

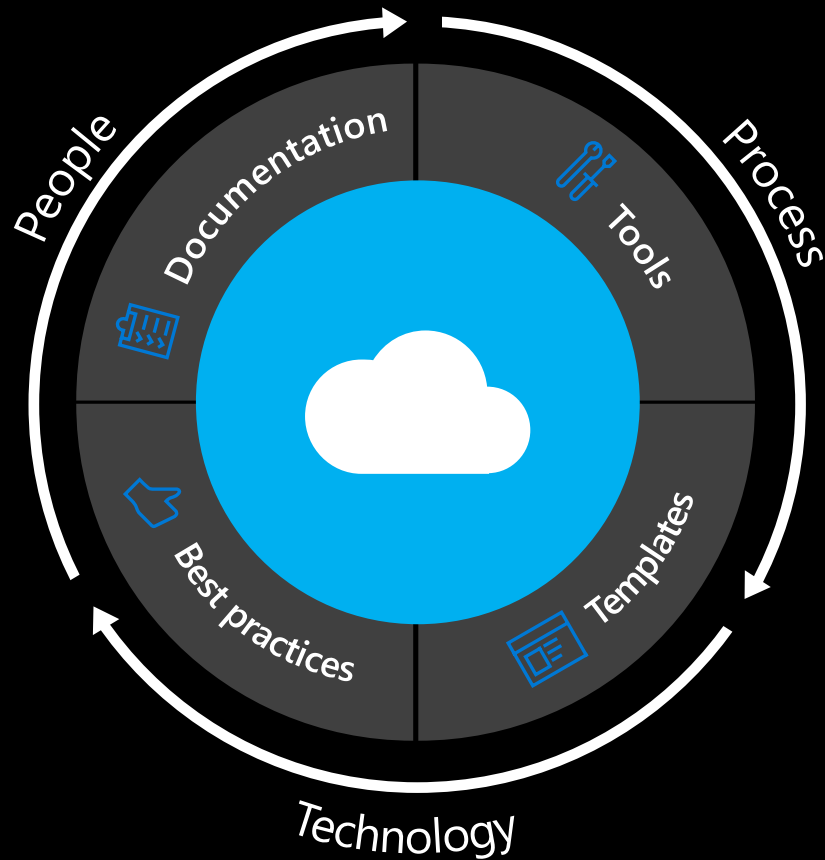


Sovereign Nations

Journey to the Cloud



Achieve **balance**. Deliver **modernization**.

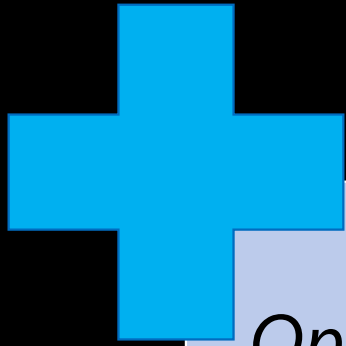


Leverage your data to help unlock additional areas of value (for your community)

Achieve cloud security and data sovereignty with your trusted partners

Deliver insights and value by leveraging the power of the cloud

We are here to partner with you on



Opportunities

- **Insights** that drive revenue
- **Agility** to innovate and lead your peers
- **Operations** improvement
- **Cost reduction**

Challenges

- **Trust** – show transparency
- **Security** – demonstrate parity + improvements
- **Change** – illustrate advantages and manage
- **Skilling** – provide education to operate and optimize

Sovereign Nations – Cloud Journeys



Hard Rock

- *Casino insights drive operations efficiency*
- *Customer insights increase revenue*
- *Dedicated hospitality cloud*



Eastern Band of Cherokee Indians

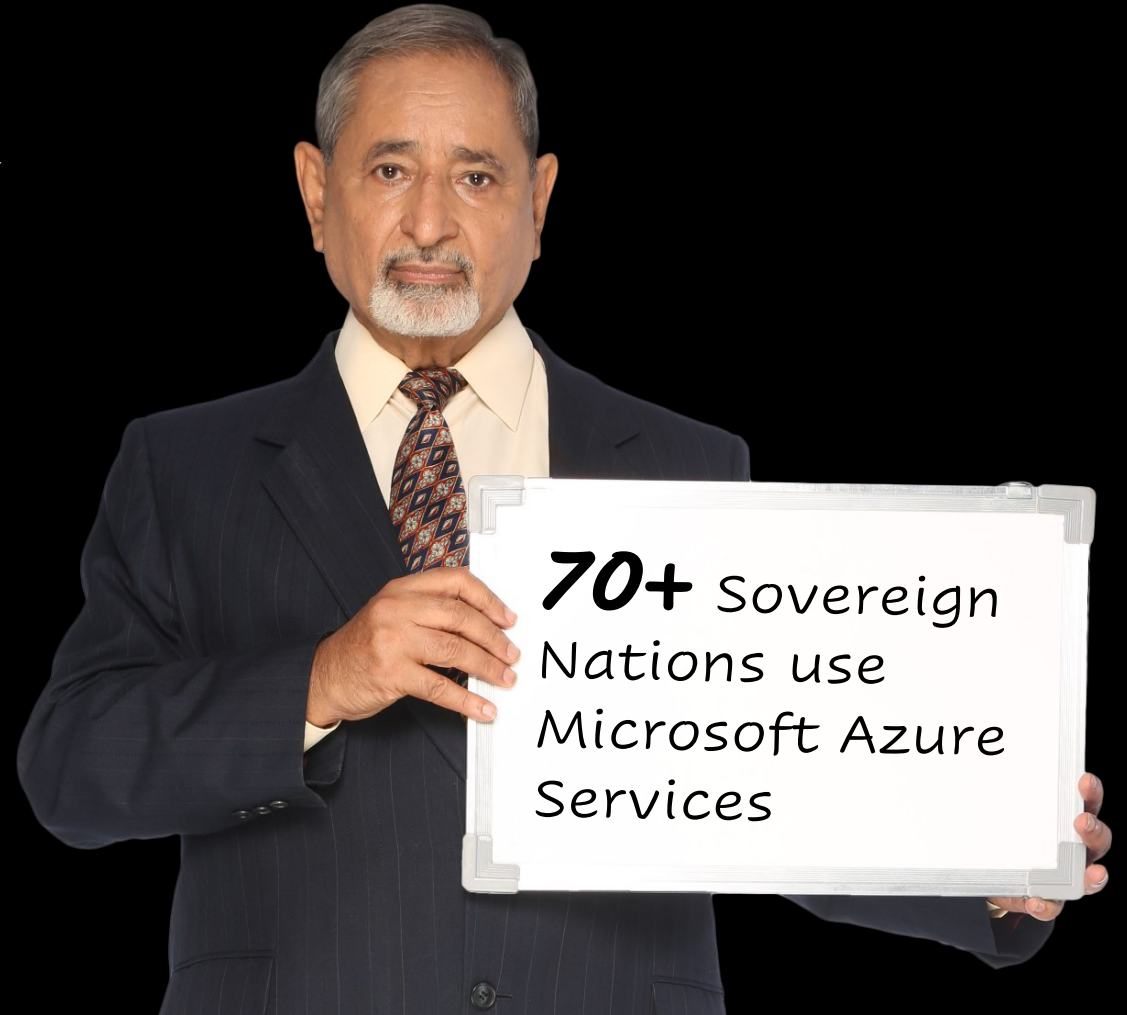
- *Holistic security with proven patterns*
- *Simplified malware recovery via BCDR*



Choctaw Nation of Oklahoma

- *"Chahta Achvffa" member services portal*
- *Process consistency eases management*

[Learn more about "One Choctaw" >>](#)



Who can you trust in a cloud-enabled world?

Microsoft has experience with some of the biggest and most demanding customers in the world.



Principled business practices



Leading physical and platform security, and cutting-edge tools



Strict privacy guidelines for responsible use of data



The largest portfolio of compliance offerings



Tribal Nations – Data Sovereignty

Mapping your processes to compliance frameworks



- Most Tribal Nations and Alaska Native Corporations have councils that regulate data access and policies
- Often these councils require bespoke policies that hinder innovation, requiring a strong partner to help navigate
- Trust issues are typically inspired by a need for certain compliance standards, creating unneeded friction
- Existing policies can be mapped to industry and regulatory standards for simplification and ease of management in Azure



Our approach to ensuring trust and compliance

- We can provide clarity around what Microsoft will and won't do with customer data
- To put you at ease, we work security and compliance into the architecture from the very beginning
- Microsoft is very strict with customer data internally and externally; they challenge government (and all) requests for data.
- Microsoft reviews every legal demand to ensure it is valid and only provides data pertaining to specific accounts or identifiers
- Microsoft provides customers secure access to their data via tools such as Customer Lockbox, Key Vault, and Active Directory



Let's be clear...

- Microsoft does not provide any government with direct, unfettered access to customers' data
- Microsoft does not provide any government with encryption keys or assist their efforts to break our encryption
- Microsoft does not engineer back doors into our products
- Microsoft has not provided business or government data in response to a national security order
- Microsoft will contest any attempt by the US government to disclose customer content stored exclusively overseas



You control your data



We don't share your data

We use your customer data only to provide the services we have agreed upon and do not mine it for marketing or advertising.



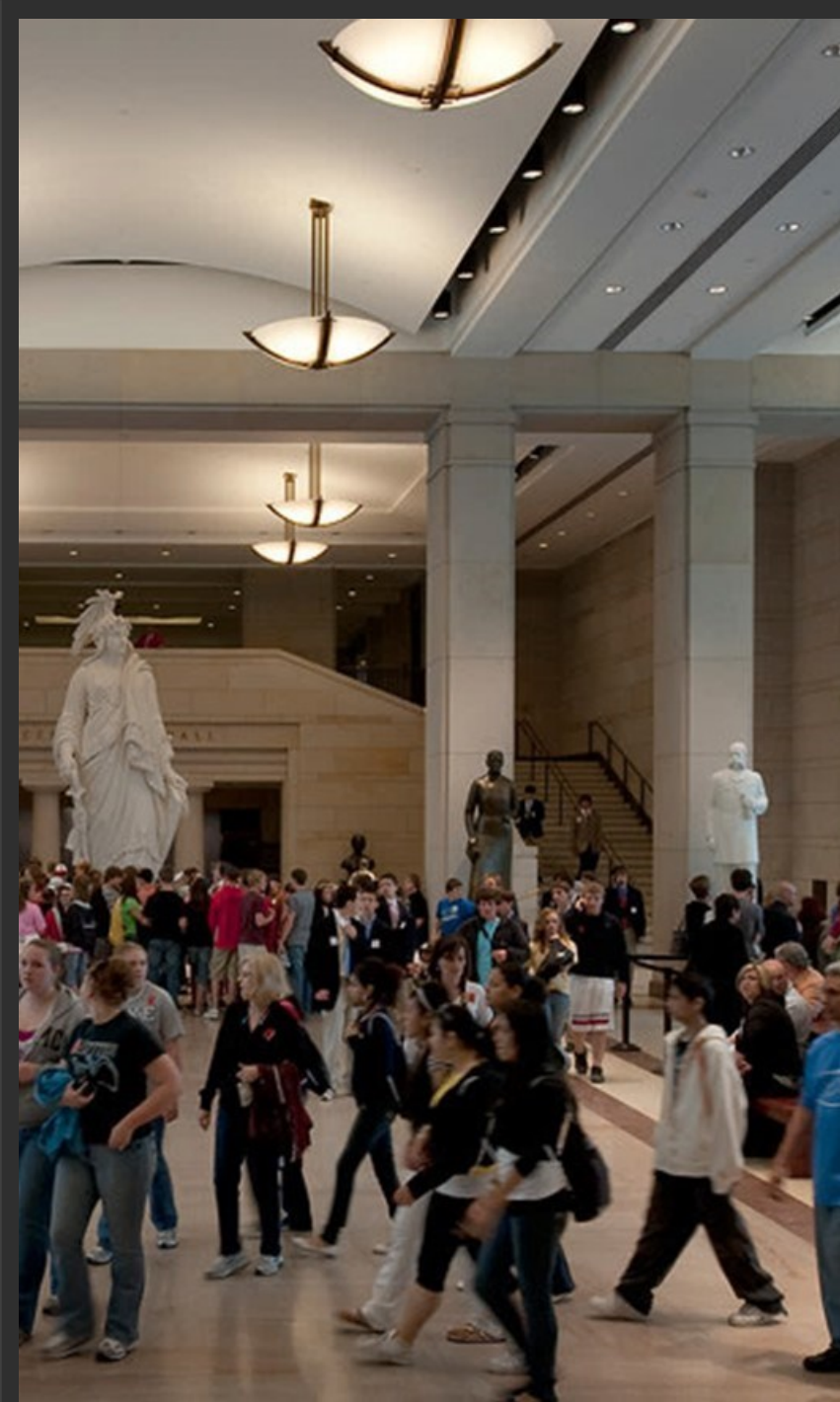
We use your data only with your agreement

We use your data to provide only the services you have chosen, and these agreements apply equally to subcontractors



We delete your data when you leave Azure

If you leave the Azure service or your subscription expires, Microsoft follows strict standards for removing data from its systems.



We defend your data



No disclosure without a clear and compelling reason

Microsoft only discloses data when we are clearly compelled to do so.



We challenge every request

We will challenge every government request for public sector or enterprise customers' data—from any government—where there is a lawful basis for doing so.



No open or direct access to customer data

Microsoft does not provide any government with "direct and unfettered access" to customer data. Instead, if we comply with a demand, we isolate the account/date range the government seeks and will provide it to the government.



Compensation for disclosing data

Microsoft will provide monetary compensation to users if we disclose their data in response to a government request—in violation of the EU's GDPR



What happens next?

Coppei brings patterns and experience alongside your team

Strategy & Education

- Understand what existing tools can work in the cloud
- Extend a solution for managing identities and security in Azure
- Plan for connectivity between existing data and future tools and software
- Align to regulatory compliance requirements and actively report on status
- Build organization trust through patterns, consistency and process

Azure Deployment

- Build a secure landing zone in Azure and connect it to existing IT infrastructure
- Partner with you to enable identity and domain services in Azure
- Provision a network for your first workload and assist with appropriate Azure services to support
- Configure monitoring and baseline security for Azure workloads

Transition to Run

- Learn how to run Operations and Support teams with Azure
- Define a lifecycle for 1st party and 3rd party software
- Create a roadmap and shared vision for future growth
- Control consumption and costs of resource across datacenters
- Enforce structure and consistency with process and Azure Policy

Microsoft investment in **you**

Dedicated Microsoft team

- Aligned to your business needs
- Experience with Licensing, Strategy, Support, Learning, Azure, Modern Workplace
- Worldwide vertical focus with gaming, hospitality, and travel industries
- Sovereignty, Security, and Trust focused

Supporting

- 574 federally recognized Tribes
- 524 Native America gaming facilities
- 300+ Tribal Enterprise Agreements on Cloud
- 70+ Tribes utilizing Azure cloud services
- Enterprise reuse of best practices and learnings via partner ecosystem

