

# Microsoft 365 Copilot

## Change & adoption



### Targeted activity to guarantee Copilot adoption

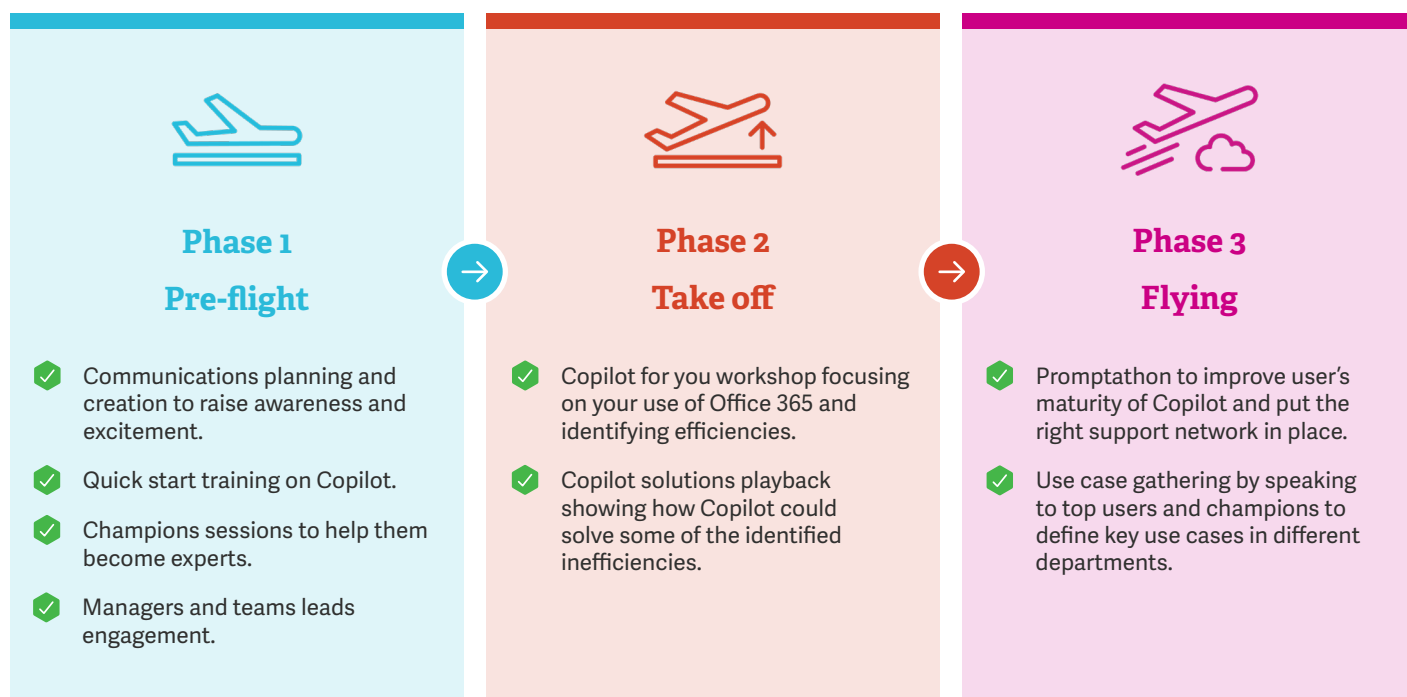
Microsoft 365 Copilot is at the heart of the new AI era - helping employees produce high-quality work in significantly less time, fixing the problem of inefficient meetings, and solving the information overload faced in most organisations today.

As the world increasingly understands the powers of generative AI, employee expectations are rising. Providing access to tools which increase productivity and reduce time spent on low-value activities is a growing part of the employer proposition for forward-thinking organisations. With 68% of people reporting they don't have enough focus time and 62% saying they spend far too much time searching for information, it's clear that AI has a vital role in removing barriers to productivity.

As the utilisation of Copilot varies significantly across departments, areas, and teams, our approach involves a customised strategy for each area, prioritising an implementation that focuses on user needs. We engage in targeted communication, workshops, discussions, and training within each area to guarantee that the adoption of Microsoft Copilot aligns precisely with identified challenges.

### Providing a clear path for communication, training and adoption

To make the most of the new technology a clear path of communication, training and adoption needs to be outlined and deployed. Our journey takes an organisation through a three-phase approach with ongoing communications and feedback throughout.



**Let's talk.**

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## Expert adoption and change management support

Through tailored assessments and workshops, our specialists will assist you with planning, communication, training and support to keep your end-users informed and engaged throughout the Copilot transformation.



### Quick Start Training

Ensure users are up to speed with Copilot basics.

**30 minutes**



### Managers and Team Leads

People leaders aware of the benefits of Copilot and understand their role in change.

**1 hour**



### Copilot Playback Solutions

Future ways of working will demonstrate how Copilot best fits the teams needs.

**1 hour**



### Use Case Gathering

Online interviews to discuss use of Copilot within different applications

**15 minutes each**



**2 x 1-hour sessions**

### Champions Network

Establish a network of Champions within key business areas.

**1 hour**

### Copilot "For You" Workshop

Discover current ways of working and identify areas of inefficiency that will benefit from Copilot.

**1.5 - 2 hours**

### Promptathon

Face to face session to increase maturity of Copilot use.



## Why choose Advania?

- ✓ We've been involved with Microsoft 365 Copilot from the start, having worked with Microsoft in the Early Access Programme (one of the few organisations globally)
- ✓ We have "Preferred" status in Microsoft's Content AI Partner Programme – giving us early access to new features and roadmap info (1 of 20 globally)
- ✓ We know this space – we're working with many organisations on their AI journey and have worked with Microsoft AI and the underlying platforms for years
- ✓ We are a Microsoft prioritised partner in the UK for Copilot implementation services (1 of 2)
- ✓ We have a full range of Microsoft 365 Copilot services - from business case development, custom integrations and plugin development, through to Adoption & Change Management services
- ✓ We have a strong heritage and extensive capability across Teams, the Power Platform, SharePoint, and Microsoft Syntex



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