



INSPIRE



ENGAGE



EMPOWER



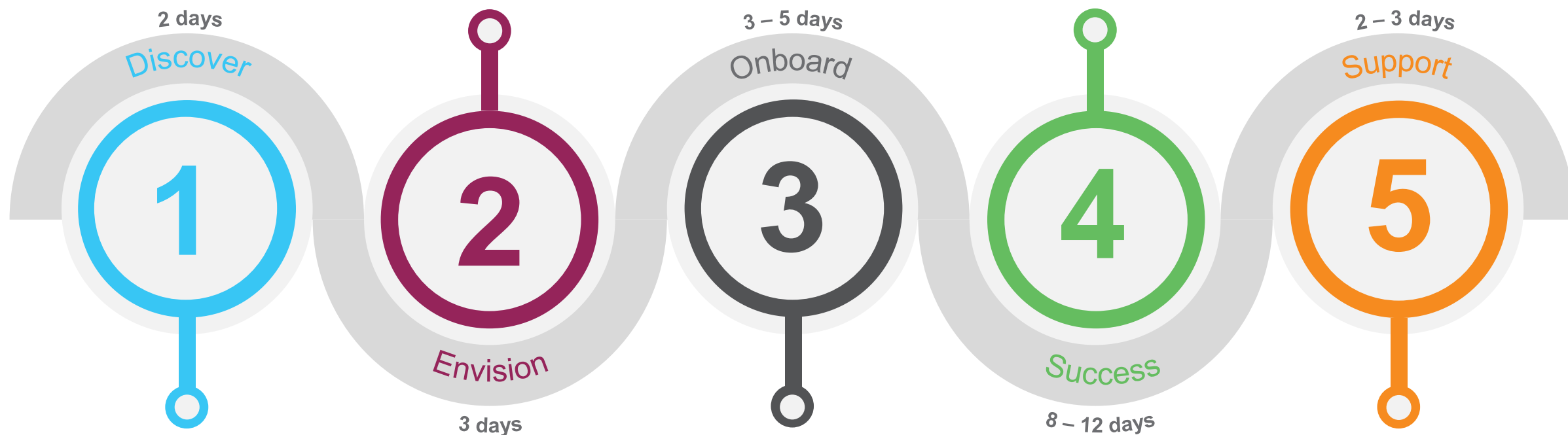
Microsoft Teams Accelerate and Adoption Program

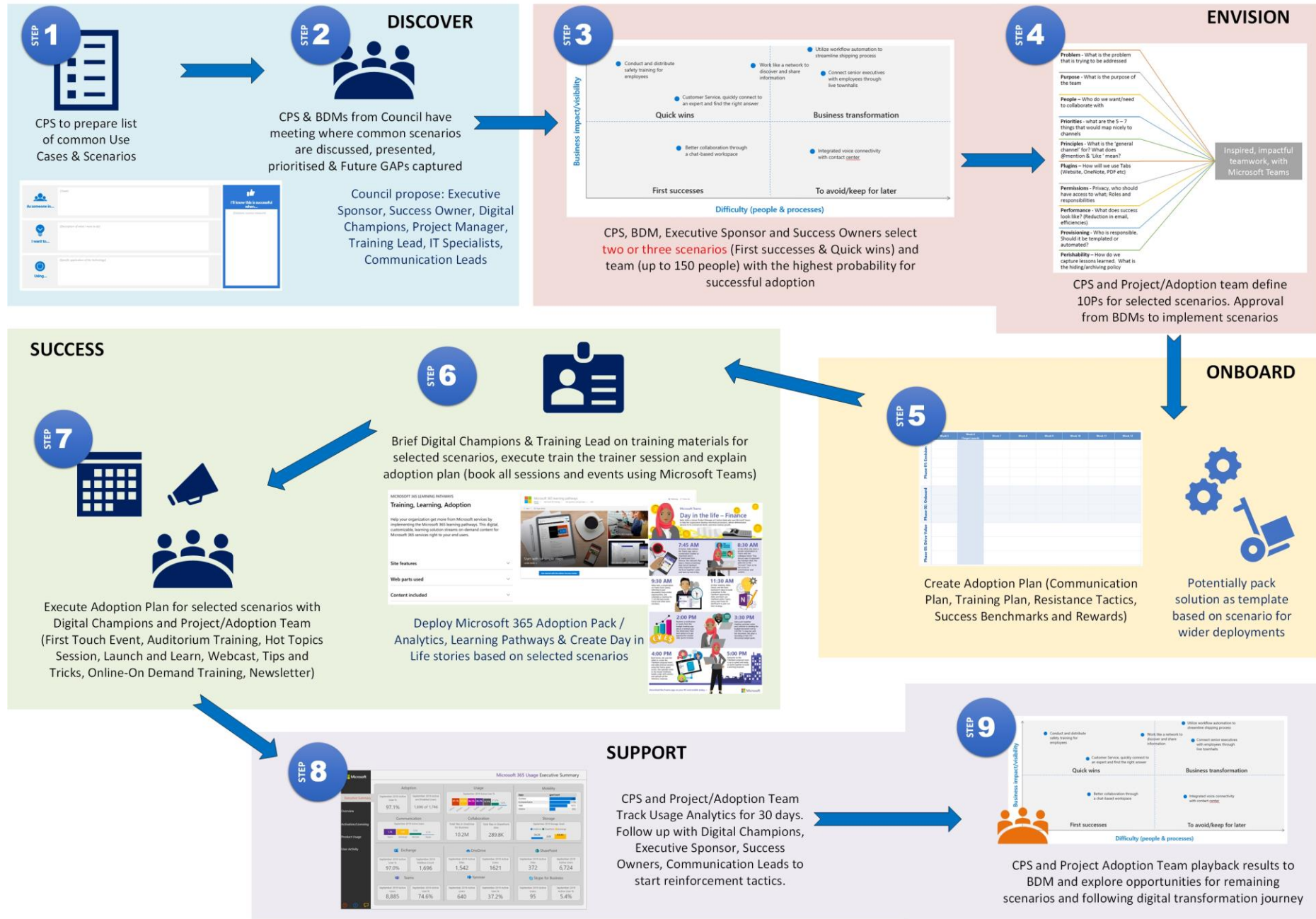
JOINED UP
SOLUTIONS



Approach review – 5 stages

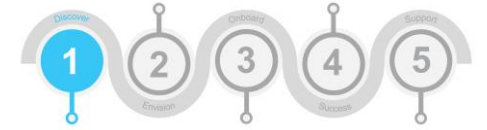
Microsoft Teams Accelerator Program created by CPS is an offering that provides advice, guidance, planning, and launching services for Microsoft Teams as well as leading into an on-going service relationship with the customer that provides insight, into how Microsoft Teams is 'performing' for their organisation.











Discover stage

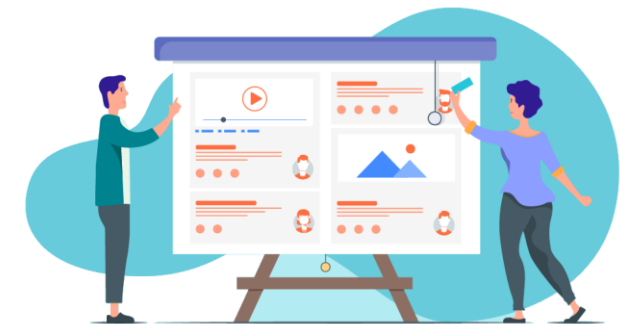


 As someone in...	(Team)
 I want to...	(Description of what I want to do)
 Using...	(Specific application of the technology)
 I'll know this is successful when... (Solutions success measure)	

The CPS Teams Accelerator and Adoption Program starts with the **Discover Stage**, during this the Customer is 'discovering' what Microsoft Teams and Office 365 could improve current ways of working. CPS also comes with common use cases (scenarios) & Art of the Possible demos in order to create excitement through fluid workshops and conversations.

Discover Stage Deliverables

- Common Use Cases (Scenarios) prepared
- Digital Transformation Strategy discussed
- Other Use Cases (Scenarios) captured
- All Use Cases (Scenarios) are prioritised, captured and documented
- Executive Sponsor & Success Owner selected (customer)
- Potential Digital Champions identified (customer)
- Training Lead selected (Customer)
- Project & Adoption Team selected (customer)

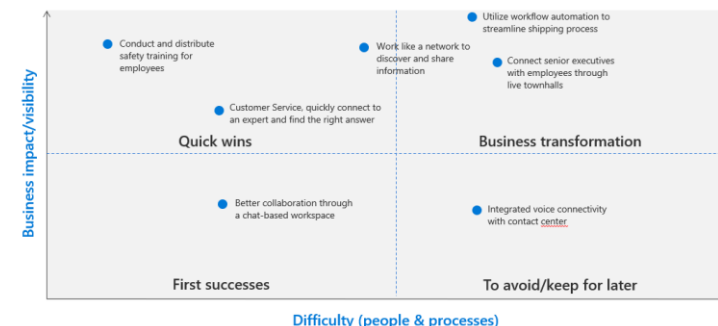




Envision stage



The **Envision stage** is to build on the discover element at a greater depth and provide a detailed investigation into the way of working for two use cases highlighted of interest. From these two use cases, CPS will work around a deep level knowledge transfer of the use case scenarios, process and procedures and how change would affect the end user.



Envision Stage Deliverables

- BDMs, Executive Sponsors and Success Owners select **two scenarios** (Quick Wins/First Successes) and **150 users** (Early Adopters)
- **Business technology/Digital roadmap** with Microsoft Teams
- **High-Level Vision and Strategy document** (focus on two scenarios) using 10Ps approach (Problem, Purpose, People, Priorities, Principles, Plugins, Permissions, Performance, Provisioning, Perishability)
- **Approval from BDMs** (Go decision for selected scenarios)
- Draft of Adoption Approach
- Call for Champions



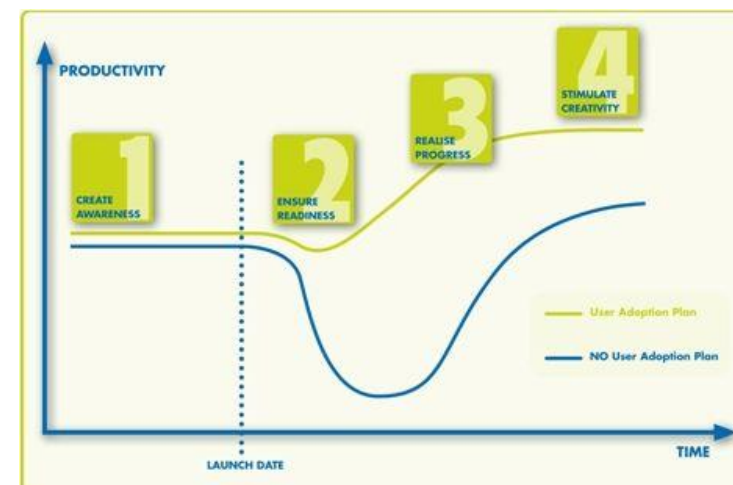
Onboard stage



Onboard stage in the program is time where CPS will work with customers Key Stakeholders to build and enable technology for new ways of working based on the two use cases (scenarios) identified in the Envision stage. Key element to the Onboard stage is completed adoption plan with all activities related to communication, training resistance tactics, success benchmark and rewards. CPS will build technical solution around the use cases and working closely with project/adoption leads, champions & business decision makers to ensure a seamless handover.

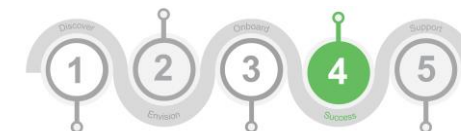
Envision Stage Deliverables

- Persona Mapping with orientated outcomes
- **Sign-off** of production environment (based on prerequisites)
- **Technical solution** for selected scenarios (packed or configured)
- Review and create the necessary security and compliance governance, network assessment for internal voice and video (if applicable and required)
- **Adoption plan aligned and approved** by Project/Adoption leads
- **Champions network** formed and first **communication activities** take place
- Approved **Training plan** in place





Success stage



The success stage in the program is the absolute must support wrapper to your investment into Microsoft Teams as part of the accelerator and adoption proposition. To ensure your business maximises the business benefits, CPS include and Microsoft Teams service support wrapper for the duration of the two use cases which allows for the peace of mind that as you embrace Microsoft Teams you will have continued support. During this stage, all adoption plans are going to be executed, learning pathways could be installed and Microsoft 365 Adoption Pack / Analytics will be deployed.

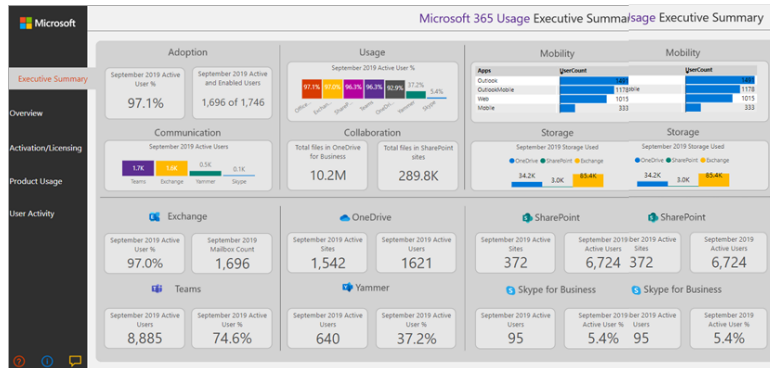


Success Stage Deliverables

- **Adoption plan** fully executed
- **Communication** activities and events in place
- **Training and Digital Champions events** delivered (First Touch Event, Auditorium Training, Hot Topics Session, Launch and Learn, Webcast, Tips and Tricks, Online-On Demand Training, Newsletter)
- **Learning Pathways** deployed
- **Microsoft 365 Adoption Pack / Analytics** deployed
- **Day in life stories** created based on two use cases and 10Ps for selected 150 users (using Microsoft Templates)



Support stage



Support Stage of CPS Teams Accelerator and Adoption Program is the last stage and during that stage CPS and Project/Adoption Team Track Usage Analytics for 30 days. CPS will schedule calls to follow up adoption with Digital Champions, Executive Sponsor, Success Owners, and coordinate Communication Leads to start reinforcement tactics if required. CPS will also playback results and organise scenario workshop & revisit roadmap

Support Stage Deliverables

- **Adoption Reports**
- **Business technology/Digital roadmap** with Microsoft Teams (aligned and reviewed)
- Lessons Learned & Success Stories
- Proposal for further adoption activities





About

- Over 750 successful engagements
- Over 100,000 seat enablement
- 12 Prosci™ Adoption & Change Management Practitioners
- Accredited Consulting Organisation (ACO)
- 85+ employees
- Microsoft Partner of the Year 2016 & 2018 (PPM)
- Cyber Essentials Plus | ISO 27001:2013 | ISO 20000-1:2018
- Established 1995



CONTACT US

+44 (0)1628 321321
Sales@cps.co.uk

JOINED UP
SOLUTIONS

Microsoft Partner



Gold Data Analytics
Gold Cloud Platform
Gold Messaging
Gold Project and Portfolio Management
Gold Application Development
Gold Collaboration and Content
Gold Datacenter
Gold Cloud Productivity
Gold Communications



Thank you