the craneware group™

Transforming the Business of Healthcare™

Trisus® Supply

Sales pitch deck

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If your hospital or health system isn't receiving all the reimbursement it legitimately should for medical/surgical supplies, it's almost certainly because supply charges aren't captured and billed correctly.

The underlying cause is usually disparity among the purchasing, item master, OR, and billing systems – and the resulting lost or incorrect data leads to a loss of revenue in the supply chain.

Trisus® Supply

MAXIMIZES
supply charge automation for timely reimbursement

ENSURES
cost to charge accuracy for pricing transparency

ENHANCES
compliance for claim precision to optimize reimbursement and reduce rejections

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Key Attributes & Benefits

Unlock the Power of Your Data for Visibility, Validation, and Optimization Within One Application

Key Attribute	Identify *Missing, Inactive, and Invalid* relationships between the Item Master/OR and Chargemaster. Provides easier visibility into current gaps and opportunities	Create charge codes based upon Purchase and Item Master visibility	Identify supplies and charges with HCPCS/Status Indicator/Revenue Code validation	*Recommend HCPCS/Revenue codes* through Supply Coding Review
Benefit Unlocked	Provides the user the ability to filter on potential lost revenue for reimbursable supplies that are currently being purchased and utilized in the facility and not associated with charge codes or associated with inactive/invalid charge codes	Purchase History provides instant review of the last received cost verse the Item Master cost	Charge codes associated incorrectly to supplies that are billable	Proactively review all reimbursable supplies are associated to the compliant revenue codes and HCPCS codes to ensure timely reimbursements

Icon Key: Improve Reimbursement | Improve workflow | Improve Compliance

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Key Attributes & Benefits

Unlock the Power of Your Data for Visibility, Validation, and Optimization Within One Application

Key Attribute	Utilize *GUDID data* to capture supplies (Trisus Supplies Assistant)	Defragment OR-Supply File to certify supplies items interface from MMIS system	Validate individual cost using the Item Master and Purchase History to create patient pricing
Benefit Unlocked	Properly identify supply categorization to prevent inaccurate billing, as well as improper HCPCS and revenue code assignments	Easily Ensures all Item Master supply information is entered, updated and interfaced successfully into the OR Supply system	Facility pricing policy markup, provides instant visibility into the Item Master supply cost comparison to the Chargemaster price Identify supplies that are currently purchased not contained in the Item Master. Potential utilization of non-contracted vendors at non negotiated cost

Icon Key: Improve Reimbursement | Improve workflow | Improve Compliance

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Documented Outcomes

725-bed
non-profit
Northeast

- 12 months financial impact of ***1,765 issues fixed***, potential gross total **$759,939**
- 2 years lifetime financial impact of ***3,019 issues*** *fixed*, potential gross total **$3,871,972**
- identified and corrected ***3,872 gaps and opportunities*** within the application

194-bed
non-profit
MidAtlantic

- 12 months financial impact of ***90 issues*** *fixed* potential gross total **$69,279**
- 4 years lifetime financial Impact of ***697 issues*** *fixed*, potential gross total **$4,040,102**

2,706-bed
non-profit
Southeast

- identified ***28,680 missing Item numbers***
- identified ***7,757 Implants and devices*** that are *missing* the recommended *HCPCS*

310-bed
non-profit
West Coast

- 9 months financial impact of ***46 issues fixed***, potential gross total **$207,342**
- identified ***8,839 potential issues*** between Item Master and CDM

How was this achieved?

- Links added
- Links replaced
- New charge codes created
- Price updates
- Item master cost updates
- HCPCS updates
- Revenue code updates

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Gaps identified within the interface process between Item Master and OR – surgery specific supplies were not visible for purchasing and charging in our OR operating system. Trisus Supply Craneware status and HCPCS recommendations ensure that our Item Master is accurate and up to date.

Ultimately the solution brought visibility to the gaps within the interface so this could confidently build one source of truth and recognize compliant departmental revenue.

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Trisus Supply helps to identify supplies that need to have service codes, so our facility is not missing out on reimbursement! We have been most successful identifying service codes missing HCPCS codes, assisting our facility to maintain our most current pricing per our policies.

The solution supported a shift to proactive workflow to capture potential lost revenue and additional reimbursement, as well as improving claim accuracy and billing compliance.

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If you'd like more information about Trisus® Supply please email sales@craneware.com