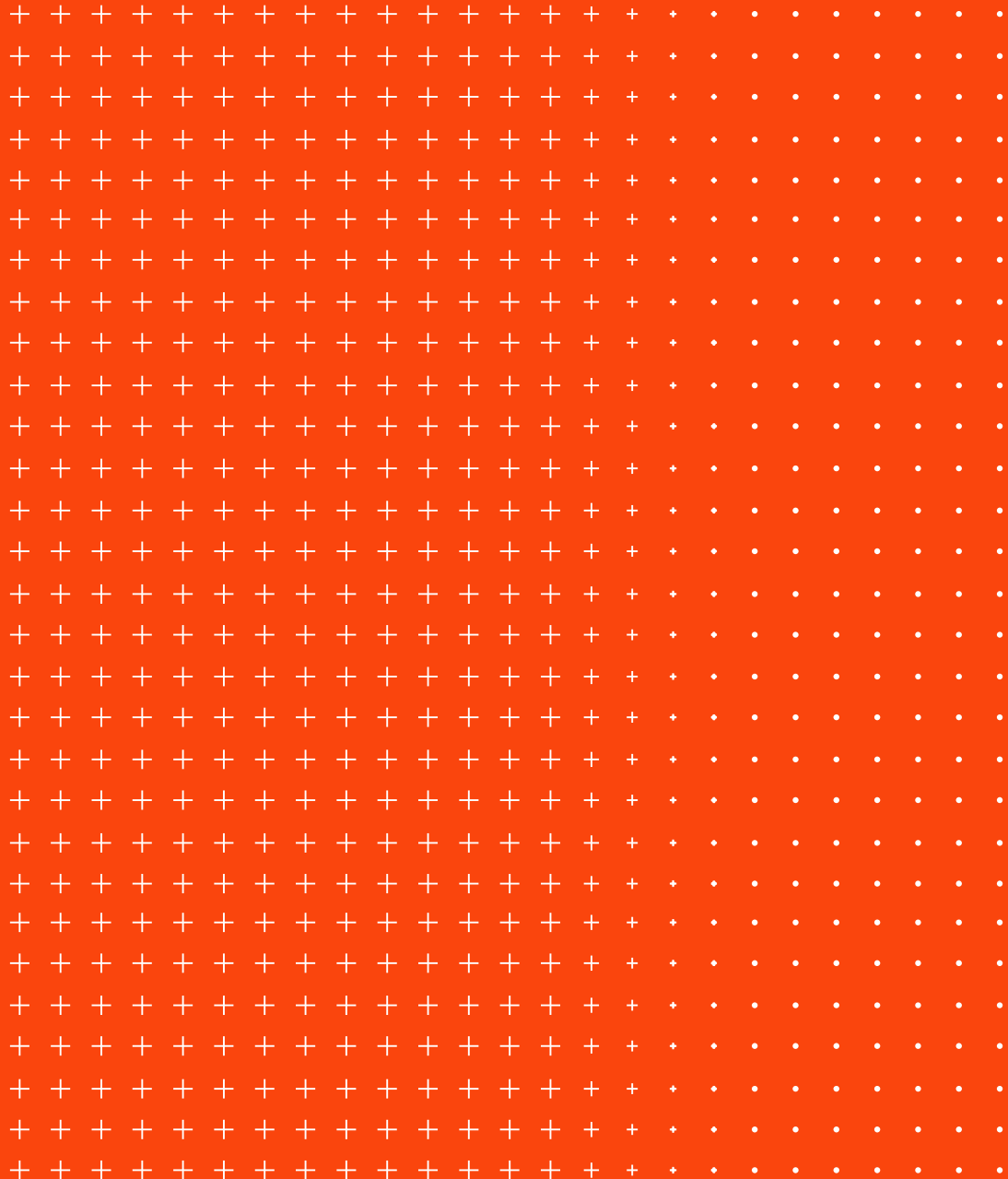# Content +Cloud

Living+Breathing Client Success

Rapid-PGS: Implement Progressus PSA and Microsoft Dynamics 365 Business Central

v2.0

Contents

Executive Summary
Rapid-PGS

Executive Summary

+ Services relating to Microsoft Dynamics 365 Business Central and Progressus PSA

+ Progressus PSA is an app from Microsoft AppSource

+ Fixed price, fixed scope implementation for £14,995

+ Typical deployment time is four weeks

+ Ideal for project-based businesses in SMB/SMC sectors

PSA Maturity Model

LEVEL 4-5
PSA & ERP "All-in-One"

<20% of the market

PSA and ERP All-in-one

- Integrated processes
- Process automation
- Complete access to your data
- Full control over projects and your overall business
- Measurable efficiency savings

LEVEL 3
Integrated (PSA) solution

LEVEL 2
Task specific

LEVEL 1
Ad-Hoc

>80% of the market

PSA <> ERP

- Core processes disjointed - manual processes for completion
- Considerable time spent on administration and manual work
- Poor data quality
- Limited access to data
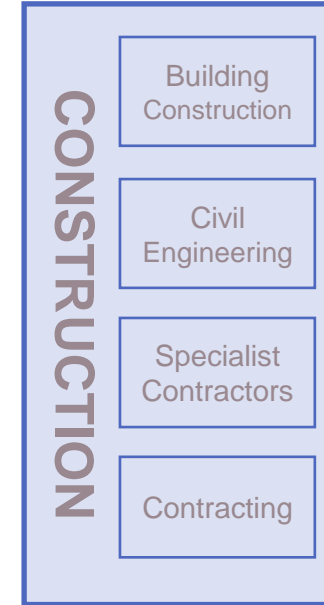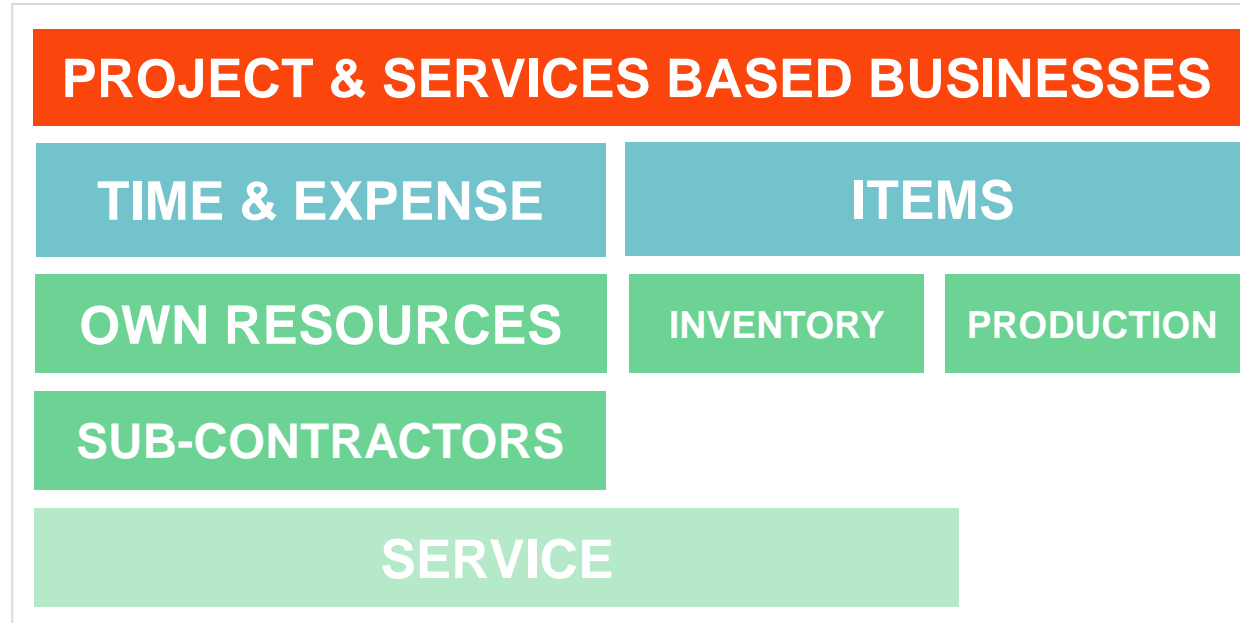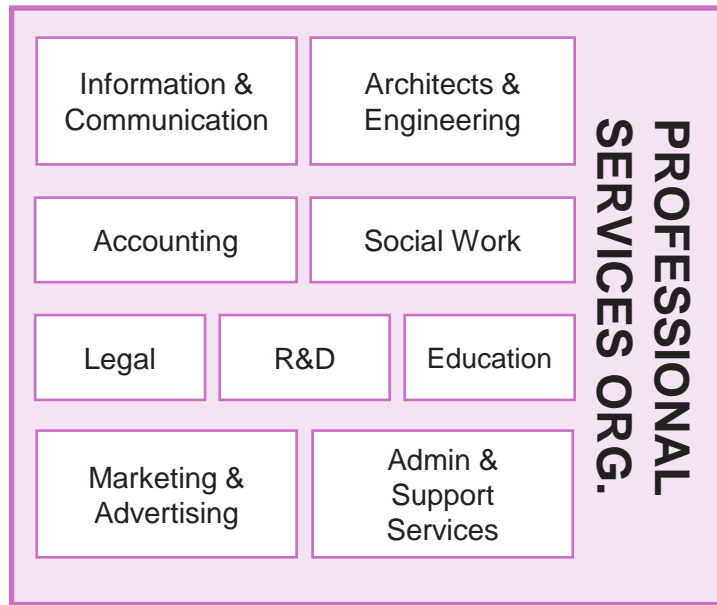- Lack of control over projects and business overall

Typical Industry segments

C+C

Information & Communication	Architects & Engineering
Accounting	Social Work
Legal	R&D	Education
Marketing & Advertising	Admin & Support Services

PROJECT & SERVICES BASED BUSINESSES

TIME & EXPENSE **ITEMS**

OWN RESOURCES **INVENTORY** **PRODUCTION**

SUB-CONTRACTORS

SERVICE

FIELD SERVICE

PROJECT-BASED MFG.

CONSTRUCTION

Building Construction

Civil Engineering

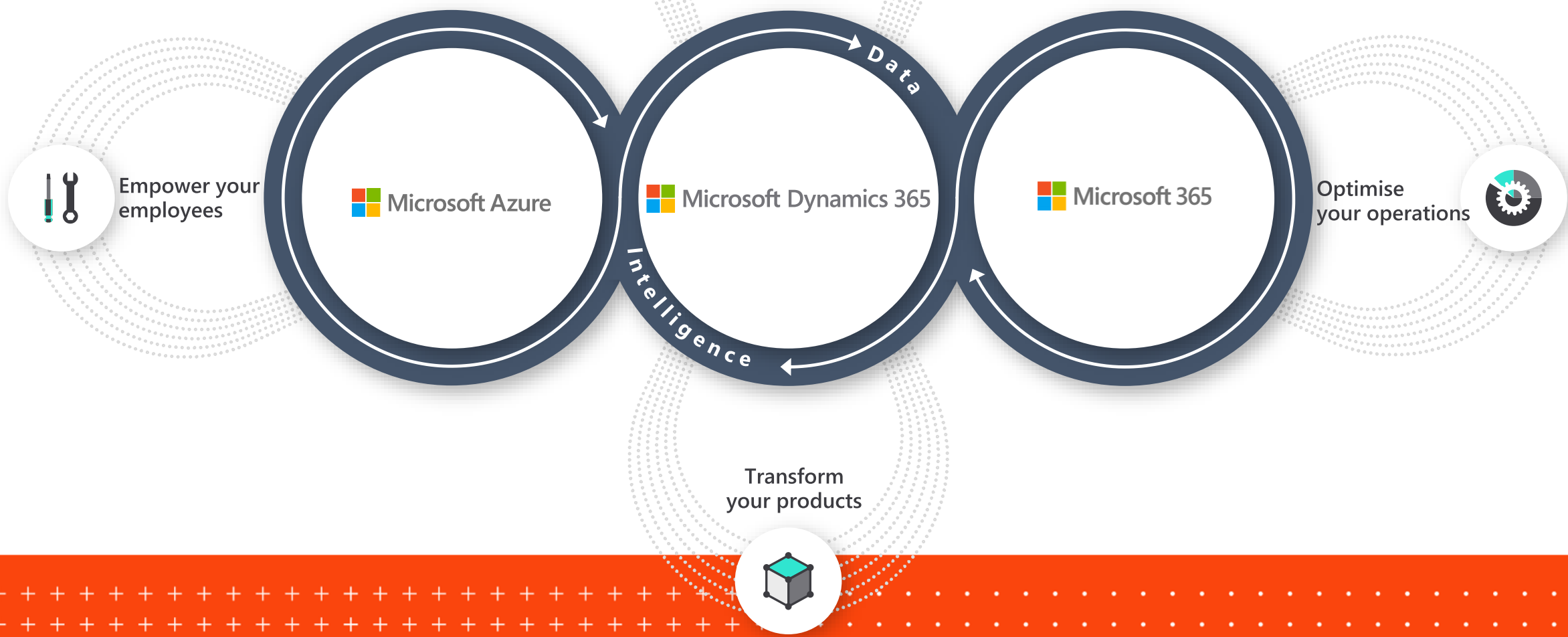Specialist Contractors

Contracting

* 1 Full User : 6-8 Team Member (T&E)
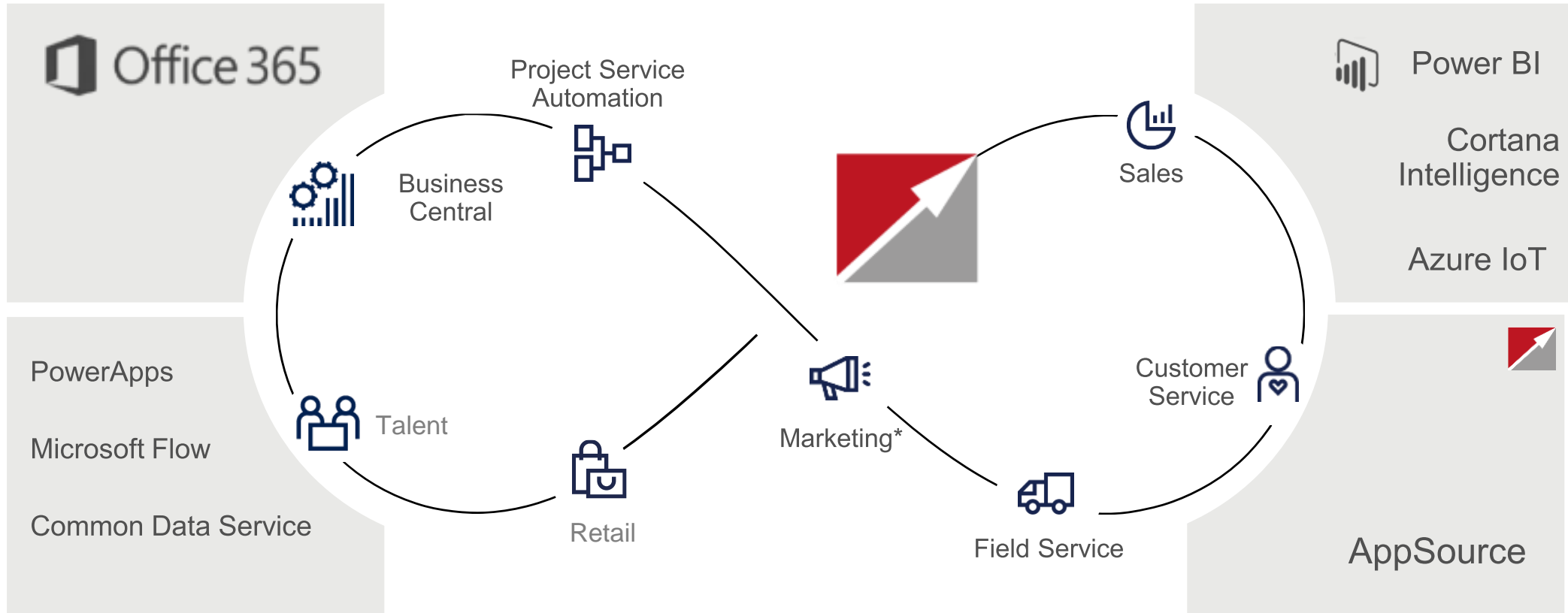Example: 20 Full Users => 120 T&E Users = 140 user adds

Microsoft Three Clouds

Differentiated advantage through the Common Data Service

Unmatched security and governance

Engage your customers

LinkedIn

Data

Intelligence

Empower your employees

Microsoft Azure

Microsoft Dynamics 365

Microsoft 365
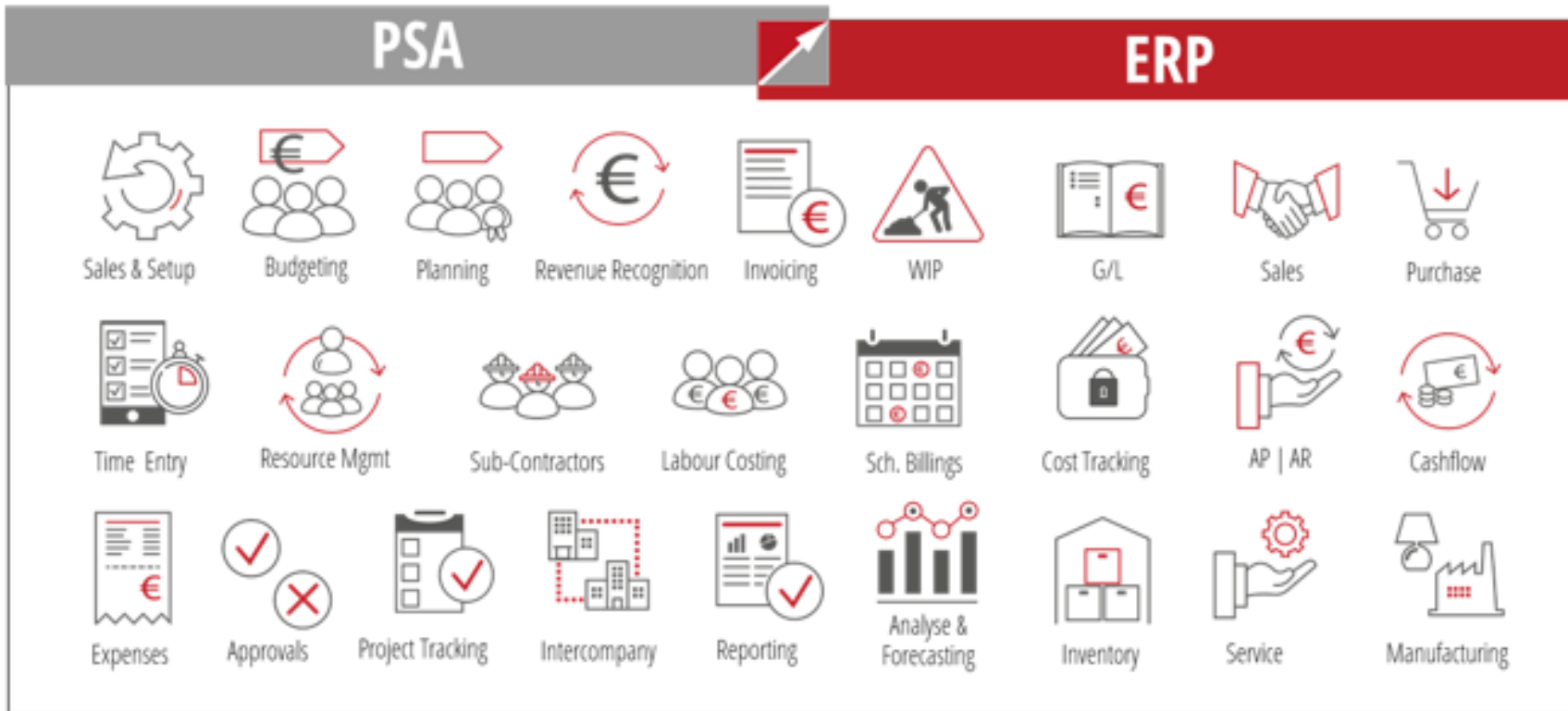
Optimise your operations

Transform your products

Rapid-PGS - available on AppSource, native to the Microsoft Power Platform

PSA & ERP ALL-IN-ONE

Progressus PSA **Dynamics 365 Business Central**

Enable Your Business

- Integrated processes
- Process automation
- Complete access to your data
- Total visibility and control of your projects - and your business

Rapid-PGS – Key Features

+ Services relating to Microsoft Dynamics 365 Business Central and Progressus PSA

+ Progressus PSA is an App from Microsoft AppSource

+ Offering is Fixed Price Fixed Scope Implementation for £14,995

+ Typical deployment time is 4 weeks

+ Aimed at project-based businesses in SMB/SMC sectors

Implementation Process

Rapid-PGS: A blueprint for success
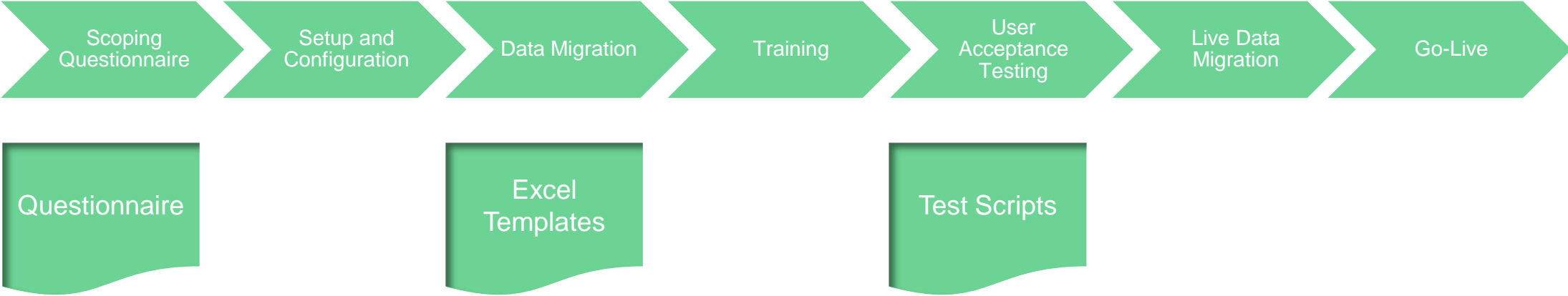
Scope of our Rapid-PGS Service

+ Our Rapid-PGS Service scope covers:

  + For one UK-based company

  + General Ledger (Standard Chart of Accounts/Global dimensions only), Purchase Ledger, Sales Ledger, Cashbook

  + Purchase Orders/Sales Orders

  + Resource and projects

    + Resources, including pricing

    + Project budgets

    + Timesheets and expenses

  + Standard roles and security set-up

  + Standard reports

Excluded from Rapid-PGS Service Scope

+ Multiple companies

+ G/L Budgets

+ Cash Flow Forecasts

+ Outlook Integration

+ WIP

+ Warehousing

+ Manufacturing

+ Service Management

+ CRM

+ Power Pack for Progressus

Rapid PGS-Service Commercials

+ 'Fixed Price, Fixed Scope Implementation' for £14,995.

+ 50% payable on order and 50% on go-live.

+ Licences not included; we will arrange. Your organisation will require to purchase Progressus PSA and Dynamics 365 Business Central Licences via us. These are billed monthly and will be quoted separately, based on your user numbers and types.

+ Includes Helpdesk support to ensure the success of your implementation post go-live.

+ Should your requirements extend beyond the scope, we're more than happy to provide a bespoke estimate to deploy Progressus PSA and Microsoft Dynamics 365 Business Central.

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Company Overview
C+C
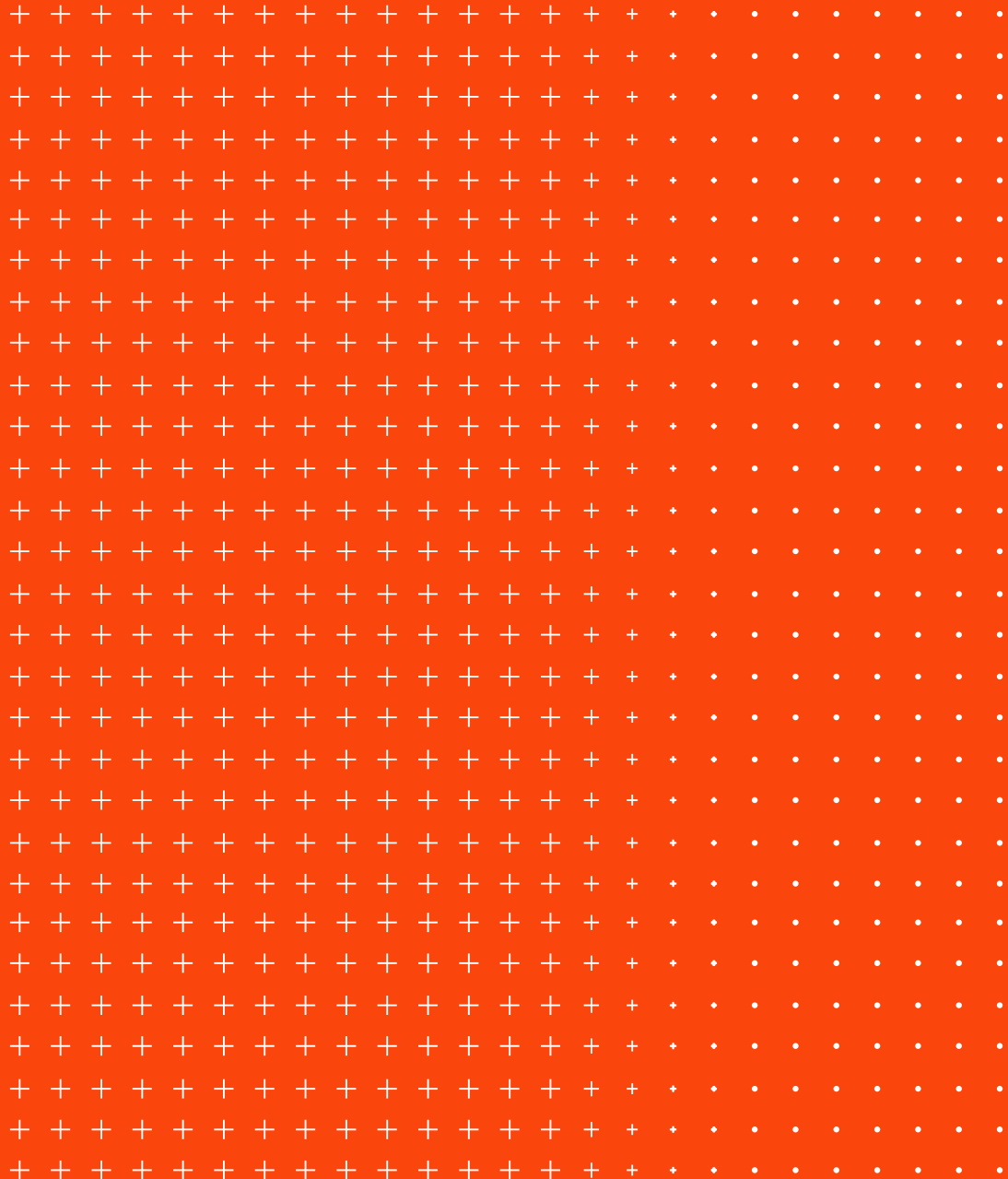
Content
+Cloud

Content+Cloud is one of the UK's leading technology services, solutions and support providers, with a passion for helping ambitious organisations and their people to succeed.

We help clients transform the way they do business. What sets Content+Cloud apart is our long track record of success.

How we engage with you

At Content+Cloud we engage with clients in three different ways.

Professional Services

We can help transform or evolve your organisation. Whatever your programme of change we can help to make it happen. We offer strategic guidance and assistance on a project-by-project basis with a focus on defined and agreed outcomes.

Our Professional Services include advisory services, security services, enterprise solutions and applications delivery, and infrastructure solutions.

Managed Services

Services that flex and evolve with your organisation. For clients looking for ongoing services, we offer a range of Managed Services including support services, security services, infrastructure management, service integration, managed DevOps services, managed print services, ongoing support and development for SharePoint and Power Apps Platform solutions, and enterprise application services.

All our Managed Services are created around individual clients and their specific needs, focused on the real needs of the end user, and are always designed with future flexibility and scalability in mind.

Specialist Consultancy

Access to a highly qualified expert or team. For those seeking to address specific technical challenges requiring specialist advice, we offer access to our team of highly qualified consultants and technology specialists.

The range of challenges addressed is inevitably wide-ranging and highly varied. In particular, our expert Microsoft team (including Microsoft MVPs) provides clients with insight and delivery expertise, across Microsoft's Three Clouds. As a result, Microsoft regularly introduces Content+Cloud to clients requiring specialist advice on the effective use, implementation and adoption of Microsoft 365, Teams, SharePoint, Dynamics 365, Azure and the Power Platform.

Content+Cloud

→ Facts+ Figures

95% Customer Satisfaction Scores

19 Microsoft Awards

7 Office Locations

24x7x365 Global Support

Microsoft
UK's most awarded MICROSOFT Partner

→ **SOC** Powered by Azure Sentinel

5 Advanced Specialisations
Threat Protection
Microsoft WVD
Teamwork Deployment
Adoption & Change Management
Windows Server & SQL Migration

→ **800+** Employees

ISO 9001, 27001 22301 and 45001

3 MVPs (Microsoft Most Valued Professional)

Microsoft Gold Partner
16 GOLD Microsoft Competencies

1 UK's No.1 Penetration Testing Specialist 2019
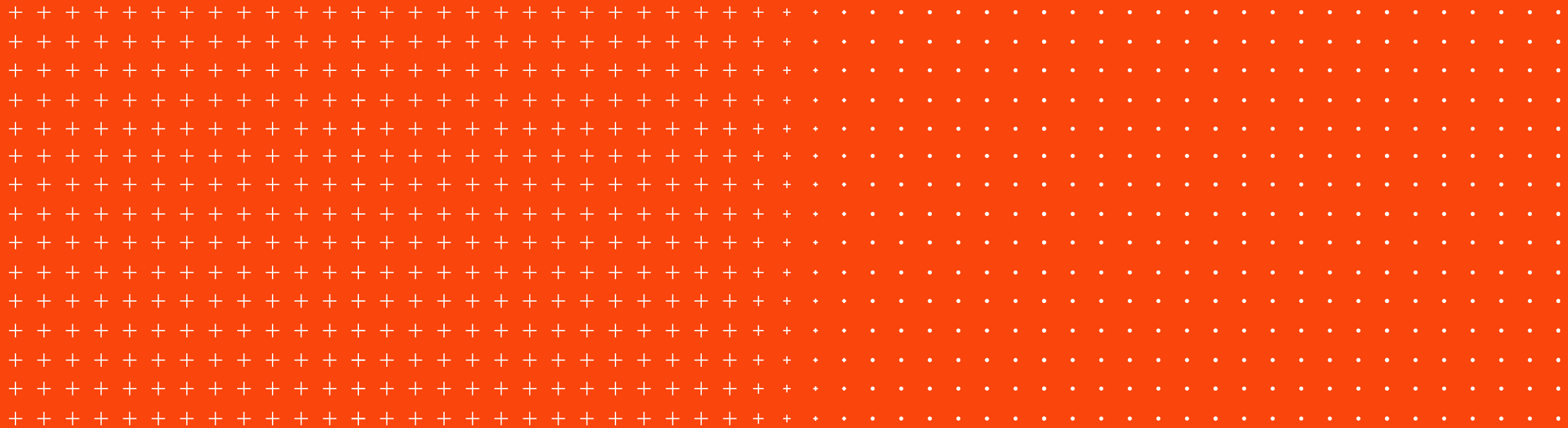
contentandcloud.com

Who do we work with?

Content+Cloud