

TenderCity

AI tender intelligence for South African bid teams — find, qualify and win public tenders.

TenderCity turns South African public tenders into decisions your bid team can act on. It watches every published tender, matches the ones you can actually win, reads the bid documents for you, and drafts the response pack — so a two-person bid office can cover ground that used to need ten.

The problem

South African public procurement publishes thousands of open tenders at any moment, spread across national departments, provincial bodies, municipalities and state-owned entities. Finding the handful worth bidding on means reading hundreds of PDFs.

Most SMEs never see the tender they were best placed to win. The ones they do see, they qualify on instinct — days before the deadline.

The loop

INGEST

MATCH

READ

QUALIFY

DRAFT

DECIDE

Every step is reviewable, and the last one is always a person.

What it does

Live tender feed

Thousands of open tenders, continuously ingested and normalised — searchable by province, buyer, category, value and closing date.

Document intelligence

Requirements extracted clause by clause, plus pricing schedule, compliance gaps and the questions to raise at the briefing.

BidReady checklist

Every mandatory document tracked against expiry, so you never lose a bid to a lapsed tax clearance.

Pricing & margin benchmark

Line items, markup and contingency, benchmarked against historical award values.

Opportunity matching

Your capability profile scored against every new tender, so the right ones surface without you searching.

Go / no-go & win probability

An explainable, weighted qualification score with the reasoning shown — recorded as a decision you can defend later.

Response pack & bid coach

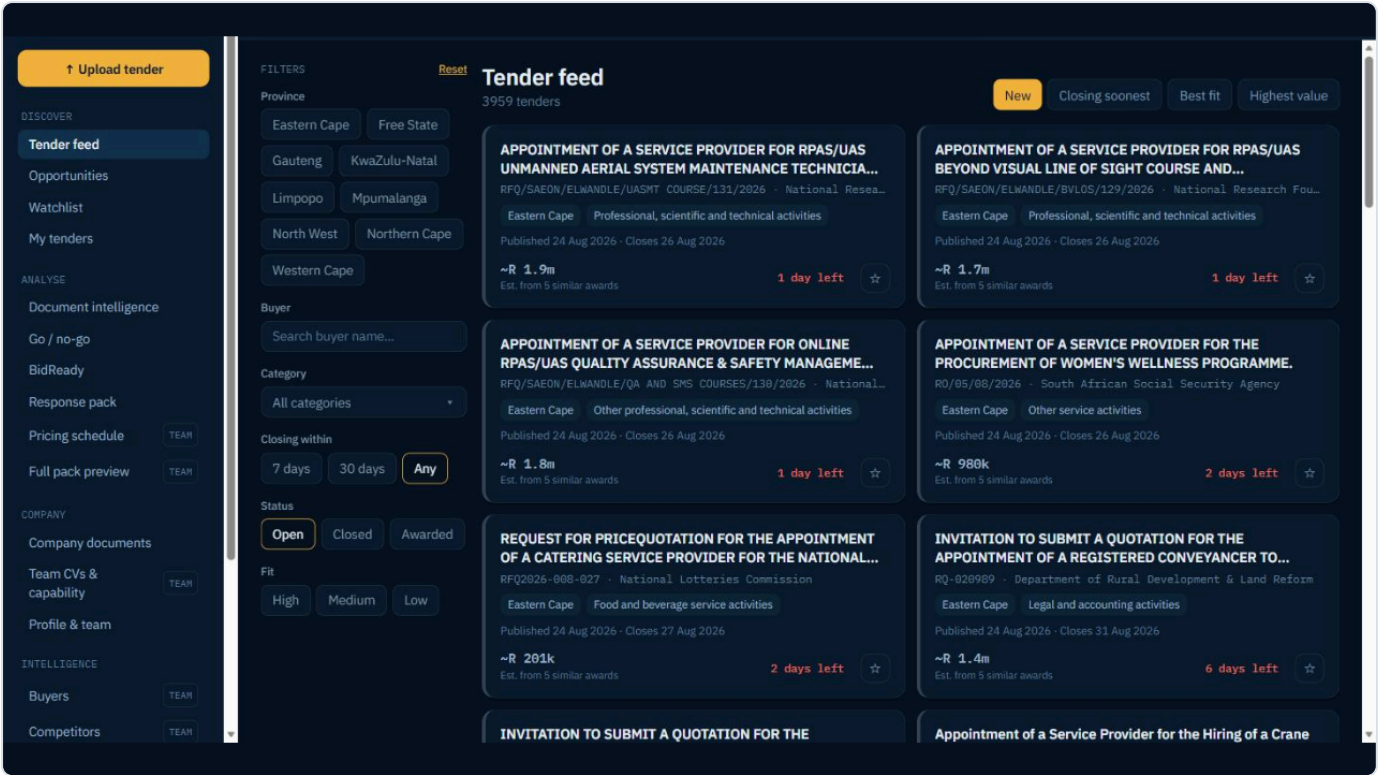
Drafted responses mapped to the actual extracted requirements, not a generic template.

Buyer & competitor intelligence

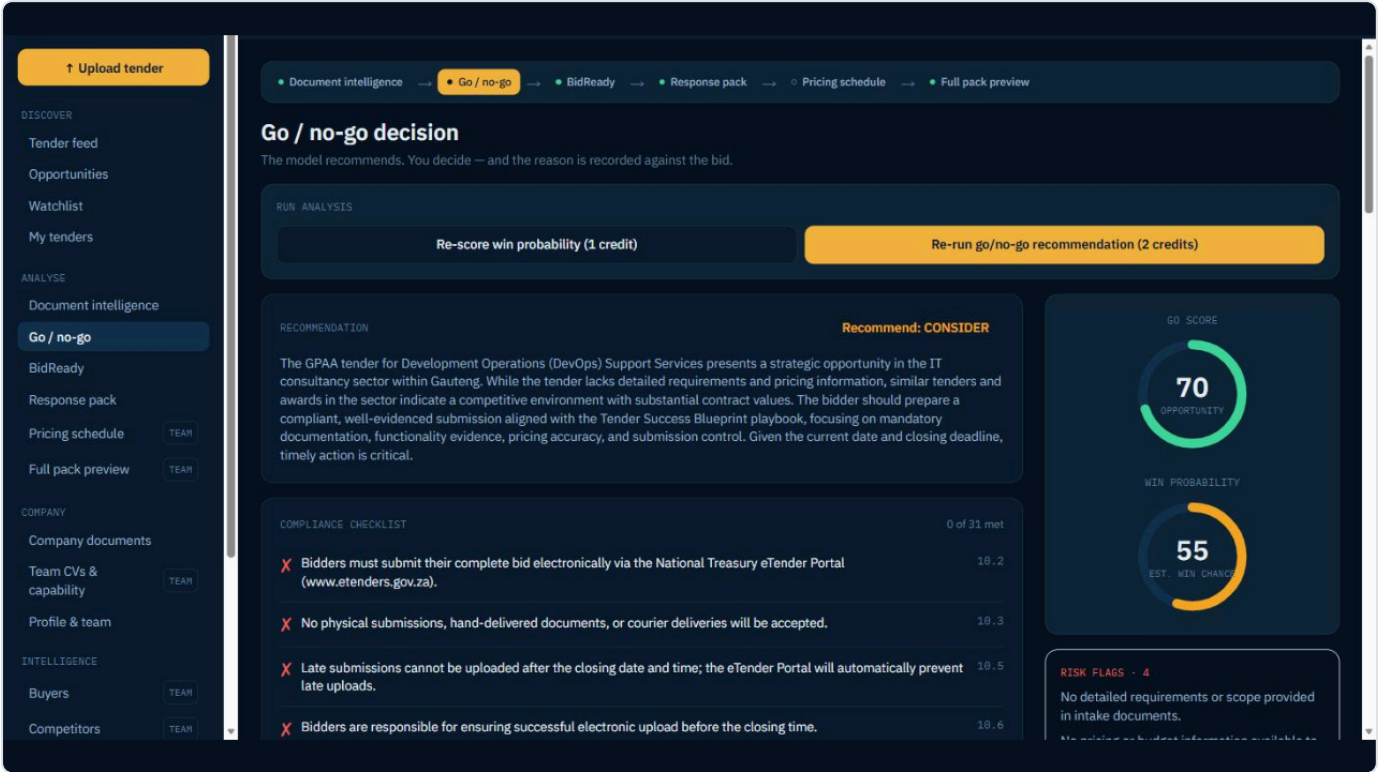
Award history, spend patterns, and who keeps winning in your category.

Human-controlled by design. TenderCity generates and validates; people decide. Every AI-assisted output is reviewable and logged with its reasoning, and nothing contractually binding — the bid decision, the price, the submission — happens

Inside the product



Every open South African public tender in one searchable feed.



An explainable go/no-go score and win probability, with the compliance checklist and risk flags behind it.

Plans

TIER	PRICE	FOR
Starter	R 490 / mo	One bid chaser watching a handful of categories. 5 analysis credits a month, top up any time.
Team	R 1 890 / mo	The full copilot — analysis, decision record and drafted responses. 25 pooled credits, up to 8 members.
Partner	Talk to us	Resell TenderCity under your own brand and domain, with separate sub-client workspaces and a cross-client pipeline view.

Security and tenancy

Multi-tenant from the ground up, with row-level security enforced in the database on every tenant table rather than in application code alone. Each customer's tenders, documents, pricing and decisions are isolated by default. POPIA-conscious: data stays in region, and every AI-assisted decision carries an audit trail.

Getting started

Select **Contact me** on the Microsoft Marketplace listing and the CloudNala team will arrange a walkthrough against live tenders in your own category, plus a trial for your bid office.