



Marketplace



Multitenant  
/Multilevel  
support



**1000s**  
of integrations



Insightful  
reporting



Stunning  
dashboards



E2E Billing  
Automation

# Hybr - Microsoft CSP Automation, Provisioning and Reseller Billing Software for Service Providers



## Maximize savings with Hybr

Hybr is meticulously engineered to manage the operational intricacies of Microsoft CSP businesses. By handling these tasks, Hybr empowers partners to concentrate on strategic planning and nurturing customer relationships.

## Flexible Pricing Strategies

Hybr offers versatile tools enabling the implementation of diverse pricing strategies. Hybr supports a range of pricing models designed to align with the diverse needs of the Microsoft CSP market.

 **Subscription-Based Pricing**

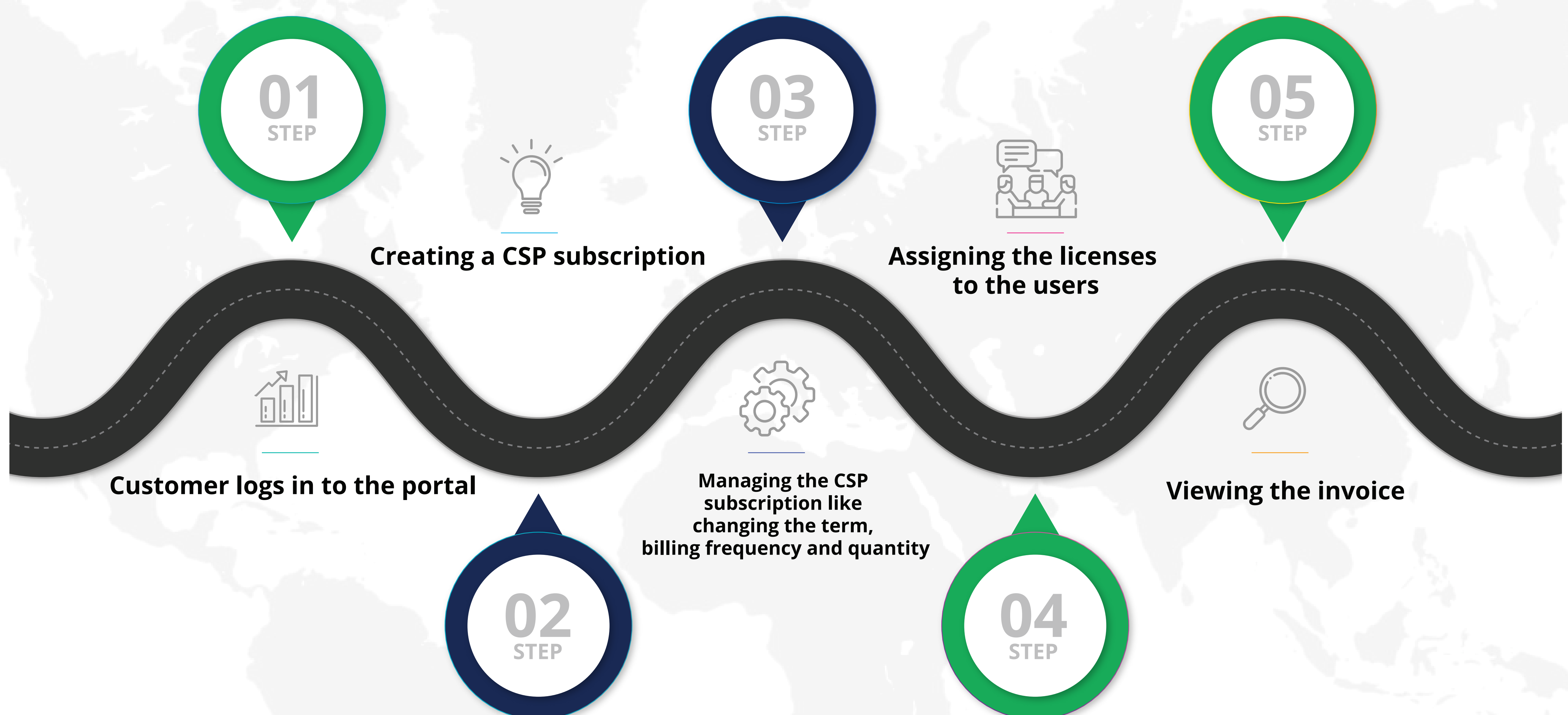
 **Usage-Based Pricing**

 **Licensing**

 **Tiered Pricing**

# Comprehensive Customer and Subscription Management

## Seamless Onboarding and Lifecycle Management



## Robust RBAC and Organizational Structure Support

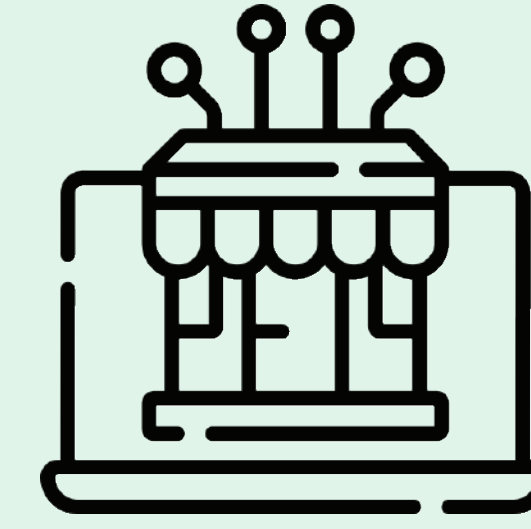
Tasks	Global Administrator	Billing Administrator	Onboarding Administrator	Admin Account Sales	Customer Management Admin	...
Customer Onboarding Flow	✓	✗	✓	✗	✗	
Billing and Invoice Functionalities	✓	✓	✗	✗	✗	
CSP License Management pages	✓	✗	✗	✗	✓	
Customer Management	✓	✗	✗	✓	✓	
⋮						

# Empowering Self-Service



## Customer Portal

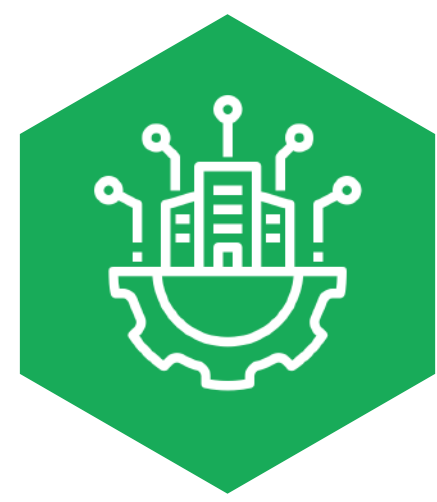
Hybr's customer portal enhances user autonomy, enabling clients to manage their accounts independently. Customers have access to their usage data, subscription adjustments, and billing history, significantly reducing manual workload for the CSP partner.



## Marketplace Access

The tenant portal's marketplace feature allows customers to independently purchase and provision software, Azure Reservations and online services, eliminating the need for partner intervention.

# Seamless Integrations



## Payment Gateways

Ability to easily integrate with popular payment gateways in SA like Zapper, Payfast, and Peach.



## Zapier Integration

A comprehensive solution for a wide array of integrations.



## ERP/CRM Systems

Hybr can relay cost and revenue summaries to major ERP/CRM tools such as SAP, Dynamics 365, NetSuite, and Salesforce.



## Public APIs

Support for custom onboarding flows, pricing, and invoicing workflows, ensuring compatibility with tools like Varibill.



## Professional Services Automation (PSA)

Integration with PSA tools like ConnectWise Manage, sending invoice details directly to customer agreements.



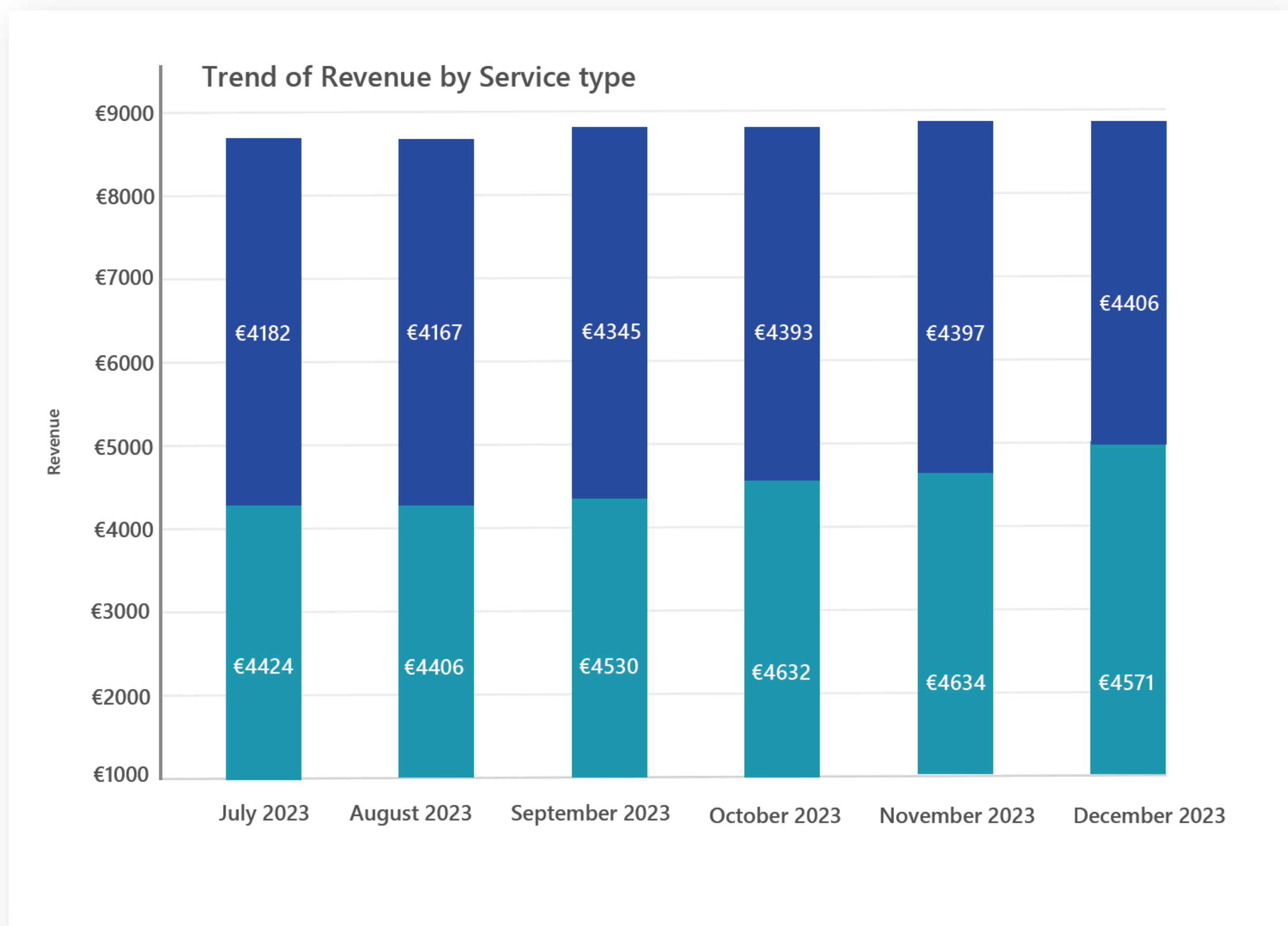
## Helpdesk Integration

Automated ticket creation for specific events through integration with platforms like Zoho and Freshdesk.

# Advanced Business Intelligence Dashboards and Reports

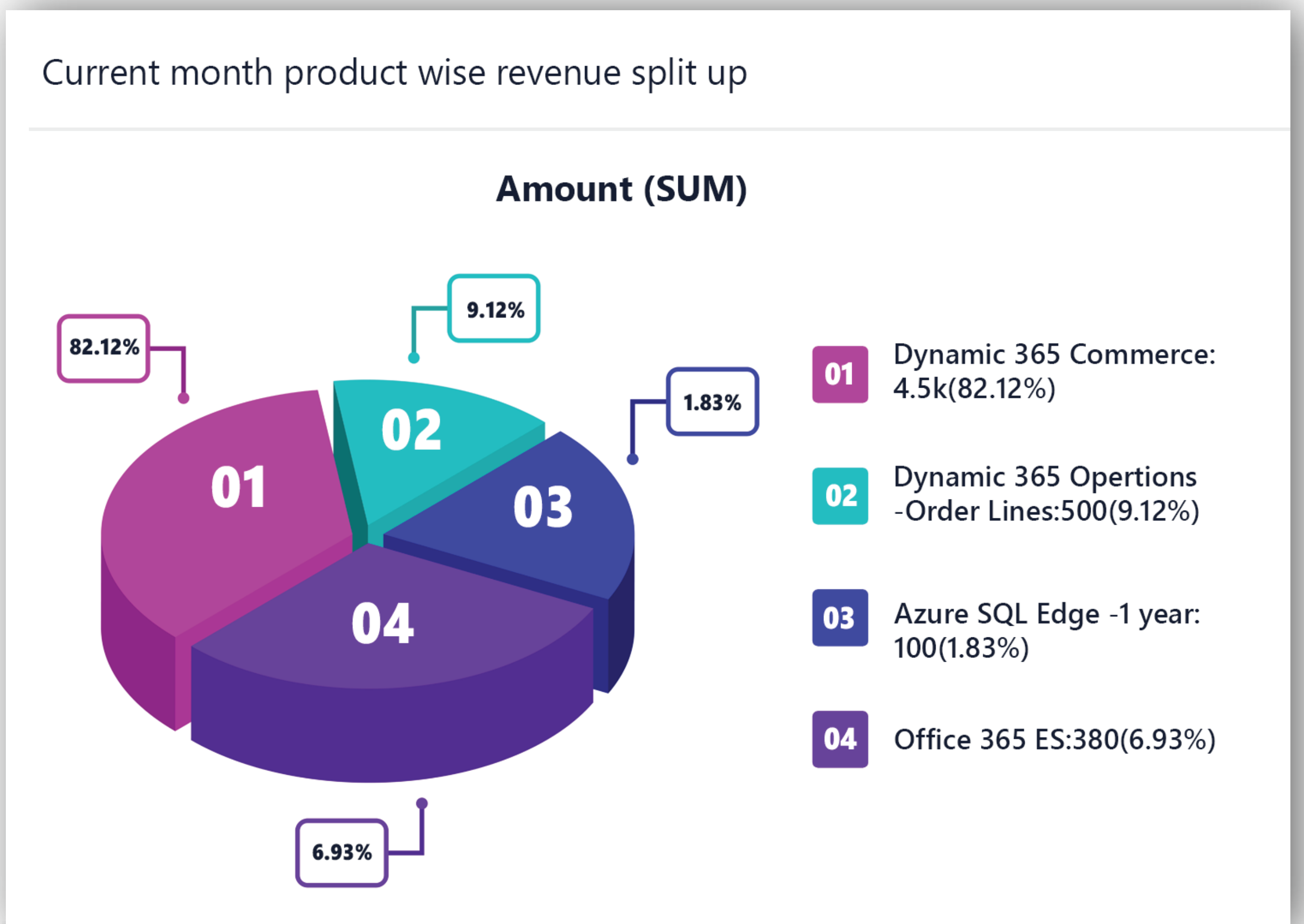
## Revenue trend categorized by service type

This chart gives the revenue trend of customer categorised by service type



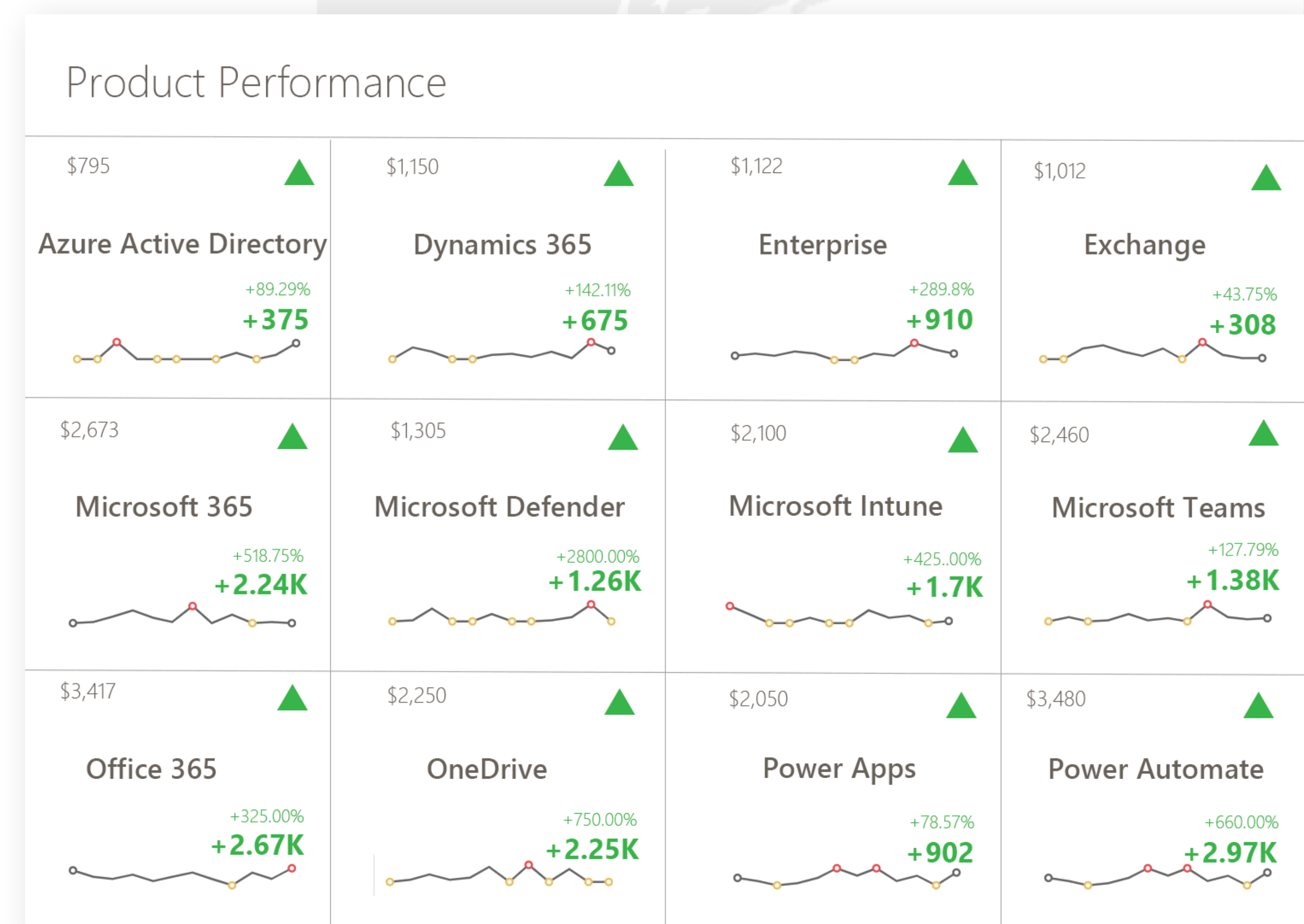
## Product Performance

This chart gives the revenue generated by the product and its performance over the past few months



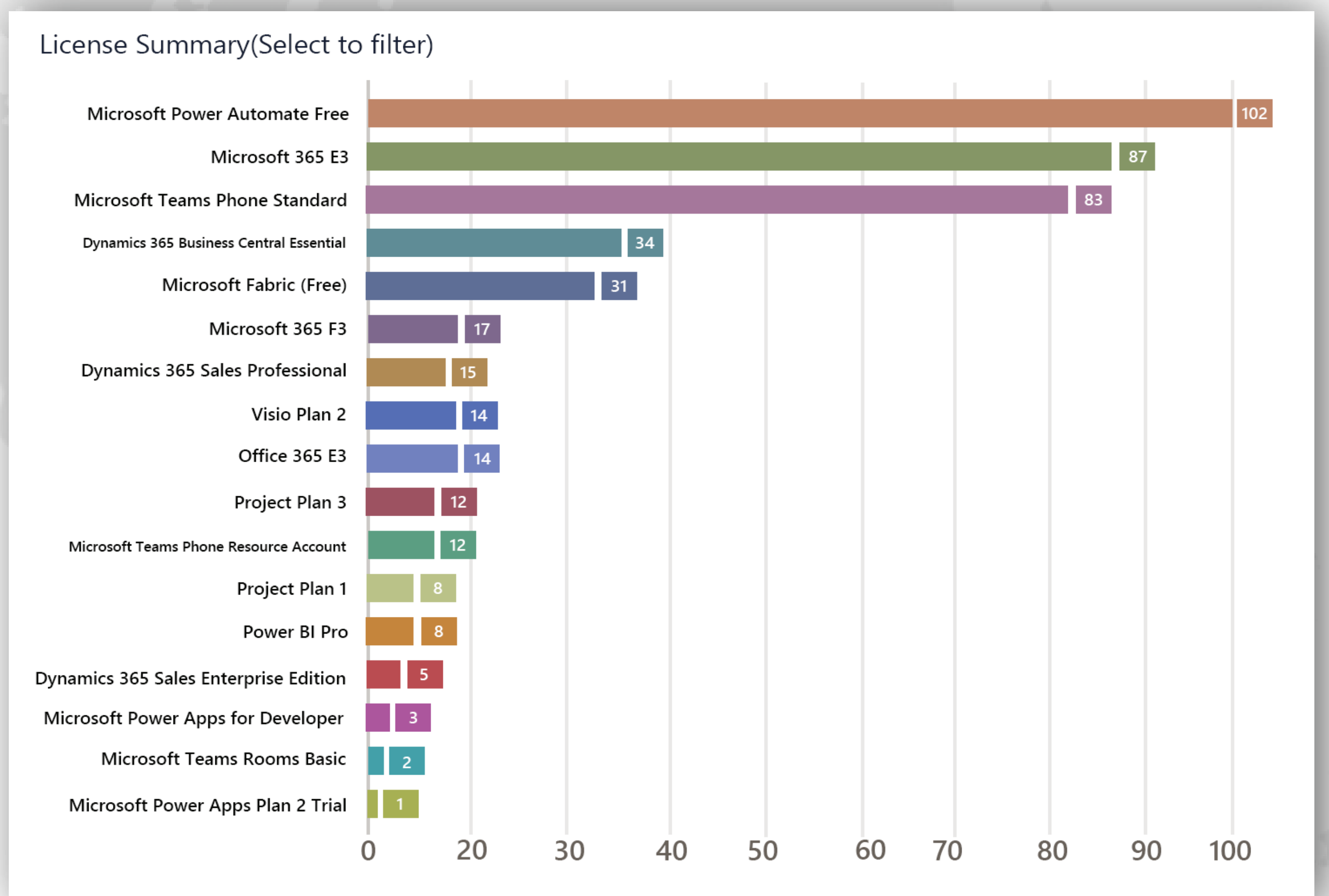
## CSP Product revenue split up

This pie chart gives the breakdown of revenue by CSP product.



## License Summary

This chart gives the summary of available licenses for various CSP subscriptions



**& many more...**

### Business Inquiries

Sales: info@cloudassert.com  
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USA | Canada | India



Talk to our experts!