



# Cloud Solutions Partners

Power Platform solutions for your business

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## Sales Deck

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Cloud Solutions Partners

# About Our Company

## A Company on a Mission

CSP has been 100% dedicated to the success of our clients.

We know that if you're successful, we're successful.

CSP has helped global enterprises optimize their technology investments to overcome IT challenges and achieve business goals.

We deliver cloud transformation solutions that help commercial and federal enterprises improve business results by migrating to the cloud, modernizing apps, and using data intelligence.

CSP's expertise provides the best Automate services for your business processes by automating the tedious workflows further helping enterprises to reduce their time spent on tasks involving repetitive processes. Our clients have reportedly enhanced their productivity by nearly **200%**.

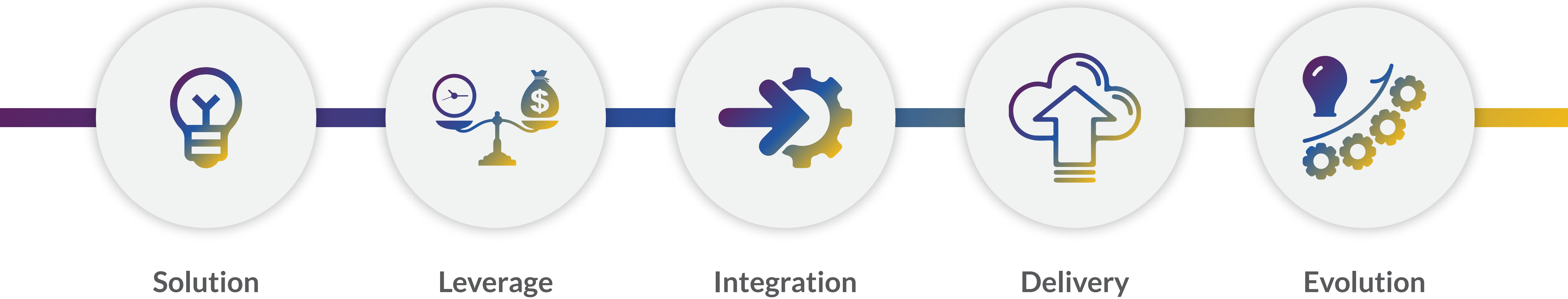
# Our Mission

Our Mission is to serve as a trusted partner, efficiently delivering innovative solutions that maximize our clients' technology investments.

We aim to be a company that is employee-owned, cloud-first, growth for everyone – clients, employees, and partners. As an organization, we have strong values that are felt throughout our culture, attracting talented individuals with the skillsets and characteristics that have helped us grow to where we are today and beyond.



# Our Approach





# Our Services

## **DIGITAL TRANSFORMATION**

Through digital transformation consulting, We help organizations reimagine their existing processes, take full advantage of the latest digital technologies to create competitive differentiation, and thus respond to the wave of digital disruption in their industries.

## **BUSINESS INTELLIGENCE**

Business intelligence (BI) helps organizations analyze historical and current data, so they can quickly uncover actionable insights for making strategic decisions.

## **POWER PLATFORM CONSULTING**

Our Power Platform consulting services involve no code and low code solutions, Business Data Insights, Virtual Bots, and Process Automation solutions ready for you in no time.

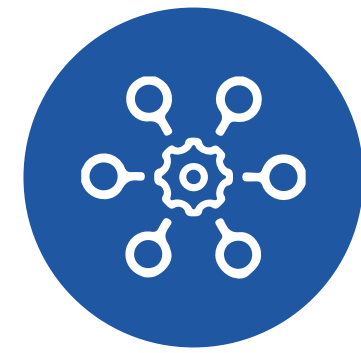




# Our Solutions



BUSINESS APPLICATIONS



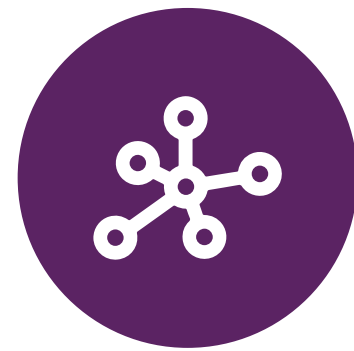
BUSINESS PROCESS AUTOMATION



DATA ANALYTICS



PORTALS AND COLLABORATION



DIGITAL ECOSYSTEM





Cloud Solutions Partners

# Management Team



## Marius Oprea

Head of Practice

Marius is a highly skilled Solution Architect with experience across commercial domains such as Investment Banking, Risk Management, Automotive, Aviation, Housing, Finance, and Sales.

He developed and implemented end-to-end solutions across all Power Platform products including Dynamics CRM, Power Apps, Power BI, and Power Automate.

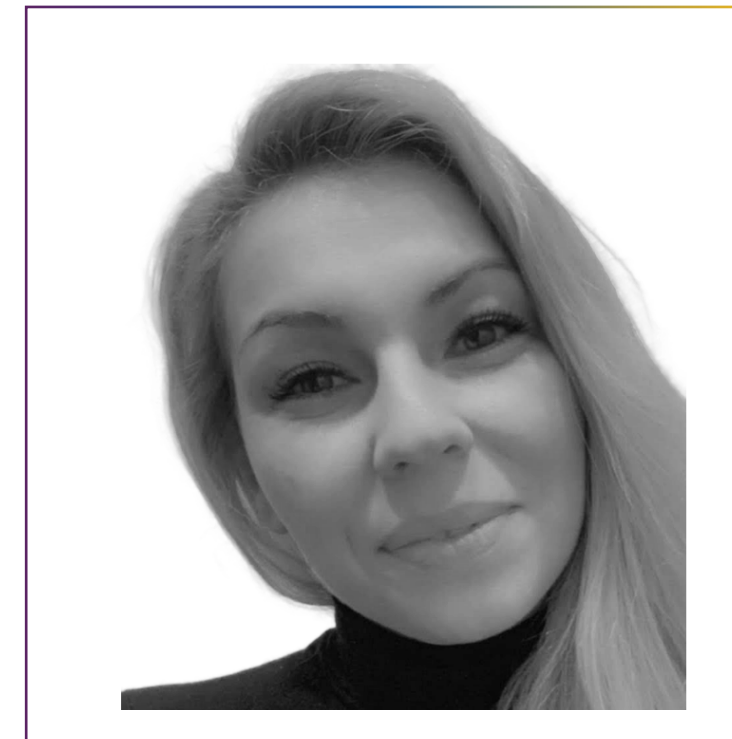


## Sorin Stegarescu

Head of Azure & Data

Sorin is a high-level expert in everything related to Product Management and Solution Development.

With a track record of working in Pre-sales, Account Management, Enterprise Architecture, Business Processes, and Project Management, he has proven to be truly passionate about innovation, technology, strategy, and business success.



## Tatiana Negrea

Head of PMO

Skilled Project Manager thinking out of the box, solution finder and goal oriented. Expertise in multiple industries such as construction equipment, medical services, banking, and financing. Implementation projects and post-implementation services.

Effective communication is the key to successful projects.



## Gabriela Suciu

Head of Operations

Experienced project manager with a demonstrated history of working in various industries (IT, Advertising, Marketing, Retail, Real Estate).

Successfully leading teams and projects effectively with great interest in building partnerships, in the best interest of both the company and the stakeholders.



## Daniel Viasiu

Head of Power Platform & CRM

Daniel is a very ambitious CRM expert, having over 9 years of experience with the Microsoft Dynamics 365 CRM platform throughout Investment Banking, Risk Management, Automotive, Aviation, Housing, Finance, Sales, Customer Service.

He developed and implemented end-to-end solutions across all Power Platform products including Dynamics CRM (Customer Engagement), Power Apps (Model Driven, Canvas Apps, Portals), Power BI, Power Automate.

# Projects we developed



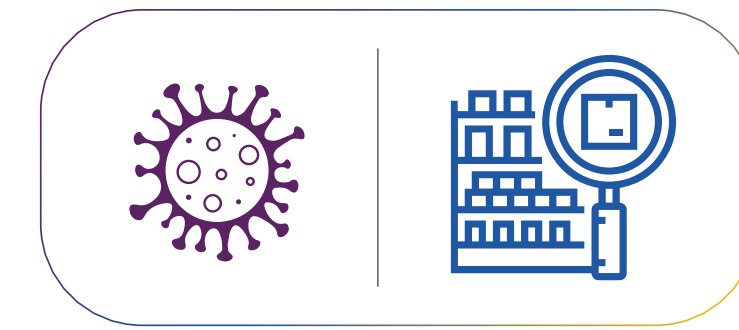
Power BI Solution & migration  
from Oracle to Power BI  
– Railway network



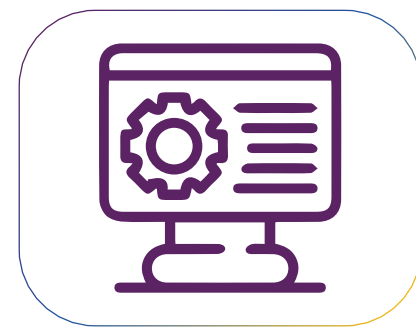
Solution Architecture and  
development in Aviation Field



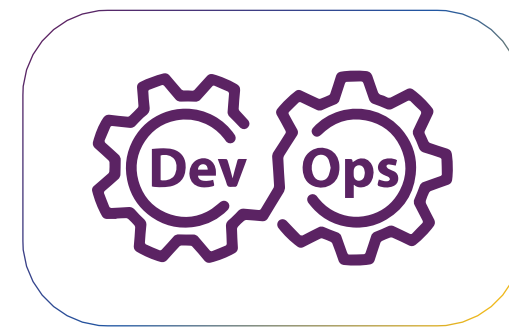
CRM platform & migration  
data in the Finance field



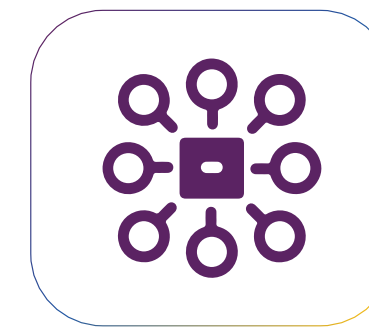
Covid 19 personal protective  
Equipment stock control  
situation



Management Solution  
Architecture and  
Development



Power Platform development  
and implementation of  
DevOps and CoE



Power Platform DME large  
governance, security &  
migration for over 30k apps,  
CoE

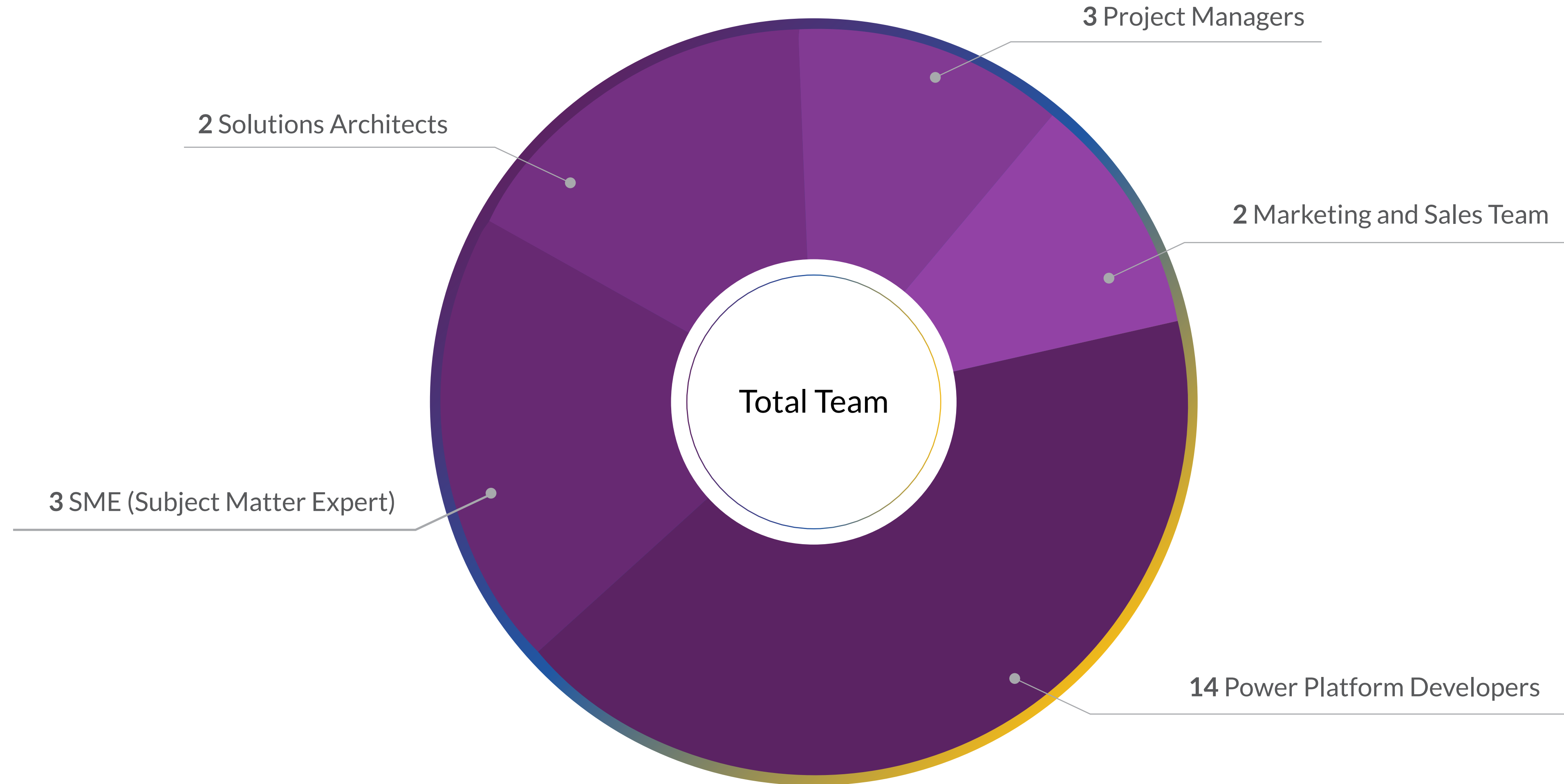


The first ever banking app in  
Power Platform





# Roles and Resources





# Testimonials

“

We were able to automate and accelerate many processes with the help of Power Apps. It is easy to implement and use, without sacrificing user experience, and it has allowed our organization to convert paper processes to digital, saving tons of time.

**Maria Sanger – Project Manager**

“

Power BI has fully automated our data reporting system leading to more accurate data analysis and output. It offers many ways to connect, analyze and present your data in a way that's easy to read and understand so you can make well-founded decisions.

**Marcel Forsberg – Assessment Coordinator**

“

Power BI has an ease of integration between multiple sources of data, fast data analysis, easy dashboard creation for sharing online or with the management team. Power BI stands out from its competition because it can connect to any data source, including text documents that are not even in table structure.

**Adam Hurst – Analytics Consultant**





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## Contact us

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