

URVA Sales is a comprehensive sales force tracking and management software designed to empower your field sales team, streamline processes, and drive sales growth. With its powerful features and intuitive interface, URVA Sales enables you to close deals faster, improve customer relationships, and effectively manage your clients.

Key Features:

1. **Activity Planning:** Plan and schedule tasks for your field sales team in advance. Leverage location intelligence to optimize routes and maximize efficiency. Receive real-time updates and notifications via email, SMS, or Whatsapp, ensuring everyone stays on track.
2. **Sales Agent Productivity:** Equip your sales agents with a mobile application that enables them to capture and track lead data, manage customer interactions, and take orders in real-time. They can easily fill out forms, log calls and feedback, and access the latest product catalogs.
3. **Task Management:** Streamline task assignment and prioritize activities with intelligent scheduling. Assign tasks based on time, skills, location, and business rules. Simplify beat planning and automate processes to eliminate manual steps and boost productivity.
4. **Reporting and Analytics:** Gain valuable insights into your sales performance through detailed reports and analytics. Track sales metrics, pipeline health, and performance accuracy. Access real-time dashboards to monitor the progress of your team and make informed decisions.
5. **Customer Management:** Maintain a comprehensive view of your customers with complete contact information, activity history, and communication logs. Build stronger customer relationships by staying engaged and providing personalized service.
6. **Senior Leadership Insights:** Empower your senior leadership with performance management tools, analytics, and reports. Stay updated on sales numbers, business health, and key metrics. Virtual performance assistance powered by artificial intelligence enables quick access to essential information.

URVA Sales is a trusted solution used by a wide range of industries, including banking, telecom, building materials, and more. Whether you are a startup, SME, agency, or enterprise, URVA Sales can be tailored to meet your specific organizational needs. With interfaces available on the web, iOS, and Android, URVA Sales ensures seamless accessibility across devices. Whether you choose cloud deployment or on-premise installation, URVA Sales provides a scalable and secure solution for your sales force tracking and management requirements. Discover how URVA Sales can transform your sales processes and drive better results for your team. Sign up for a free trial or request a demo today and experience the power of URVA Sales in action.