Crayon

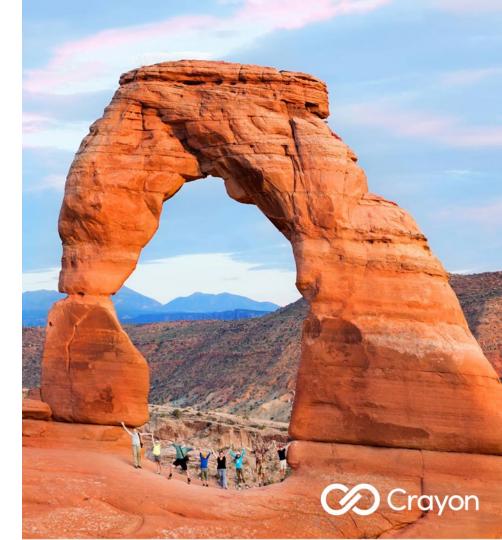## Solution Assessment Azure Foundation Assessment

About Crayon

We help clients optimize and innovate with software, cloud, data and AI. Our team has deep expertise, with over 100 data scientists, each averaging 10 years of experience. Our services can help with a cloud migration, innovate through Azure, and improve the user experience with Modern Work and Teams solutions, all while keeping your data secure.

Gold
Microsoft Partner
■ Microsoft

Azure
Expert
MSP

Microsoft Advanced Specializations:

- Windows Server and SQL Server Migration to Microsoft Azure
- Modernization of Web Applications to Microsoft Azure
- AI and Machine Learning on Microsoft Azure
- Microsoft Azure Virtual Desktop

- Adoption and Change Management
- Calling for Microsoft Teams
- Modernize Endpoint
- Cloud Security (Hybrid)
- Threat Protection
- Teams Calling

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Crayon at a glance

Strong relationships and strategic partnerships with leading technology vendors and cloud partners

20 years of expertise in software and cloud advisory.

8 years of experience in Data & AI

3300 employees who are experts in their field

~7,000 certifications on a wide range of technology solutions

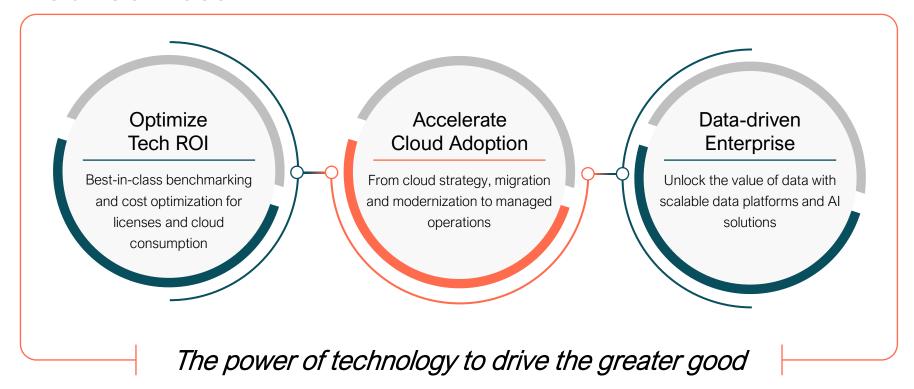**~70,000 customers** from SMB to enterprise across all industries with a high share of public sector

Global market coverage with over 50 offices across 45 countries

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Our Values

Integrity

ISO (27001/27701/9001) certified, Microsoft Advanced Specialisation AI/ML (Azure), responsible AI at the core, security & compliance.

Quality

Customers can benefit from best practices, blueprints and templates that we have developed over the years.

Pace

Provide customers more speed in the adoption and development of Data & AI platform and solutions by leveraging our extensive experience in end-to-end delivery.

Agility

We deliver our projects in close collaboration with our customers and provide added value through knowledge sharing and upskilling of their staff.

Today's new reality can be complex no matter where you're at in your cloud journey

Capitalizing on the shift to digital modernization is key to your organization's innovation and growth,
but it can be daunting knowing where to start for any scenario

- Planning to migrate to the cloud

- Increasing security protocols

- When you need a business case

- Enhancing remote work options
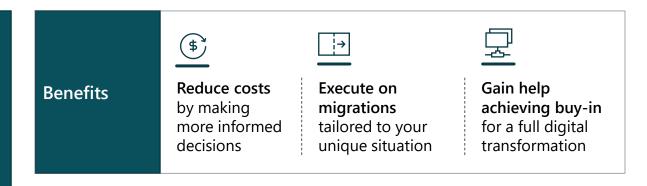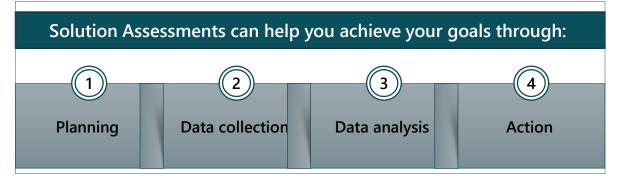
- Understanding how to optimize cost

Digital transformation begins with a Solution Assessment

From moving your organization to the cloud to strengthening your security infrastructure, Solution Assessments can help you plan so you can achieve your goals
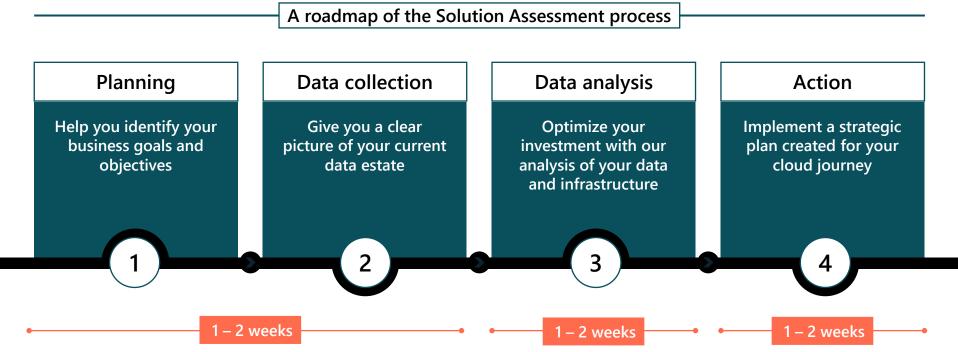
What are Solution Assessments?

Microsoft Solution Assessments utilize modern tools to collect a customer's data estate, analyze the deployed environment and provide insights for data-driven recommendations to help customers determine actionable steps for digital transformations, cloud migrations and process improvement

Benefits

Reduce costs by making more informed decisions

Execute on migrations tailored to your unique situation

Gain help achieving buy-in for a full digital transformation

Solution Assessments can help you achieve your goals through:

1. Planning
2. Data collection
3. Data analysis
4. Action

Migrate confidently with expert help along the way

Our experts will guide you through a detailed, four-phased approach – from identifying your business goals to implementing specific action items, we've got you covered

A roadmap of the Solution Assessment process

Planning	Data collection	Data analysis	Action
Help you identify your business goals and objectives	Give you a clear picture of your current data estate	Optimize your investment with our analysis of your data and infrastructure	Implement a strategic plan created for your cloud journey

1　　**2**　　**3**　　**4**

1 – 2 weeks　　1 – 2 weeks　　1 – 2 weeks

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Hear from our customers:

Customer uses Azure Assessment to not only highlight the financial benefits but also the sustainability benefit of migrating to Azure

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Solution Assessments helped our customer reach their full potential and unlock the power of their IT estate while also maintaining

How Solution Assessment helped

- Was able to produce a saving from year one. Phenix partner conducted virtual desktop assessment, which checked the entire estate. Once they had done that, we created the test environment in Azure, nothing was done on a whim; everything was done in a very systematic, planned way to make sure, the migration was a success
- Web chat and telephony provided multiple ways to meet customer demand

Assessment impact

99% of applications were migrated seamlessly

The project from inception to benefit realization is 14 months

The Microsoft Business Assessment has been invaluable, takes the myth away, and gives you the reality

Opportunity to assess the environmental impact of moving the data center into the cloud and what we found out is that we're able to reduce the carbon footprint of the organization by 75%

"Cloud Migration is no longer a leap of faith for us." – Head of IT

Next steps

Solution Assessments help take your cloud journey to the next level.

In order to provide these assessments to customers free of charge, the following expectations must be met to ensure the engagement runs smoothly and efficiently. These benchmarks help us deliver quality assessments and detailed recommendations tailored to your specific needs.

Resourcing
Make resources available
- Designate a resource to participate in the assessment planning and execution

Prerequisites
Agree on deadlines
- Complete tool prerequisites within 2 weeks after scoping call
- Agreement on project timeline and scope

Report presentation
Engage budget holder
- Budget holder recommended to attend presentation

THANK YOU!

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