



## CUSTOMER STORY



Discover how Eptura solutions helped Sodexo provide a better office experience for its employees by introducing flexible work.



### Key facts

430,000

Employees worldwide

50%

Reduction in real estate objectives

£2.5m

Savings within five years

# The client

Sodexo is a leading integrated facilities management company that manages and delivers a diverse range of innovative services designed to improve the quality of life for their clients.

Founded in 1966, Pierre Bellon in Marseille, France, Sodexo is now the **worldwide leader** in quality of life services. For over 50 years, the company has developed **unique expertise**, backed by **430,000 employees worldwide**.



Their unique offering and unrivaled reputation enables them to develop, manage, and deliver a unique array of onsite services, including catering, cleaning, reception, asset management, security and grounds maintenance for clients in offices, schools, prisons, hospitals, military bases, remote sites, and hospitality events.

# The challenge

As a business, Sodexo was committed to optimizing its office space at its flagship office located at 1 Southampton Row, Central London. The primary objectives were to reduce its real estate by 50% while ensuring optimum usage of space and a more streamlined office experience for both its employees and visitors.

Sodexo's unique partnership with Eptura enabled the company to revolutionize the workplace and maintain the prime located London office in 1 Southampton Row.

The implementation of the workspace booking solution enables Sodexo to maximize the utilization of its real estate resulting in a cost saving of £2.5 million over five years. The solution enables employees to be flexible and self-manage their own workspaces and environment.

With multiple sites across countries and regions using legacy technology, a consistent and scalable solution, which had the scope to organically expand across its portfolio with capability to enhance the workplace, as well as fulfilling the need to showcase its innovative workspace to its clients.



430,000

Sodexo employees



Working with Eptura we've been able to reduce our **floor space** and reduce **desks**, which allowed us to further reduce the **square footage** of our existing space.



Richard Priestly,  
Property and FM Manager, Sodexo

# The solution

On review of Sodexo's real estate challenges and the desired results from its transformation, Eptura identified the need for an enhanced solution that would enable the company to move to a fully-integrated and flexible environment. This solution included the implementation of meeting space and personal space booking to support flexible work.

Support and collaboration was paramount to ensure the smooth transition of the workplace transformation within the short and stringent timeline of six weeks. Eptura's project management team was ingrained into Sodexo's working groups, incorporating all key stakeholders from across the business to ensure the project's success.

Utilization of Eptura's workspace booking solution to support working from anywhere meant that Sodexo could successfully manage the desk to employee ratio and reduce a significant amount of square footage from its existing space.

During the crucial implementation days, Eptura provided onsite support, including a pop-up shop with experts introducing Sodexo employees to the new workspace technology. Employees received a customized and personal welcome induction pack to their new agile working space.

## Products used



Desk booking



Meeting room booking



We worked with Eptura to improve our own workspace **technology**, as well as demonstrating to our own customers how they can **improve** their **workspaces**.



Richard Priestly,  
Property and FM Manager, Sodexo

# The results

Sodexo has worked with Eptura since 2011, when it moved to 1 Southampton Row in Central London. The strength of the working partnership has successfully helped Sodexo introduce revolutionary technologies into its workspace, ensuring the company achieved its objectives within the set timelines.

The Central London office in Holborn, is a stopping point for Sodexo's diverse workforce, the majority who are in 'client facing' roles; they are now able to book personal spaces and meeting spaces at their convenience and on the go. It has given employees the choice and flexibility to integrate and collaborate with different departments and effectively manage their day.

Sodexo now successfully manages its meeting spaces; managed, self-booking, and drop-in. Looking to the future, Sodexo will be rolling out the Eptura's workspace booking solution across its other offices. As well as continuing to embrace innovative solutions for its flagship office in London and introduce a front-of-house desk booking kiosk.



Central London real estate is expensive, and we needed to maximize floor space to its **full potential**. Over the last five years, using Eptura technology we have **saved 2.5 million** from our overheads.



**Richard Priestly,**  
Property and FM Manager, Sodexo

# work your world™



Eptura is a global worktech company that digitally connects people, workplaces and assets in a unified platform to enable our customers to thrive. Our scale and expertise helps organizations to engineer a thriving work environment, by giving them the understanding they need to enhance their employee experience, workspaces, and asset value.

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