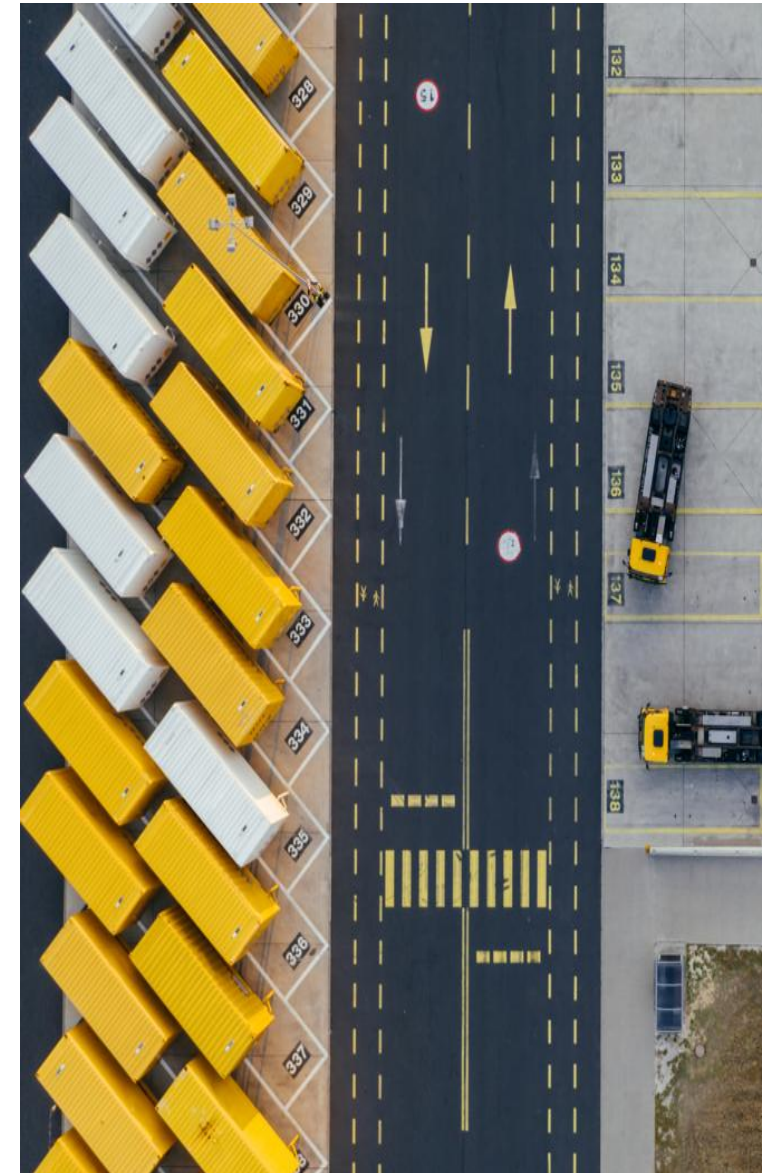


Demand Forecasting Workshop

“Transform How You Predict Demand.”



“Is your organization ready to transform the way you predict, plan, and deliver with smarter demand forecasting?”

Workshop Highlights:

- **3-Day Onsite Engagement**

Compressed sessions across Sales, Ops, Finance, and IT

- **Stakeholder Alignment**

Identify where forecasting breaks down across departments

- **Demand Planning Focus**

Resolve disconnect between forecasted vs. actual stock

Optimize models using sales & install data

Deliver insights on demand variability by region & product

Improve trust in forecast accuracy

- **Technology Enablement**

Validate Azure Machine Learning model suitability

Leverage Dynamics 365 features (zonal forecasting, product lifecycle modeling, promotions/decline tracking)

- **Post-Workshop Support**

QA sessions and documentation for ongoing forecasting cycles

“Is your organization ready to transform the way you predict, plan, and deliver with smarter demand forecasting?”

Deliverables:

Fit/Gap Analysis

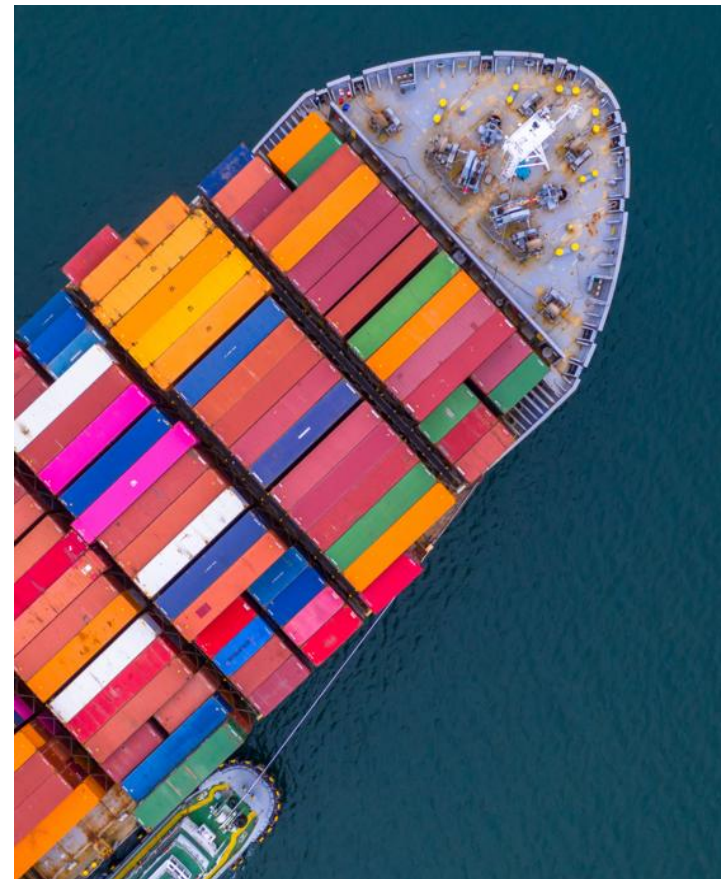
- Detailed findings on root cause issues
- Recommended solutions leveraging D365 F/SC Out Of Box features
- Identification of gaps requiring ISVs or customizations

Statement of Work (SoW)

- Detailed recommended plan for resolution
- Includes scope, schedule, and budget

Supporting Outputs

- Workshop findings documentation
- Visibility logic for item-level forecasting
- Actionable roadmap with prioritized solutions



The Demand Forecasting Readiness Assessment helps your organization turn uncertainty into opportunity. By aligning advanced forecasting with real sales and market data, it enables you to reduce stockouts, cut excess inventory, and improve customer satisfaction. This assessment gives your teams the confidence to make faster, smarter decisions that drive revenue growth, optimize resources, and strengthen trust across the business.



GET IN TOUCH

Barry Wells

Sr. Account Manager

Barry.Wells@compqsoftdigital.com

Tel: 407.773.1518

LOCATION

10244 Mallard Landings Way
Orlando, FL. 32832