

# **Envisioning Lab:**

# Unlocking Business Potential with AI and Dynamics 365

#### **Accelerate Growth in Just 2 Hours**

Leverage AI, Dynamics 365, and Sales Insights to streamline operations, boost User Adoption, and drive business transformation.

#### **Immediate Gains**

- ✓ Cut down on manual effort
- ✓ Optimize decision-making with Aldriven insights
- ✓ Reduction in sales cycle time
- ✓ Increase in customer retention
- ✓ Generate more leads

## **The Envisioning Process**

#### 1. Diagnose Digital Friction

- i. Pinpoint the areas where technology is holding you back.
- ii. Align goals with the right KPIs and benchmarks

#### 2. Create Your Custom Blueprint

- i. Assess readiness for Al and Dynamics 365-driven growth.
- ii. Develop an impact report outlining immediate benefits.

#### 3. Empower Your People

- i. Enhance User Adoption by collaborating with business, IT, and user teams.
- ii. Utilize Design Thinking to overcome constraints and maximize opportunities.

#### 4. Tech as Your Growth Engine

- i. Leverage solutions that deliver rapid ROI.
- ii. Prioritize technology strategies that fuel business success.

### What You'll Walk Away With

- ✓ A personalized AI and Dynamics 365 strategy
- ✓ An actionable impact report tailored to your business needs
- ✓ A clear, step-by-step blueprint to maximize ROI