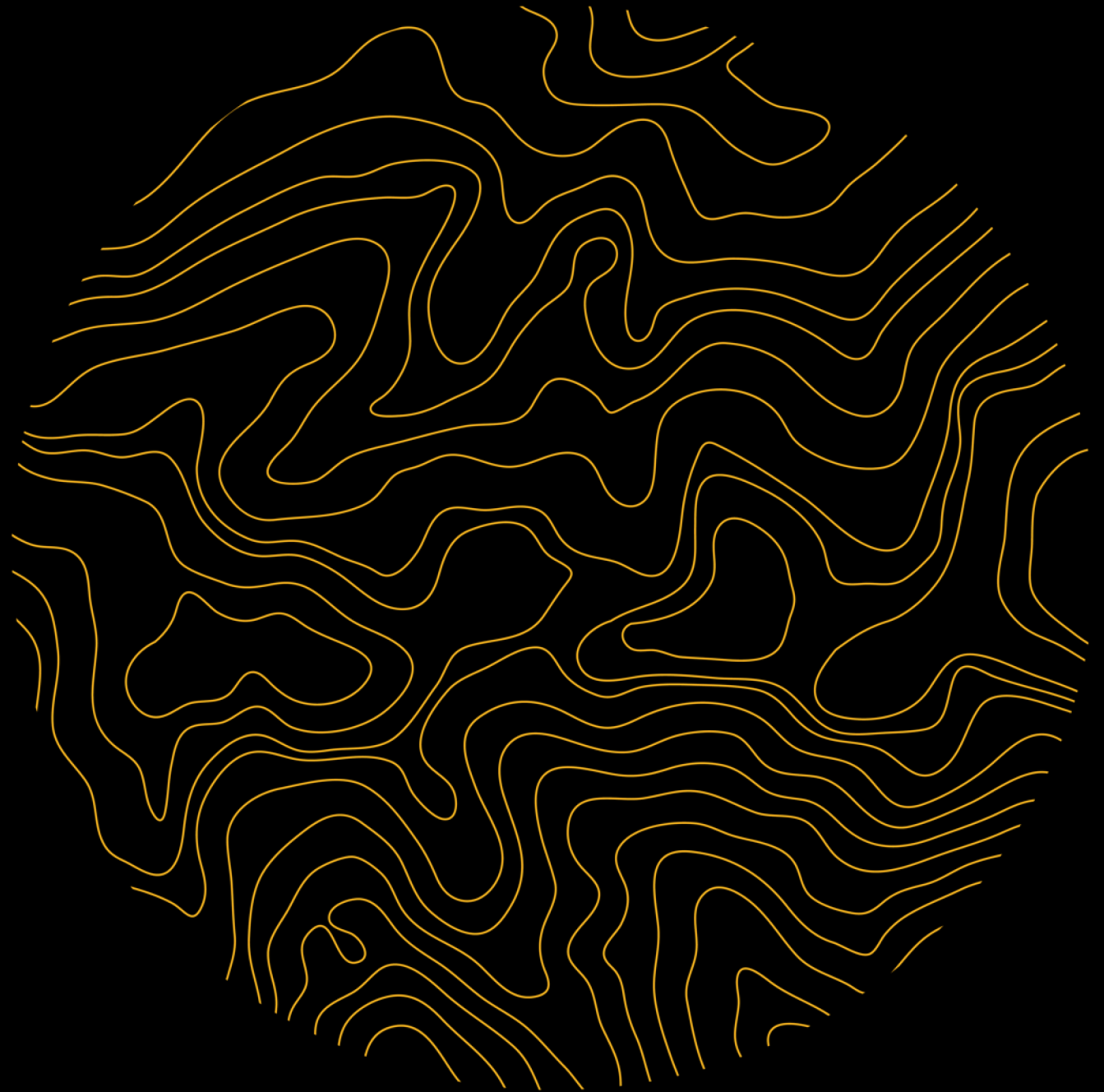


CLOUD ADOPTION FRAMEWORK ROADMAP



We help organisations understand the changes required to transform their operating model to be cloud-ready.



Challenges

Organizations moving the cloud need to adopt their people, process, technology and operations to support the new world of Agility, IT Efficiency and Innovation.

Without a cloud operating model:

- Impact of change can be disruptive, and delivery can be slow
- Lack of strategic alignment and operational readiness
- Scalability, agility and innovation requirements are hindered

Ideal Solution

Identify priorities, risk impact and capability gaps across different IT and non IT functions, and build an actionable roadmap to support the delivery of changes across the operating model.

According to Gartner, "**Cloud computing is challenging existing business operating models**, which have been optimized for efficiency and internal service levels but now need to be redesigned for agility, speed and innovation."

Desired Outcomes

Organizations want to minimize the disruptive impact of cloud, and accelerate their transformation. With an actionable cloud operating model roadmap, they can deliver changes in a faster, more scalable way.

- Improve strategic alignment so business initiatives are tied to a common goal
- Drive change in a faster and more scalable way
- Improve operational readiness and risk resilience

CLOUDREACH CLOUD ADOPTION FRAMEWORK ROADMAP



Creating an actionable roadmap to transition your operating model to be cloud-ready.

Holistic understanding of risk impact and capability gaps

We take a holistic approach by assessing capability gaps and the risk impact across different areas of the Cloud Operating Model, such as organizational structure, governance, process optimization and cloud tooling and architecture.

Understand areas to improve for risk resilience.

Improve operational readiness and efficiency

Operations is a key topic discussed in this engagement, and we ensure that the organization understands how to avoid or eliminate unneeded costs, and improve their operational processes.

More seamless transition to cloud operations.

Minimize the disruptive ripple effect of cloud transformation

We incorporate input from different stakeholders that will be impacted by cloud (IT, Security, Finance, HR) into our roadmap, which outlines recommended initiatives that can be implemented to deliver changes across the organization.

More scalable delivery and management of change.

CLOUDREACH CLOUD ADOPTION FRAMEWORK ROADMAP + MICROSOFT AZURE



Our cloud experts perform an assessment and create an actionable plan aligned with Microsoft Azure's Cloud Adoption Framework, which guarantees best practice recommendations for transitioning to a cloud operating model while using the Azure platform.

SOLUTION ALIGNMENT

Stronger foundation for governance and security

Microsoft enables us to incorporate cloud governance and security into our assessment and planning process, which provides a better foundation for future implementations.

More proactive governance approach and risk resiliency.

Enhanced benchmarking for cloud transformation

Microsoft provides us with key resources and topics for benchmarking different areas that are assessed on a high level about the customer's cloud transformation journey.

More accurate high-level assessment of current state.

Accelerate cloud readiness and transformation

Microsoft and Cloudbreach ensures that an organization's has an actionable plan that prepares them for accelerating their cloud transformation journey.

Prepared to undertake future cloud transformations.

Government Department

2019 / Public Sector / United Kingdom



Background

Customer made the strategic decision to adopt public cloud using Microsoft Azure as part of its greater strategy to be 100% digital by 2022. They have a well developed, legacy IT operations service provided by inhouse, contractor, and third-party managed services providers.

However, as they began to adopt public cloud, the need to develop a different operations capability for cloud platforms was identified. They recognise that they urgently require a dedicated cloud operations team and require guidance on what it should do, how it should do it and a roadmap on how to implement the team.



What We Did

Cloudeach conducted an assessment of the customer's operational readiness with Digital Change Directorate Operations in focus.

The assessment included technical, people, organizational and cultural workstreams to identify further opportunities and included 17 concrete recommendations.

We also created an Cloud Operating Model Roadmap broken down to 3 months packages.

WIN RESULTS



Clear vision and principles that help align key stakeholders to a common strategy



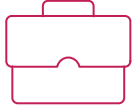
Develop business case to get buy-in from key stakeholders.



Improve operational readiness and efficiency by implementing our recommendations with our support.

Global Media Company

2018 / Media Industry / United Kingdom



Background

Customer's long term strategy is to become 100% Digital by 2020. It had a loosely federated IT infrastructure service, with the Global IT team managing on-premise workloads via an outsourced service, with local and regional elements of the company, known as Brands, developing local IT solutions, often in the cloud to meet their immediate needs.

Customer desires to bring back in-house and centralise governance and control of their IT services to reap economies of scale whilst ensuring compliance to Security and Architectural principles.



What We Did

Cloudeach reviewed customer's current operating model and provided recommendations on a Target Operating Model for using Public Cloud Providers in an Omni/Multi cloud scenario.

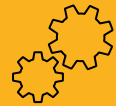
The model included people, organizational and technical recommendations and a phased roadmap approach to implement the proposed Target Operating Model.

We also provided recommendations on cloud governance and the design of their target reference architecture for each Public Cloud Provider identified.

WIN RESULTS



Clear vision and principles that help align key stakeholders to a common strategy



Improve understanding of the importance of governance in the cloud and the capabilities required to enable and manage it across multi-cloud scenarios



Enabled customer to move away from their traditional outsource contracts to a more commercially agile model (MSPs).

WHY CLOUDREACH?



Microsoft Accreditations



Gold Cloud Platform
Gold Data Analytics
Gold Application Development
Gold Collaboration and Content
Gold Datacenter

Gold

Microsoft Partner

Azure Expert MSP



1-TIER CSP PARTNER

Microsoft-Certified Experts



80+

Certified Solutions
Architects & Engineers

Market Leader

Gartner Magic Quadrant Leader
for Public Cloud Managed
Services Provider in **2017 & 2018.**

Supercharged by Software

Our migration and management software platform, Cloudamize, brings absolute confidence to decision-making. Committed to codifying our know-how, once we solve a problem we automate the solution.

Global Scale and Reach

Wherever you are, whatever the challenge, we're here to help throughout your cloud journey.

Applications come First

We care about what you care about – the applications that power your business. We create an environment of total reliability where the safety and success of your applications is guaranteed.

ABOUT CLOUDREACH



As the leading cloud solutions provider, we've always done things differently. Across our outcome-driven consulting and managed services, it's our software, our application focus and our cloud culture that makes the difference.

As an original partner of the public cloud providers, we help enterprises take advantage of the public cloud and its infinite resources. We know that when technology is central to business strategy, better performance follows.

Supercharged by our migration and management software platform, Cloudamize, we bring simplicity and absolute confidence to data-driven decision making. Committed to codifying our know-how, once we solve a problem we automate the solution.

We know the applications that power your enterprise are key to generating a strong competitive advantage. We therefore create an environment of total reliability where the safety and success of your applications are guaranteed.

Our passionate global team of Cloudreachers demonstrate just what cloud culture can achieve. Free of legacy systems, everyday we live the benefits of a climate that enables people to continually improve their knowledge and skills. Our collaborative working style makes it easy for those we work with to react and learn, to maximize efficiency and stay one step ahead.

At Cloudreach, we elevate technology and people so you can reach new heights.



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Thank you