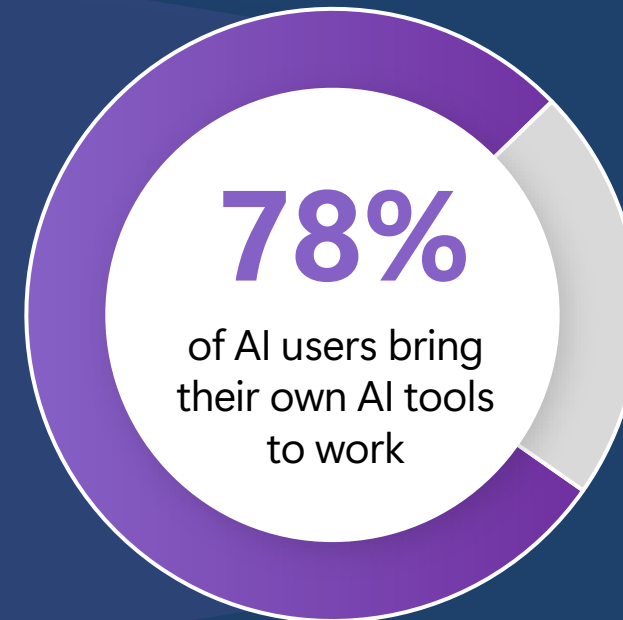
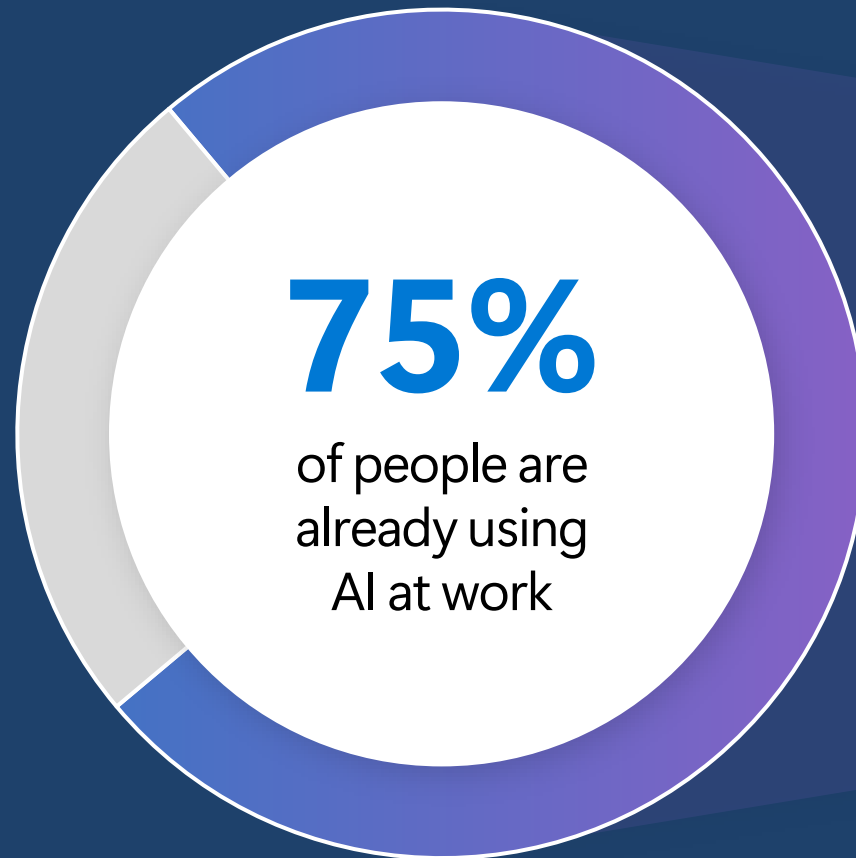




Microsoft 365 Copilot Vision & Value Engagement

Let's create a business case and a plan for Microsoft 365 Copilot implementation

AI has come to work



Leaders are facing 'AI inertia'

79%

of leaders believe AI is a business imperative to stay competitive,...

...a surprising
60%

say their organization lacks a plan and vision to implement it,...

...and
59%

worry about quantifying the productivity gains of AI.



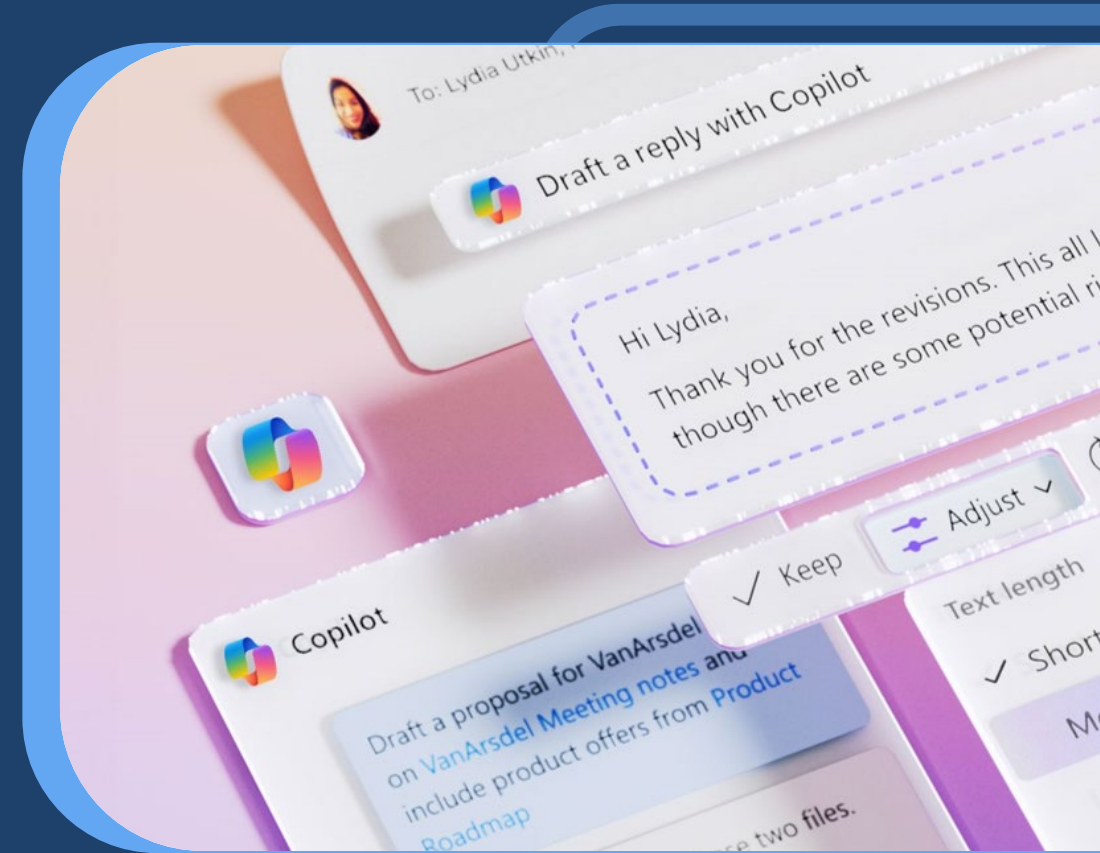
What is it and what sets it apart?

Microsoft 365 Copilot

It is the perfect tool for introducing knowledge workers to Artificial Intelligence. More than just a 'ChatGPT' alternative, Microsoft 365 Copilot is a superpowered personal assistant that you interact with using natural language – this assistant can reference your calendar, contacts, chats, documents, emails, and meetings to give you informed and work-relevant responses, all while employing Enterprise Data Protection.

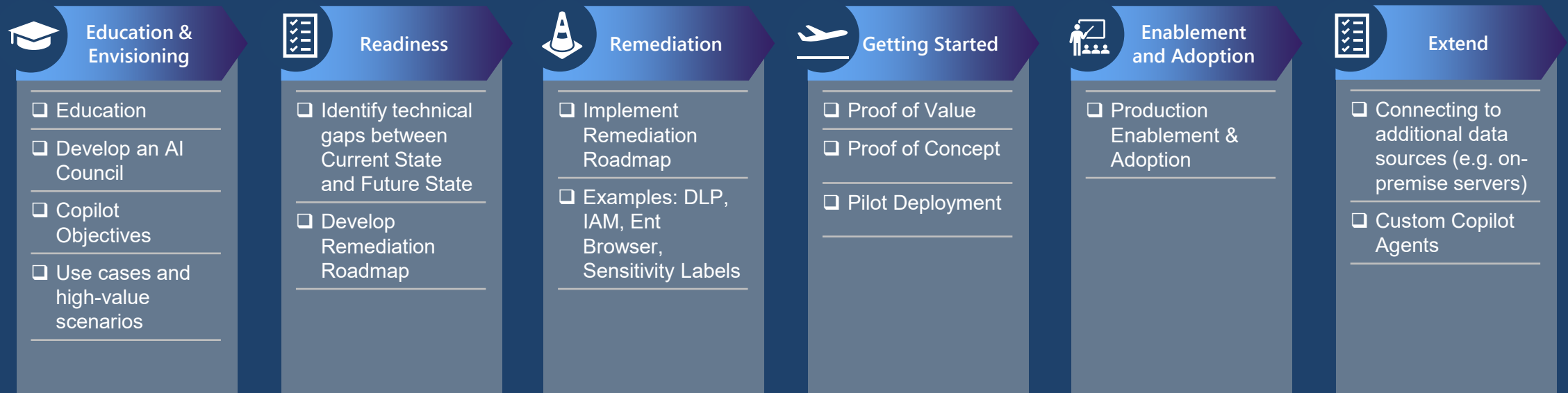
Key Features

- **Microsoft Graph - Grounding in your organization's data**
- **Semantic Index – Connecting of the dots for data from org's SharePoint and data unique to you for relevancy**
- **Microsoft 365 Apps Integration – always ready with context**



Microsoft 365 Copilot Journey

Organizations that are looking to leverage AI are working quickly to understand and develop policies, processes, best practices to properly bring AI tools to the people in their organization. Developing your Copilot journey using these stages helps ensure a mindful and holistic approach to Microsoft 365 Copilot.



Copilot Vision & Value Workshop

The Copilot Vision & Value is a three-phase engagement designed to help customers understand the value of AI reinvention, identify top functional scenarios, build a business case and develop implementation recommendations for the enablement of Microsoft 365 Copilot.

Engagement Topics include:

- Showcase vision and value by driving “Art of the Possible” style conversations
- Discuss AI re-invention and value of Microsoft 365 Copilot, touching on data security, adoption, and change management
- Microsoft 365 Copilot Baseline Readiness Assessment helps you develop next steps based on best-practices
- Facilitate executive-level interviews, data analysis, and workshopping to identify high-value functional scenarios
- Develop the business case and plan for implementation based on prioritized scenarios

Collaboratively create a business case and a plan for Microsoft 365 Copilot implementation



Copilot Vision & Value Overview

ACTIVITIES



Inspire

- Microsoft 365 Copilot Business Value & Overview
- Discuss data security, governance, and data access questions
- Adoption and change management acceleration with Microsoft Viva

OUTCOMES

- Showcase the Microsoft 365 Copilot vision and value
- Security, governance and data questions answered before assessment activities
- Understand user enablement best practices to accelerate adoption of Microsoft 365 Copilot



Assess

- Baseline Readiness Assessment
- High value scenario analysis and prioritization for AI transformation

- Assess current business and technical states
- Facilitate workshops to envision and prioritize scenarios across your customer's organization, specific to their business functions or departments
- Early view of next steps needed for implementation roadmap to successfully deploy and adopt Microsoft 365 Copilot



Design

- Build business case
- Build implementation roadmap
- Deliver executive summary (Report & Recommendations)

- Customer's board ready business case (ROI) and strategy for AI transformation defined, incorporating Viva acceleration if applicable
- Next steps for customer/partner/Microsoft to move forward and implement Microsoft 365 Copilot



Why CompuNet?

CompuNet is a well-established technology integrator, reseller, and partner in the US. We are a Microsoft Cloud Solutions Provider (CSP) and services partner. Our pursuit of strong relationships with our customers and with Microsoft gives us the ability to provide many opportunities to help our customers learn, plan, migrate, and operationalize Microsoft technology in their organization. CompuNet is an engineering-led organization with specializations across the Microsoft portfolio of technology. Our team is driven to help our customers succeed with technology.

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