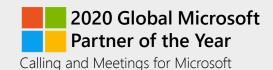


Calling Plans

Enable Calling to Unlock the Full Potential of Microsoft Teams

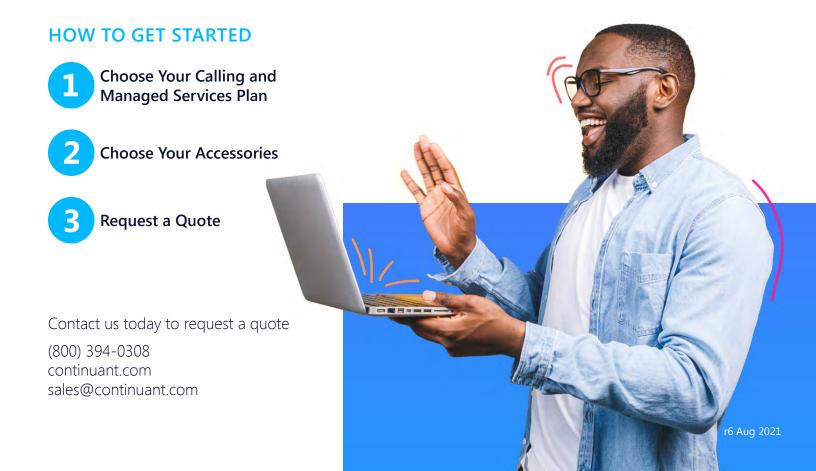
CALLING IN TEAMS MADE SIMPLE - SIMPLICITY WITH POWER

- Virtually unlimited month-to-month subscriptions
- Low startup cost
- Quick setup No on-premises hardware required
- Fully Managed Services Only one platform and bill
- Unlimited scalability Add/remove users as needed
- Advanced Microsoft support
- Analog and Legacy PBX integration
- DID porting concierge
- E911 Services
- US: Federally regulated telecom taxes included









Free Your IT Team and Empower Your Users



Flexible Calling Plans for Maximum Agility

Benefit from tailored, virtually unlimited, or pay as you consume calling plans with monthly per-user subscriptions. Minimal upfront CAPEX investments allow for quick setup and easy consumption.



Your Trusted PBX in the Cloud

Replace your traditional phone system with feature-rich, secure calling in Microsoft's trusted cloud. Keep your existing phone numbers or add new numbers as needed. Plus, receive cloud-powered AI with voicemail transcription, inline chat translation, and real-time captioning in meetings.



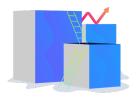
Guided Design Workshops

Included in each Calling Plan are interactive Teams Design Workshops to investigate your key business drivers and your critical success factors. Rely on experienced solution architects to guide you through designing your new Calling solution and maximize user adoption.



Azure Secure and Reliable

Connect Calling Plans operates on Microsoft Azure with full HIPAA, PIA, GDRP, FedRamp, Tier-D Security, ISO 27001, ISO 27018, SSAE16 SOC 1 and SOC 2, and EU Model Clauses (EUMC) compliance. Azure data centers across the world provide coverage in 60+countries.



Design and Deployment Included

We will set up your Microsoft Teams tenant, activate your Calling Plans, porting DIDs, provide training resources, and more. A project manager will be assigned to you to ensure a successful deployment. We take care of everything from beginning to end.

Free Your IT Team and Empower Your Users



Fully Managed Services

Once your Calling Plan is activated, our experts remain as an extension of your team for less than the price of one full-time employee. We will provide 24/7 USA based support to your team when you need us. We will also handle all transition communication with your current carrier and Microsoft, so your IT team can focus on other priorities.



Enhance Your Teams Investment

Leverage your existing Office 365 licenses and simplify your communications by unifying calling with chat and meetings in Microsoft Teams. Then, unlock the full potential of Teams by integrating Teams-native devices for various user profiles or meeting spaces.



Awarded Partner

As a Cloud Solution Provider (CSP), we go to Microsoft directly on your behalf and receive top-tier assistance faster. In 2020, we were recognized by Microsoft as the Global Partner of the Year for our efforts in helping companies enable Calling and Meetings in Microsoft Teams. We are also Teams Meeting Rooms certified and ISO27001 certified.



Analog and PBX Integration

Experience the simplicity of Calling Plans with the power of Direct Routing. Continue to rely on your Legacy PBX while you migrate your users to Microsoft Teams. Avoid costly replacements by integrating existing PBX and analog requirements into Teams.



Add Teams Certified Devices

Enhance your Microsoft Teams experience by adding Teams Certified Devices to your Calling Plan for seamless collaboration. No upfront capital hardware investment required.

Calling Plan Comparison

Microsoft Phone System licenses are required and not included				
Calling Plan	VOICE CONNECT	EDUCATION CONNECT	GOVERNMENT CONNECT	ENTERPRISE CONNECT
Per User Per Month	\$12	\$6	\$6	\$4.50
One Contract and One Bill	√	V	V	V
Contract Term	Month-to-Month	Month-to-Month	Month-to-Month	Month-to-Month
US FCC Regulated Telecom Taxes Included	~	~	~	~
Included DIDs	1	1	1	\$1 ¹
E911 (Intrado in US and Canada)	~	~	~	· /
Scale Up/Down Users	Month-to-Month	Month-to-Month	Month-to-Month	Month-to-Month
Number of Countries Available	12	12	12	60
Domestic Usage - Minutes	3,000 Pooled	300 Pooled	300 Pooled	Pay as You Consume
International Usage - Minutes	Pay as You Consume	Pay as You Consume	Pay as You Consume	Pay as You Consume
24/7/365 Service Desk	✓ ✓	✓ ✓	✓	✓ ✓
Continuant Service Portal	<u>,</u>	V	V	<u>,</u>
One-time Port w/Support Team ¹	<u>,</u>	V	V	\$7.50
One-time Activation w/Support Team ¹	V	~	~	\$7.50
Average Porting Time (Business Days)	6-10 days	6-10 days	6-10 days	6-10 days
Minimum Users	200	200	200	300
Managed Services Plans				
Basic Managed Services (Per user) ³	\$2	\$2	\$2	\$2
· Advanced Microsoft Support	✓	✓	✓	✓
Extended Managed Services (Per user) ³	\$2.50	\$2.50	\$2.50	\$2.50
Premium Managed Services (Per user) ³	\$4.85	\$4.85	\$4.85	\$4.85
One-time Setup				
Setup Fee (Volume Discount Available)	\$30	\$30	\$30	\$30
· Calling Workshop ²	✓	✓	✓	✓
• ACM Workshop ²	✓	✓	✓	✓
· Deployment Services	✓	✓	✓	✓
 Project Management 	✓	✓	✓	✓
• PBX Analyzer	~	✓	✓	✓
Optional				
Service Number - Price Per DID	\$8	\$8	\$8	\$8
Service Number Usage - Minutes (Inbound)	5,000	5,000	5,000	5,000
Service Number - Countries Available	12	12	12	12
Service Number - Porting Fee ¹	\$10	\$10	\$10	\$10
Service Number - Activation Fee ¹	\$10	\$10	\$10	\$10
Phones and Headsets	Starting at \$5/mo	Starting at \$5/mo	Starting at \$5/mo	Starting at \$5/mo
Analog Integration	Price Upon Request	Price Upon Request	Price Upon Request	Price Upon Request
PBX Integration	Price Upon Request	Price Upon Request	Price Upon Request	Price Upon Request
Meetings and Meeting Rooms Workshop	Price Upon Request	Price Upon Request	Price Upon Request	Price Upon Request

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¹(Per DID in US)

² (Included for One Region)

³ (Volume Discount Available)

Continuant Managed Services

Plan Comparison



Plan Services:	BASIC	EXTENDED	PREMIUM
Service Asset and Configuration Management	/	\	/
Remote Incident Management			
Change Control		✓	✓
Service Portal	/	✓	\
Onsite Incident Management (T&M)		✓	✓
Service Requests	/	✓	✓
Event Management		✓	
Root Cause Analysis		✓	✓
Technical Assistance Center (TAC)		✓	✓
Service Level Management		✓	
Change Management			✓
Problem Management			<u> </u>
Utilization Management			✓
Availability Management			
Release Management			/
Optional Services:			
3rd Party Vendor Management		\	V
Voice Network Readiness and Performance		✓	✓
Device Management		/	V
White Glove Services			

Calling Plans

Features

MICROSOFT PHONE SYSTEM

Add Participants to a Call

Busy on Busy

Call Answer/Initiate (by name and number)

Call Blocking

Call Control

Call Delegation

Call Forwarding Options and Simultaneous Ring

Call Hold

Call Hunt

Call Logs

Call Park and Retrieve

Call Phone Number From Search

Call Screening

Caller ID

Cloud Auto Attendants

Cloud Call Queues

Cloud Voicemail

Cloud Voicemail User Settings

Common Area Phones

Device Switching

Distinctive Ring Alerts

Do Not Disturb / Breakthrough

Federated Calling

Group Call Pickup and Forward to Group

Integrated Dial Pad

Make and Receive a Video Call

Media Bypass Support

Music on Hold

Presence-based Call Routing

Secondary Ringer

Shared Line Appearance

Transfer a Call and Consultative Transfer

Transfer to Voicemail Mid Call

Unique Conferencing Dial-ins

CONNECT CALLING PLAN

800 Numbers

Analog Equipment Support

Auto Billing

Auto Conferencing

Carrier Services

Cloud, Premise, or Hybrid

Emergency Services / E911

Express Route to Azure

Failover

FCC Compliant

Global Presence

International Calling

Native in Azure

Outlook Native

Porting Support

Redundancy

Single Sign-On

SMS

Unlimited Scale

Unlimited SIP Services

Usage Plans Options

Teams Desktop and Mobile Apps

Teams-Certified Devices

TTY Support

OTHER AVAILABLE SERVICES

Call Analytics

Call Monitoring

Call Quality Dashboard

Deployment Templates

Device as a Service

Device Management

Emergency Location Based Routing

Exchange Calendar Call Routing

Expanded SBC Support

Extended and Premium Services

Global Call Routing

Management Tools

Meetings and Meeting Rooms

Multilingual IVR

Multi-Site Support

Operations Center

PBX Integration

Performance Reports

Quality Monitoring

Reporting

Routing Manager

Trends and Insights

User Provisioning

