



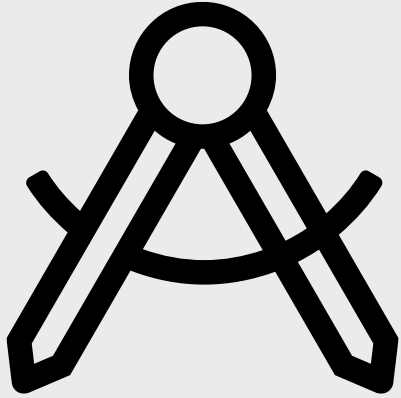
CODIFY

CloudLift

Customer Presentation

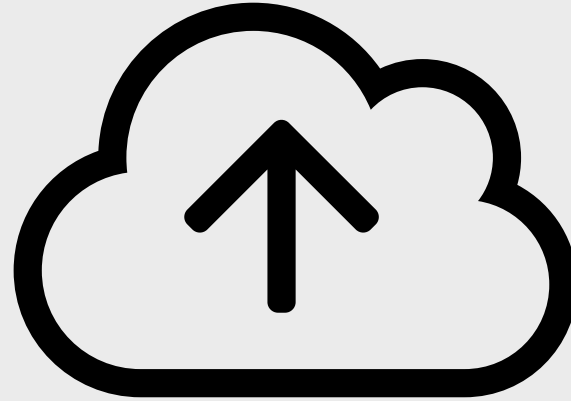
August 2020





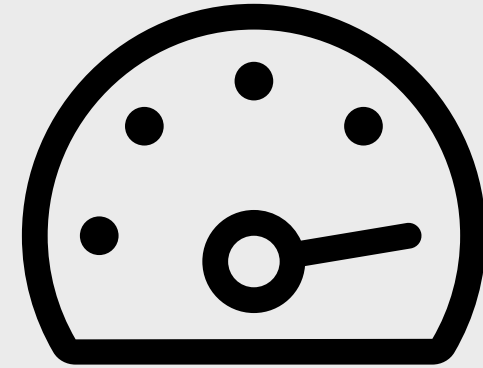
PLAN

CloudLift - Codify's solution for creating an evidence-based plan for moving to Azure



MIGRATE

Professional Services to digitally transform your organisation and get you to the cloud



RUN

Guidance, governance and Microsoft-backed support to continually optimise your cloud infrastructure

What we hear

Customers Driving Requirements

- > IT infrastructure refresh required
 - Warranty/support expires
 - Windows 2008 EOL
- > Wants to Modernise / Mode 2 [Bimodal] way of work
 - Foundation for future innovative/iterative solutions
- > Understand where adoption of PaaS & SaaS offerings fits with a migration
 - Strategy going forward, and
 - Technical Architecture
- > How to transition from CapEx to OpEx
 - Where can savings be found
 - Reinvestment

CloudLift Approach

Focus on Applications, over Servers

- > Applications deliver business value, not servers.

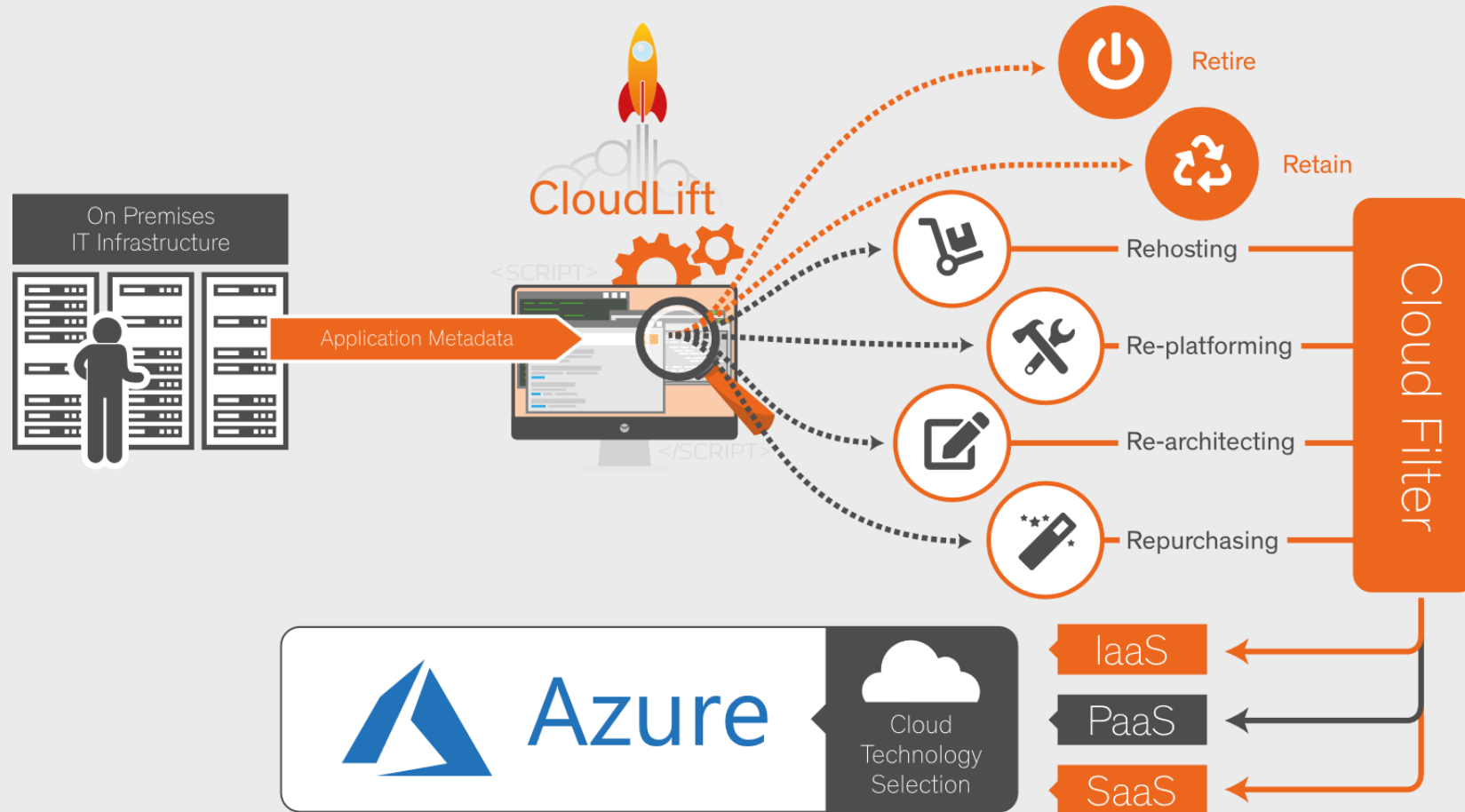
Determine a migration strategy for Applications

- > Applications required a cloud migration strategy.

Azure Resource and Cloud Solution Planning

- > Cloud Solutions are developed for Applications to represent the resources and costs for an Azure-based equivalent.

CloudLift Approach

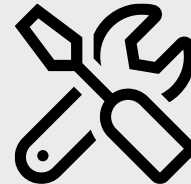


Assessment Guidelines



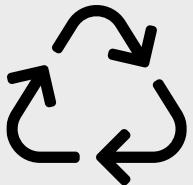
Retire

Not actively used and should be decommissioned



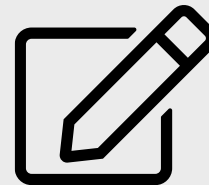
Replatform

Lift-Tinker-and-Shift to the cloud with minor changes



Retain

Keep as-is for business or technical reasons



Rearchitect

Redesign for the cloud



Rehost

Lift-and-shift to the cloud and maintain existing design



Repurchase

Move to a subscription service

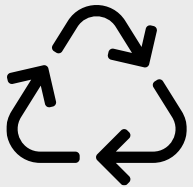
Sample Summary

Project Findings Summary



Retire

Recover capacity on-premises and reduce capacity in renewal



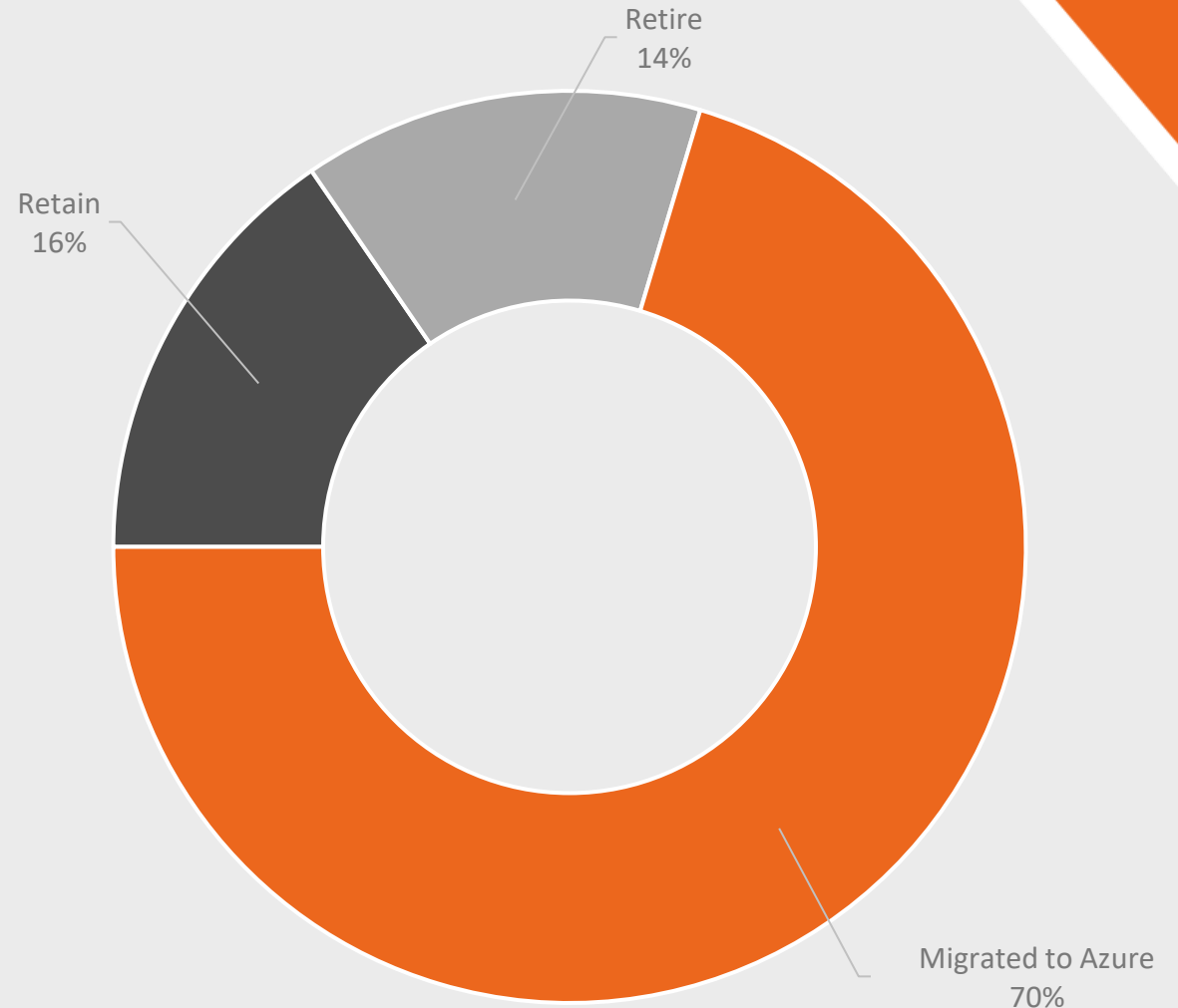
Retain

Maintain and monitor lifecycle



Migrate

Combined Rehost, Replatform & Rearchitect



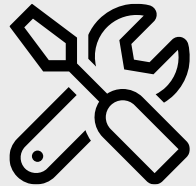
Azure Migration Summary



Rehost

Existing implementation is supported

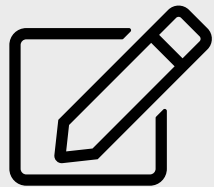
End-of-Support Windows & SQL



Replatform

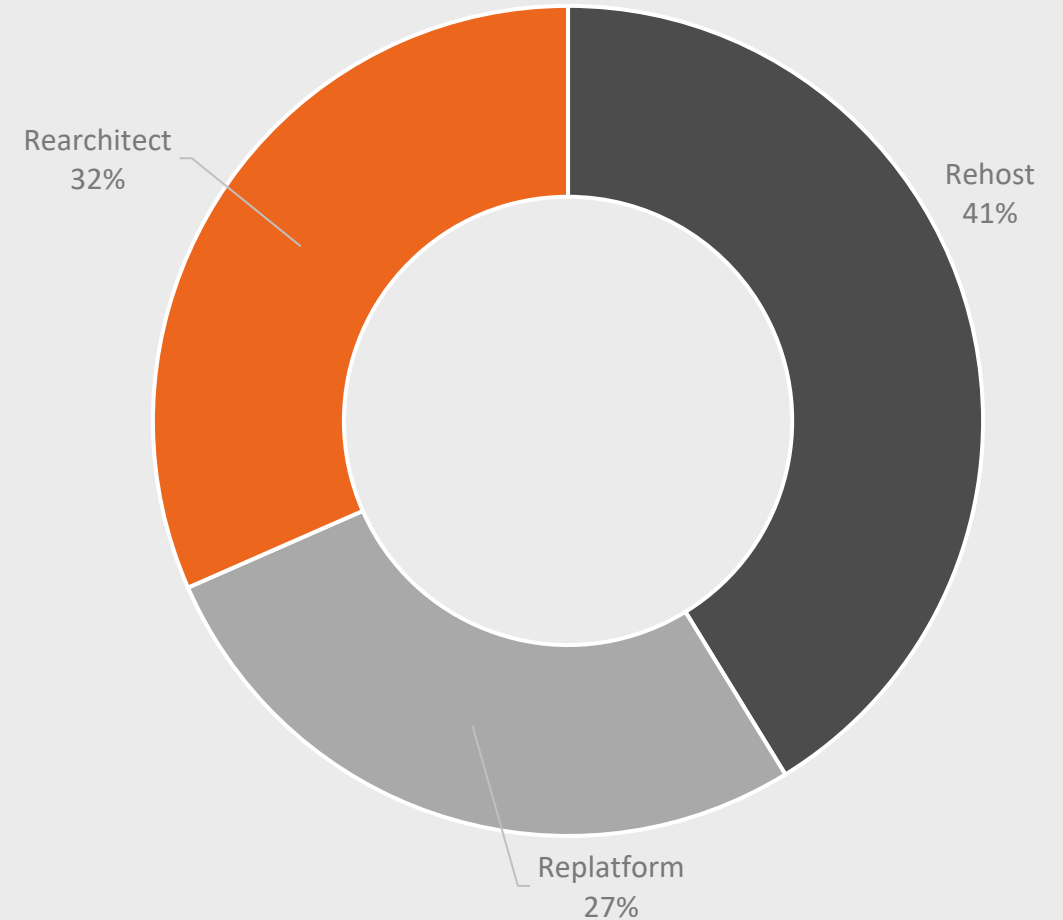
Modernise existing design

End-of-Support Windows & SQL



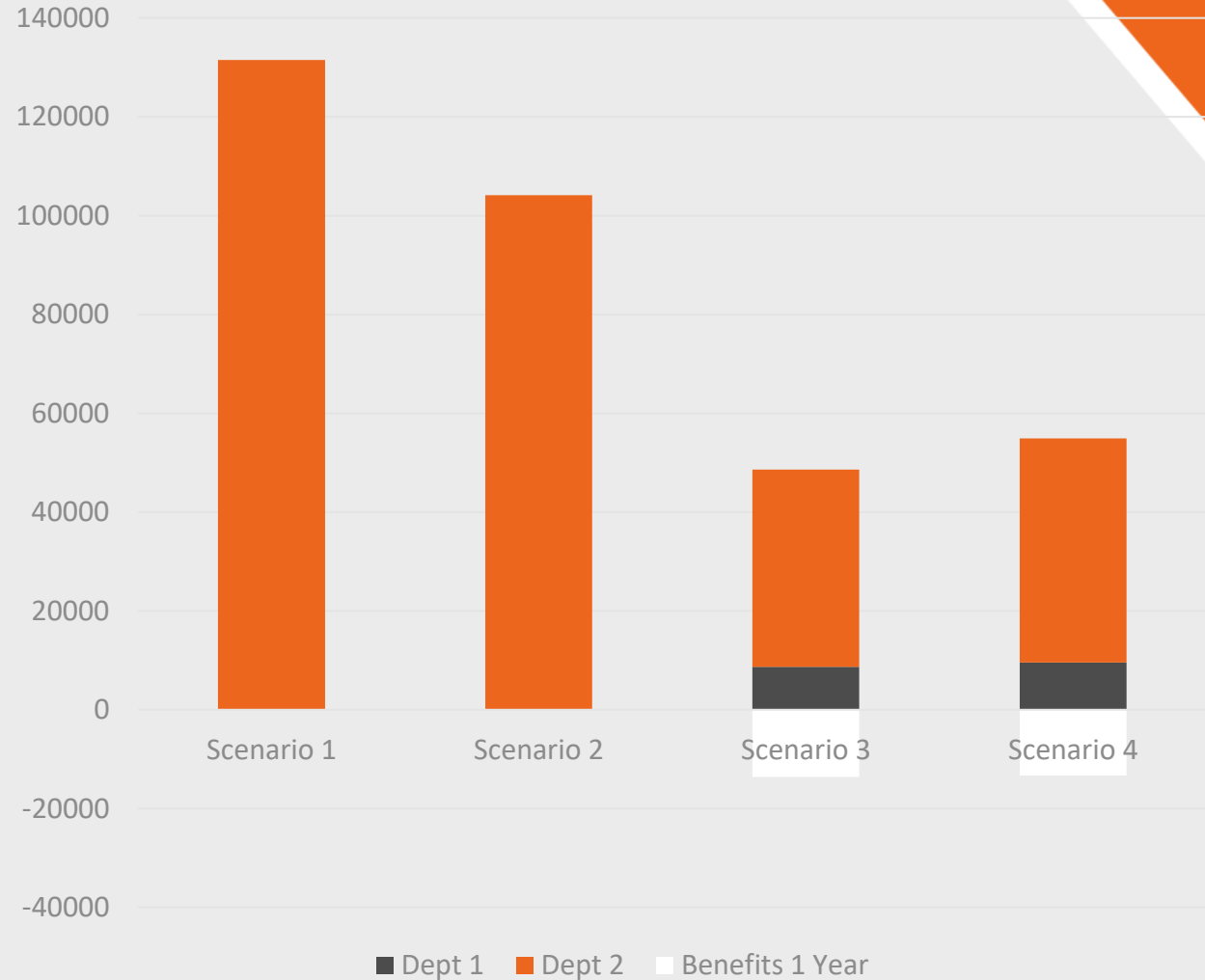
Rearchitect

Redesign on Azure-native offerings



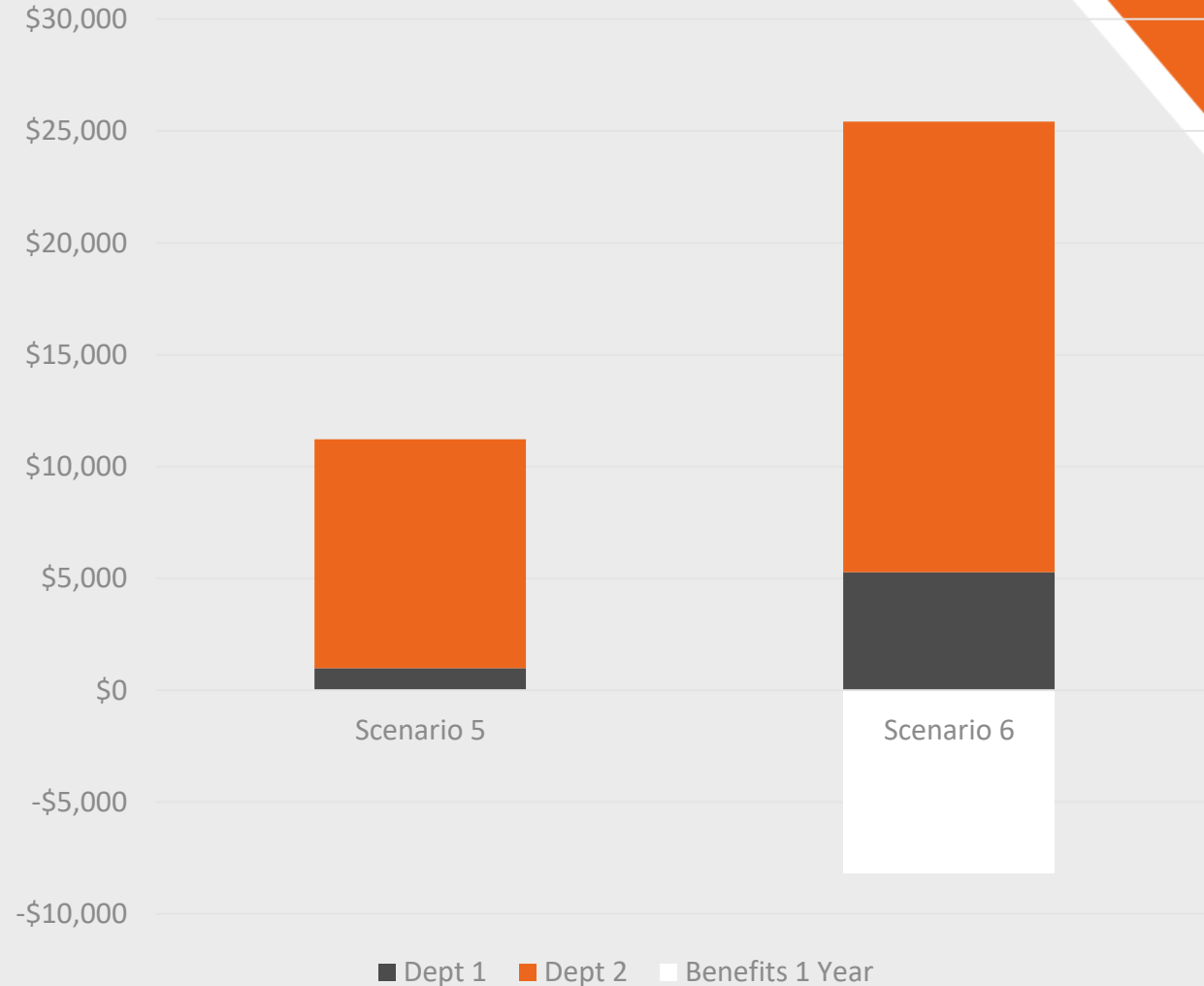
Cost Summary

Scenario	Monthly Cost	Comments
1. Lift and Shift (as is)	\$ 131,554	<ul style="list-style-type: none"> Like for like environment in Azure, VMs sized identically as on-premises Premium Storage with 99.9% SLA
2. Lift and Shift (balanced)	\$ 104,134	<ul style="list-style-type: none"> Right-size Azure infrastructure Premium Storage with 99.9% SLA
3. Balanced, less Retain & Retire	\$ 48,592 <i>Less 28% HUB & RI Saving</i>	<ul style="list-style-type: none"> Removed infrastructure due to be Retained or Retired Right-size Azure infrastructure Premium Storage with 99.9% SLA
4. Rehost, Replatform, Rearchitect	\$ 54,942 <i>Less 24% HUB & RI Saving</i>	<ul style="list-style-type: none"> App Modernisation on PaaS solutions (App Service & Managed Instances) Removed infrastructure due to be Retained or Retired Right-size Azure infrastructure Premium Storage with 99.9% SLA



Cost Summary

Scenario	Monthly Cost	Comments
5. Disaster Recovery	\$ 11,219	<ul style="list-style-type: none"> Azure DR solution for applications with an SLA and priority of Critical, High, Medium
6. 2008 End-of-Support	\$ 25,424 <i>Less 40% HUB & RI Saving</i>	<ul style="list-style-type: none"> Immediate migration of Windows/SQL 2008 workloads Removed infrastructure due to be Retained or Retired Right-size Azure infrastructure Premium Storage with 99.9% SLA



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Thank you.