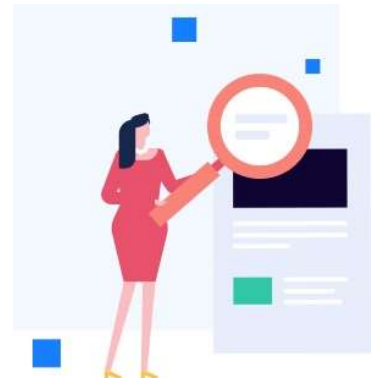


The kick-start for every succesful project

## WHAT

When you are looking to automate a process, improve communication or work more efficiently, there is definitely a fitting solution within the Microsoft 365 ecosystem. Maybe we will look into Teams, SharePoint or the Power Platform - but first of all, to kick-off the project in the right way, we determine the most important needs during an initial conversation with you - the customer. In a next step, we bring together the right people from ConXioN and from the organization for a concept study.



During this concept study, ConXioN has a thorough conversation with your project team, which usually consists of managers and key employees. This is how the ConXioN consultants determine the details of the current situation (AS IS) for each type of end user. We also put our heads together about how it can be optimized: what does the desired future situation (TO BE) look like? We map out both the **strategic vision** as well as the **functional needs** to get a clear view of the organization and the process. In addition, we also carry out a **technical analysis**: which solution best matches the overall picture and your expectations?

## Key points



Analysis of the AS IS/TO BE situations



First check of the needs, then solution



Funtional, technical and organizational



For every type of user

## WHY

Usually, the best technical solution or a ready-made solution is not enough. As an employee and as an organization, you also need a **solution that fits like a glove**. That is why, from the onset, we focus on the **end user** and on **change management**: a solution the end user does not use is just a waste of your time and money.

Hence the **importance** of this concept study. The thorough preliminary investigation prevents bad investments, and the outcome of the concept study makes it possible to make the right decision.



## 5 benefits



Tailor-made solution



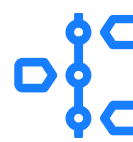
Focus on the end user



Control over budget



Detailed assessment

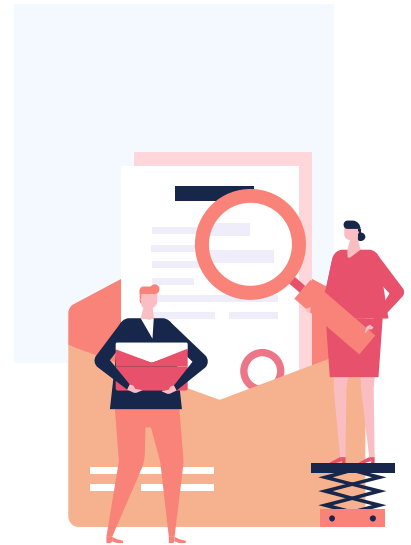


Clear roadmap



## HOW

During the concept study, we will investigate how to close the gap between the AS IS and the TO BE situations. We propose a fitting functional and technical solution, including a **detailed quote** and **roadmap**. We take the end users into account, as well as their possible resistance to the proposed changes.



## Deliverables



Analysis of the AS IS situation



Analysis of the TO BE situation



Quote with a description of the concrete solution, including pricing and timing based on the collected information and the results of the concept study



Demo of the chosen technical solution(s)

## Contact us

for more information.



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