



## Stage Two – Planning a Successful Cloud Journey

A Cloud roadmap is your fundamental key to your success.

### Defining Fundamental Assumptions

Converge will help in key early decisions - what initial workloads will be migrated, overall workload readiness, and mitigating strategies for risks identified specific to your organization. Your digital estate in its current form was derived over years of iterations. Many of the requirements are no longer applicable and may be detrimental in cloud. Cloud also enables new capabilities in RTO/RPO for disaster recovery, redundancy requirements for availability, and workload adjustments with automation which are discussed and included in future-state planning.

### Roles in Cloud

Self-service and advanced toolsets blur the areas of responsibilities within the traditional Organization. Cloud enablement also removes many of the guardrails on-premises environments have honed over the last several decades. Converge will help your organization understand where modern Business and IT governance aligns with cloud, returning those controls without stifling your teams.

### Route to Cloud

Which applications are the right ones to target first? Converge will evaluate your application estate with you, factoring in items like network connectivity to cloud, data locality requirements and limitations, and business continuity in a cloud-enabled enterprise.

### Skills Required for Cloud

Fulfilling the roles means upskilling your team. This includes your IT staff as well as key stakeholders such as product owners and senior management. Converge will interview your key personnel and recommend specific trainings for each.

### Financial Projections

On-prem or cloud, businesses are still measured to their spend. Converge uses data from your hosts to optimize and right-size your workloads and derive a projected Total Cost of Ownership (TCO) within cloud for your organization. These costs are mapped to a planned monthly migration schedule to show your specific organization's projected spend over the next 12 months.

### Your Company's Roadmap

The resulting information from workshops, business goals, server performance data, skilling interviews, application priorities, and current roles and responsibilities are documented and compiled. These are run through Converge's process, experience, and tooling and your custom roadmap solution is published to your organization. At the end of the engagement, clients have the answers and understanding they need in the form of a business use case to make informed decisions around cloud capabilities and financial opportunities.