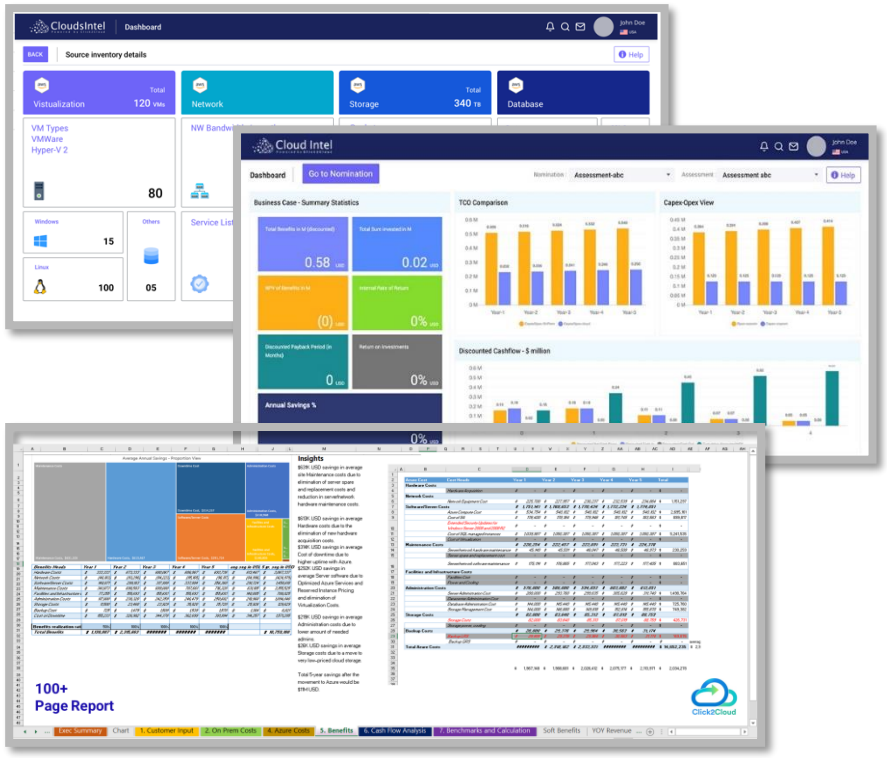


Financial & Business benefits
Finical analysis - TCO/ ROI, Detailed cost and financial analysis



Migration plan & Recommended
Summary of Current Environment
Recommended Next Steps - Customer Proposal, Business case

Solution Assessment | Deliverables



Apps & Infra Assessment

Cloud Intel
Powered by Click2Cloud

SAP On Cloud Assessment

Infra Assessment

3-4 Weeks

1. Discovery

✓Assess your current IT infrastructure
✓Identify your application & operational readiness

2. Business Case - Financial & Business benefits

We Leverages discovery data, IT profile and industry benchmarks to build a financial business case including **NPV, ROI and IRR and payback period with** a business impact study
✓Determine BOM based on industry specific solutions

3. Cloud Strategy and Migration Roadmap with Right-sizing

We proposed on approach for building a joint roadmap based on the inventory of applications, data and infrastructure and gather current on-premises costs.
✓Create basic dependency maps of your applications
✓Give the migration plan along with recommendations

4. Final Delivery - Assessment Report (BVA)

We conduct the workshop with customer involve technical discussions and business-outcomes based on Assessment Report which comes with financials and cloud migration roadmap.

1.Executive Summary
2.Summary of Current Environment (Current vs to be architecture)
3.TC0/ ROI – 5years plan
4. Business case
5.Recommended Next Steps
6. Customer Proposal

Data & AI Modernization

Lift & Shift	Modernize	Win with Analytics	Innovate with Apps + Data + AI
Execute migration (IaaS) lift & Shift Migrate	Migrate & Modernization (PaaS) of SQL Server and OSS DBs to Azure	Win the **Analytics Platform** with Data Governance to **modernize DW/BigData** legacy and enable **new use cases**	-Lead with Innovation and our **Managed DBs** value prop to **modernize legacy** and win **Cloud Native**, Intelligent Apps (Apps+Data+AI) **-Innovate** with AI with **AML and** win customers with **AI Led** solutions (OBS)

Output

TCO analysis + App and DB migration readiness + Application and DB modernization and remediation effort

App Modernization

BENEFIT

Lift & Shift

Datacenter Exit

Existing On-Prem applications

Modernize .NET /Java Apps

Build modern, scalable cloud apps on a cloud platform designed for .NET / Java.

Modernizing your .NET applications to **Azure App Service** & data layer to Azure SQL

Microsoft .NET · Java · python

Optimization

Enable new capabilities by providing DevOps culture and environments

Streamlining CI/CD with Azure DevOps / managed environments on Azure

App Containerization

Discover your ASP.NET application.

Build the container image.

Deploy the containerized application on AKS.

docker + = OPENSHIFT

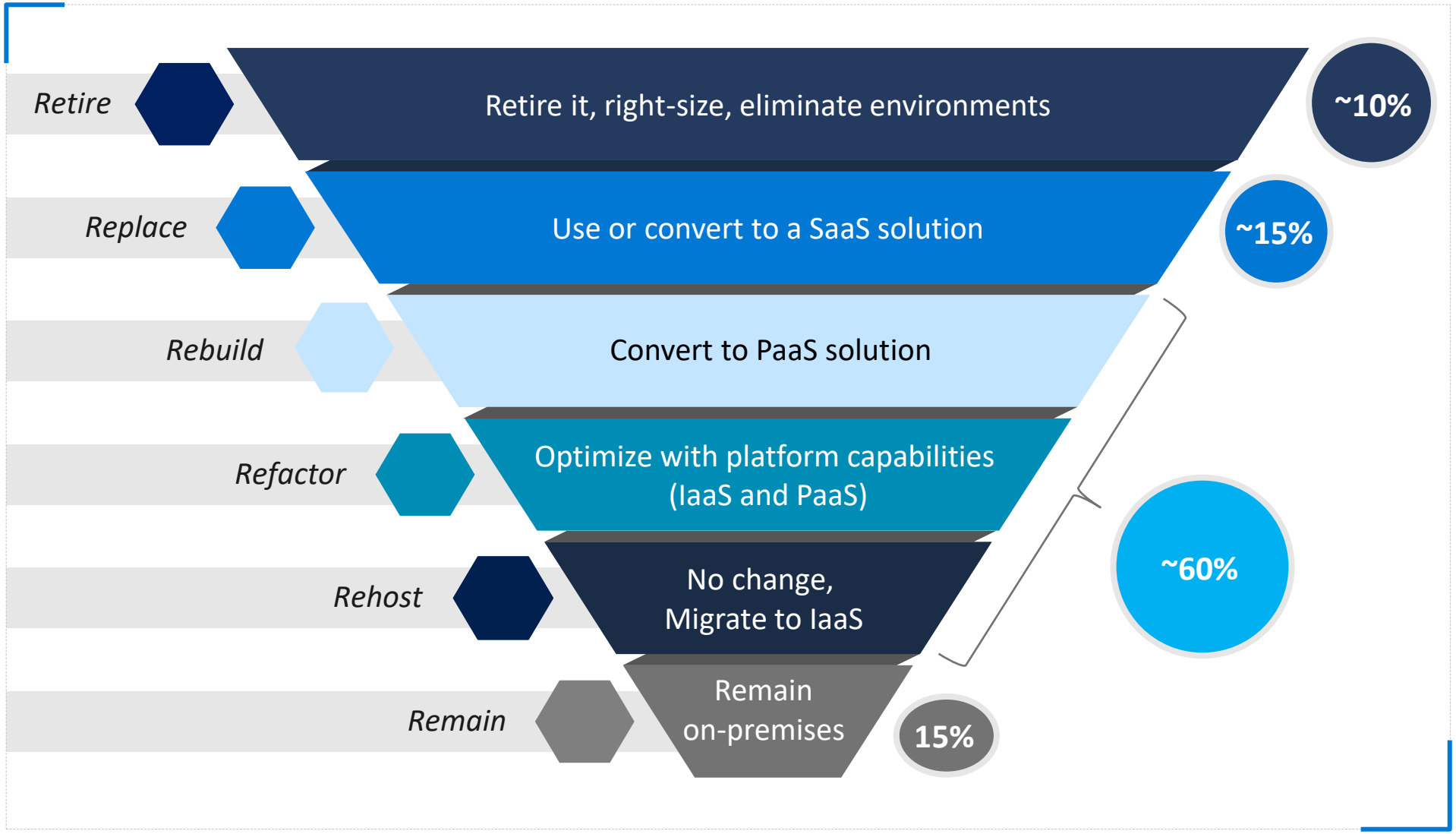
Applications Category

1. **Business Apps** : Applications of this type are the Website related apps
2. **Operational Apps** : Applications of this type are ones which are used internally by enterprise.

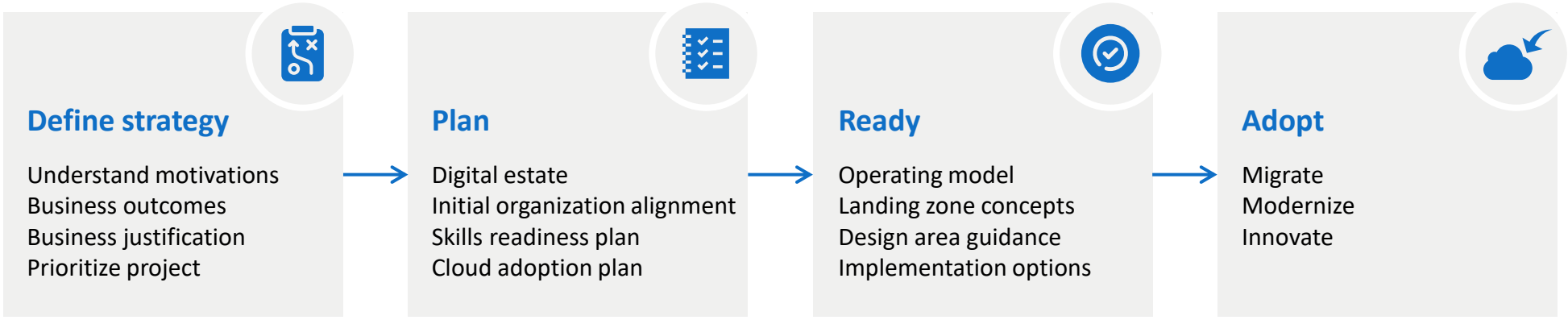
Output

TCO analysis + App and DB migration readiness + Application and DB modernization and remediation effort

Portfolio Rationalization



Cloud Adoption Framework (CAF) Workshop | Deliverables



1-3 Days

CAF Workshop
Digital Advisor
(Cloud Adoption Framework Workshop)

Conduct workshops

- 2 – 3 Days workshop
- Strategy, Plan & Ready: 1-Day Workshop to help define high level cloud strategy and adoption plan
- Ready & Govern Workshop to define Azure landing zone design
- Help understand all elements of the transition to cloud

DAY 1 I Governance

- Introduction
- Cloud goals
- Organization: Cloud Steering & Development
- Reporting
- Cost Management
- Training

DAY 2 I Architecture

- Cloud Security model
- Compliance
- Cloud Networking & Networking security
- User management and authentication
- Disaster recovery

DAY 3 I Review

- Development model for Cloud And governance
- Presentation of suggestions Based on Day 1 & 2
- Cloud core infrastructure scope
- Plan the next steps

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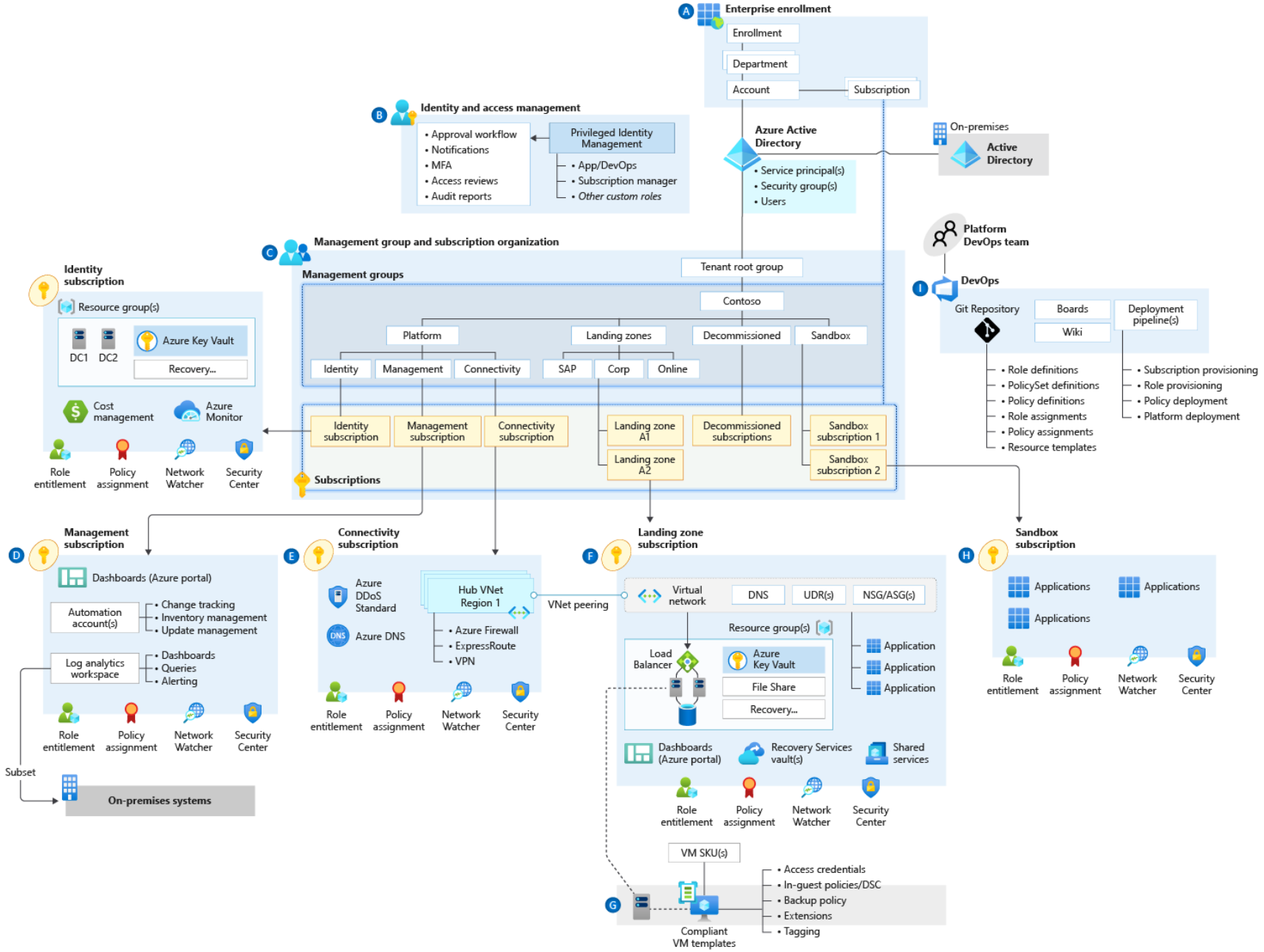
Landing Zone (Enterprise Scale) | Deliverables

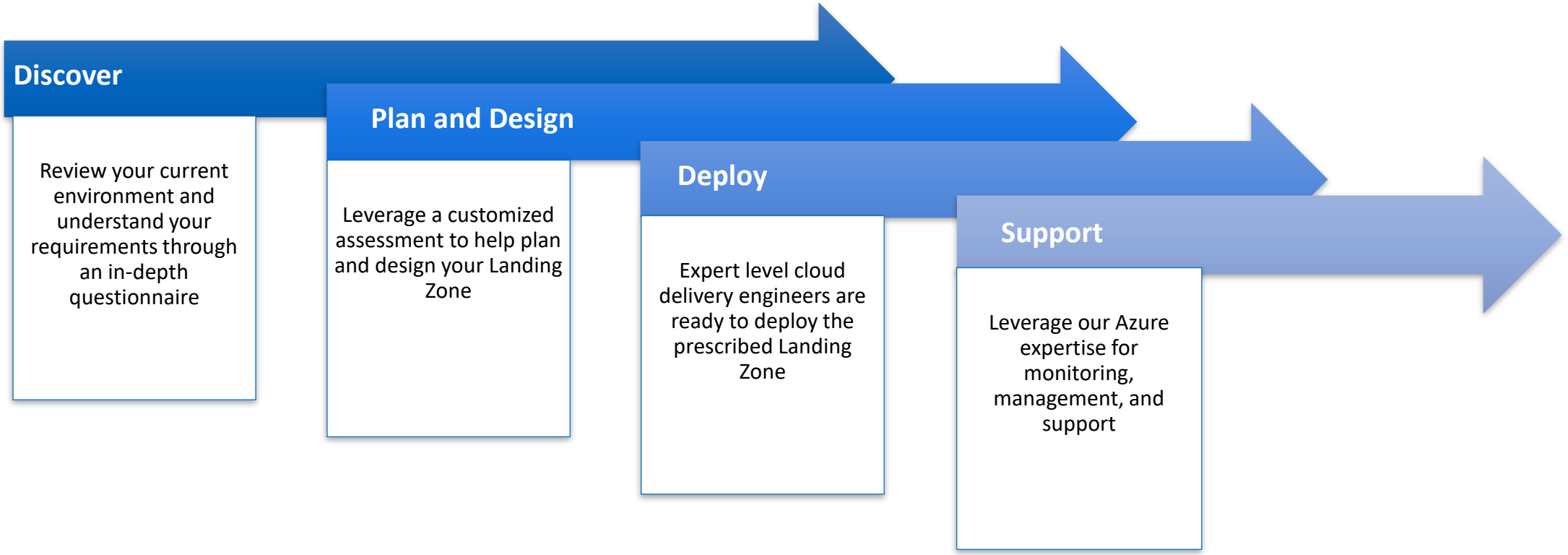


1 Week

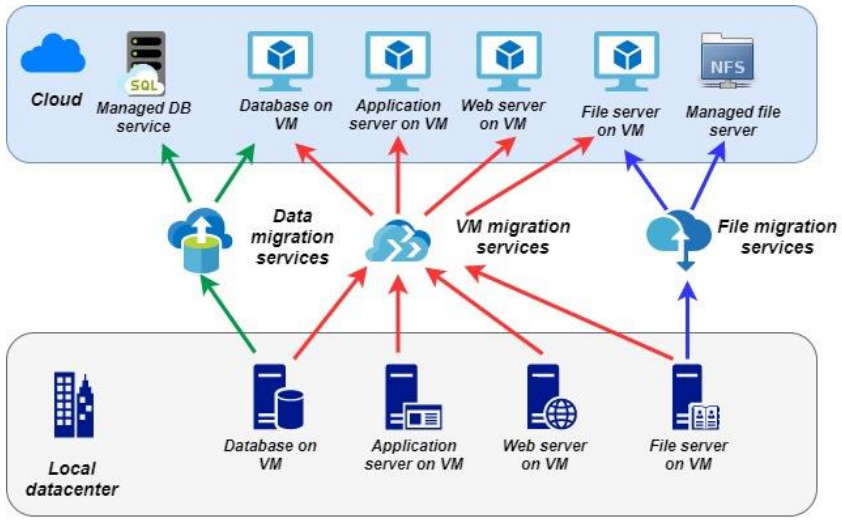
Landing Zone (Foundational)

- Foundational Landing Zone Design/review to support Pilot/POC
- Migration/Modernization plan with cloud strategy recommendations
- Design and deploy Landing Zone
- Deploy ARM templates and Enterprise scale landing zone.

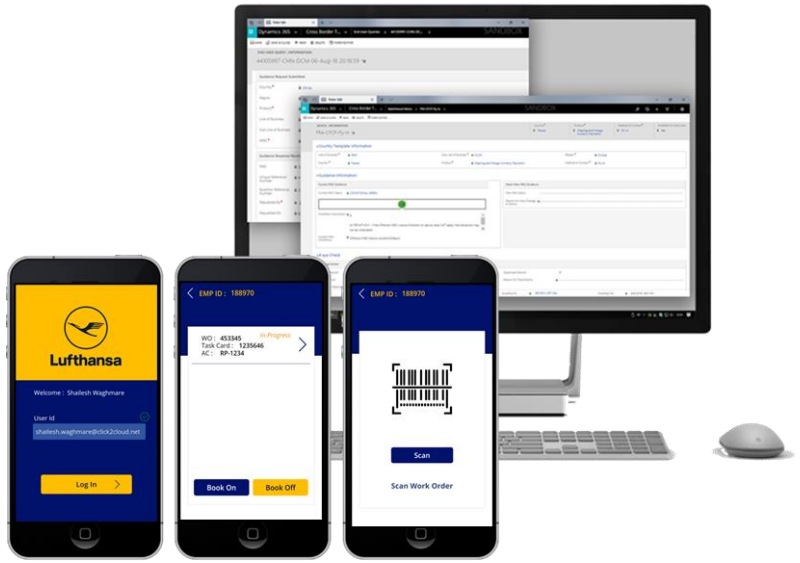
Landing Zone (Enterprise Scale) | Deliverables



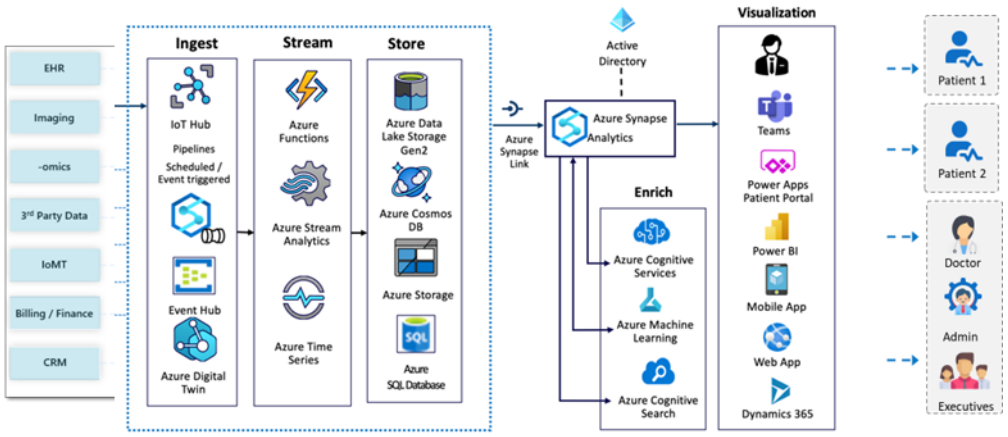
Pilot/Proof of Concept | Deliverables



1. Migrate or Modernized



2. Build Low-Code No-Code Application



3. Data lakes or Enterprise dashboards

2-8 Weeks

Industry Solutions
(Pilot/Proof of Concept)

- Pilot/POC for first workload
- Expert guidance to migrate a pilot workload to Azure e.g.,
- 1st modernized
- ~5 VMs migrated
- Low-Code No-Code App
- Azure sandbox (or Azure credits) to offset costs as you test
- Data lakes - AI/ML
- Future Modernization plan

Our Global Presence

APAC

Nagpur, **India**

Hyderabad, **India**

Bhilai, **India**

Beijing, **China**

Sheung Wan, **Hong Kong**

Quezon City, **Philippines**

Jakarta, **Indonesia**

Kuala Lumpur, **Malaysia**

Ho Chi Minh City, **Vietnam**

ATZ

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Mexico City, **Mexico**

EMEA

Dubai, **UAE**

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THANK YOU

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