

Global Pharmaceutical Company improves reporting and contract management process by implementing Power BI and ODS



Introduction

Headquartered in the eastern region of the United States. Our client is the world leader in addiction treatment with 20 years of experience and a unique, patient-focused approach. It develops medicines to treat substance use disorders and serious mental illnesses.

Business objectives

Our client was working with another solution provider, who was providing them end-to-end Application Managed services for their existing SAP implementation. The main tool was SAP BusinessObjects, used heavily for reporting volumes of supply chain and financial data. This was the first engagement with the client. However, as time progressed, the main objective was to figure out a better solution to enable data management, visualization, analysis, and reporting. The second engagement with them was of implementation of Icertis Contract Intelligence support services.

Some of the key business pain points were:

- The client's standard reports were devoid of advanced metrics
- Contracting process lacked visibility
- Reports shareability through an inbuilt application database outside of ICI was a constraint
- Reports lacked data security

Solution

CloudMoyo then conducted a Power BI POC for 5 file reports that ran parallel to SAP BusinessObject to see the end-to-end connectivity and used Power BI to connect with SAP to showcase this data. It was a successful engagement – the client’s management team was so pleased with the result that they decided to productionize it and go live. Currently, 2 reports went live, and 3 are in the process. The other engagement with the client was to help them implement Icertis Contract Intelligence (ICI) support services that enabled clause and template updates, dashboard KPI setups, integration application, and configuration support, capabilities that their internal IT team was unable to provide.

The CloudMoyo team also suggested that the client purchase ODS (Operational Data Store) on top of their existing ICI implementation, which is an added layer to allow them to customize their reports and share them outside of ICI at the enterprise level. After CloudMoyo performed a demonstration, the customer opted for ICI ODS to start building reports in Power BI with actionable, advanced KPIs, getting a deeper analysis of the performance for each region from the region-wide reports.

CloudMoyo also integrated a custom feature in Power BI called the Applied Row Level Security (RLS), helping achieve greater data security. The client can now quickly measure deviations in the contracts, mitigate risks, realize easy-to-read visualizations, and reduce the time in processing approvals. With this new engagement, the entire start-to-end turnaround time of the contract lifecycle process was reduced by 10-20%

Benefits

As our client’s main service provider of data visualization, CloudMoyo has helped them:

- Drive wider and deeper adoption of contracts management and data analysis.
- With the added advanced metrics, they’re now able to have better visibility, security, and visualizations
- More efficient contract management process.
- Measure deviations in the contracts through Power BI reports

About CM

CloudMoyo is a global digital engineering firm headquartered in Bellevue, WA, with an innovation center in Pune India. We’re at the intersection of cloud and AI for enterprises across manufacturing, technology, retail, transportation, distribution, and more.

We work with various partners to deliver innovative solutions. With Icertis, we utilize our domain expertise to accelerate end-to-end, organization-wide contract intelligence business solutions, empowering our clients in self-governance, automatic risk, and compliance monitoring, and AI-based legacy migration. Our partnership with Microsoft allows us to empower our clients in democratizing data, infusing operations with AI, and innovate with cloud-native applications and integrate solutions at litespeed using our CloudMoyo Application-Analytics Framework (CAF). Our customer-focused approach dedicates SMEs and engineers to create a unique team to serve you.

Trusted by our clients to address their unique business needs, whether strategy and design or implementation, CloudMoyo is fueled by the fast-evolving and innovative world of cloud, data, AI/ML, and digital engineering platforms. We’re determined to continue supporting our customers in transforming with resilience and thriving despite the challenging macroeconomic outlook ahead. Our track record includes developing enterprise solutions for a variety of clients, including several Fortune 1000 companies.

As a reflection of our FORTE values, CloudMoyo was honored as the Icertis Partner of the Year – Forte Values in 2022. CloudMoyo is also recognized by Seattle Business Magazine as a “Top Company to Work For” for the fourth consecutive year, ranking one on the prestigious list for 2022.

cloudmoyo[™]

Bellevue, WA • Overland Park, KS

✉ marketing@cloudmoyo.com

🌐 www.cloudmoyo.com