



If your hospital or health system isn't receiving all the reimbursement it legitimately should for medical/surgical supplies, it's almost certainly because supply charges aren't captured and billed correctly.

The underlying cause is usually disparity among the purchasing, item master, OR, and billing systems – and the resulting lost or incorrect data leads to a loss of revenue in the supply chain.



Trisus® Supply



MAXIMIZES

supply charge automation for timely reimbursement



ENSURES

cost to charge accuracy for pricing transparency



ENHANCES

compliance for claim precision to optimize reimbursement and reduce rejections

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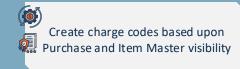
Key Attributes & Benefits

Unlock the Power of Your Data for Visibility, Validation, and Optimization Within One Application



Identify Missing, Inactive, and Invalid relationships between the Item Master/OR and Chargemaster.

Provides easier visibility into current gaps and opportunities



filter on potential lost revenue for reimbursable supplies that are currently being purchased and utilized in the facility and not associated with charge codes or associated with

inactive/invalid charge codes

Provides the user the ability to

Purchase History provides instant review of the last received cost verse the Item Master cost Proactively review all reimbursable supplies are associated to the compliant revenue codes and HCPCS codes to ensure timely reimbursements

Charge codes associated

Identify supplies and charges with HCPCS/Status

Icon Key:



Improve Reimbursement



Improve workflow

incorrectly to supplies that are

billable



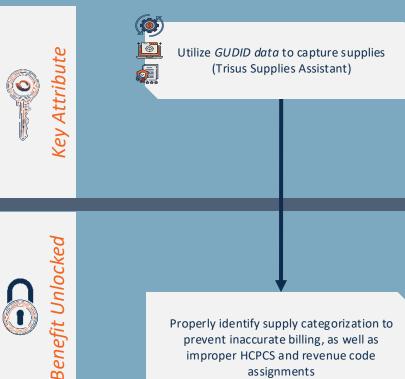
Improve Compliance

Benefit Unlocked

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Key Attributes & Benefits

Unlock the Power of Your Data for Visibility, Validation, and Optimization Within One Application



Properly identify supply categorization to prevent inaccurate billing, as well as improper HCPCS and revenue code assignments



Easily Ensures all Item Master supply information is entered, updated and interfaced successfully into the OR Supply system

Validate individual cost using the Item Master and Purchase History to create patient pricing

Facility pricing policy markup, provides instant visibility into the Item Master supply cost comparison to the Chargemaster price

Identify supplies that are currently purchased not contained in the Item Master. Potential utilization of non-contracted vendors at non negotiated cost

Icon Key:





Improve workflow



Improve Compliance



725-bed

non-profit Northeast

- 12 months financial impact of 1,765 issues fixed, potential gross total \$759,939
- 2 years lifetime financial impact of 3,019 issues fixed, potential gross total \$3,871,972
- identified and corrected 3,872 gaps and opportunities within the application

194-bed

non-profit
MidAtlantic

- 12 months financial impact of 90 issues fixed potential gross total \$69,279
- 4 years lifetime financial Impact of 697 issues fixed, potential gross total \$4,040,102

Documented Outcomes

2,706-bed

non-profit Southeast

- identified 28,680 missing
 Item numbers
- identified 7,757 Implants and devices that are missing the recommended HCPCS

310-bed

non-profit West Coast

- 9 months financial impact of 46 issues fixed, potential gross total \$207,342
- identified **8,839 potential issues**between Item Master

 and CDM

How was this achieved?

- Links added
- Links replaced
- New charge codes created
- Price updates
- Item master cost updates
- HCPCS updates
- Revenue code updates



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Gaps identified within the interface process between Item Master and OR – surgery specific supplies were not visible for purchasing and charging in our OR operating system. Trisus Supply Craneware status and HCPCS recommendations ensure that our Item Master is accurate and up to date.

Ultimately the solution brought visibility to the gaps within the interface so this could confidently build one source of truth and recognize compliant departmental revenue.



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Trisus Supply helps to identify supplies that need to have service codes, so our facility is not missing out on reimbursement! We have been most successful identifying service codes missing HCPCS codes, assisting our facility to maintain our most current pricing per our policies.

The solution supported a shift to proactive workflow to capture potential lost revenue and additional reimbursement, as well as improving claim accuracy and billing compliance.

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Transforming the Business of Healthcare $\ensuremath{^{\text{\tiny TM}}}$

If you'd like more information about Trisus® Supply please email sales@craneware.com