

Contractory

### **Commtex Solutions Pvt Ltd.**

## Transforming the Enterprises to Cloud

Cloud based ERP Solution for MSME.



## Global System Integrators, Software Products and Services Organization

Cloud based ERP Implementation Experts with State-of-the-art Software Products for Small, Medium and Large Enterprises



## **Commtex Solutions**

Seasoned Software Professionals with vast Experience in Information Technology







### Sameer Wagh

CEO and Chief Architect



Nitin Wagle

Director



Suhas Mhaskar

Director

Global Enterprise Solutions Consultant

State-of-the Art Software Product Development and Implementation. Owns Product Brands.

Execution experience in technology evaluation, selection, business value case presentation, (Cloud ERP Solutions – Acumatica, .... project management, software development, Channel management and Delivery Management Execution experience in Hardware evaluation, selection, business value case presentation, project management, Procurement to Acceptance.

Efficiently setup on site and in house workshop to support the support engineers at remote location to keep spares well tested and ready to support the field engineer to give instant support to meet service level agreement. Data Center Management, Continued Operations, 24x7 Rollout Global leader in technology & business consulting, IT strategy, execution, governance, and innovation led transformation. Execution experience in technology evaluation, selection, business value case presentation, (SAP & other business solutions) project management, software development, vendor management and Delivery Management.









### Savita Govilkar

Director



Mitesh Makwana

Director

Kishor Kawle

Director

Specializing in IT Startegy, Planning Strategy Implementation, Consulting Plan Execution, covering IT companies as well as End User Organizations, Domestic and Overseas markets.

Mentoring and Hand holding Start ups, Scaling up strategies for start ups, Consultancy in adding to the existing product and solutions portfolio, diversifying into new geographies, Renewed Vertical strategies. Implement and monitor Miller Heiman Sales and Marketing Methodology for IT companies, Special focus on Travel Logistics, Healthcare, Education and Service Industries. Experienced technology professional with proven management capabilities & track record of producing value-added results, building & leading teams, bring innovation and conceptualize creative solutions introducing new strategies, building capabilities, developing products, formulate concepts, conceptualize architectures and bring real value for potential clients, executives & stake holders

 Strong experience in customer liaising, building synergistic relationships and motivated teams, mentoring, developing and managing geographically diversified team members that develop, architect, support critical IT systems, big data ecosystem solutions, analytic & data science solutions, databases & infrastructure, applications and BI dashboards Senior IT Leader in the areas of Delivery Management, Operations Leadership and Team Development. Expertise in managing large accounts, cost and finance management, relationship building, service delivery, operational efficiency, on-shore, nearshore and offshore operations.

**Plus Team of 25 Engineers** 





### **Global Systems Integrators, Products and Services Organization**

Service Companies initiated for Investment and running operations



**Enterprise Platform** 

**PowerBooks** 



**Global Enterprise Solutions** Electromatica



**ERP Implementations** 

Epicor, SAP, Acumatica



**Product Solutions** 

**Business Units** 

Fintech, Healthtech

Enterprises

SAAS Solutions



**Professional Services** 



**Supply Chain Solutions** 



**Offshore Centres** 

**Captiive Centres** 



**CRM Solutions** 

Salesforce, SugarCRM







Made4Net, Logistics

### **Commtex Team**







### **Powerbooks Team**







# PowerBooks

Enterprise Solutions Platform for SME.



### **The Enterprise Integration Problem**







9



- To build, operate and execute the world's most loved, most used, profitable and scalable software platform for Enterprises
- To create economic opportunity for global workforce, customers and shareholders
- To lead the way to an automated digital world.



### **Powerbooks Enterprise Vision**





### PowerBooks v1.0

- PowerBooks Product Accounting Inventory Payroll, with Integrated CRM with Data Transfer from Tally
- Year 2019

### PowerBooks v2.0

- PowerBooks with Power API, PowerOffice, PowerSite, PowerPortals and PowerAnalytics
- PowerCommerce The Ecommerce Platform for Enterprises

### PowerBooks v3.0

- PowerBooks with PowerSuite, PowerApps, PowerDocs, PowerForce, Third Party Solutions, Industry Solutions
- The Extended Enterprise Resource Planning Platform for Development
- PowerForce Integration with Salesforce
- o 30<sup>th</sup> June 2020



## **Powerbooks - SAAS Platform Vision**





### PowerBooks v 2020

- Powerbooks rearchitectured on SAAS Microservices Architecture
- Availability on Windows, Linux, Neo4J and Azure
- Rollout Planned 31<sup>st</sup> August 2020



### PowerBooks v 2021

- PowerProjects Integration with WorkPack
- PowerRobots Integration with RPA
- Artificial Intelligence and Machine Learning



### PowerBooks V 2022

- PowerLogistics Digital Enterprise
  Platform for 3PL Logistics Companies
- PowerPack Digital Enterprise Platform for Rooftop Solar Enterprises



## **Powerbooks Architecture**



Accessible from Browsers and Mobile

#### Features

- Single Integrated Application with all Employees, Customers, Vendors accessing a single system and database for all activities of the Business
- Digital technologies epitomize flexible, easy-todeploy and cost-effective IT solutions
- Monolithic Architecture in ASP.NET, C#, SQL Server can be scaled on Virtual Machines
- Available on Inhouse or Subscribed Windows Servers, Microsoft Windows Azure
- Single Sign-On and Administration Portal
- Ecommerce Shopping Cart available for Sales of Selected Items.







## **PowerBooks ERP**

PowerBooks ERP on Cloud – Accounting Inventory Payroll, with Integrated CRM with Tally Integration





Accounting

Groups, Ledgers, Bank and

Cash Purchase and Sales

CRM



Inventory

Stock Groups, Stock Items, Inventory



Customer, Contacts, Leads, Opportunities... Tally ERP v9.0



Statutory Reports

Tax, Form 16, PF, Deductions....



System Integration Data Migration from



**GST** Compliance

Data Migration from Tally ERP v9.0

Payroll

Employee Groups, Payslips, Auto Payroll



Administration User Management with Multi Company Creation



**MIS Reports** 





## **PowerBooks Extensions**

Application Programming Interface to Enterprise Resource Planning Platform for Integrating with third party applications



### Power API

Power Objects Toolkit with Open API Specifications



### Power Portals

Customer, Vendor and Partner, Employee Portals



POWERBOOKS

### PowerOffice

Integrated MS Office/GSuite



#### Power Commerce

Ecommerce Site for Selected Items for Purchase and Sale



**Power Analytics** 

**PowerBooks** 

Integrated with

**PowerBI** 



#### PowerSite

Corporate Website Builder for Company





### **PowerBooks Development Platform**

Powerbooks Development Environment for having own User Interface Design integrated with third party applications.





PowerSuite

**Development Platform with** PowerAPI Calls



**PowerDocs** 

Document Management System



**Power Robots** 

Integration with Blue Prism / UI Path / AutoAnywhere



PowerApps

Apps Integrated with PowerAPI Calls



Third Party Solutions

Integrated with Third Party Solutions



**Power Projects** Project Management and Scheduling

PowerSpace

Integrated with MS Teams/Zoom



**PowerForce** 

Integration with Salesforce



**Power Dynamics** 

Integration with MS Dynamics CRM







### **PowerBooks**

Multiple Synchronizations across all Branches





## **PowerSuite - Extended ERP (XRP) Platform**



Extended Integration using Open API Architecture Ο

#### Features

- On Cloud Integrated with Microsoft Office 365, Google API and 0 host of Open API available in the Market
- Responsive User Interface with availability on Desktops, Tablets and Ο Mobile
- PowerObjects API Integration enables new applications to be built Ο and integrated with Powerbooks base ERP Application
- Masters and Transactions Accounting voucher, inventory voucher 0 and payroll voucher - Entry, Edit and Delete operation.
- Ecommerce Functionality with Power Ecommerce Software
- Customer, Vendor and Employee Portal integrated in Single Sign-On 0
- Source code availability with API Calls to database. 0
- Ability to add user interface frameworks for any of the screens, views 0 and white label the product.



#### Powerbooks Extensible Technology

- Ability to use both PowerBooks Standard Interface as well with 0 PowerBooks Extensible Interface
- Integration with third Party Applications developed on any platform.
- Display of Screens with multiple templates Ο
- Optional Powerbooks XRP Database for developing additional 0 applications integrated with PowerBooks.







#### **Intelligent Customer Success Platform**



## Powerforce

### Integration of Powerbooks with SalesForce



### Benefits include

- Visibility of PowerBooks Reports, Queries, in SalesForce Platform
- Share reports among colleagues & users via Power API
- Author rich interactive reports with Salesforce
- Connect, access and unify data across sources
- Share live reports and dashboards between Salesforce and Powerbooks
- Transform company data into rich visuals Full suite of BI tools for data visualization and reporting
- Create live, real-time data metric dashboards
- Use get and download Apps in Salesforce Platform from App Exchange
- Build and Extend the overall framework for Sales, Marketing, Operations using Salesforce Platform



## **PowerRobots**

### Bots for Automatic Data Entry

Benefits include

- 1) Reduced cost: cost savings of nearly 30%
- **2) Better customer experience:** frees up highvalue resources to be put back on the front line ensuring\_customer success.
- **3) Lower operational risk:** Eliminating human errors such as tiredness or lack of knowledge, reduces the rate of errors.
- **4) Improved internal processes:** Companies forced to define clear governance procedures thereby allows for faster internal reporting, on-boarding and other internal activities.
- **5) Leverages Powerbooks ERP:** By providing readymade BOTS, the same way a human employee can the users get started immediately.







## **PowerProjects - Workpack**



### Project Management and Scheduling

Other benefits include

- Document Management
- PDF Viewer

WorkPack	🖵 Dashboard	240 ♥ Notification ▲ Alerts			Searce	ch for people, projects and	tasks	٩	🕑 Help	support u
k Items	Search									•
My Projects 🔹	Starting After	Ending Before			Dept.	Select •	Titl	le		
Reports -	Deliverable No	Deliverable Type			Owner		Project Co	ode		
Deliverables -	Project	Time Monitoring	Select	Revis	ion Monitoring	Select •	View Deliveral	bles Which I	work or 🔻	
Activity Log										
Commented	Deliverables List								Export	t Print
Comment Resolution	Number	Title	Project		Department	Deliverable Type	Actual CUB	Diannod C	Current Stage	Filo Status
Deliverable List	12345-EA-EDE-001	Design Basis for Inverter		ing - 12345		Electrical Design Engine		Tranned S	SUB	Uploaded
Pending	12345-EA-EDE-004	LT Cable sizing calculation		ing - 12345	AC Electrical		-		RVD	Comment
Pending	12345-EA-EDE-007	Illumination Calculation for Inverter roo		ing - 12345	AC Electrical		-		RVD	Comment
Create Transmittal	12345-EA-EDE-008	Street Lighting Calculation		ing - 12345	AC Electrical	5 5	-		RVD	Approved
Transmittal List	12345-EA-EDE-009	Earthing Calculation for AC Side		ing - 12345	AC Electrical	5 5	-		RVD	Commente
indistrictor List	12345-EA-EDE-010	Design basis for Auxiliary Power		ing - 12345	AC Electrical		-		RVD	Uploaded
Bulk Download	12345-EA-EDE-012	HT Cable Schedule		ing - 12345	AC Electrical		-			
Admin -	12345-EA-EDE-013	LT Cable Schedule	DMS Train	ing - 12345	AC Electrical	Electrical Design Engine	ering			
	12345-EA-EDE-014	Design basis for HVAC	DMS Train	ing - 12345	AC Electrical	Electrical Design Engine	ering			
	12345-EA-EDE-017	Control Cable Termination details	DMCT	ing - 12345	AC FL III	Electrical Design Engine				



## **PowerBooks Editions**



PowerBooks	Standard		Advanced		Enterprise	
Hosting	Shared		Virtual Private Server		Dedicated Server	
Database	Shared		Separate		Multiple	
Maximum Number of Entities		3		10		Unlimited
Maximum Number of Users		5		25		Unlimited
Accounting	Yes		Yes		Yes	
Inventory	Yes		Yes		Yes	
Payroll	Yes		Yes		Yes	
CRM	Yes		Yes		Yes	
Email Integration	Yes		Yes		Yes	
System Integration	Yes		Yes		Yes	
Content Management System	No		No		Yes	
Ecommerce Site	No		No		Yes	
Payment Gateway Integration	No		No		Separated (	Cost
Third Party Software Integration	No		No		Separated (	Cost



## **PowerBooks Extensions**



Product	PowerBooks v2.0	Standard	Advanced	Enterprise
PowerAPI	Documented API	Available	Available	Available
PowerPortals	Customizable Customer Portal	Not Available	Available	Available
	Customizable Employee Portal	Not Available	Available	Available
	Customizable Vendor Portal	Not Available	Available	Available
	Customizable Partner Portal	Not Available	Available	Available
PowerSite	Customizable Website Builder	No	Yes	Yes
PowerCommerce	Customizable ECommerce Site	No	Yes	Yes
	Payment Gateway Integration	No	Separated Cost	Separated Cost
	Third Party Software Integration Support	No	Separated Cost	Separated Cost
PowerOffice	Integration with Office 365	No	No	Separated Cost
PowerAnalytics	Power BI Integration	No	No	Separated Cost
Industry Solutions	Trading / Professional Services	No	No	Separated Cost
	Pharma / Manufacturing	No	No	Separated Cost



## **PowerBooks Development Platform**



Product	PowerBooks v2.0	Standard	Advanced	Enterprise
PowerSuite	Development Platform	Partners Only	Partners Only	Available
	Third Party S/w Integration Support	Partners Only	Partners Only	Available
PowerProjects	Integration with Workpack	Not Available	Separated Cost	Separated Cost
	Workpack Project Management	Not Available	Separated Cost	Separated Cost
PowerRobots	Bots - Integration with UI Path	Not Available	Not Available	Separated Cost
	Bots Integration with Automation Anywhere	Not Available	Not Available	Separated Cost
	Bots - Integration with Blue Prism	Not Available	Not Available	Separated Cost
PowerDocs	Document Management Software	Not Available	Separated Cost	Separated Cost
	Payment Gateway Integration	Not Available	Separated Cost	Separated Cost
Industry Solutions	Trading / Professional Services	No	No	Separated Cost
	Pharma / Manufacturing	No	No	Separated Cost
	Education Management	No	No	Separated Cost
PowerForce	Integration with Salesforce and App	No	No	Separated Cost





Hallmark Printing and Packaging required to accurately cost for the Printing material for the orders received, the quantity of paper required and the design cost.



#### SOLUTION

Commtex Solutions proposed and decided to build a new product, Commtex ERP named later as Powerbooks using state-of-the-art software tools and databases and customize it to meet the requirements of Hallmark and Forefront. The solution was to built over the Microsoft platform as a Cloud ERP Solution and customized it for the requirements of Printing and Publishing Company.

#### IMPACT

By understanding Powerbooks platform, Hallmark was able to understand how to automate their Sales, Finance, Inventory and correctly quote with the Costing of Printing for various orders they received.

Hallmark Print and Packaging Pvt Ltd and Forefront to manage the enterprise wide processes for his DTP and Printing Services in India. Hallmark and Forefront is managed and operated by the same management group and administratively handled from the same office. Hallmark and Forefront wishes to have their ERP System interface with Web to get online reporting anytime, anywhere, job, product and sales performance in a controlled system.

The system enablef the Hallmark management to take preventive actions thereby focusing more on sales and reducing the cost and effort put by the staff.

Commtex Solutions implementation and support team was awesome. All our requirements during development and deployment were catered to exceeding our expectations.

Our original estimate to get this project started and running were about one year, but we were pleasantly surprised to get it production-ready in less than 7 months by using Powerbooks. Excited by the successful implementation, we are continuing to add more customers. We are using this product for last 7 years now with the support from Commtex Solutions.

CEO, Hallmark Printing and Packaging and Forefront Publishing

#### Powerbooks Cloud ERP Development for Printing and Publishing Company







Deltron Mumbai and its sister company Hightech Components & Precision wanted a single cloud based ERP Solution for managing their Accounts, Inventory and CRM with an Ecommerce Portal providing direct orders to their manufacturing business.

#### M Na secure | deltronmumbai.com **POWERBOOKS** \* Bookmarks [] Microsoft 365 admi... ONLY RELIABLE SOU GED DELTRON DELTRON has a wide range of innovative products such as ... **Fuse Holders Cartridge fuses Cerminals** Lamp Holders Edge Connectors Knobs Handles Switches **Card Guides** Ejector Handles Power Entry Products Plugs & Sockets Regd. Office(Sales) & Works: A-1 Wind B. 331 Shah & Nahar Ind. Estate napati Bapat Road, Lower Parel, Mumbai-400013 India 22/04942961 Fax (91v22/04962686 -real dely on Choise? real set in Best viewed in 800x600 Copyright<sup>®</sup> Deltron All rights reserved

#### SOLUTION

Commtex Solutions proposed the PowerBooks solution over the Microsoft platform and implemented Porwerbooks for the Electronics Trading and Manufacturing Company. A specialized Commerce Product was developed in the same environment for Deltron Mumbai.

#### IMPACT

By using Powerbooks platform, Deltron and sister companies was able to automate their Ecommerce site, Sales, Finance, Inventory and Customer Relationships from anywhere, any device any time.

DELTRON has been leading in the field of manufacturing Electronic Component since 1981. It has been catering the reputed companies in public sector and private sector. Deltron is renowned for its quality products with consistency, all over India because of its strong development base and sincere commitment to quality, prompt delivery and excellent customers service. DELTRON has a in house R&D, ToolRoom, Molding Shop, Press Shop, Assembly Line and Inspection Department. The manufacturing & marketing activity is carried out from Mumbai, it has a strong Dealers and stockiest network in major industrial areas ensuring in time supply and prompt customers service. DELTRON HI-TECH COMPONENTS & PRECISION ELECTRONICS are our sister companies. Product manufacture by them bear the names and identification mark on there respective products.

Commtex Solutions implementation and support team was awesome. All our requirements during development and deployment were catered to exceeding our expectations.

Our original estimate to get this project started and running were about one year, but we were pleasantly surprised to get it production-ready in less than 6 months by using Powerbooks. Excited by the successful implementation, we are continuing to add more customers. We are using this product for last 9 years now with the support from Commtex Solutions.

-- Vivek Desai, Director, Deltron Mumbai

Acumatica Cloud ERP Customization and Implementation for Software Products Company





Cryocorp an Industrial Product Export Trading company wanted a single cloud based ERP Solution for managing their Accounts, Inventory and CRM with an Ecommerce Portal providing single system

#### SOLUTION

Commtex Solutions proposed Powerbooks solution over the Microsoft platform and developed the PowerCommerce Portal an Ecommerce Portal integrated with the Cloud ERP and CRM Solution.

#### IMPACT

By using Powerbooks platform, Cryocorp was able to automate their Sales functions, Ecommerce functions in a single integrated system recording and validating all the Customer specifications for the Industrial Products delivery.



Cryo Corp is one of leaders in spares & accessories of Gas manufacturing plants, for gases like Oxygen, Nitrogen and Acetylene. Initially known by the name of Cryo Sales Corporation, our company has been dealing with spares and accessories of gas manufacturing units since 1996. With humble beginnings then, today, our company has carved a niche for itself with all the end users of plants, all over India & in many countries by providing quality products and genuine spares for Oxygen, Nitrogen and Acetylene plants. Our Products & Services include Air compressor, After cooler and cascade cooler, Chilling unit, Dust Filter & Oil Absorber, Molecular sieve battery, Expansion engine, Air separation unit, Liquid oxygen pum and Oxygen Filling Manifold.

Commtex Solutions developed the PowerCommerce Software along with PowerBook Cloud ERP Solution. Commtex Solutions implementation and support team was awesome. All our requirements during development and deployment were catered to exceeding our expectations.

Our original estimate to get this project started and running were about one year, but we were pleasantly surprised to get it production-ready in less than 7 months by using PowerBooks and PowerBOoks. Excited by the successful implementation, we are continuing to add more customers. We are using this product for last 2 years now with the support from Commtex Solutions.

CEO and Managing Director, CryoCorp

Powerbooks Cloud ERP Implementation and PowerCommerce for Industrial Product Supplies Exporter







SAM Integrations Pvt Ltd used Tally and the system could not cope up with the data it hold. SAM required a single cloud based ERP Solution for managing their Accounts, Inventory and CRM

#### SOLUTION

Commtex Solutions proposed the PowerBooks solution over the Microsoft platform and migrated their entire data into SQL Server Database. The integrated relational database platform could take huge megabytes of data with lightning speed

#### IMPACT

By using Powerbooks platform, SAM Integrations Pvt Ltd was able to migrate their huge ERP data and automate their Sales, Finance, Inventory and Customer Relationships from anywhere, any device any time and run their operations very fast.



SAM Integrations Pvt. Ltd., started business under the banner of Ideas Toolings. With over 17 years of experience in this industry in 2004, Ideas merged as SAM Integrations Pvt. Ltd. and has established as one of the premier Manufacturer and Exporter of a comprehensive range of Electro Magnetic Products. SAM's precision engineered range offers critical solutions to the requirements of different industries spread across broad spectrum. The stringent quality parameters of SAM's products are reflected through the high standard performance. Thus, SAM's range is reputed for qualities such as heavy load bearing capacity, high performance, superb design and safe and easy operations. The Electro-Mechanical Products that SAM's offer comprises three main categories such as Genset Accessories, Fuel Gauges and Tank Units. SAM's product range has found appreciative markets in the Indian Sub Continents, USA and European countries.

Commtex Solutions PowerBooks Cloud ERP Solution and implementation and support team was awesome. All our requirements during development and deployment were catered to exceeding our expectations.

Our original estimate to get this project started and running were about one year, but we were pleasantly surprised and got confirmation that we shall be production-ready in less than 1 months by using Powerbooks. Excited by the successful implementation.

CEO, SAM Integrations Pvt Ltd

Acumatica Cloud ERP Customization and Implementation for Software Products Company





Narayan Transport used Tally and Oracle Billing System as required by Automakers for managing the delivery of vehicles. Narayan Auto required a single cloud based ERP Solution for managing their Accounts, Inventory, CRM and billing as per the needs of the Automakers.

#### SOLUTION

Commtex Solutions proposed the Powerbooks Platform and implemented Cloud ERP Solution with an Industry solution for Transporters who operate as per Automakers directions. The Industry specific solution developed used to call the PowerAPI Platform for accessing the database and generate bills as per Automakers requirements.

#### IMPACT

By using Powerbooks platform, Narayan Auto was able to automate their Sales, Finance, Inventory and Customer Relationships as well as their Vendor billing from anywhere, anydevice any time as per the needs of the Automakers.



Narayan Transports Private Limited is a Private incorporated on 07 February 1996. It is classified as Non-govt company and is registered at Registrar of Companies, Mumbai. Its authorized share capital is Rs. 500,000 and its paid up capital is Rs. 375,000. It is inolved in supporting and auxiliary transport activities; activities of travel agencies. The company stocks vehicles from Automakers – Maruti Udyog, Volkswagon, Tata Motors and transports vehicles to dealers and owners who book vehicles from dealers. The Invoicing was necessitated as per the Automakers directions and was proposed to be given as per their needs.

Commtex Solutions Powerbooks Product is fantastic. The implementation and support team was awesome. All our requirements during development and deployment were catered to exceeding our expectations.

Our original estimate to get this project started and running were about one year, but we were pleasantly surprised to get it production-ready in less than 7 months by using Powerbooks. Excited by the successful implementation, we are continuing to add more customers. We are using this product for last 7 years now with the support from Commtex Solutions.

-- Sameer Bandekar, CEO

#### Powerbooks Cloud ERP Implementation for Auxilliary Transport Vehicles.





Narayan Transport used Tally and Oracle Billing System as required by Automakers for managing the delivery of vehicles. Narayan Auto required a single cloud based ERP Solution for managing their Accounts, Inventory, CRM and billing as per the needs of the Automakers.



#### SOLUTION

Commtex Solutions proposed the Powerbooks Platform and implemented Cloud ERP Solution with an Industry solution for Transporters who operate as per Automakers directions. The Industry specific solution developed used to call the PowerAPI Platform for accessing the database and generate bills as per Automakers requirements.

#### IMPACT

By using Powerbooks platform, Narayan Auto was able to automate their Sales, Finance, Inventory and Customer Relationships as well as their Vendor billing from anywhere, anydevice any time as per the needs of the Automakers.

Narayan Transports Private Limited is a Private incorporated on 07 February 1996. It is classified as Non-govt company and is registered at Registrar of Companies, Mumbai. Its authorized share capital is Rs. 500,000 and its paid up capital is Rs. 375,000. It is inolved in supporting and auxiliary transport activities; activities of travel agencies. The company stocks vehicles from Automakers – Maruti Udyog, Volkswagon, Tata Motors and transports vehicles to dealers and owners who book vehicles from dealers. The Invoicing was necessitated as per the Automakers directions and was proposed to be given as per their needs.

Commtex Solutions Powerbooks Product is fantastic. The implementation and support team was awesome. All our requirements during development and deployment were catered to exceeding our expectations.

Our original estimate to get this project started and running were about one year, but we were pleasantly surprised to get it production-ready in less than 7 months by using Powerbooks. Excited by the successful implementation, we are continuing to add more customers. We are using this product for last 7 years now with the support from Commtex Solutions.

-- Sameer Bandekar, CEO







Ginni Systems needed to automate their internal processes with Cloud based ERP and CRM Solution. Software should automate all Customer AMC Billing and keep track of Leads, Opportunities and Customer Cases.



#### SOLUTION

Commtex Solutions proposed a solution over the Acumatica platform. Prior to implementation, the data from Tally ERP was migrated the data to Powerbooks and then implemented Acumatica Cloud ERP Solution. The software was then customized it for the Software Products and Services Organization with India Localization and implementation of GST

#### IMPACT

By using Acumatica platform, Ginni Systems was able to automate their Sales, Finance, Project Accounting, Employee Time tracking and Customer Contract Billing proactively.

#### Ginesys is a popular POS and retail ERP used by the top retail companies in India.

Ginni Systems aspire to be the best retail software provider and Point of sales out there in the market. Ginni Systems Ginesys product is already the most preferred solution for fashion and lifestyle brands and in supermarkets. Be it Fashion, Supermarkets, Departmental stores, Furnishings and Electronics, Ginesys has customers in every vertical of retail. Using Commtex Solutions implemented Acumatica internally we are able to keep control and grow our customer base exponentially. We have been able to concentrate on development and enhancements of our products and are humbled that our smart businesses have stuck with Ginesys with their ever increasing demands for automation and value.

Commtex Solutions migrated the data from Tally to PowerBooks and then from PowerBooks to Acumatica. The Commtex Solutions implementation and support team was awesome. All our requirements during development and deployment were catered to exceeding our expectations.

Our original estimate to get this project started and running were about one year, but we were pleasantly surprised to get it production-ready in less than 7 months by using Acumatica. Excited by the successful implementation, we are continuing to add more customers. We are using this product for last 7 years now with the support from Commtex Solutions.

-- Prashant Lohia, CEO



### **PowerBooks as a Software As A Service**



12 Business Advantages of Cloud Computing, THE POWER BEHIND SAAS





#### Cloud computing offers three well-known services:





Platform as a Service (PaaS)

Software as a Service (SaaS)

One of the greatest benefits of SaaS is that the vendor manages the bulk of the work so your IT department can focus on more important things.

Infrastructure as a

Service (IaaS)

Packaged Software	Infrastructure As a Service	Platform As a Service	Software As a Service
YOU MANAGE	YOU MANAGE	YOU MANAGE	MANAGED BY VENDOR
Applications	Applications	Applications	Applications
Data	Data	Data	Data
Runtime	Runtime	MANAGED BY VENDOR	Runtime
Middleware	Middleware	Runtime	Middleware
O/5	O/5	Middleware	O/5
Virtualisation	MANAGED BY VENDOR	O/S	Virtualisation
Servers	Virtualisation	Virtualisation	Servers
Storage	Servers	Servers	Storage
Networking	Storage	Storage	Networking
	Networking	Networking	







## **PowerServices**

Powerbooks as Software as a Service Microservices Architecture – Availability on Linux, Neo4J and Azure



#### Microservices

An architecture where the various functions of an app are unbundled into a series of decentralized modules, each organized around a specific business capability



Containerization	Linux	Python Flask / Neo4J		
Usage of Docker	Availability	API Developed for Neo4J		



### **PowerBooks v2020**



Product	PowerBooks SAAS	Software as a Service	Premium Partnership	OEM Partnership
PowerBooks ERP	PowerBooks ERP	Available	Available	Available
	PowerSuite	Not Available	Separated Cost	Separated Cost
PowerAPI	PowerBooks API	Available	Available	Available
PowerServices	PowerBooks Microservices	Available	Available	Available
Database	Neo4J Database Distribution	Not Available	Not Available	Available
	SQL Server Database Distribution	Not Available	Not Available	Available
Hosting	Managed Services AWS/Azure	Available	Separated Cost	Separated Cost
Kubernetes	Self Managed Services	No	Available	Available
	Managed Hosting Services	Yes	Yes	Yes
Cloud Account	AWS / Azure / IBM / Google	Not Required	Required	Required
Cloud Billing	AWS / Azure Partnership	Not Required	Partner Paid	Partner Paid
White Labeled	Customer Branding	Not Available	Not Available	Available



### POWERBOOKS

### 

"

It was a pleasure working with this team for the last eight years

> Anil Thakur, Head, Crescent Projects and Services

"

"

Working with Commtex Solution for Support the last Seven Years continually

Prashant Lohia, CEO, Ginni Systems Ltd

"

### "

With Powerbooks - Everything worked seamlessly!

Vivek Desai, CEO, Deltron Mumbai



#### 36

COMMTEX

OLUTIONS

## **Product Roadmap**

#### Products and Services







# PowerBooks v2021

Enterprise Solutions Platform for SME. Integration with Project Management, Planning, Document Management, Teams Integration, Microsoft Dynamics, RPA Tools and Office 365/GSuite





## **PowerBooks v2021**

Integration with Project Management, Planning, Document Management, Teams Integration, Microsoft Dynamics, RPA Tools and Office 365/GSuite



**Power Projects** 

Project Management and Scheduling



Power Docs

**Project Document** Management



Power Workspace

Integration with Microsoft Teams, Slack, **Citrix Workspace** 





### **Power Dynamics**

Integration with MS **Dynamics CRM** 

**Power Robots** 

Integration with Blue Prism / UI Path / **Automation** Anywhere

Power Office

Integration with Office 365, GSuite



38



### **Commtex Solutions Pvt Ltd**

Thank You

Sameer Wagh
 +91 90825 85002, +91 98690 48657
 Sameer.wagh@commtex.onmicrosoft.com

http://www.commtexsolutions.com/