

CLOUD COMPETENCY FRAMEWORK



We create a role-based skills assessment and design a framework around upskilling and recruiting to scale cloud enablement within your business.



Challenges

Understand the current skills gap and accelerate the transition of existing teams to more cloud-focused teams so they can take advantage of the benefits of cloud at a faster rate.

Without a cloud competency framework:

- Lack cloud fluency and specialization to use cloud effectively
- Lack of business agility
- Cost and time inefficiencies with upskilling and recruitment

Ideal Solution

Make people understand the gaps in roles and skills, and design a framework around upskilling and recruitment to scale cloud enablement.

According to LSE, 71% of IT decision makers believe they lost revenue due to lack of cloud expertise and 38% struggle to keep up with expertise required to maximize the cloud ROI."

Desired Outcomes

Organizations want to **maximize their cloud ROI** by having the right cloud expertise in place. They want more efficient and cost effective upskilling and recruitment to scale cloud enablement.

- Accelerate transition to be more agile
- Improve efficiency and resource effectiveness
- Reduce cost and time inefficiencies with upskilling and recruitment
- Accelerate time-to-value of the cloud

CLOUDREACH CLOUD COMPETENCY FRAMEWORK



We create a role-based skills assessment and design a framework around upskilling and recruiting to scale cloud enablement within your business.

More accurate role-based skills assessment

Our skills assessment approach is tailored to specific roles and requirements of the customer. This ensures that individuals are assessed on skills that are necessary for their role, and are measured against a standardized process.

Understand gaps in roles and skills.

Measurable goals and target proficiencies

Each role and individual will have defined KPIs and target proficiencies based on their role scorecards. This enables employees and managers to track their performance around specific skill domains, and focus on high priority skills.

More effective upskilling aligned to success metrics

Flexible and actionable framework

The skills assessment and upskilling framework can be incorporated into existing Growth and Development, and HR processes for faster adoption.

It is also a flexible model that can be tailored overtime as the organization requirements change.

Easy to execute and integrate with existing processes for faster adoption

CLOUDREACH FRAMEWORK + MICROSOFT AZURE

CLOUD COMPETENCY



Our approach is aligned with Microsoft Azure's Cloud Adoption Framework Skills Readiness Phase.

SOLUTION ALIGNMENT

Comprehensive Skills Assessment Process

We align our skills assessment approach with Microsoft's suggestions for how to conduct a gap analysis on roles and skills. The dependencies in roles and skills are highlighted in our framework.

More accurate gap analysis.

Azure Fundamentals and Specialisations

Our skills domains are aligned with various capabilities related to Microsoft Azure's platform and services. We also provide recommendations to Azure certification paths, and available training resources.

More focused upskilling paths.

Accelerate cloud readiness and transformation

Microsoft and Cloudreach ensures that an organization's has a cloud competency framework that they can use and optimize to accelerate their cloud transformation journey.

Prepared to undertake future cloud transformations.

WHY CLOUDREACH?



Microsoft Accreditations

Microsoft Partner

- Gold Cloud Platform
- Gold Data Analytics
- Gold Application Development
- Gold Collaboration and Content
- Gold Datacenter

Gold Microsoft Partner

Azure Expert MSP

Microsoft

1-TIER CSP PARTNER

Microsoft-Certified Experts



80+

Certified Solutions Architects & Engineers

Market Leader

Gartner Magic Quadrant Leader for Public Cloud Managed Services Provider in **2017 & 2018**.

Supercharged by Software

Our migration and management software platform, Cloudamize, brings absolute confidence to decision-making. Committed to codifying our know-how, once we solve a problem we automate the solution.

Global Scale and Reach

Wherever you are, whatever the challenge, we're here to help throughout your cloud journey.

Applications come First

We care about what you care about – the applications that power your business. We create an environment of total reliability where the safety and success of your applications is guaranteed.

ABOUT CLOUDREACH



As the leading cloud solutions provider, we've always done things differently. Across our outcome-driven consulting and managed services, it's our software, our application focus and our cloud culture that makes the difference.

As an original partner of the public cloud providers, we help enterprises take advantage of the public cloud and its infinite resources. We know that when technology is central to business strategy, better performance follows.

Supercharged by our migration and management software platform, Cloudamize, we bring simplicity and absolute confidence to data-driven decision making. Committed to codifying our know-how, once we solve a problem we automate the solution.

We know the applications that power your enterprise are key to generating a strong competitive advantage. We therefore create an environment of total reliability where the safety and success of your applications are guaranteed.

Our passionate global team of Cloudreachers demonstrate just what cloud culture can achieve. Free of legacy systems, everyday we live the benefits of a climate that enables people to continually improve their knowledge and skills. Our collaborative working style makes it easy for those we work with to react and learn, to maximize efficiency and stay one step ahead.

At Cloudreach, we elevate technology and people so you can reach new heights.



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Thank you