



Dynamics 365 Sales incl. Viva Sales Assessment with Cloud Intel

In today's fiercely competitive market, maximizing sales productivity is essential. Dynamics 365 Sales (CRM), Microsoft's leading customer relationship management platform, is the go-to solution for businesses worldwide. To enhance selling with AI and automation, Viva Sales, a powerful addition to Dynamics 365, has emerged as a new era of sales productivity.

Dynamics 365 Sales and Viva Sales, utilizing cutting-edge technologies like artificial intelligence and advanced analytics, equip sales teams with tools and insights to double their sales productivity. Together, Dynamics 365 incl. Viva Sales, empowers sales teams with automation, contextual insights, and AI-powered assistance to achieve remarkable sales results.

Boost your Sales with Cloud Intel's D 365 Sales incl. Viva Sales Assessment



Cloud Intel's D 365 Sales incl. Viva Sales Assessment evaluates your current setup, comprehends your business objectives, pins challenges in managing your financials, supply chain, operations, commerce, and reporting activities, and identifies the right sales applications for your organization.

The goal of this assessment is to showcase how D365 Sales incl. Viva Sales benefit your specific organization with their **AI-based automated solutions**, enabling your business to continue to innovate and not be bogged down by the old version of CRM challenges.

Cloud Intel helps you understand how Microsoft Dynamics 365 Sales and Viva Sales can work together to deliver an intuitive, AI-driven user experience that guides salespeople through automated tasks and information necessary to close deals. It provides cost analysis, including estimated costs for configuration and setup, training, and data conversion.

You will receive assistance on licensing for Dynamics 365, guidance to maximize the utilization of Dynamics 365 Sales incl. **Viva Sales**, and **insights** on necessary changes to your current setup (including configuration, timeline, security, and policies) for seamless integration with your existing systems.

Additionally, you will gain insights into efficiently integrating Dynamics 365 Sales incl. Viva Sales with Azure for CRM in the cloud. **Azure provides an impressive hybrid cloud solution for enterprises of all sizes, simplifying the migration to Dynamics 365 without requiring extensive changes to the existing infrastructure.**

Key Deliverables

- ✓ Discovery
- ✓ Assessment
- ✓ Overview of Dynamics 365 Sales and Viva Sales
- ✓ Gap and Solution Analysis
- ✓ Upgrade Scope Document
- ✓ Business Value Analysis
- ✓ Benefit & Security Analysis
- ✓ Financial Overview
- ✓ Timeline and Roadmap
- ✓ Executive Summary
- ✓ Next Steps