

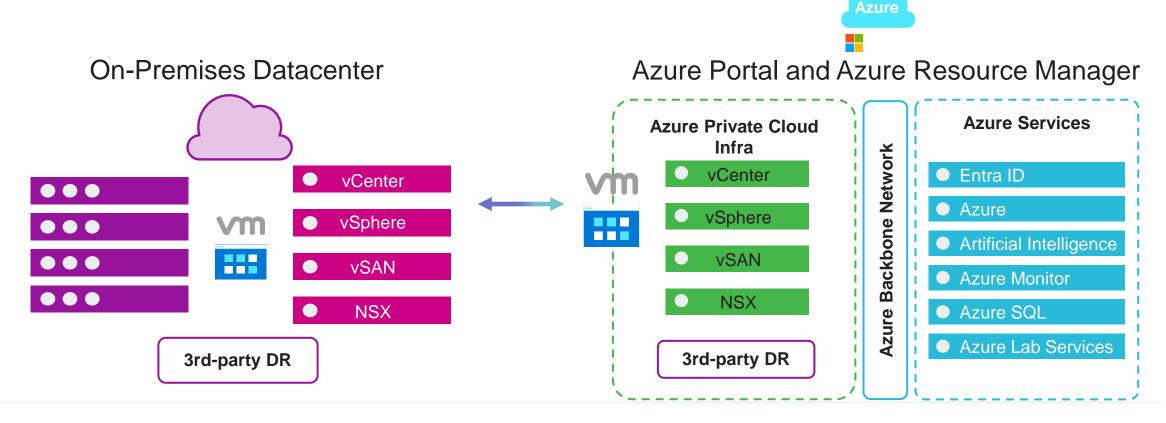
Azure VMware Accelerator for Enterprise



What is Azure VMware Solution?



 A comprehensive VMware environment hosted on Azure infrastructure. It runs VMware workloads natively as an Azure service, supported and operated by Microsoft. It allows you to Manage and Secure applications across VMware environments and Microsoft Azure with a consistent operating framework.



Top 5 Reasons to Migrate with Azure VMware Solution

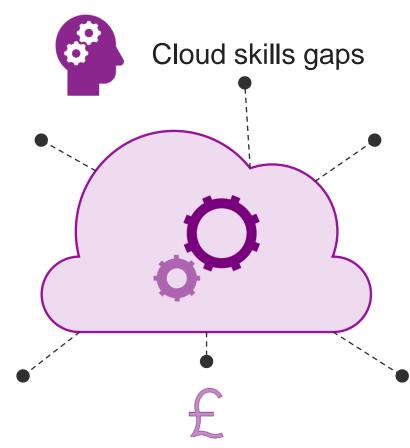




High availability, cloud bursting, and disaster recovery



Urgent datacenter expansion, reduction, or retirement Mergers & Acquisitions



Cost-effective way to license and run VMware including apps on Windows Server and SQL Server



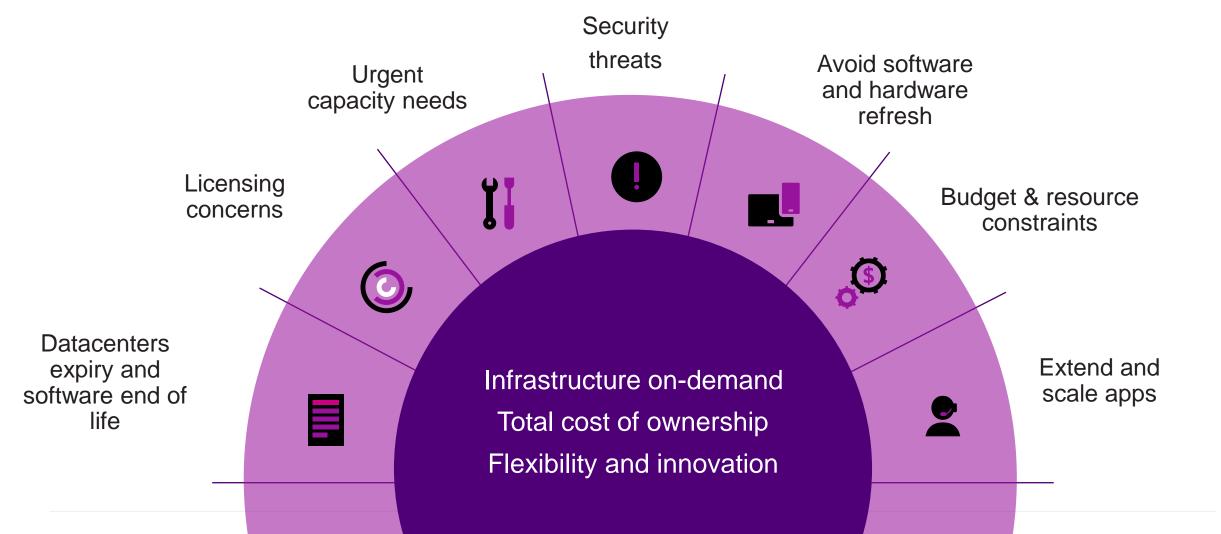
Speed and simplification of migration/hybrid cloud for customers with legacy application footprint



Al use cases, Application modernisation, development, and testing

Why VMware organisations move to the cloud





Accelerate you AI journey with Azure VMware Solution

Migrating to Azure using the Azure VMware Solution (AVS) can greatly enable businesses to utilize Azure Al services in several ways:

- Data Accessibility
- Scalability
- Cost Efficiency
- Integration
- Advanced Tools
- Security and Compliance

AVS provides businesses with a powerful combination of familiar VMware technology alongside easy access to sophisticated AI tools and services available on the cloud.



The Partner Solution | 8-week Azure VMware Solution Accelerator



"It's what we do"

- Advania has the expertise to support your migration end to end. Combining over 20 years of VMware infrastructure experience with one of the most accredited Azure practices in the UK provides our clients with the necessary assurance that migrations will be designed and executed with precision.
- Deeply capable cloud solution architects and engineers bring their experience from previous projects to ensure any classic missteps are avoided. We also recognise that no two enterprises are the same, and while AVS may play a key part of the solution, we start our engagement by understanding the business motivations to clarify the outcomes we are looking to achieve.
- Our project managed accelerator experience is designed to fast-track your AVS adoption using a proven design and deployment methodology which has matured through many previous engagements across Private and Public sector.

First party supported solution from Microsoft. Approved by VMware

Available from UK Azure Regions

Azure AVS "Landing Zone" rapidly deployed using Infrastructure-as-Code

Fixed Price project engagement following assessment phase

Ready for migration in weeks, not months

Managed Service available post project

AVS Migration Engagement Methodology



Advania will provide accredited consulting and engineering expertise from our Azure Cloud Centre of Excellence to kick start your project. Our fully project managed, and proven methodology coupled with collaboration with your internal teams will ensure that the business and technical objectives are clear for all stakeholders before project activities commence. The Azure VMware Solution Accelerator follows our tried and tested methodology and provides our clients with clarity and assurance through the design and deployment process to establish a VMware environment in your own private cloud powered by Microsoft Azure. In 8 weeks*, we will deliver your Azure VMware Solution environment integrated with your on-premises data centre and conduct a pilot migration wave with performance testing to ensure your team is positioned for successful ongoing migrations.

Azure VMware Solution **Accelerator**

- Microsoft AMM Programme Application
- Sizing and connectivity options
- AVS quota requests with Microsoft
- Target architecture and operating model workshops
- · High Level Design review and signoff
- · Financial projections
- · Roles, responsibilities, skills plan and milestones

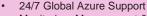
- · Migration runbooks including roll back
- Undertake pilot migration
- Performance validation & UAT
- Closure handover workshops, documentation and signoff
- · Joint case study authorisation



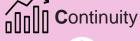
Week 5







- Monitoring, Management & Optimisation
- Cyber Security Operations Centre
- App Modernisation opportunities with Azure native services
- · Account, Technical & Service Management













- · Stakeholder engagement, high level discovery requirements gathering, challenges and opportunities identification
- Proof of value and outcomes
- Tools based discovery initiation
- · Document As-Is, including versions, licensing, capacity and current network infrastructure

Week 1

- Define Initial scope of work and priorities
- Clarify project governance and team structure, along with 3rd party stakeholders

- · Review application dependencies and risks
- Deploy Advania AVS Landing Zone using IaC and Azure Dev/Ops
- Deploy Azure VMware Solution private cloud environment
- · Peer private cloud to on-premises data centre
- Configure and test hybrid connectivity and VMware HCX



- Project early life support and optional hyper care period (1-3 months)
- Shadow further migration waves
- Refine configurations as required
- Capability support and further upskilling
- Transition to BAU

Optional

Managed

Services

Azure Managed Services

Azure Transformation Services

Week 3

High Level Benefits of Azure VMware Solution





- People
- Reduced TCO
- Velocity
- Reserved Instances
- Azure Hybrid Usage Benefit
- Sizing and Density Flexibility
- Extended Security Updates.



- Familiar Tooling
- Hybrid Management
- Azure Ecosystem



- Energy Savings through infrastructure consolidation
- Dynamic Scalability
- Reduced Hardware Waste.
- Renewable Energy Commitment
- Cloud-native Sustainability Features
- Carbon Reporting and Monitoring

