

Columbus® | Once you  
know how...

A hand is shown interacting with a futuristic, glowing digital interface. The interface features various data visualizations, including a bar chart, a pie chart, and a circular progress indicator. The background is dark blue with a grid pattern. The hand is positioned on the right side of the frame, with the index finger touching a bright, glowing point on the interface.

Columbus Global

---

# Index

---

- Business challenges in a global economy
- Our industries
- Our service offerings
- Columbus software
- About Columbus
- Partners
- Thank you



# Business challenges in a global economy

---

- Complex customer demands
- Globalization
- Pursuit of growth
- Efficiency challenges
- Need for business transparency
- Complex business processes
- Demand for improved IT security
- Ensuring business continuity
- Compliance and risk management
- Circular Economy & Sustainability





# A Bit About Columbus



When you have the aspiration to  
transform, maximize and futureproof  
your business digitally



# Columbus by the numbers

---



**75,000+**

Customers cases solved every year



**24/7**

Global support with ColumbusCare



**ISO 27001**

Certified in ISO 27001 Information Security Standard



**5,000+**

Customers worldwide



**2,000+**

Employees across the world



**8,600+**

Business application implementations



**1,700,000+**

Hours of consultancy every year



**5x Microsoft**

Global partner of the year

2019/2020  
**INNER CIRCLE**  
*for Microsoft Dynamics*

**Inner Circle**

Member of the most prestigious Microsoft status



# Presence across 17 countries

---

- Denmark
- Sweden
- Norway
- United Kingdom
- USA
- Germany
- Switzerland
- Czech Republic
- The Netherlands
- Russia
- Spain
- Poland
- Lithuania
- Estonia
- Chile
- China
- India





## Our Mission

Help ambitious companies transform, maximize and futureproof their business digitally





# Retail Distribution

- Maximize revenue from existing customers
- Provide a unified customer experience
- Optimize costs with centralized inventory management
- Leverage advanced technology to increase order values and gain new customers







# Manufacturing

- Manage acute workforce and skills shortages
- Maximize usage of expensive machinery and tools
- Stay ahead of the game with additional revenue streams
- Improve productivity and gain visibility into costs



A long-exposure photograph of a subway platform. A high-speed train is blurred into streaks of red, white, and blue as it passes on both sides of the platform. A person in a blue coat is sitting on a red pillar in the center of the platform. The platform has a curved, arched ceiling with a grid pattern and a yellow safety line on the floor.

# Mission

Help ambitious companies  
transform, maximize and  
futureproof their business digitally



# Our service offerings

9 Doors to Digital Leadership



# Sustainability in business

---

- Columbus is committed to support UN Global Compact's ten principles of corporate social responsibility:
  - Human rights
  - Labor
  - Social commitment
  - Anti-Corruption
- Dedicated focus on
  - Creating a healthy working environment
  - Develop, recognize and engage employees
  - Diversity
  - Support local charity projects



# Code of conduct

Columbus is committed to promoting ethical business practices globally

## Focus on:

- Transparency and creditability in dialogue with customers, shareholders and suppliers
- Anti-corruption with no tolerance of illegal or unethical business
- Human rights
- Diversity







# Customers and Services

horizon



Samworth Brothers  
QUALITY FOODS



Rolls-Royce



IPL  
INTERNATIONAL  
PROCUREMENT  
& LOGISTICS



MAERSK  
CONTAINER INDUSTRY

Sumitomo Corporation



JACKSONS  
— enjoy bread —

Agrii



Origin  
ENTERPRISES PLC

orangebox

Aliaxis

gleave<sup>g</sup>  
Industrial supply specialists

Sbi  
Sofa Brands  
International

Glencair



natures  
way foods

EMTELLE  
Innovation is our tradition



BREWERS SINCE 1807  
THWAITES



SEVCON

Parker Knoll



Balfour Beatty  
Rail

proserv

DURESTA



Domino's



ASSA ABLOY

CARRS  
FERTILISERS



Mazak



MILLBROOK



JUST  
EAT



NHS

fairfaxmeadow  
putting great meat on the menu



wheelabrator  
GROUP  
celebrating 100 years of innovation

Romag

ALstec  
systems technology

Columbus

Norbord

ZOTEFOAMS

manthorpe  
engineering



adelie  
a fresher way

# Focus on D365 – UK Customers

**Columbus**® Once you know how...



**JUST EAT**

- Live in 11 countries
- D365 Cloud
- Rolling out across their global presence

carte blanche

- D365 Cloud
- 120 users
- In UAT now
- Finance & Distribution



- Live = in a world 1<sup>st</sup>
- D365 'on-premise'
- UK live
- Going to 900 users
- 180+ Legal entities
- 150 locations
- Full D365FOE Footprint

King's **I**nterventional **F**acilities **M**anagement



**JACKSONS**  
— enjoy bread —

**Toolstream**®

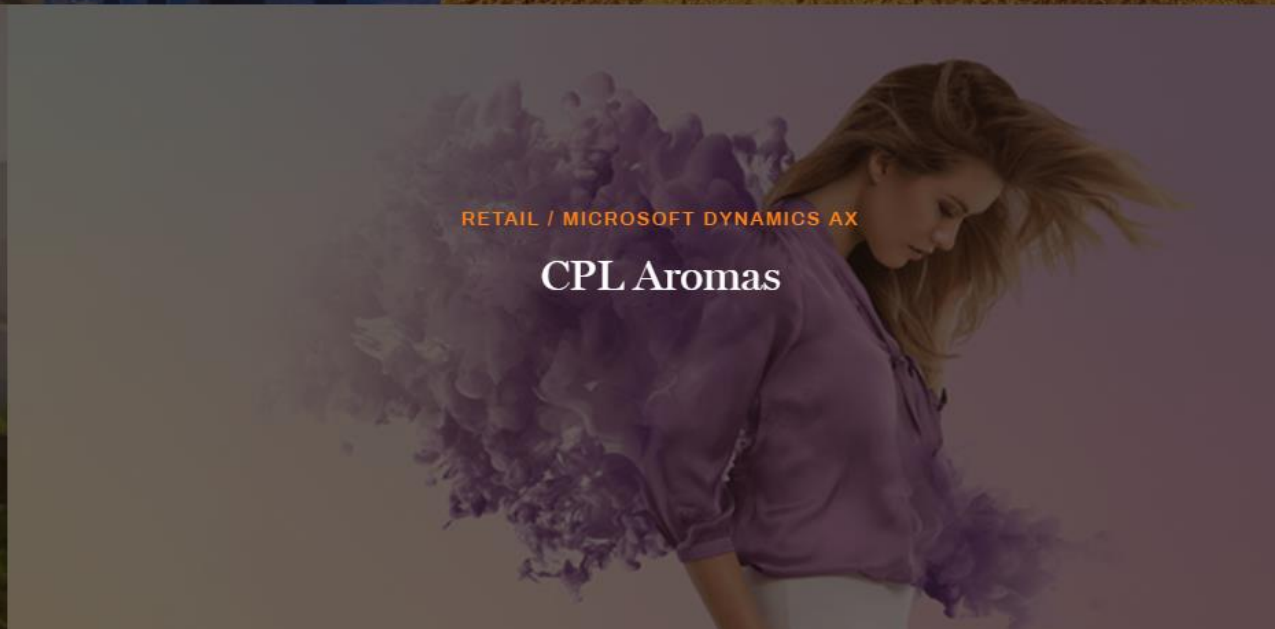
**NHS**  
Blood and Transplant

**IPL**™ INTERNATIONAL  
PROCUREMENT  
& LOGISTICS  
**ASDA**

 **PHILIP DENNIS FOODSERVICE**

**E** **ESSENTRA**





# Just Eat – Dynamic 365 FO - Video Case Study



# EMR– Dynamic 365 FO - Video Case Study





## Reactive Support

Processing of incidents based on an SLA

## Ad-Hoc Consultancy

Training, application consultancy, business consultancy, development...

## Proactive Support

Packaged services: Health checks, upgrade assessments, archiving, licensing compliance, etc.



Columbus®

Once you  
know how...

Thank you

---