



Proof of Value Service

Customer Overview



Copilot+ PC POV

What is it?



Copilot+PC

- A unique **service** delivered by Computacenter experts
- Helps you **gain confidence** that your applications will perform well on Copilot+ devices
- Provides you with **hands-on insights** via that bring to life the **impactful experiences** Copilot+ gives your users
- Enables you to identify who will get the most **business value** for Copilot+ so you can build out your **Copilot+ Champions Programme**

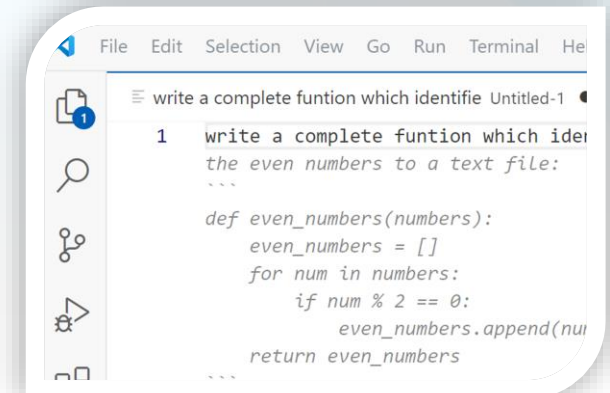
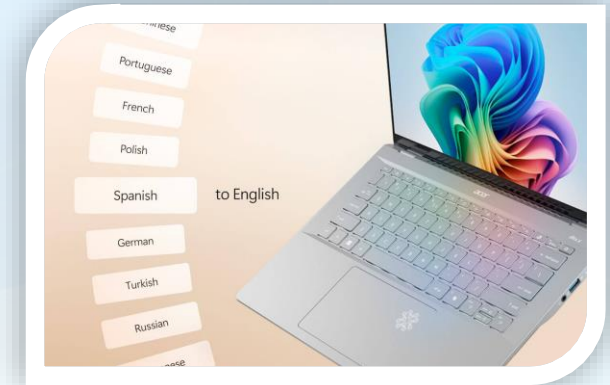


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Customer Requirements Checklist



- ✓ Already running **Windows 11**
- ✓ Already managing devices using **Modern Management** (e.g. Intune)
- ✓ Already provisioning devices using **Windows Autopilot**
- ✓ Already have **cloud native** in place (not hybrid joined or co-managed devices)
- ✓ Already migrated end user storage to **cloud storage** (e.g. OneDrive)
- ✓ Able to delegate **Partner access** and **CPOR** for Modern Work to Computacenter
- ✓ Able to add Copilot+ device into Intune for **evaluation**



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Understand your Readiness



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Application Compatibility

- In advance, you will need to provide a list of your commonly used Windows applications
- You'll also need to identify your Top 10 key applications you want to test hands-on
- Our consultant will then use data available to Computacenter to build a report about:
 - Which apps will work
 - Which apps run natively
 - Which apps run under emulation
 - Any apps we don't expect to work
 - Any apps we don't have data about
- We then walk through the key findings during the session and test the key apps



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Experience the impact of on-device AI



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Creativity

- Gain hands-on insights into how you can boost your creative teams by enabling them to infuse their work with on-device generative AI tools

Velocity

- Learn how developers can use on-device AI to help them rapidly generate code in Visual Studio Code without using Cloud AI
- See some examples of how they can test their AI code locally without the need for power hungry GPUs or expensive Cloud AI

Productivity

- See how your users can gain the benefits of ChatGPT without paying for Cloud AI services, even when they're offline
- Enable your English speakers to understand foreign language videos or non-English Teams / Zoom calls in any of 40 languages
- Learn how your users can work faster with Recall 2.0 without sacrificing security and privacy

Inclusivity

- Ensure all your users can do their best work by enabling them to control their devices using just head movements and gestures



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Adopt a new era of computing



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Identifying early adopters

- To really start realising the benefits of Copilot+ at scale you need a critical mass of champions, stage 1 typically aims to provide 5 to 10% of your user base with Copilot+ devices, carefully targeted at those who will gain the most value most quickly from them.
- Armed with an understanding of your application readiness, having proven that your key apps not just work but often work better and having gained hands-on insights into the impact on-device AI can have it's time to identify the user personas in your organisation who can become your Copilot+ Champions
- We'll help you to identify those users, plan their specific device needs based on their current application usage and identify the best devices for them.



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Activities



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	Specialist	PMO	Consultant	Customer
Qualify Customer Suitability	●			
Preparation – Week 1				
Send and manage completion of Questionnaire including Apps Lists			●	
Complete Questionnaire, including providing Apps Lists and install media				●
Send and manage completion of Partner Center and CPOR registration			●	
Approve Partner Center and CPOR registration				●
Coordinate above activities		●		
Undertake app compatibility check using data available to Computacenter			●	
Prepare workshop content			●	
Install Top 10 Key Customer Applications			●	
Organise 1 Day Workshop (on site)	●	●		●
Workshop – Week 2				
Attend 1 Day Workshop (on site)	●		●	●
Deliver customer value session			●	
Hands-on with Top 10 Key Apps				●
Coordinate hands-on test of key apps			●	
Deliver hands-on experiences			●	
Customer Independent Device Evaluation - Weeks 3 and 4				
	●		●	●
Champions Programme Planning – End of Week 4				
Create Copilot+ Champions plan	●		●	●
Complete Proof of Execution		●		●



Thank You

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