Converged Cloud

Backing the next generation of entrepreneurs

Managed Service Provider (MSP) for high growth ventures.
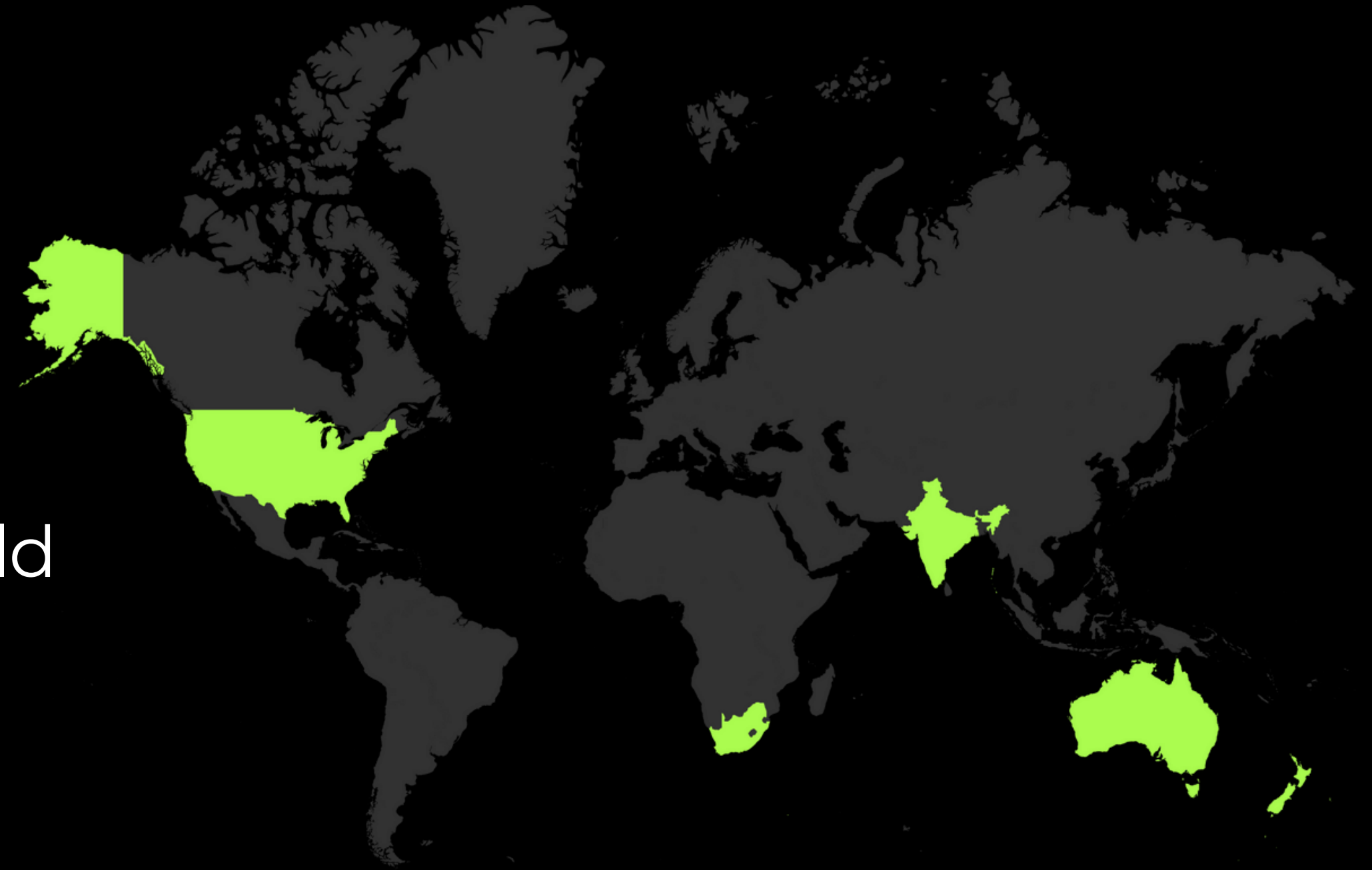**Scale without restrictions.**

Architecture Reviews.   Cyber Security.   Cloud Migrations.   Marketplace.   Discounted Devices & Licenses.

Extension of your team

45 cloud engineers & support staff based in Australia, New Zealand, North America, India & South Africa delivering world class managed services

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We've got the skills & the team

People Expertise	Level	People Expertise	Level
Cloud (Azure / AWS)	Subject Matter Expert	SharePoint On-Prem / Online	Subject Matter Expert
Windows – Azure	Subject Matter Expert	SharePoint On-Prem / Online	Senior Administrator
Azure – AWS	Cloud Engineer	SharePoint Online	Senior Administrator
Azure – DevOps	Cloud Engineer	Unified Comms	Subject Matter Expert
Azure – DevOps	Lead Architect	Networking	Senior Network Consultant
Azure – DevOps	Dev-Ops Engineer	Networking	Network Architect
Windows / Backup	Subject Matter Expert	Unix & DevOps	Technical Architect
Exchange / Exchange Online	Messaging Architect	VMWare	Subject Matter Expert
Exchange / Exchange Online	Subject Matter Expert	Solaris / AAX	Technical Architect
Exchange / Exchange Online	Technical Architect	Backup / DR	Subject Matter Expert
Exchange Online	Senior Administrator	Storage (NatApp)	Subject Matter Expert
Exchange Online	Senior O365 Consultant	Switch & Storage (NatApp)	Technical Architect
SharePoint On-Prem / Online	Subject Matter Expert	Cloud (Azure / AWS) - Veritas - Veeam	Technical Architect

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We've passed the tests

Our Expertise

Exam

Our Expertise	Exam
Exam AZ-104: Microsoft Azure Administrator	AZ-104
Microsoft Certified: Azure Solutions Architect Expert	AZ-303, AZ-304
Microsoft Certified: Azure Fundamentals	AZ-900
Managing Microsoft Teams	MS-700
Microsoft 365 Messaging	MS-203
Microsoft 365 Fundamentals	MS-900
Windows Virtual Desktop Specialty	AZ-140
Messaging Administrator Associate	MS-203
Designing and Deploying Microsoft Exchange Server 2016	70-345
Core Solutions of Microsoft Skype for Business 2015	70-334
Managing Microsoft SharePoint Server 2016	70-339
Managing Microsoft SharePoint Server 2016	70-339
Deploying Enterprise Voice with Skype for Business 2015	70-333
Managing Modern Desktops	MD-101
Windows Server Administration Fundamentals	98-365
Windows Server 2016	70-740, 70-741, 70-742

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Segments & verticals we specialise in

Startups, ISV's & Digital Natives (SaaS)

Retail

Healthcare

Financial Services

Sustainability

Education

SMB & SMC (MAL)

Construction & Real Estate

Agriculture

Manufacturing, Transport & Logistics

Professional Services

Enterprise & Government (S500)

Critical Infrastructure

Industrial & Mining

Water, Energy & Utilities

Government & Defence

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Services we offer

Migration Services

Cloud Migration Services

Modern Workplace &
Power Platform Services

End of Support Services

Windows Virtual Desktop

Managed Services

AI, IoT & Analytics Services

Well Architected
Frameworks (WAF)

DevOps

Cost Optimisations

Cyber Security

Technical Support Call Center & Marketplace

Level 1 & 2 Technical
Support Call Center

AppSource & Azure
Marketplace Listings

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What are the next steps to work together

Introductory Meeting

NDA Signoff

Statement of Work

Client Interaction

Resource Allocation

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Azure Migration Plan

Discovery Phase

✓ Understand current DC footprint
✓ Inventory assets and resources
✓ Perform resource grouping classifications
✓ Perform dependency mapping
✓ Identify and catalogue vendor info
✓ Perform business impact planning
✓ Document current DR and backup plan
✓ Document a target foundation design
✓ Propose preliminary solution architecture
✓ Obtain architecture feedback
✓ Propose modernisation components
✓ Document migration goals
✓ Document SLA and downtime
✓ Document preliminary milestones
✓ Propose source clean-up post migration

Planning Phase

✓ Review discovery outputs for planning
✓ Finalise budget based on finalised scope
✓ Fix timelines and milestone
✓ Define a RACI Matrix
✓ Define a detailed migration plan
✓ Identify the migration team
✓ Define source and target access parameters
✓ Plan network connectivity between DCs
✓ Establish clear downtime guidance
✓ Document the target DR and backup plan
✓ Document rollback and event handling plan
✓ Clarify any outstanding assumptions
✓ Get customer approval on plan

Migration Phase

✓ Complete destination site testing
✓ Complete data backup & network
✓ Complete dependency & security checks
✓ Deploy migration tools as required
✓ Perform pilot resource migration
✓ Validate contingency plan
✓ Make final go / no-go decision
✓ Execute proposed migration plan
✓ Monitor and report on progress
✓ Monitor and report on real time risks
✓ Manage open issues / workarounds
✓ Conduct post migration checks & cutover
✓ Conduct knowledge transfer & handover
✓ Initiate post migration 30-day warranty
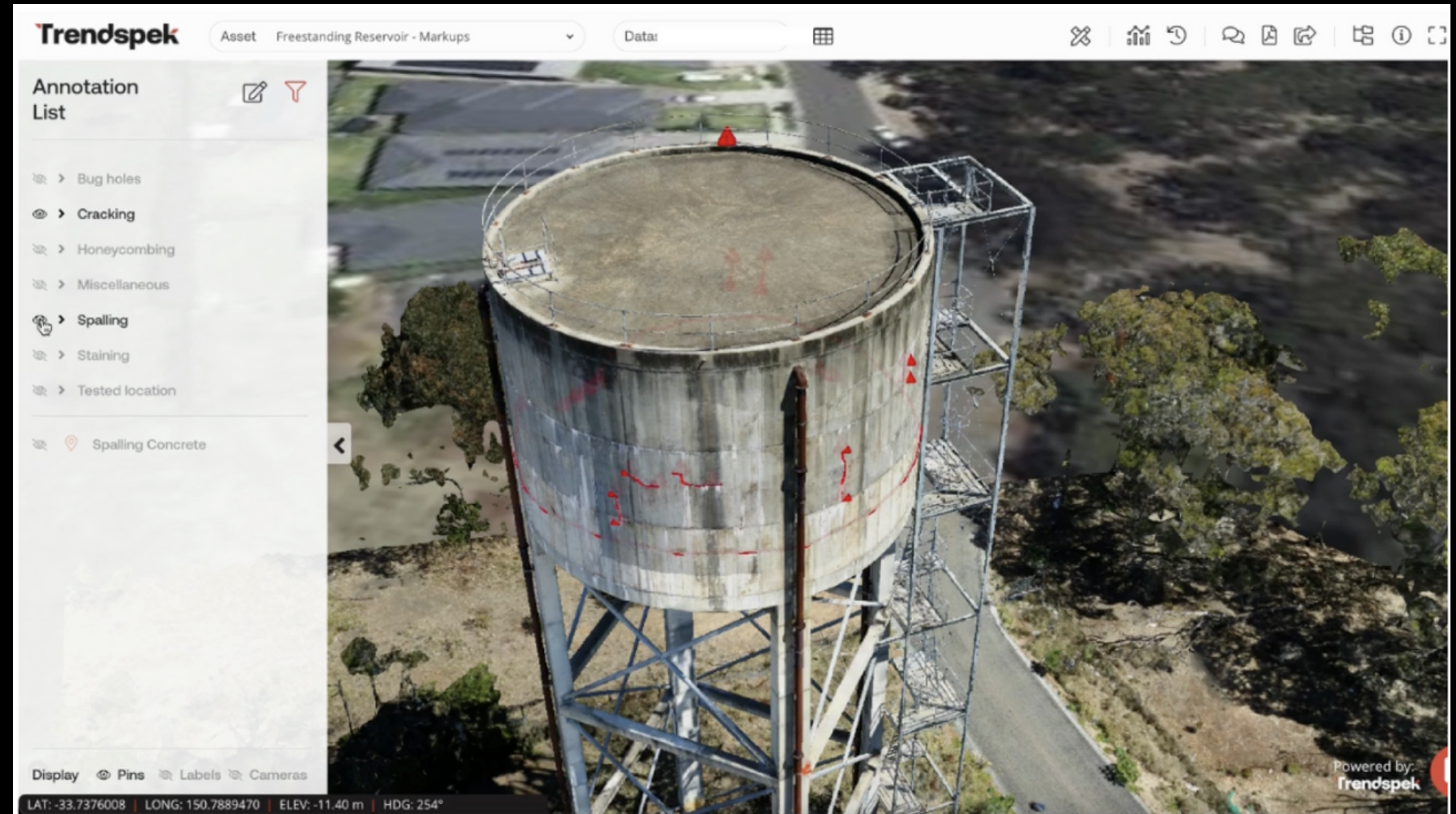✓ Conduct source clean-up if part of plan

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Recently onboarded customers

Trendspek

The world's leading Precision Asset Intelligence software

Founded by professional pilots, Trendspek's Precision Asset Intelligence software transforms asset management, by rapidly delivering the world's most accurate 3D model – a Precision Reality Twin – within a platform that enables secure, cloud-based mark ups, measurements, collaboration and reporting.

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Recently onboarded customers

Olinqua

Global operating system for intelligent automation in mission critical environments

Hospitals are complex webs of people, systems, devices and machines. Olinqua's integration architecture connects on-premises and cloud-native applications and systems into a unified platform where all existing hospital applications can work collaboratively. Olinqua's technology is currently deployed in over 100 Australian hospitals.

Architecture Reviews. Cyber Security. Cloud Migrations. Marketplace. Discounted Devices & Licenses.

Recently onboarded customers

4Zero

Drive interoperability between systems from manufacturing to the battlespace

4Zero provides secure, defence grade systems interoperability between the leading edge and command infrastructure. Hanwha Defense Australia and Hanwha Systems have signed an MoU with 4Zero to work on improving low-Earth orbit satellite communications.

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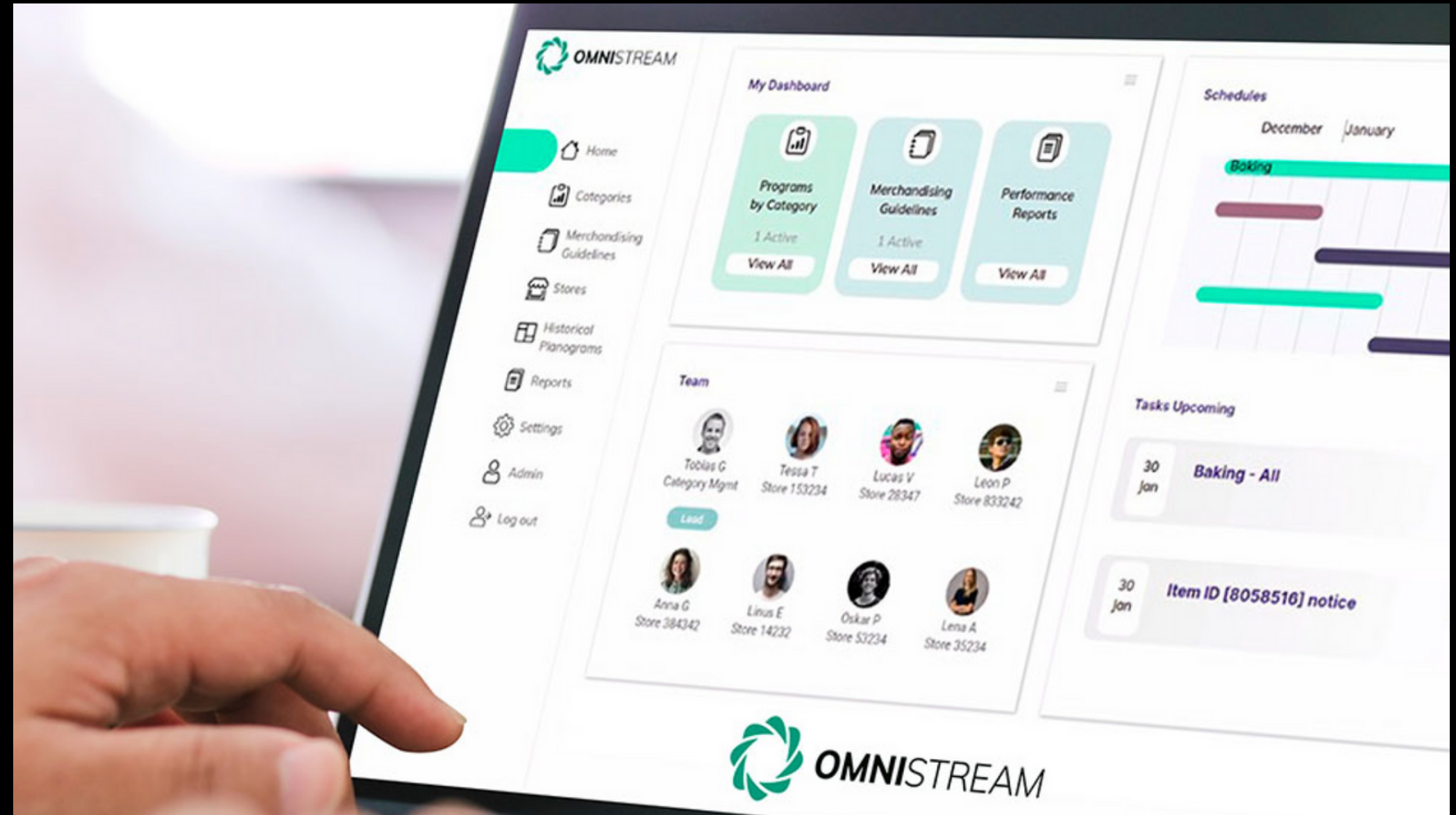
Recently onboarded customers

Omnistream

Consumer-centric planograms via data-empowered retail solutions

Omnistream's intuitive data-driven user platform offers a breakthrough scenario planning feature and delivers near real-time planograms. This allows retailers to run rapid assortment and planogram simulations to visually understand the impact of planogram changes on their profitability, sales, and basket sizes.

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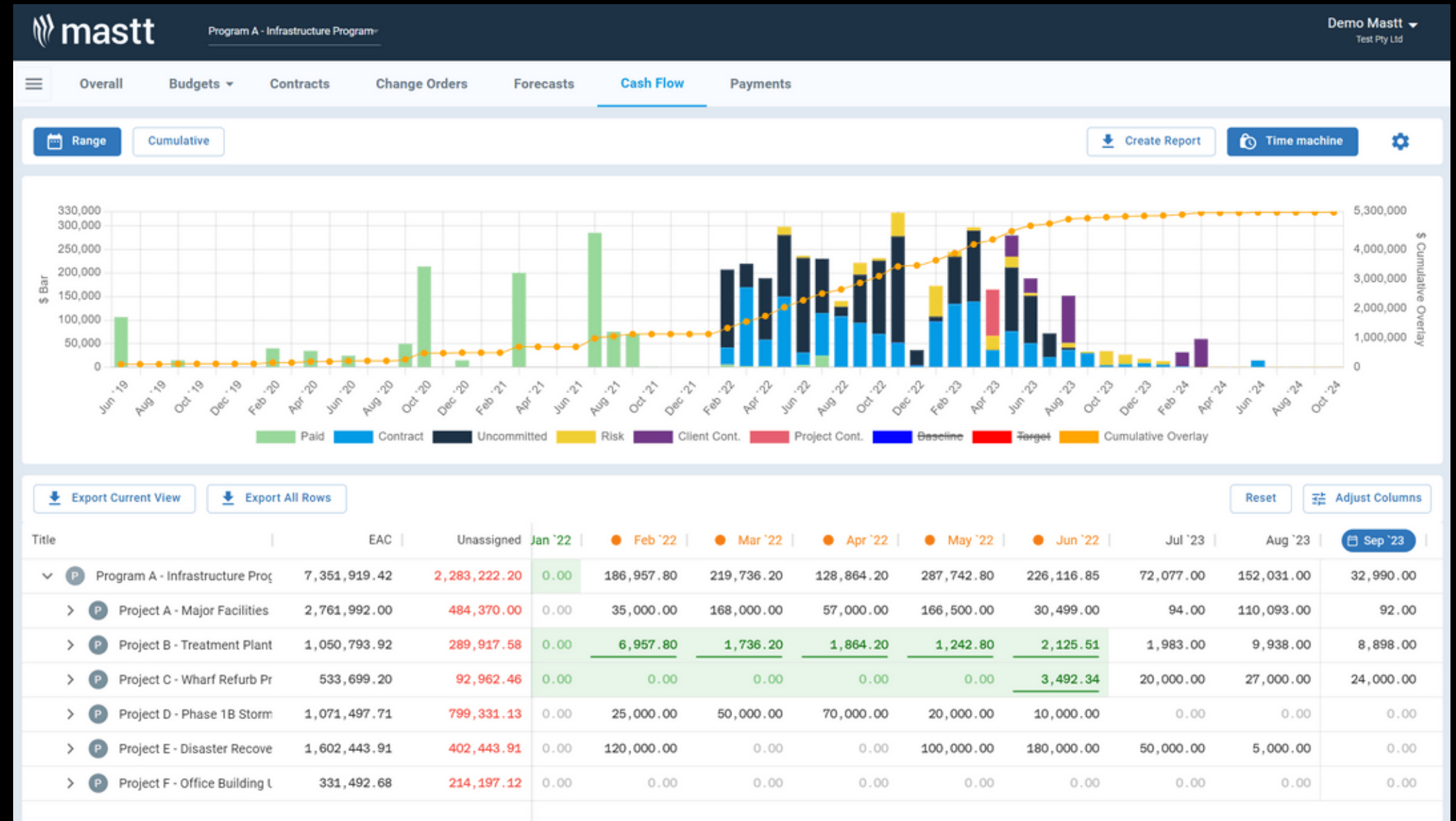
Recently onboarded customers

Mastt

Mastt is the digital infrastructure that empowers the largest wave of urban growth in history

Mastt is used today by Project Management Consultants and Asset Owners around the world and has empowered over 1,000 projects with $30 billion worth of project value.

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Recently onboarded customers

Hola Health

Hola Health is one of the fastest growing healthtech company with over 300,000 telehealth consultations in the first 18 months of operation

Hola Health is an Australian 24 hour on-demand telehealth provider. Patients can speak with an AHPRA registered doctor or medical practitioner for advice, prescriptions or referrals, or request and receive an approved medical certificate within 15 minutes, 7 days a week.

Consult A Telehealth Doctor Within
15 Minutes, 24 Hours A Day, 7 Days A Week

See an Australian Health Practitioner Regulation Agency (AHPRA) accredited doctor or nurse practitioner online from wherever you are. All you need is an internet connection.

Telehealth Doctors

$35 Short Consultations
$45 Long Consultations

See a doctor

Learn more

Medical Certificates

$15.90 Single Day,
$35 Multi Day

Request a certificate

Learn more

Online Prescription

$17.90 Single Prescription

Request a script

Learn more

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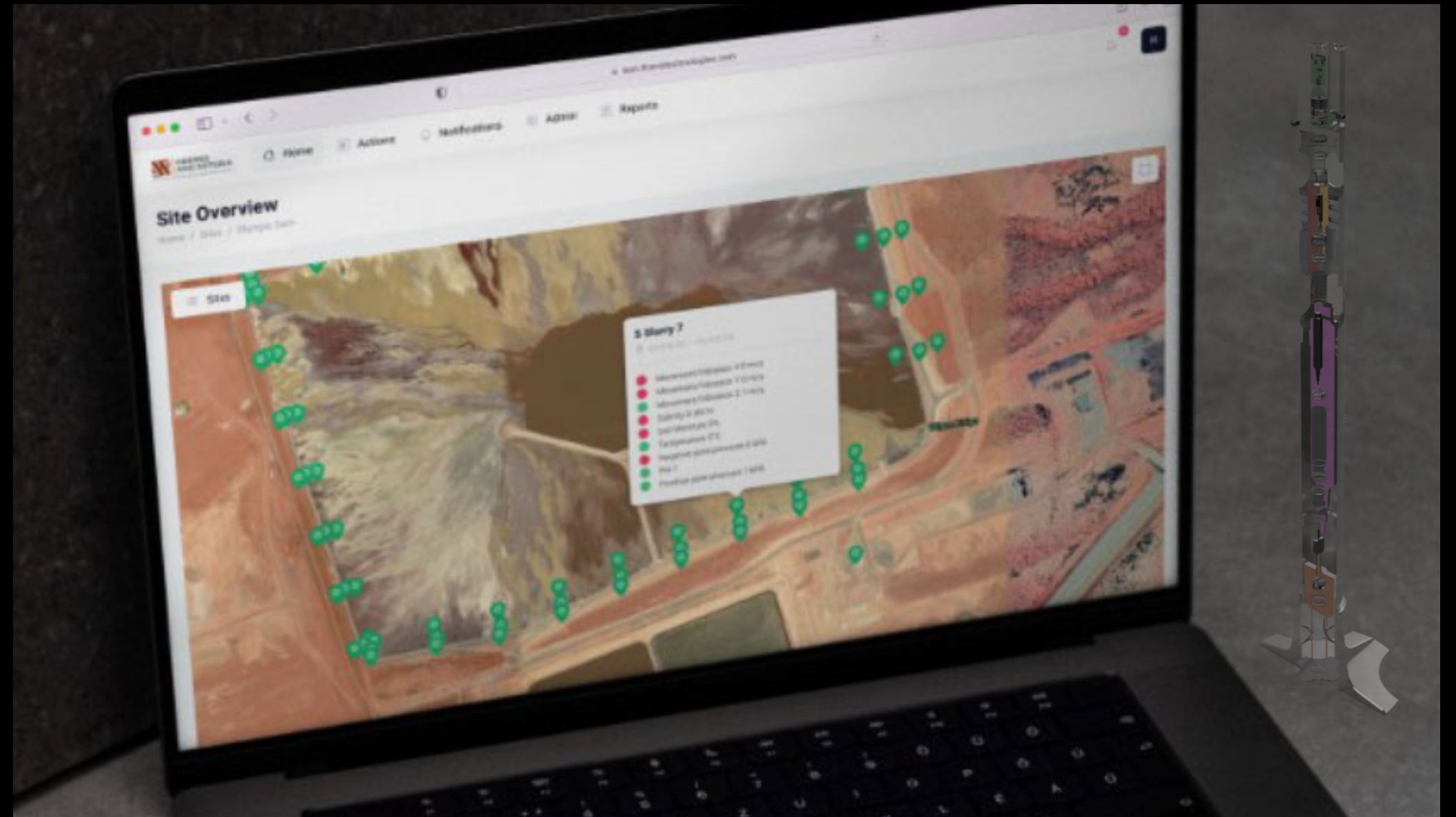
Recently onboarded customers

Hermes & Soteria

Real-time subsurface monitoring technology for tailings storage facilities

Overwatch combines patent-pending subsurface probe technology with an internet of things (IoT) network to directly measure change and monitor TSF's health from below the ground. Using 6 cutting edge sensors to directly monitor 9 measures known to be contributors to TSF failure. Currently being rolled out by global mining companies.

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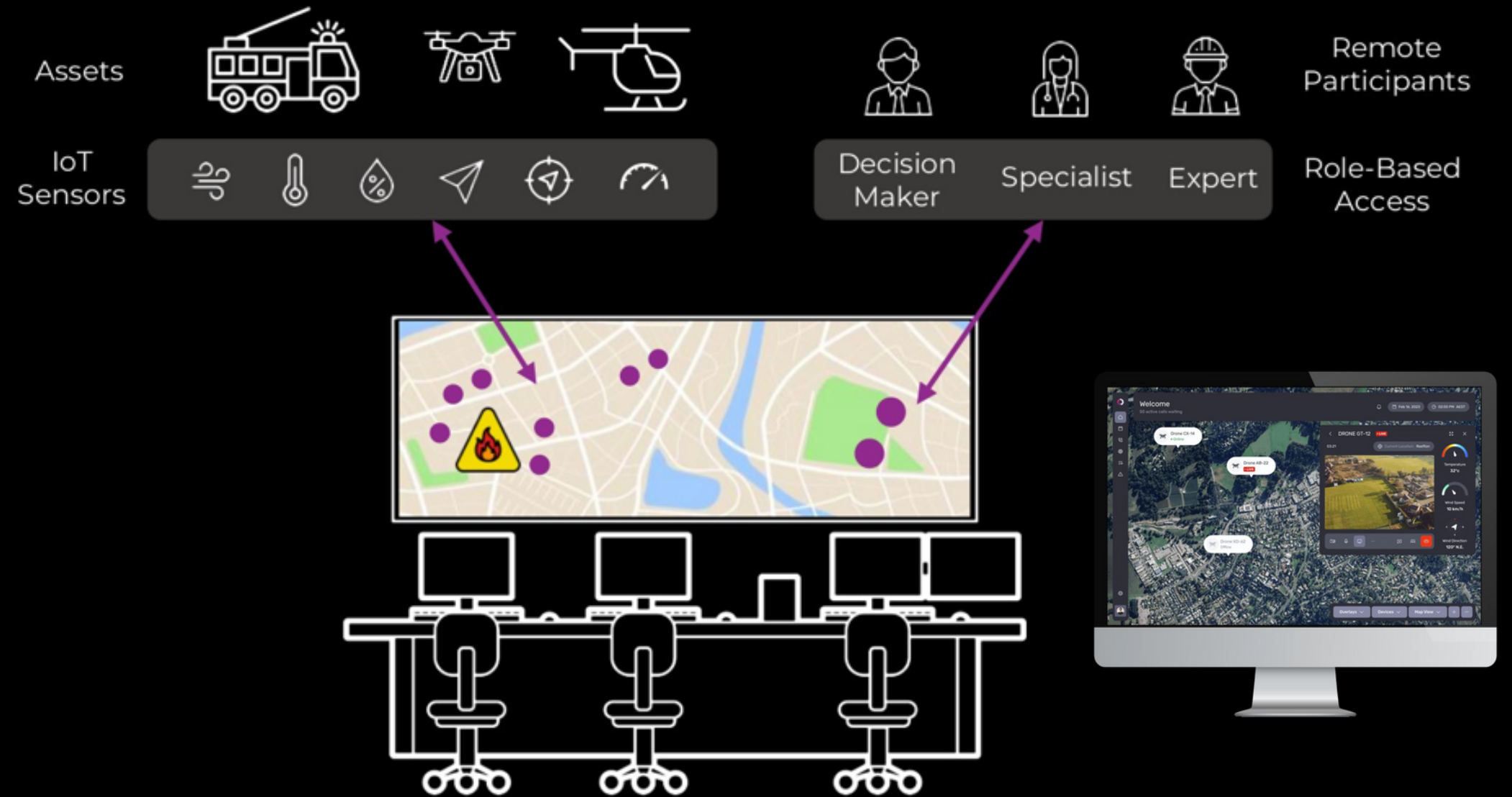
Recently onboarded customers

Optix Vue

In critical emergency situations, every second counts. Enhancing situational awareness through team collaboration

Connecting IoT, data, video feeds and AI to drive real world outcomes and enhance situational awareness via secure end-to-end encrypted communications, AI powered live transcriptions and asset GPS tracking.

Assets

IoT Sensors

Remote Participants

Decision Maker   Specialist   Expert

Role-Based Access

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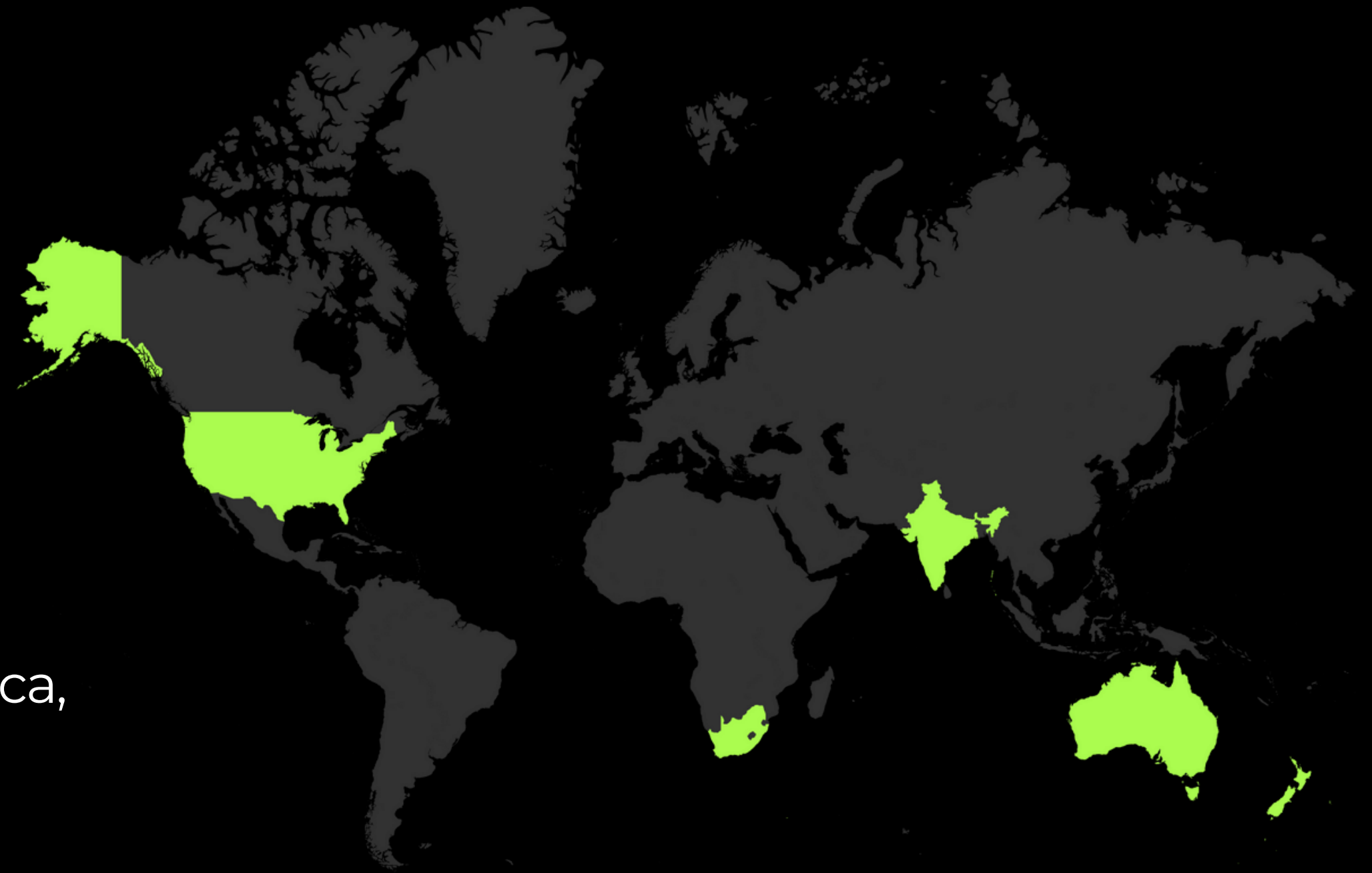# Get in touch

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