

# Are you ready to move into the cloud?

What's your organisation's level of cloud maturity?

## Intermediate

Multiple cloud projects already deployed, focus now on improving and expanding cloud usage.



## Advanced

Heavy cloud infrastructure, looking to optimise cloud operations as well as cloud costs.



## Beginner

Working on initial cloud projects, gaining experience to determine future projects.



## Watcher

Developing cloud plans, but yet to deploy applications to the cloud.



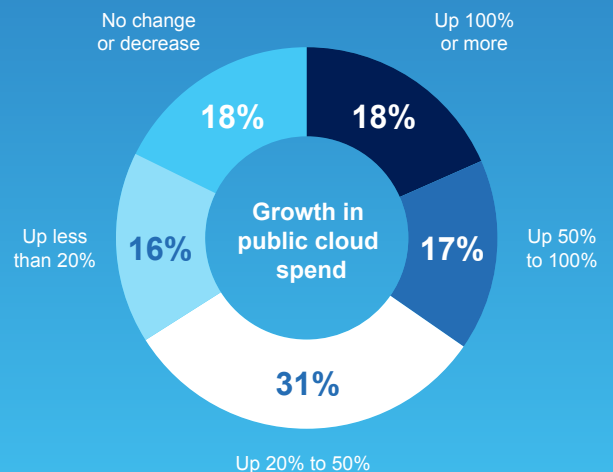
## Cloud spend will rise rapidly in 2018. However...

**35%**

of cloud spend is wasted

**77%**

of SMBs and enterprises say Cloud security is a challenge



## Addressing the issues

CNI's Cloud Readiness Assessment provides you with a programmatic approach to:

- ✓ Reduce cloud and general IT operating costs
- ✓ Provide better services to stakeholder in a more agile manner
- ✓ Provide recommendations on all security and governance issues

Wherever you are on your cloud maturity journey, CNI brings vast experience and success to planning your next cloud steps, with maximum security – reducing both cloud and on-premise costs.

## What you'll receive

- ✓ Detailed briefing on your “next step” Azure opportunities - based on an assessment of the current capabilities and experience of your team
- ✓ Detailed sizing estimates and associated operating cost expectations for expanding your Azure presence
- ✓ Definition of the next three workloads to deploy to the cloud and the plan to do so – to maximise organisation benefits, including increased security and reduced costs.



Save the Children

## Don't just take our word for it...

Save the Children went through our process and is now able to spend less of its budget on IT infrastructure – money that can be used to directly reach children in crisis and need. They made these 3 key observations on the results achieved through our program:

- 01** On track to realise projected savings of 49% on costs.
- 02** The IT team is now able to focus on its core strengths – such as help desk and CRM, and enhancing the organisation's use of these tools – rather than trying to manage many disparate systems.
- 03** A single identity for staff to access multiple applications – such as Dropbox, Salesforce, and around 3000 other cloud-based apps.

“CNI has been extremely proactive and has stepped-up to the plate on multiple occasions. They've been getting on with it, working with our partners and Microsoft to overcome hurdles and roadblocks, as well as working well with our team.”

ADRIAN STAGG, CIO, SAVE THE CHILDREN

## Ready to get started?

To get a personalised assessment of your situation and the likely operating expenses when moving to Azure, visit [offers.cni.net.au/cloudready-assess](https://offers.cni.net.au/cloudready-assess)

T 61 3 9621 1222  
E [sales@cni.net.au](mailto:sales@cni.net.au)  
W [cni.net.au](https://cni.net.au)