



# Microsoft Viva Pitch Deck



# AGENDA

- **VIVA VALUE PROPOSITION**
- VIVA OVERVIEW
- SERVICES WE PROVIDE AROUND VIVA
- ABOUT CLOUD FOR WORK
- HOW TO CONTACT US

# THE DRIVING FORCE OF ANY BUSINESS IS ITS **PEOPLE**



## Employee Engagement

86% of top-performing companies reported that digital training programs boosted employee engagement and performance.<sup>1</sup>



## Employee Satisfaction

94% of employees say they would stay at a company longer if it invested in their learning and development.<sup>2</sup>



## Employee Retention

Highly engaged employees are **12x** less likely to leave their company than those who are not engaged.<sup>3</sup>



## Profitability

Organizations with highly engaged employees have **21%** greater profitability.<sup>4</sup>

# ORGANIZATIONS' CHALLENGES

## People feel disconnected

Nearly **60%** of people say they feel less connected to their team after shifting to remote work.<sup>1</sup>

## Burnout is a global problem

**85%** say wellbeing has declined and **56%** say job demands have increased. <sup>2</sup> / Hybrid work productivity and effectiveness is not measured.

## People spend about an hour per day searching for or recreating information

Using multiple tools drives context switching, drains productivity and creates frustration.<sup>3</sup>

## CEOs are concerned about talent and skills

**79%** of CEOs worldwide are concerned that a lack of essential skills in their workforce is a barrier to future growth.<sup>4</sup>



**Viva Connections**



**Viva Insights**



**Viva Topics**



**Viva Learning**

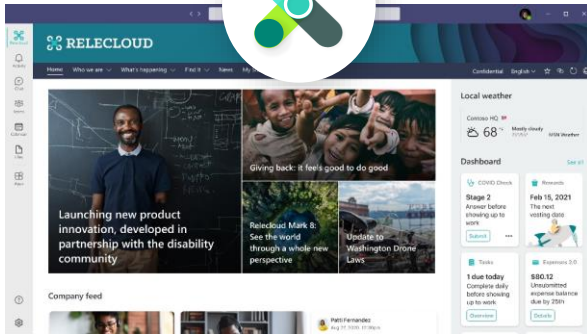
<sup>1</sup>Microsoft Work Trend Index: 2020 Annual Report

<sup>2</sup>Jennifer Moss, Beyond Burned Out, Harvard Business Review, February 10, 2021

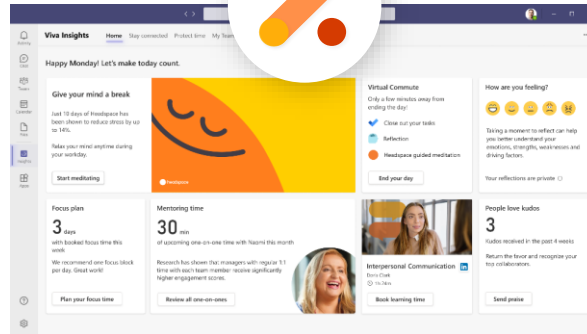
<sup>3</sup>Spiceworks/Ziff Davis survey commissioned by Microsoft, 2021

<sup>4</sup>PwC CEO Survey, 2019

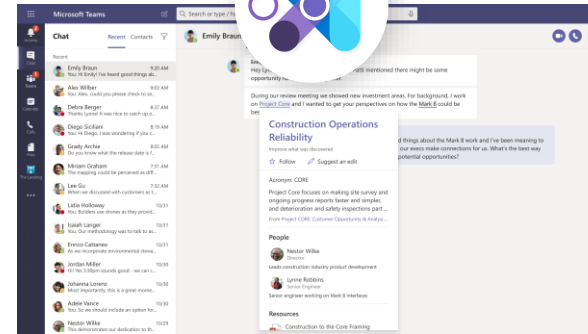
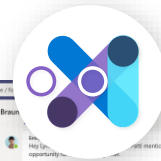
# THE SOLUTION



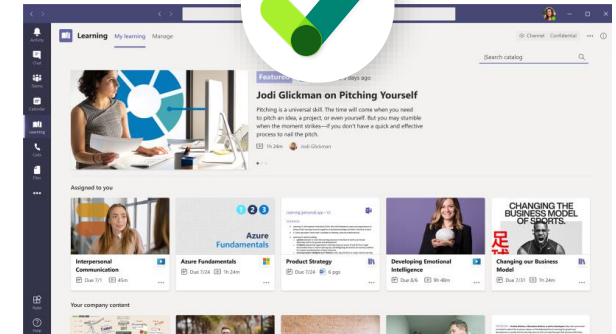
**Viva Connections**  
Culture and communications



**Viva Insights**  
Productivity and wellbeing



**Viva Topics**  
Knowledge and expertise



**Viva Learning**  
Skilling and growth

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# Viva Connections Culture and Communications



## Keep everyone connected

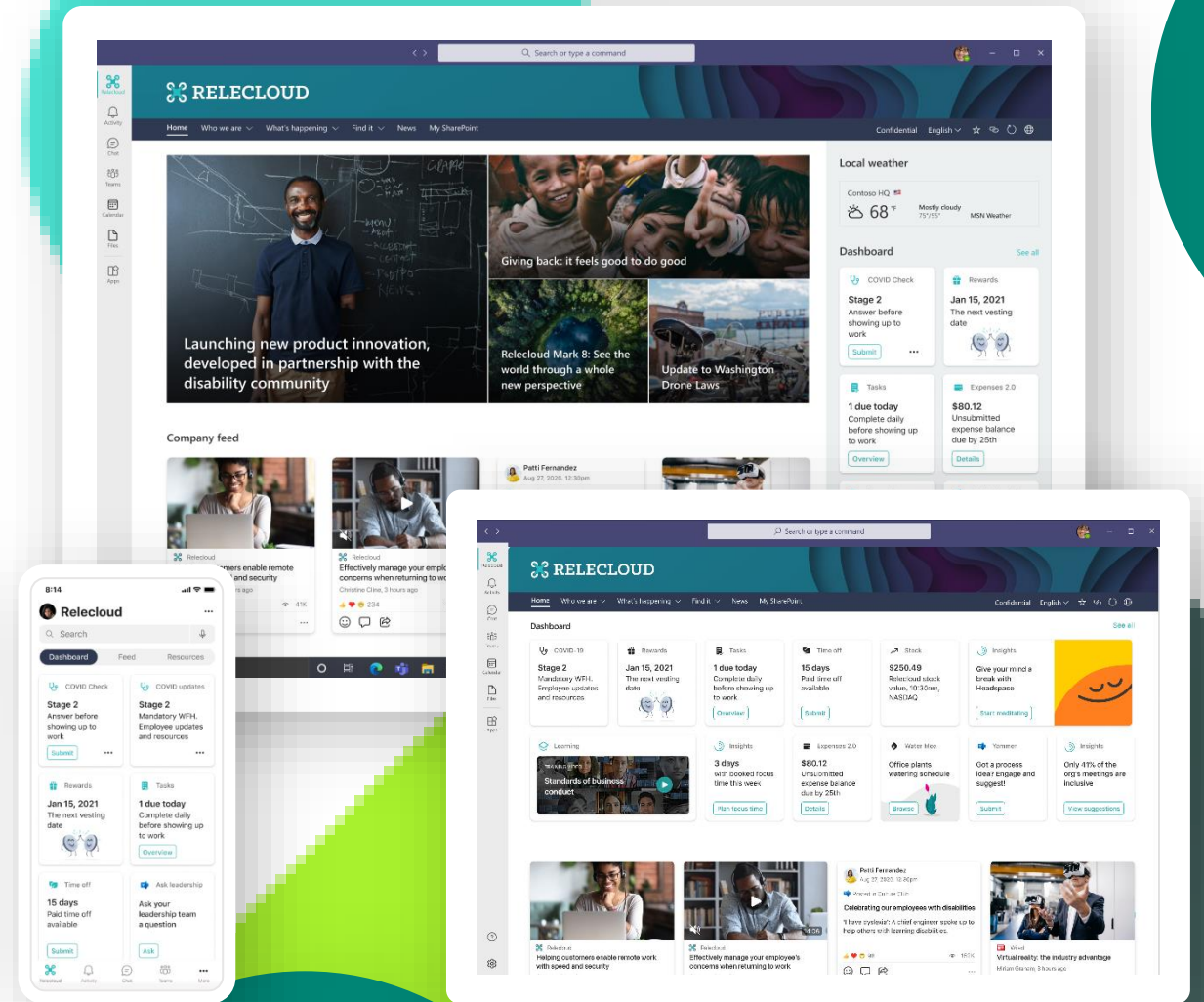
Encourage meaningful connections across the organization by enabling employees to easily discover relevant communications and communities.

## Make it easy for people to contribute

Foster a culture of inclusion by empowering every employee to contribute ideas and share feedback.

## Unite and inspire your organization

Align the entire organization around your vision, mission, and strategic priorities.







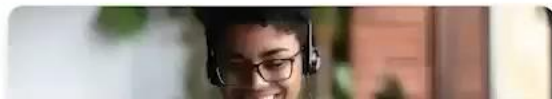
**Launching new product innovation, developed in partnership with the disability community**

**Giving back: it feels good to do good**

**Relecloud Mark 8: See the world through a whole new perspective**

**Update to Washington Drone Laws**

## Company feed



**Patti Fernandez**  
Aug 27, 2020. 12:30pm

## Local weather

Contoso HQ

**68** °F Mostly cloudy  
75°/55° MSN Weather

## Dashboard

[See all](#)

COVID Check

**Stage 2**  
Answer before showing up to work

[Submit](#) ...

Rewards

**Jan 15, 2021**  
The next vesting date



Tasks

**1 due today**  
Complete daily before showing up to work

[Overview](#)

Expenses 2.0

**\$80.12**  
Unsubmitted expense balance due by 25th

[Details](#)





# Viva Insights

## Productivity and wellbeing



### Deliver personalized and actionable insights

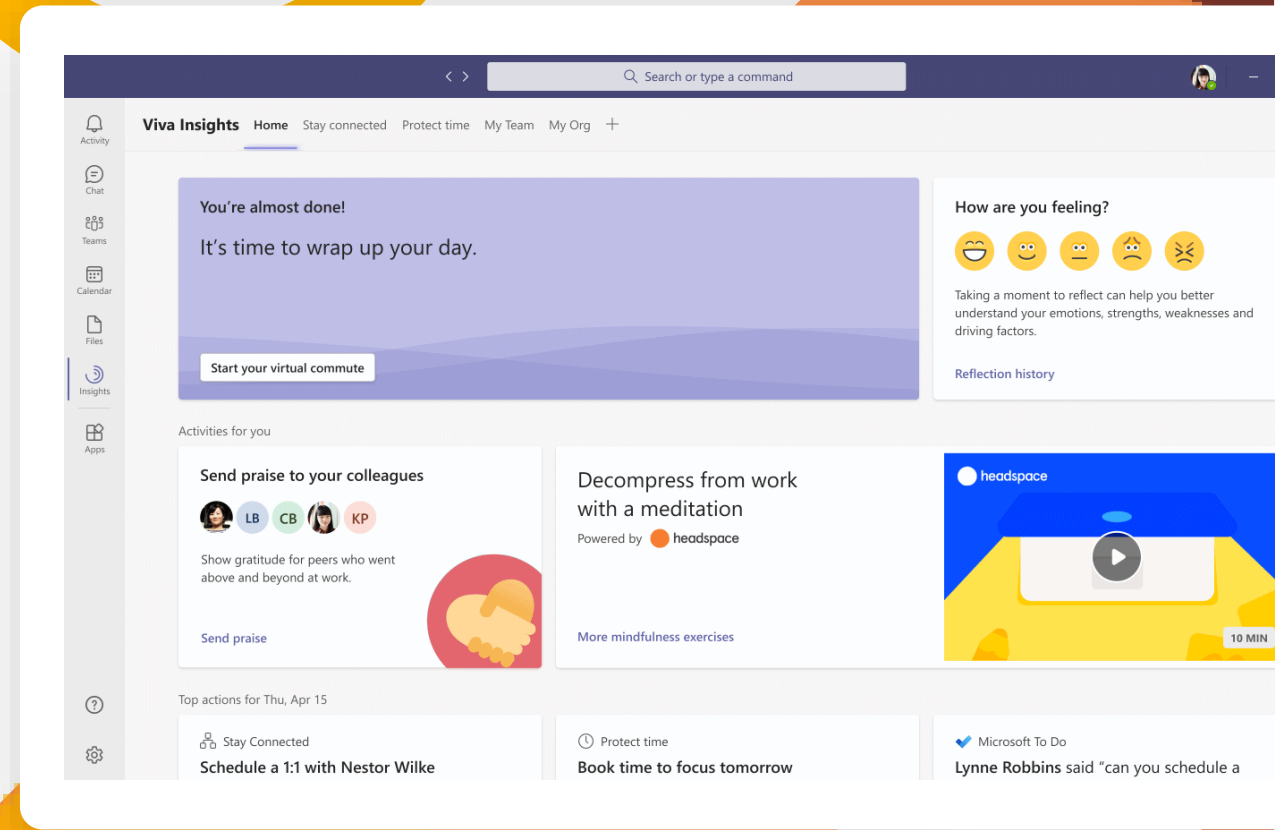
Empower individuals, teams, and orgs to achieve balance, build better work habits, and improve business outcomes with personalized insights and recommended actions.

### Quantify the impact of work on people and business

Gain data-driven, privacy-protected visibility into how work patterns affect wellbeing, productivity, and results.

### Address complex business challenges

Use advanced tools and additional data sources to perform deeper analysis, address challenges important to your business, and respond quickly to change.





# Viva Insights

Home

Stay connected

Protect time



## Happy Monday! Let's make today count.

### Give your mind a break

Just 10 days of Headspace has been shown to **reduce stress by up to 14%**.

Relax your mind anytime during your workday.

Start meditating



### Virtual Commute

Only a few minutes away from ending the day!

- Close out your tasks
- Reflection
- Headspace guided meditation

End your day

### How are you feeling?



Taking a moment to reflect can help you better understand your emotions, strengths, weaknesses and driving factors.

Your reflections are private

### Focus plan

# 3

 days

with booked focus time this week

We recommend one focus block per day. Great work!

Plan your focus time

### Coaching time

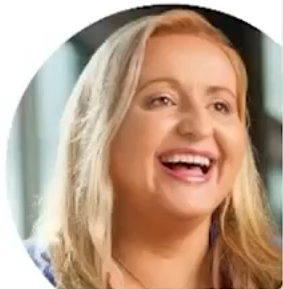
# 30

 min

of one-to-one time with your manager this month

Help your manager develop a coaching culture within your team by scheduling regular 1:1 time.

Find scheduling options



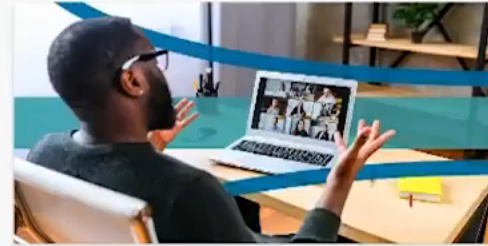
### People love kudos

# 3

Kudos received in the past 4 weeks

Return the favor and recognize your top collaborators.

Send praise



### Leading remote projects and virtual teams



29m

Book learning time



# Viva Topics

## Knowledge and expertise

### Turn content into usable knowledge

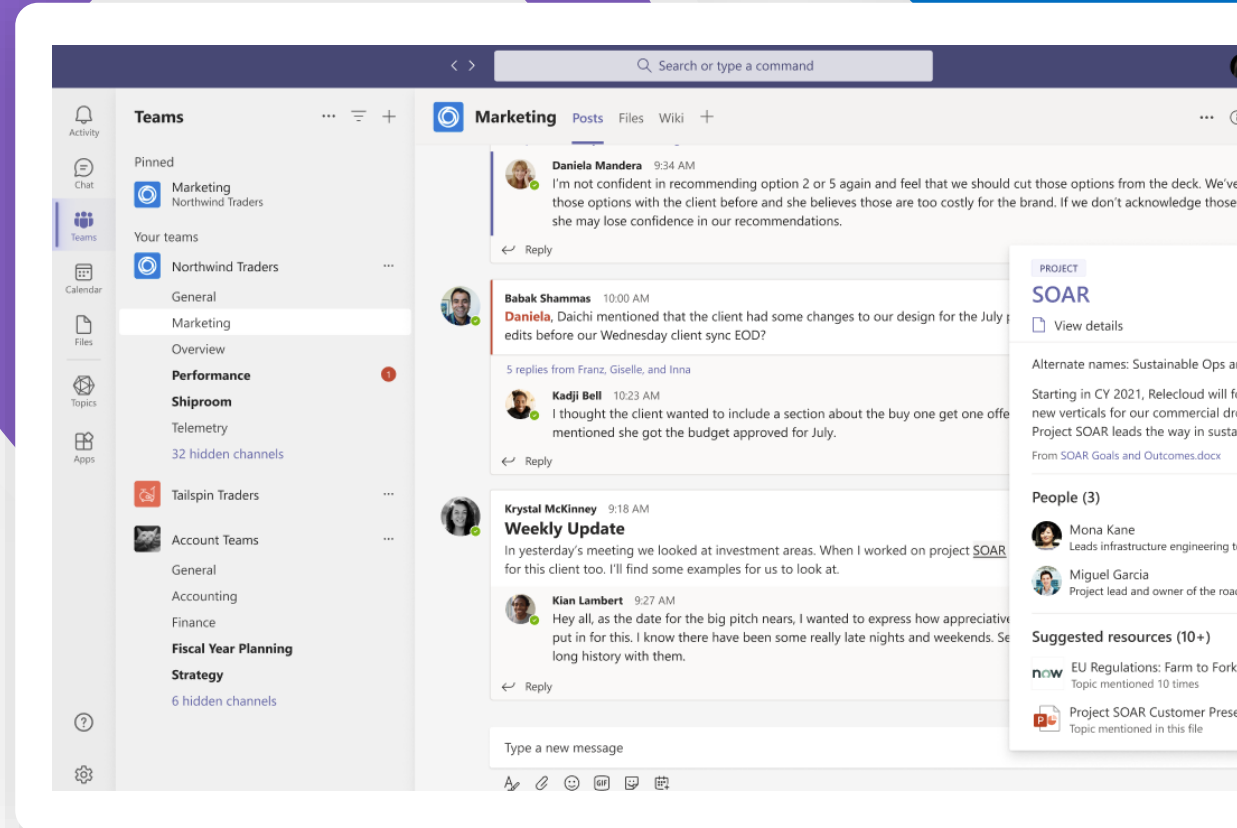
Use AI to reason over your organization's content and automatically identify, process, and organize it into easily accessible knowledge.

### Organize knowledge into topic pages

Enable your organization's experts to share and refine knowledge through curated topic pages, automatically generated and updated by AI.

### Make knowledge easy to discover and use

Deliver relevant topics cards in the apps people use everyday.





Teams



Pinned

Marketing Northwind Traders

Your teams

Northwind Traders

General

Marketing

Overview

Performance

Shiproom

Telemetry

32 hidden channels

Tailspin Traders

Account Teams

General

Accounting

Finance

Fiscal Year Planning

Strategy

6 hidden channels



Marketing Posts Files Wiki



Charlotte de Crum 8:30 AM

23

Hey all, let's get all the designers together to make sure we are on the same page for the upcoming client pitch.

4 replies from Maja, Franz, and Miguel

Reply



Krystal McKinney 9:18 AM

Weekly Update

In yesterday's meeting we looked at investment areas. When I worked on project SOAR we used an approach that I think would work well for this client too. I'll find some examples for us to look at.



Kian Lambert 9:27 AM

Hey all, as the date for the big pitch nears, I wanted to express how appreciative I am of all of you and the hours that you all have put in for this. I know there have been some really late nights and weekends. Seeing as this is our largest and we've had such a long history with them.

Reply

New conversation

# Viva Learning

## Skilling and growth

### Make learning a natural part of your day

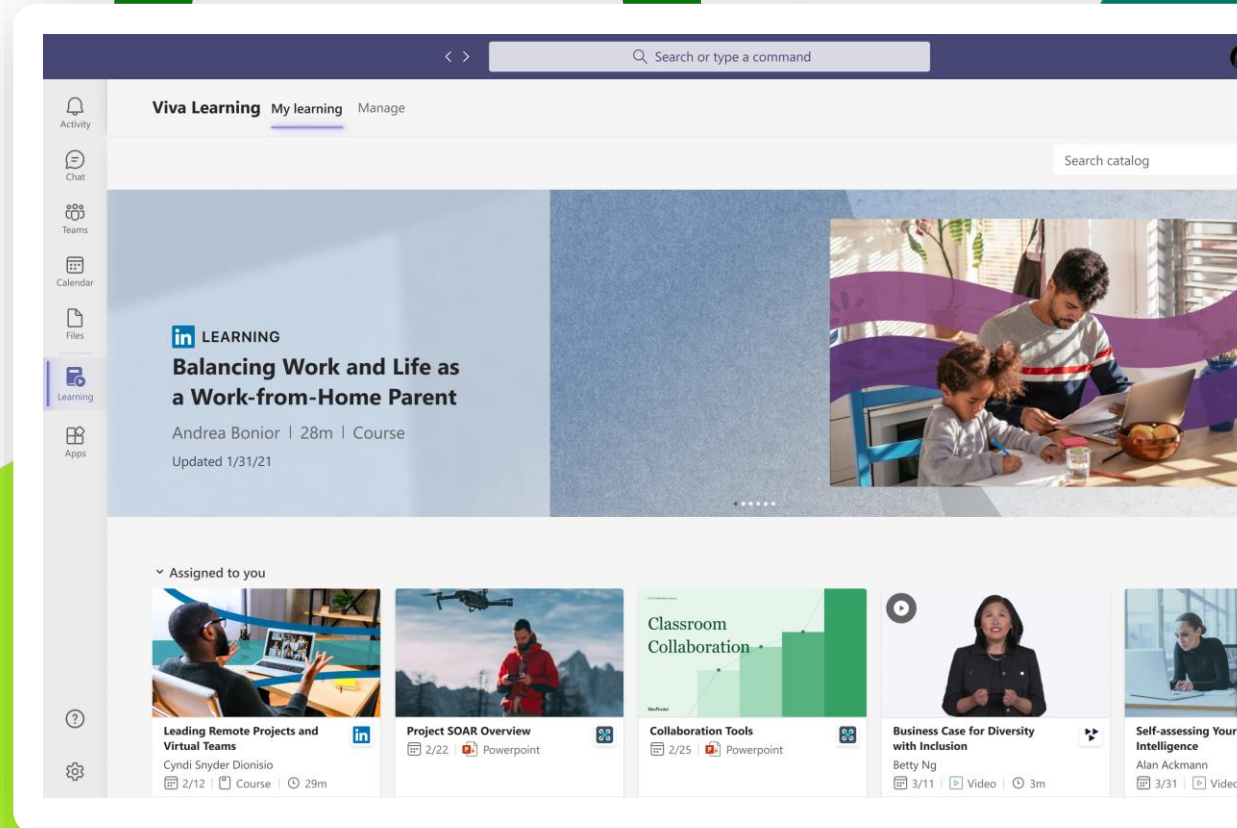
Foster a culture of learning by enabling people to easily discover, share, and engage with access to learning integrated into Microsoft 365.

### Access your learning content from one place

Simplify the learning experience by bringing together world class content from LinkedIn Learning, 3<sup>rd</sup> parties, Microsoft Learn, and your own content.

### Drive results that matter

Empower your leaders and employees to organize, recommend, and track learning aligned with business outcomes.







Viva Learning My learning Manage

Assigned to you

**Leading Remote Projects and Virtual Teams**

Cyndi Snyder Dionisio

2/12 | Course | 29m

819 views | 227 likes

**Project SOAR Overview**

2/22 | Powerpoint

322 views | 114 likes

**Classroom Collaboration**

2/25 | Powerpoint

284 views | 101 likes

**Business Case for Diversity with Inclusion**

Betty Ng

3/11 | Video | 3m

742 views | 81 likes

**Self-assessing Your Emotional Intelligence**

Alan Ackmann

3/31 | Video

624 views | 24 likes

Recommended

**Vision for Project SOAR**

Video | 1h 24m

124 views | 12 likes

**Intelligence by Design**

PDF

708 views | 102 likes

**Select a Cloud Deployment Model**

Module | 9m

556 views | 221 likes

**Resilience**

**Becoming a Resilient Person - The Science of Stress Management**

Course | 8w

891 views | 230 likes

**Foundations of Mindfulness**

Dr. Elizabeth Slator

Course | 16h

544 views | 108 likes

Skillssoft

Skillssoft content preview

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# SERVICES WE PROVIDE AROUND VIVA



## **Before the Engagement**

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Environment Analysis  
Presentations  
Demos  
Proof-of-Concepts  
Scoping workshops

## **On-Boarding**

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Licenses  
Deployment Services  
Adoption and Change Management Services  
Support

## **After the Engagement**

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Technical Support  
End-users Support  
Customer Success Management

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# ABOUT **CLOUD FOR WORK 1**

Founded in 2016

Serviced 100+ clients in Middle East & Africa

Based in Dubai-UAE, covering Middle East & Africa directly and (indirectly through a partnership with Crayon)

Microsoft Gold Partner & Adoption and Change Management  
Advanced Specialization



Adoption and Change  
Management Advanced  
Specialization



# ABOUT **CLOUD FOR WORK 2**

Offers consultancy and solutions to enable organizations run their business successfully leveraging Cloud technologies.

A team with deep technical knowledge and in-depth business experience to advise clients on adopting Cloud technologies using a unique approach based on PROSCI® ADKAR® model and adapted to MEA region

# OFFICIAL PARTNER **TO**



Powell | Solution Provider - since 2016

Powell **365**



Klaxoon | Solution Provider - since 2020

**klaxoon**

Nulia | Solution Provider - since 2020

**NULIA**

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# HOW TO CONTACT **US**

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THANK YOU