



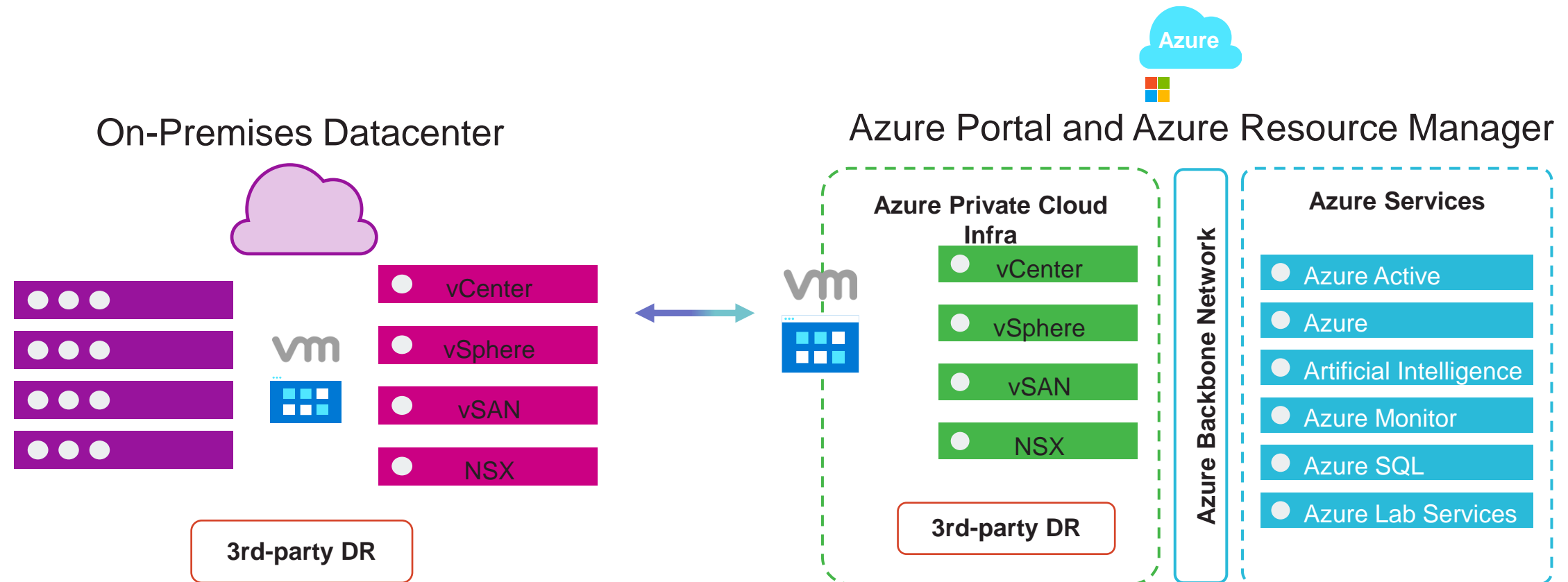
Azure VMware Accelerator for Public Sector Organisations



What is Azure VMware Solution?



- ◆ A comprehensive VMware environment hosted on Azure infrastructure.
- ◆ Run VMware workloads natively as an Azure service.
- ◆ Manage and secure applications across VMware environments and Microsoft Azure.



Top 5 Reasons to Migrate with Azure VMware Solution



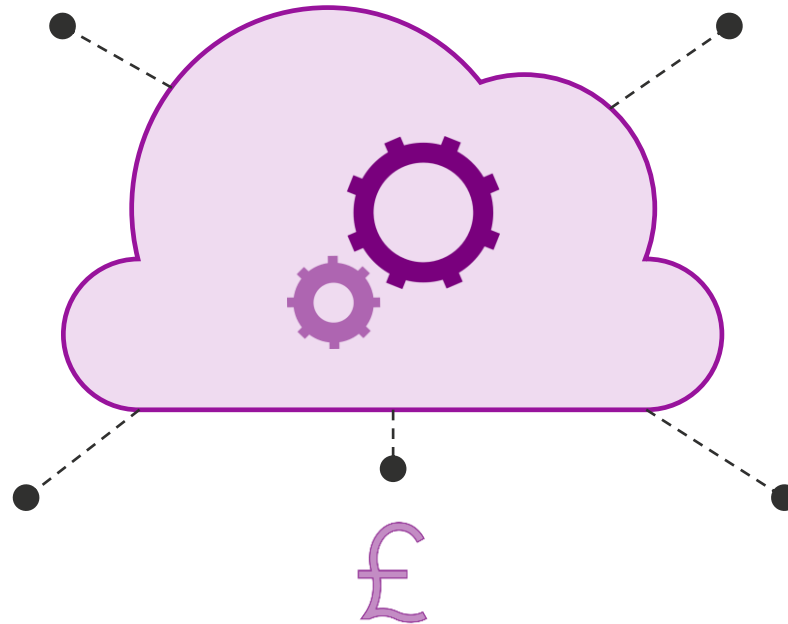
High availability, cloud bursting, and disaster recovery



Speed and simplification of migration/hybrid cloud



IT expansion, datacenter reduction, or retirement

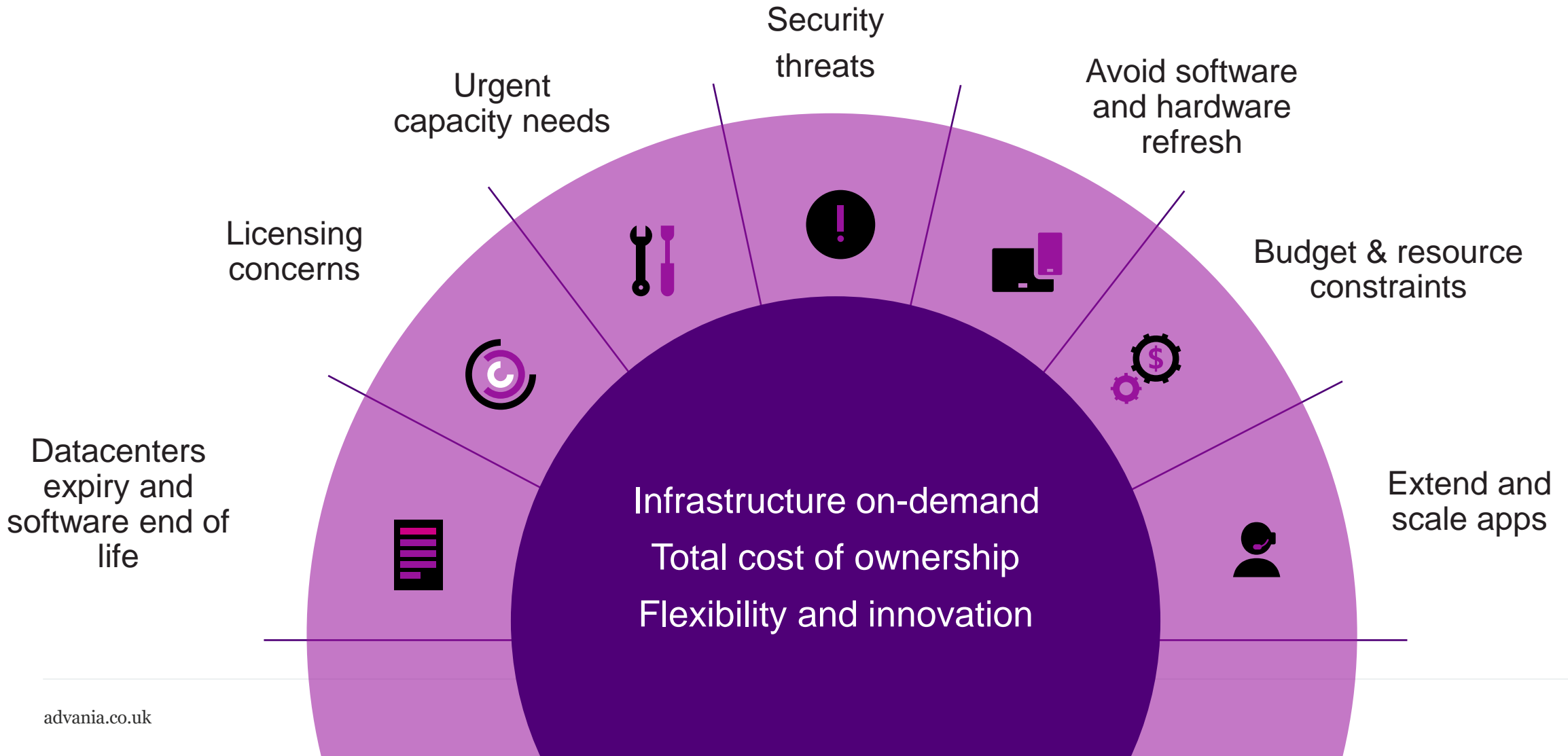


Cost-effective way to run VMware apps on Windows Server and SQL Server



Application modernisation, development, and testing

Why VMware organisations move to the cloud



The Partner Solution | 8-week Azure VMware Solution Accelerator



“It’s what we do”

- Advania has the expertise to support your migration end to end. Combining over 20 years of VMware infrastructure experience with one of the most accredited Azure practices in the UK provides our clients with the necessary assurance that migrations will be designed and executed with precision.
- Deeply capable cloud solution architects and engineers bring their experience from previous projects to ensure any classic missteps are avoided. We also recognise that no two enterprises are the same, and while AVS may play a key part of the solution, we start our engagement by understanding the business motivations to clarify the outcomes we are looking to achieve.
- Our project managed accelerator experience is designed to fast-track your AVS adoption using a proven design and deployment methodology which has matured through many previous Public Sector engagements including Local and Regional Government, and Education.

First party supported solution from Microsoft. Approved by VMware

Available from UK Azure Regions

Azure AVS “Landing Zone” rapidly deployed using Infrastructure-as-Code

Fixed Price project engagement following assessment phase

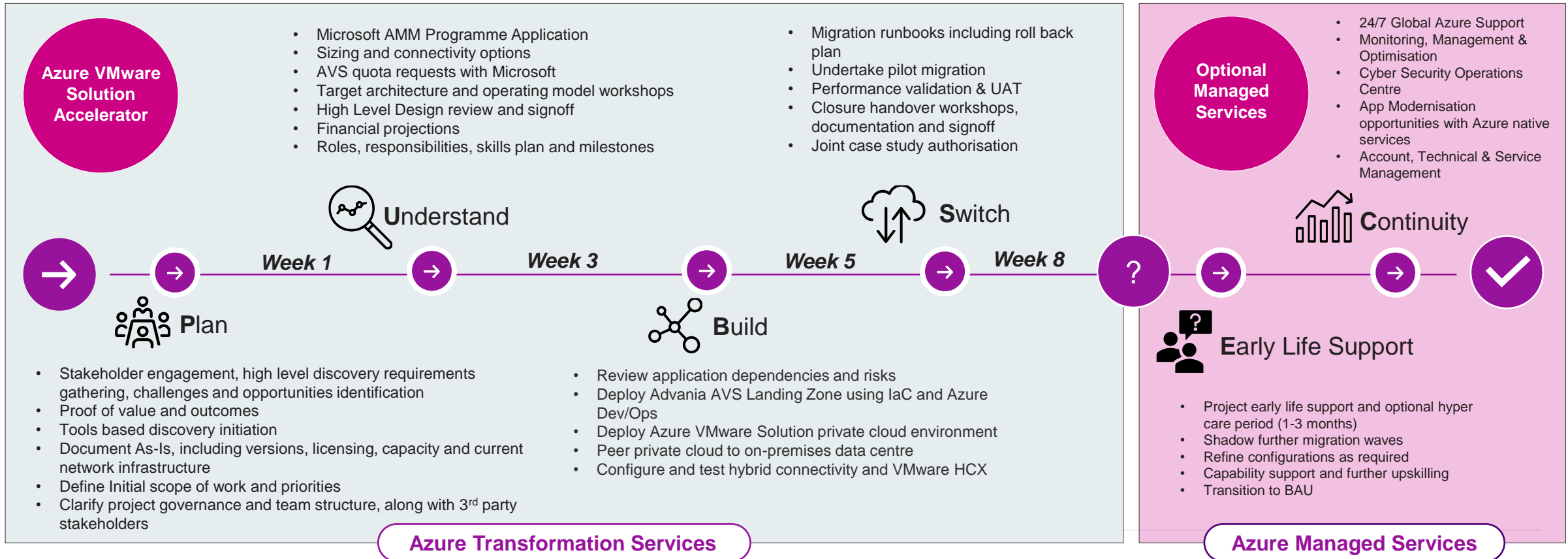
Ready for migration in weeks, not months

Managed Service available post project

AVS Engagement & “PUBSEC” Methodology



Advania will provide accredited consulting and engineering expertise from our Azure Cloud Centre of Excellence to kick start your project. Our fully project managed, and proven methodology coupled with collaboration with your internal teams will ensure that the business and technical objectives are clear for all stakeholders before project activities commence. The Azure VMware Solution Accelerator follows our PUBSEC methodology and provides our clients with clarity and assurance through the design and deployment process to establish a VMware environment in your own private cloud powered by Microsoft Azure. In 8 weeks*, we will deliver your Azure VMware Solution environment integrated with your on-premises data centre and conduct a pilot migration wave with performance testing to ensure your team is positioned for successful ongoing migrations.

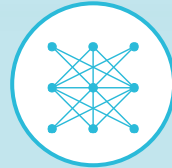


High Level Benefits of Azure VMware Solution



Commercial Benefits

- People. Preserve VMware skill investments by minimising the need to manage cloud skills gaps.
- Reduced TCO. Lower costs for maintenance, provisioning and procurement, Azure takes care of all upgrades, patching, and 1st Line support.
- **Velocity**. Increased speed and agility while reducing disruption in transformation.
- Reserved Instances. 1- or 3-year reserved instance discounts.
- Azure Hybrid Usage Benefit. Port your licensing for Windows Server and SQL.
- Sizing and Density Flexibility. Drive more value through sizing precision.
- Security Updates. Free extended updates.



Technical Benefits

- Familiar Tooling. Continue to use the same VMware management tools and operational processes, native vSphere support including a fully-featured networking stack, vSphere management, vSAN, NSX-T, and HCX Enterprise to support Replication Assisted vMotion
- Hybrid Management. Azure Arc hybrid management, keep applications and data close with low latency Azure ExpressRoute Global Reach, scale infrastructure as required, on-demand capacity – add/delete clusters as required.
- Azure Ecosystem. Secure workloads with Defender for Cloud, monitor and recover native and on-premise workloads with Azure monitor, backup, ASR, and backup server.



Sustainability Benefits

- Infrastructure Consolidation. Energy savings through reduced physical hardware footprint
- Dynamic Scalability. Easy scaling for efficient resource utilization.
- Reduced Hardware Waste. Extend the lifecycle of existing VMware investments through migration.
- Renewable Energy Commitment. Align your sustainability goals with Microsoft's significant commitments and pledges to be carbon-neutral.
- Cloud-native Sustainability Features. Native tooling to identify energy-intensive operations.
- Carbon Reporting and Monitoring. Azure tools and services for tracking and reporting carbon emissions associated with cloud usage.



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