

The future of energy cost management: automated, pro-active and flexible



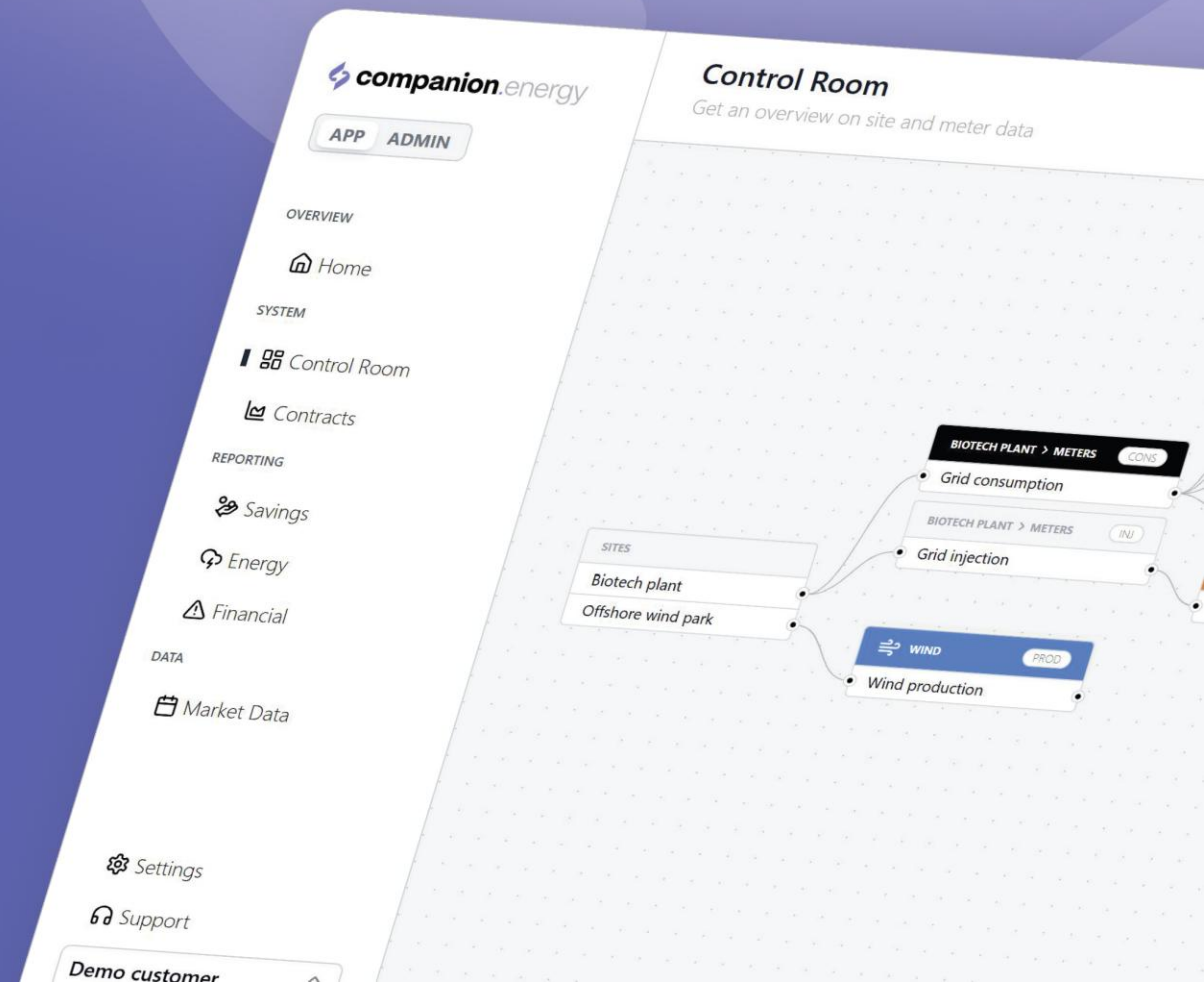
proximus



BACKED BY



entourage



The new energy cost management era: turning renewables volatility into cost savings opportunity



Technology revolution

- Decentral, renewable energy production
- Electric and thermal storage
- Electrification of consumption



Price revolution

- Increased volatility and weather dependence of electricity prices



Market revolution

- New market mechanisms, e.g. grid services
- Market harmonization, e.g. PICASSO

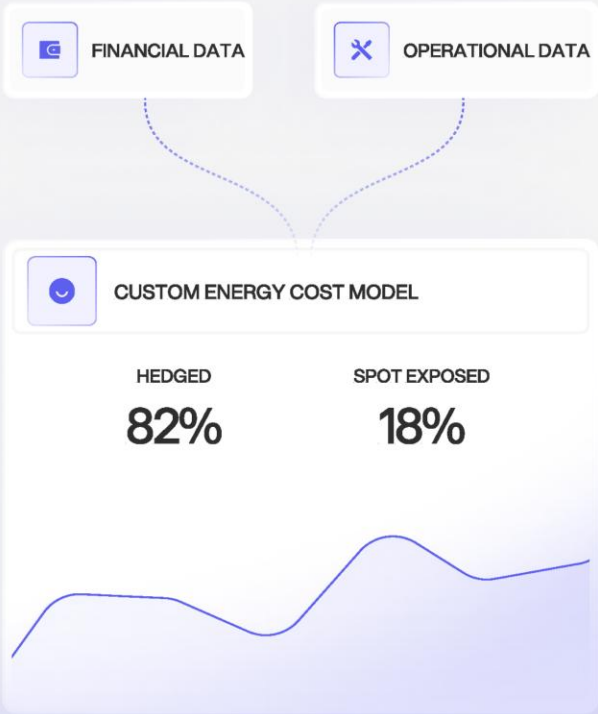


Struggle to

- ✗ Keep costs predictable and under control
- ✗ Reduce exposure to volatility
- ✗ Deliver on renewable energy commitments without exploding costs
- ✗ Deliver cost savings beyond traditional –often depleted– efficiency gains
- ✗ Become less passively reliant on your energy supplier
- ✗ Valorize flexibility behind-the-meter

The Companion.energy energy cost management platform

The core: A custom energy cost model based on your contracts and operations



Real-time energy and market data syncs

```
1 companion.controlSignal ({
2   type: 'meter',
3   meterId: 'EAN 2538',
4   data: {
5     siteId: 'ghent_be_001',
6     frequency: 'hourly',
7   };
8 });
```

Optimized scheduling for energy consumption, production and storage



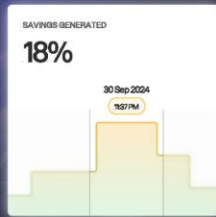
Supporting all energy contract types, incl. grid costs and sale of energy



Reliable forecasting, incl. explanatory data like weather and planning



Transparent end-to-end savings calculation



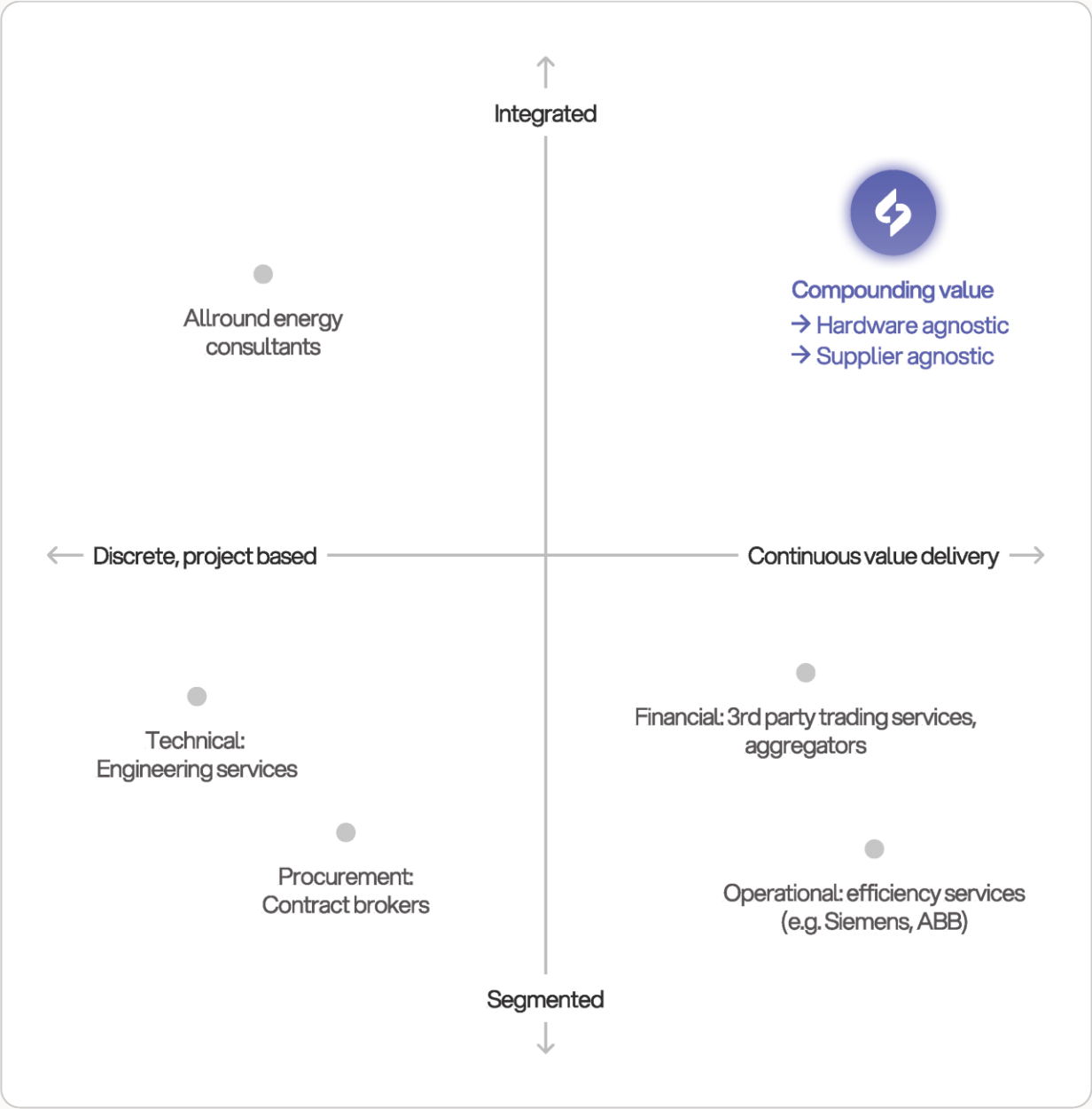
Scenario modelling capability



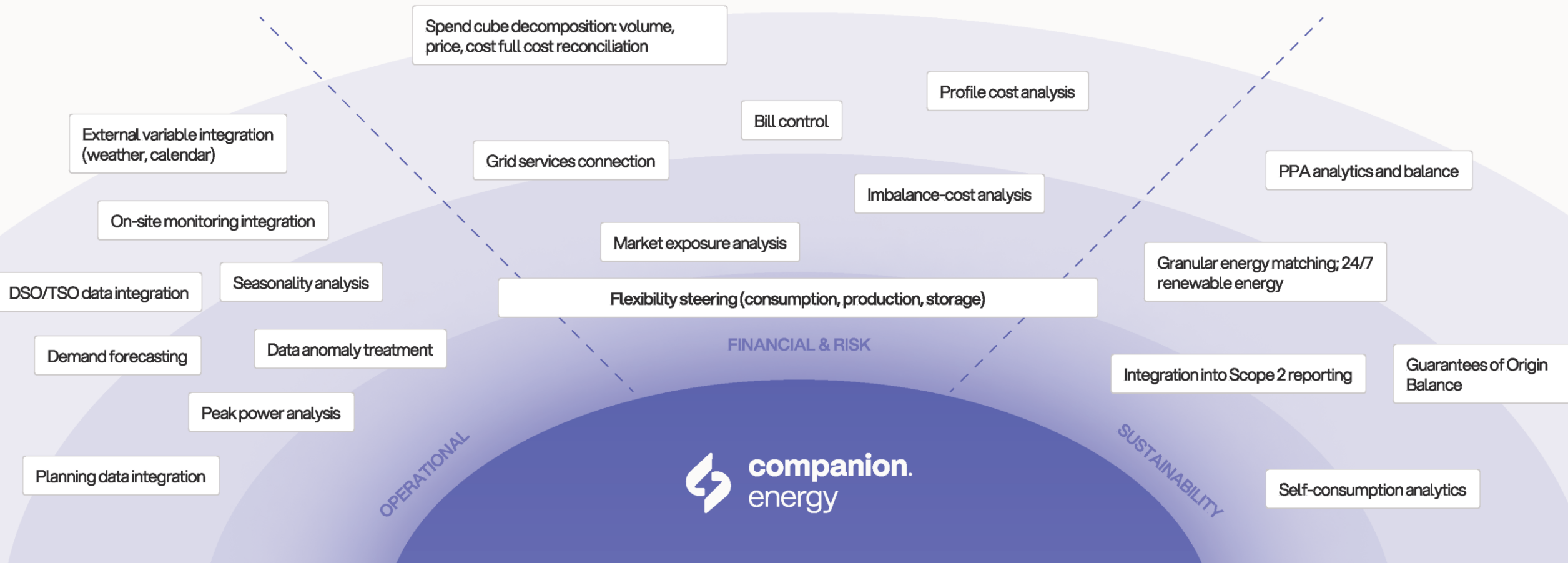
SOLUTION

By connecting the dots with your existing services, we deliver scalable energy optimization.

- Existing services
- Missing link



A wide range of use cases can be tailored and deployed based on your energy priorities.



Save time, reduce risk, and cut costs — continuously.

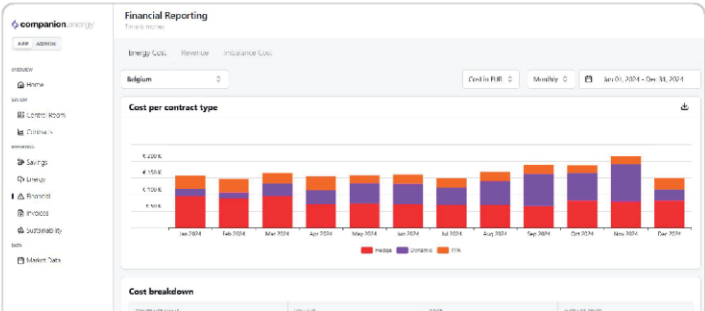
Automated data aggregation,
eliminating manual work

TIME SAVING,
LESS DEATH BY SPREADSHEETS

65%

Companion.energy is an innovative software that will help us integrate real - time and forecast data from assets, energy contracts and energy market to optimize renewable energy usage and costs .

 Proximus Group Annual Report 2024



Integration of financial data,
reducing risk

REDUCED RISK EXPOSURE

25%

Granular hedging allows for a more precise alignment of energy procurement with fluctuating consumption and production patterns, effectively reducing exposure to price volatility. At Proximus, we leverage a mix of hedges to meet our goals.

 Stefan Bovy, Energy Lead



Optimization of flexible assets,
unlocking cost savings

COST SAVINGS THROUGH
ARBITRAGE

10-30%

With energy prices rising , the question isn't whether to optimize, but how quickly you can begin.

 Franz Bosbach

