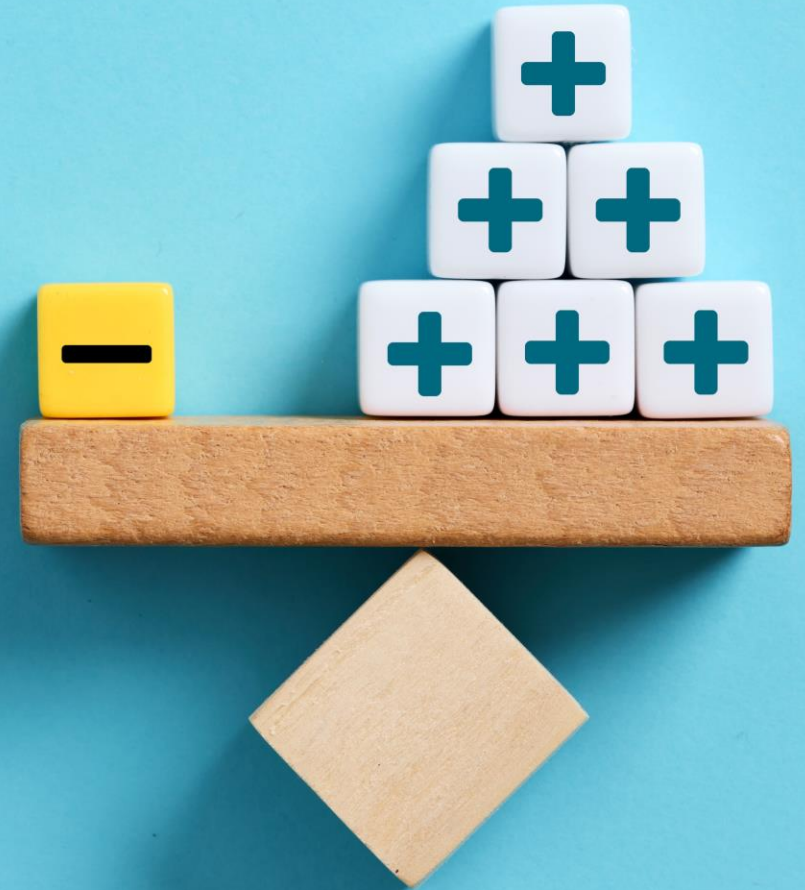




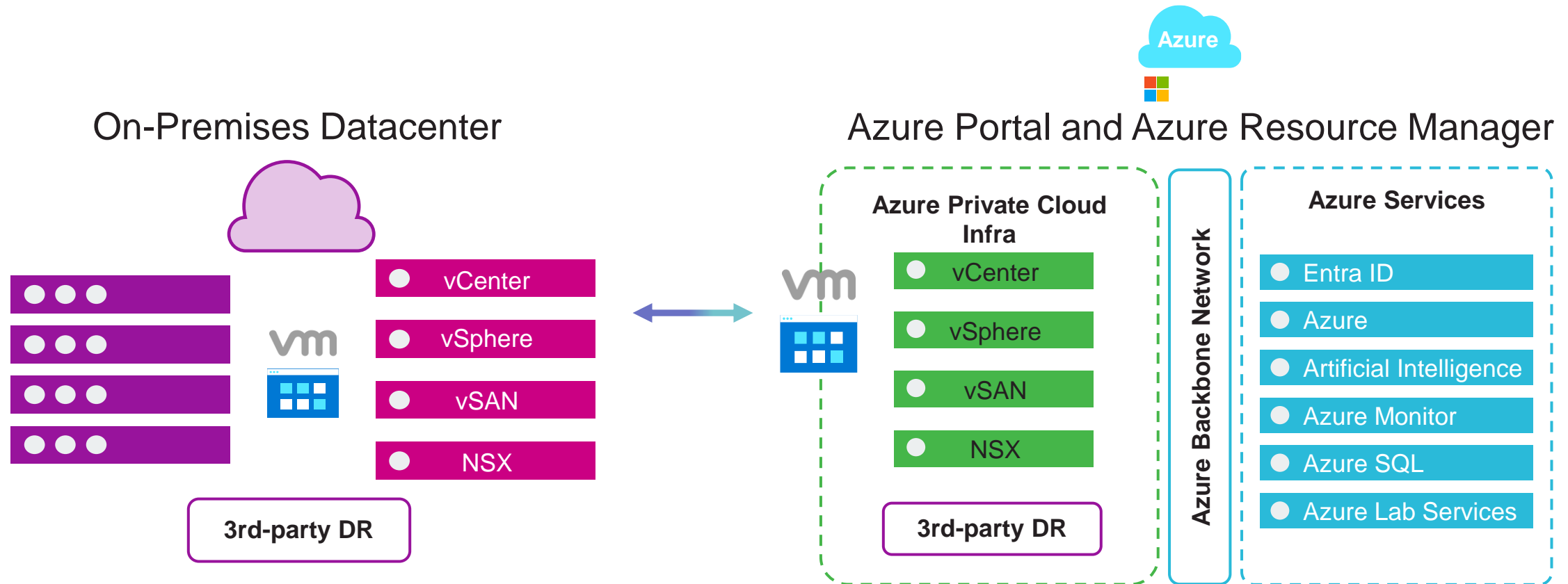
Azure VMware Accelerator for Enterprise



What is Azure VMware Solution?



- A comprehensive VMware environment hosted on Azure infrastructure.
- It runs VMware workloads natively as an Azure service, supported and operated by Microsoft.
- It allows you to Manage and Secure applications across VMware environments and Microsoft Azure with a consistent operating framework.



Top 5 Reasons to Migrate with Azure VMware Solution



High availability, cloud bursting, and disaster recovery



Urgent datacenter expansion, reduction, or retirement
Mergers & Acquisitions



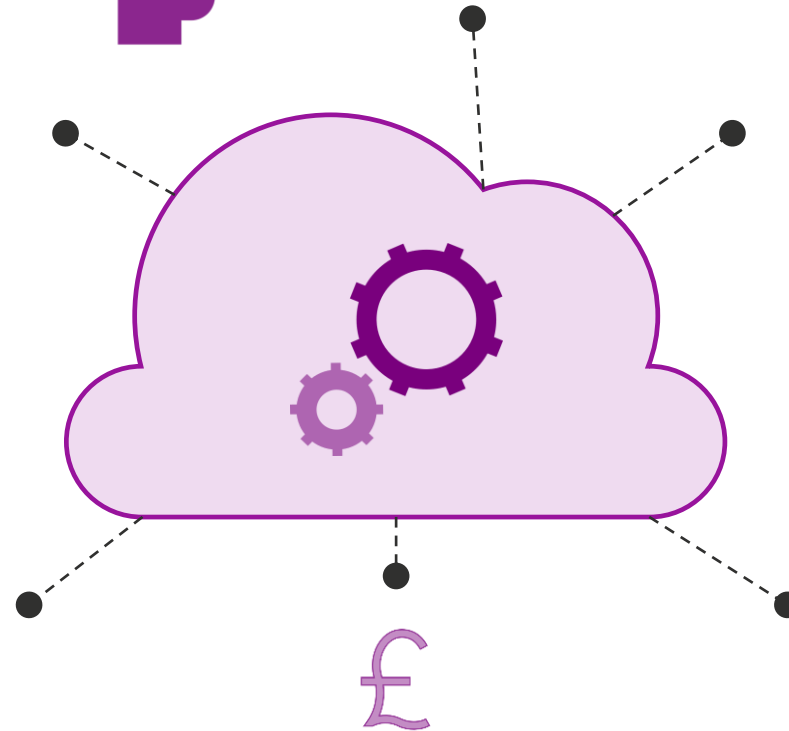
Cloud skills gaps



Speed and simplification of migration/hybrid cloud for customers with legacy application footprint

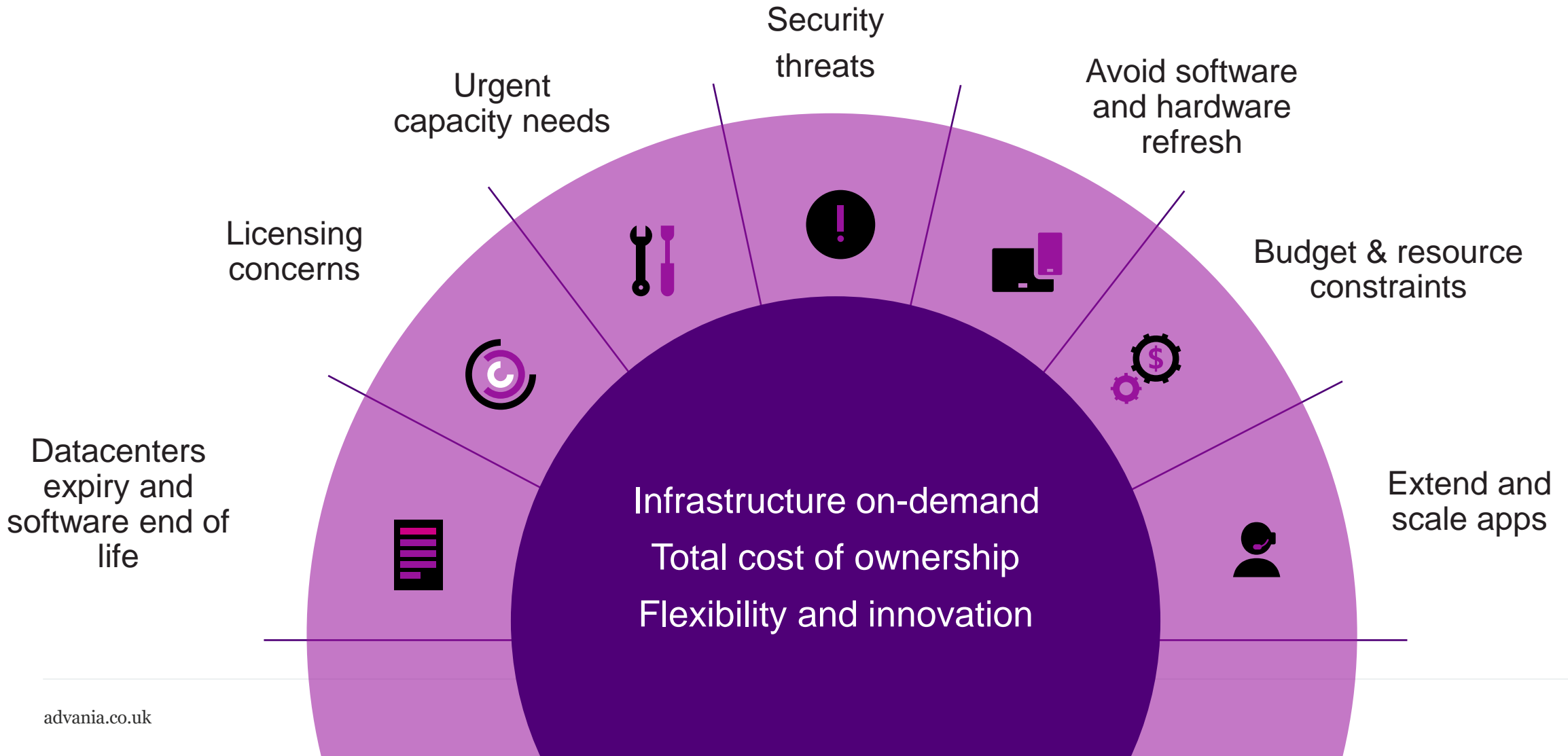


AI use cases, Application modernisation, development, and testing



Cost-effective way to license and run VMware including apps on Windows Server and SQL Server

Why VMware organisations move to the cloud



Accelerate your AI journey with Azure VMware Solution

Migrating to Azure using the Azure VMware Solution (AVS) can greatly enable businesses to utilize Azure AI services in several ways:

- ◆ Data Accessibility
- ◆ Scalability
- ◆ Cost Efficiency
- ◆ Integration
- ◆ Advanced Tools
- ◆ Security and Compliance

AVS provides businesses with a powerful combination of familiar VMware technology alongside easy access to sophisticated AI tools and services available on the cloud.



The Partner Solution | 8-week Azure VMware Solution Accelerator



“It’s what we do”

- ◆ Advania has the expertise to support your migration end to end. Combining over 20 years of VMware infrastructure experience with one of the most accredited Azure practices in the UK provides our clients with the necessary assurance that migrations will be designed and executed with precision.
- ◆ Deeply capable cloud solution architects and engineers bring their experience from previous projects to ensure any classic missteps are avoided. We also recognise that no two enterprises are the same, and while AVS may play a key part of the solution, we start our engagement by understanding the business motivations to clarify the outcomes we are looking to achieve.
- ◆ Our project managed accelerator experience is designed to fast-track your AVS adoption using a proven design and deployment methodology which has matured through many previous engagements across Private and Public sector.

First party supported solution from Microsoft. Approved by VMware

Available from UK Azure Regions

Azure AVS “Landing Zone” rapidly deployed using Infrastructure-as-Code

Fixed Price project engagement following assessment phase

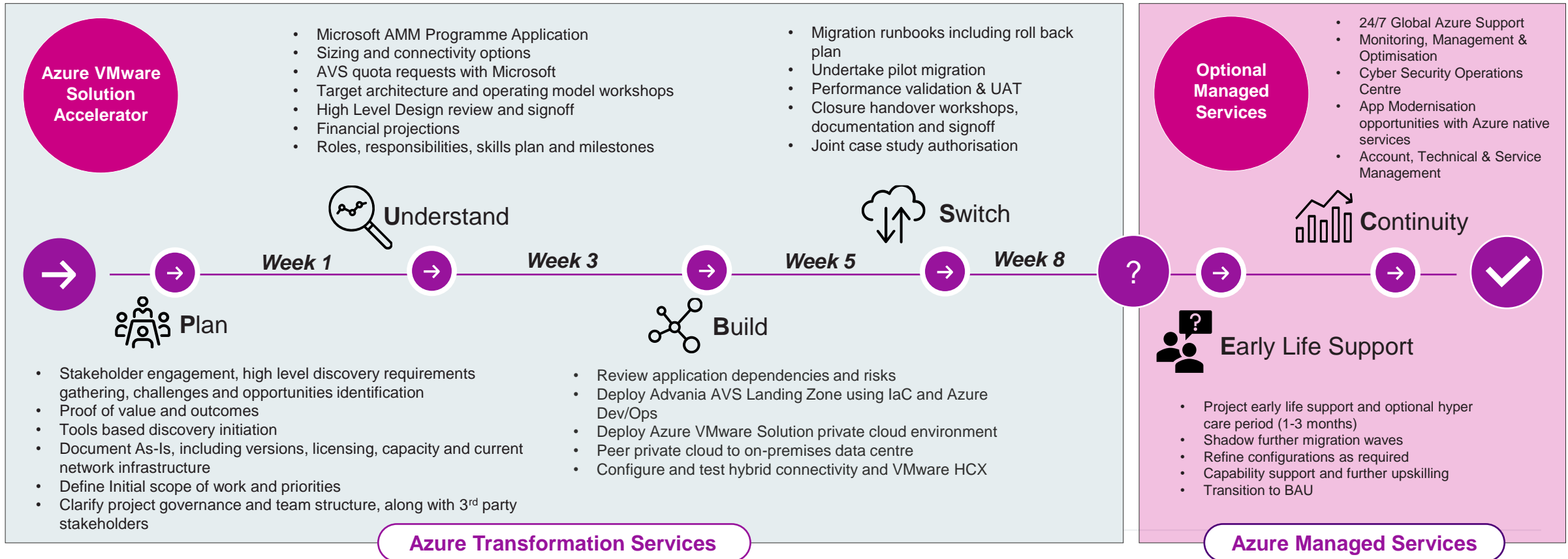
Ready for migration in weeks, not months

Managed Service available post project

AVS Migration Engagement Methodology



Advania will provide accredited consulting and engineering expertise from our Azure Cloud Centre of Excellence to kick start your project. Our fully project managed, and proven methodology coupled with collaboration with your internal teams will ensure that the business and technical objectives are clear for all stakeholders before project activities commence. The Azure VMware Solution Accelerator follows our tried and tested methodology and provides our clients with clarity and assurance through the design and deployment process to establish a VMware environment in your own private cloud powered by Microsoft Azure. In 8 weeks*, we will deliver your Azure VMware Solution environment integrated with your on-premises data centre and conduct a pilot migration wave with performance testing to ensure your team is positioned for successful ongoing migrations.

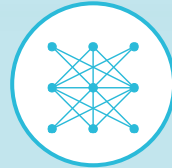


High Level Benefits of Azure VMware Solution



Commercial Benefits

- ◆ People
- ◆ Reduced TCO
- ◆ Velocity
- ◆ Reserved Instances
- ◆ Azure Hybrid Usage Benefit
- ◆ Sizing and Density Flexibility
- ◆ Extended Security Updates.



Technical Benefits

- ◆ Familiar Tooling
- ◆ Hybrid Management
- ◆ Azure Ecosystem



Sustainability Benefits

- ◆ Energy Savings through infrastructure consolidation
- ◆ Dynamic Scalability
- ◆ Reduced Hardware Waste.
- ◆ Renewable Energy Commitment
- ◆ Cloud-native Sustainability Features
- ◆ Carbon Reporting and Monitoring



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