



CrucialLogics
consulting with a conscience

Our Services



CIO Advisory



Enterprise
Solutions



Advanced
Architectures



Program
Management



SparkIT



Assurance
Services

Why CrucialLogics?

- *Consulting with a Conscience™*
 - Understand why the Client engaging with us
 - Our Promise be completely transparent in every aspect of the business; with clients and employees alike
 - ‘Right thing to do’ vs. Profit? ‘Right thing’ will always wins
 - We Value, people and relationships over all else
 - We always ask if what we are doing for a client follows ‘Consulting with a Conscience’ and the answer is always obvious
- Goal
 - Our goal is to serve as trusted advisors to Senior Management and Leaders on how technology can help them achieve their goals and drive business outcomes through a well defined and well planned strategy. That is the reason why we have set ourselves up as an Advisory first company.
 - We have the experience, the team and the technical prowess to make that a reality for our clients





WE is a movement that believes when we come together we can create an even better world.



Through domestic programs like WE Schools and internationally through WE Villages, WE Charity empowers change with resources that create a sustainable impact. WE Day is the manifestation of the WE movement, a celebration of people who are coming together to create impact.



ME to WE social enterprise creates socially conscious products and experiences that allow people to do good with their everyday choices through artisanal products, partnerships and immersive volunteer trips.



The partner you choose does make a difference

2% of all engagements that CrucialLogics wins will be donated to **We Charity & Me to WE**

Clients have an option to match the **2%** amount and make an impact through technology



Nim Nadarajah, Partner Advisory Services

Nim is a trusted advisor to CxOs, VPs, and Directors across several industries for over 20 years. Skilled in helping executives define and execute their technology and business systems transformation visions, he has worked in many different industry sectors such as healthcare, bio-technology, capital markets, insurance, manufacturing, and energy. Nim has honed his coaching and mentoring skills, managed globally dispersed teams, and lists his key areas of focus through Consulting with a Conscience™ as Digital Transformation, Cybersecurity, Security Strategy, Risk and Compliance, and CIO Advisory.



Amol Joshi, Partner Enterprise Solutions

Amol Joshi is a Senior Technology Executive with over 14 years of experience in leading and executing complex IT Transformations. With a natural handle on leadership and motivation, he approaches business challenges in a detail-oriented way and demonstrates quantifiable results throughout the course of highly technical and complex engagements. At CrucialLogics through Consulting with a Conscience™ Amol leads the Enterprise Solutions and Governance Practices.

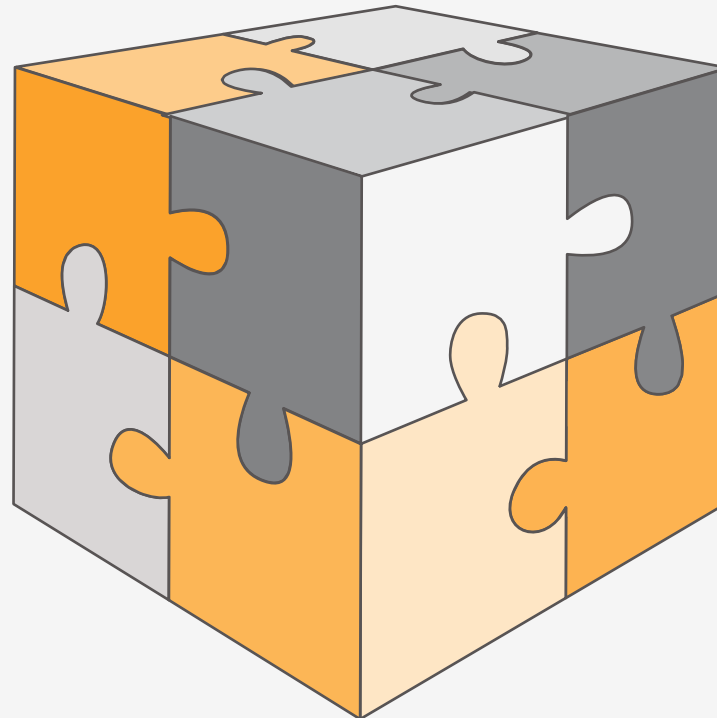


CIO Advisory



Trusted Partner

- Personalized CIO advisory, tailored to your organization's unique needs
- More efficient business process alignment, driving down cost
- Optimized program performance and staff augmentation
- Strategic budgeting and IT investment planning
- Seamless technology asset management
- Simplified governance and compliance reporting
- Complete risk management and business continuity planning

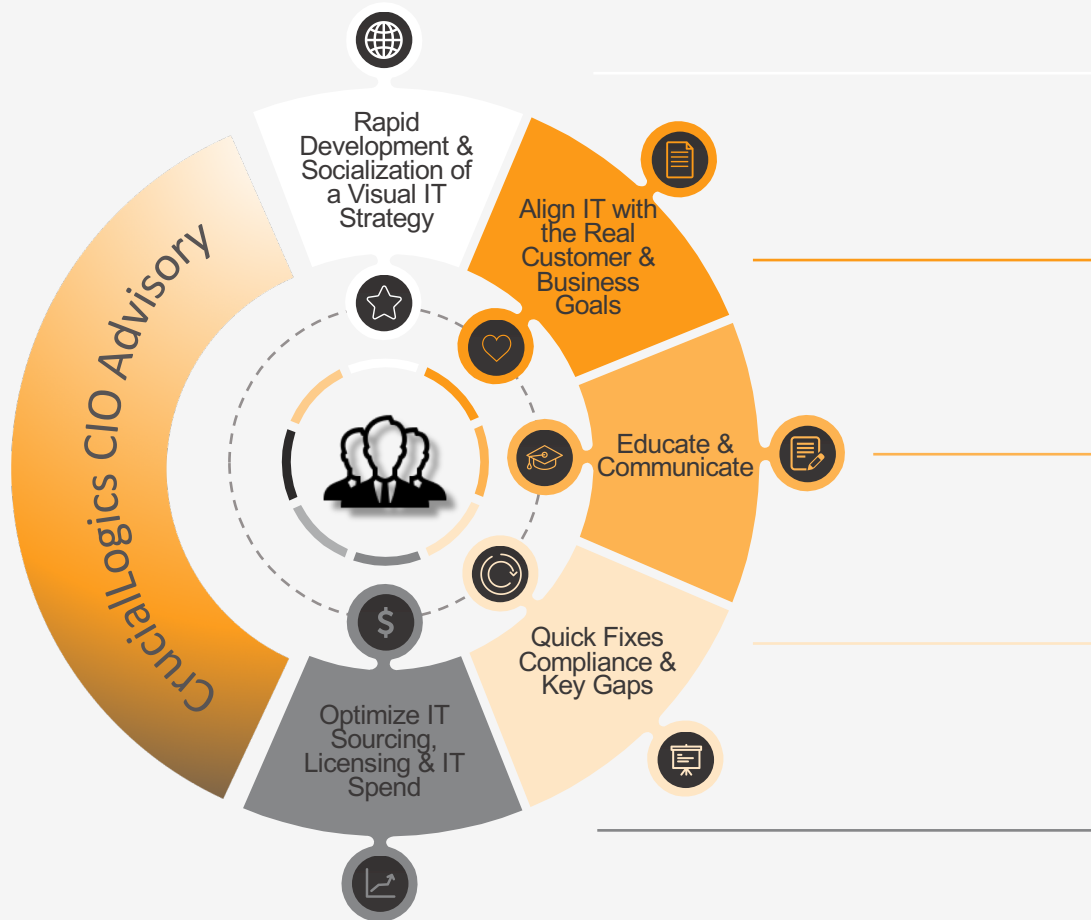


Technology Expertise

- Comprehensive planning of effective technology architecture
- Aligning technology with your business needs
- Step-by-step guidance on leveraging the cloud securely and safely
- Turnkey, precision implementation of technology through our trusted partners
- Bespoke Hyper Care
- Incident response planning, disaster recovery, and restoration of critical ops.



CIO Advisory



1

Align visually with Peers and Business Leaders on how IT enables THEIR "why"

2

Improve business satisfaction and demonstrate Business Leadership through IT

3

Demonstrate IT understands what the Business needs

4

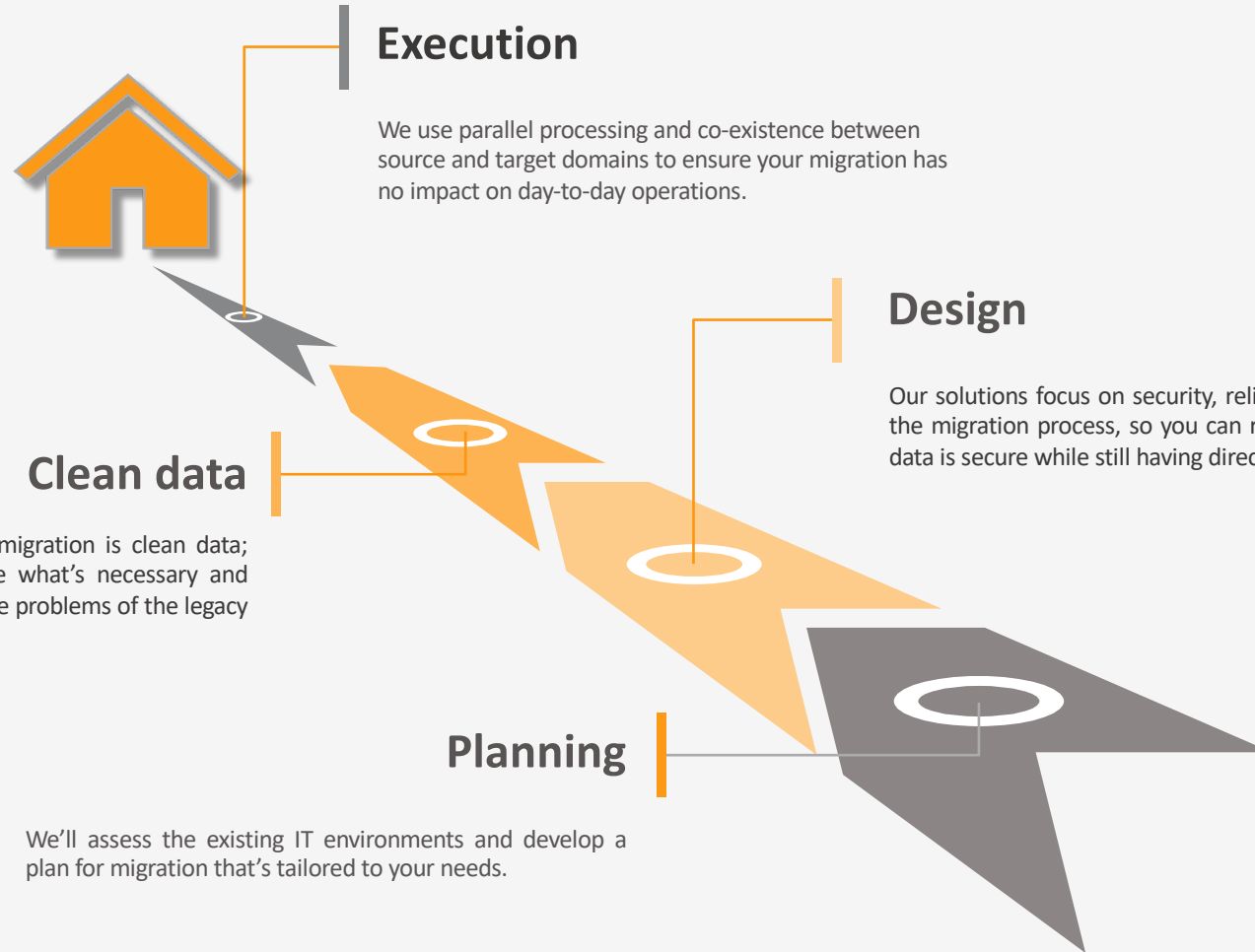
Low hanging fruit to rapidly demonstrate value and optimize business performance

5

Creating efficiencies and doing more with less by streamlining IT spend



Advanced Architectures Post-merger integration & migration



Execution

We use parallel processing and co-existence between source and target domains to ensure your migration has no impact on day-to-day operations.

Design

Our solutions focus on security, reliability, and usability in the migration process, so you can rest easy knowing your data is secure while still having direct access to your data.

Clean data

One of the keys to a successful migration is clean data; we'll make sure we only migrate what's necessary and important so we don't replicate the problems of the legacy environment in the new one.

Planning

We'll assess the existing IT environments and develop a plan for migration that's tailored to your needs.



Advanced Architectures IaaS & SaaS service migration



Migration

Our proven processes and deep experience with migrations means you'll have a seamless migration with zero impact on operations.

Partnership

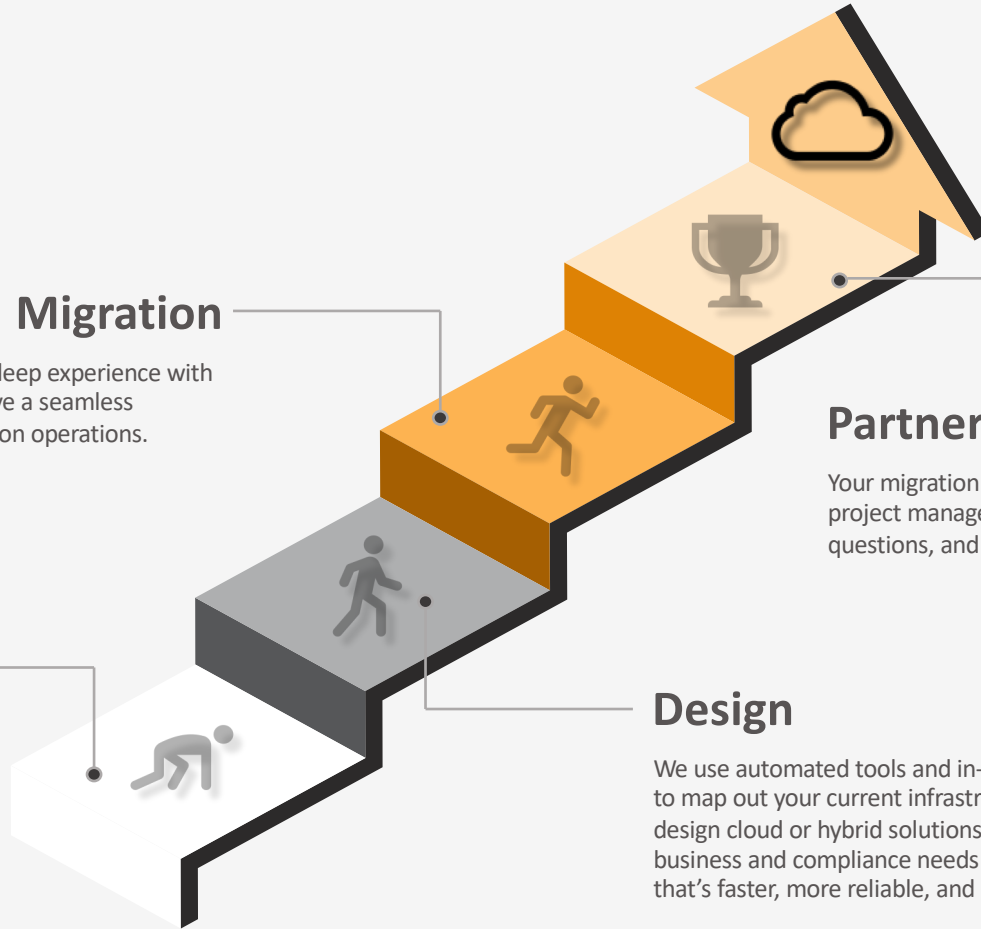
Your migration is overseen by a dedicated project manager to resolve issues, answer questions, and provide support.

Assessment

Our experienced Principal consultants have hands-on experience building roadmaps for organizations so you'll know what to expect at every step of the process and helping you get a sense for size and budget for the migration.

Design

We use automated tools and in-person sessions to map out your current infrastructure and design cloud or hybrid solutions that meet your business and compliance needs with technology that's faster, more reliable, and more secure.





Assurance Services



Regulatory Compliance

Government guidelines and standards change frequently, so we'll make sure your management, finances, and IT business practices are up-to-date with the most recent regulations

Segregation of Duties

Mitigate the risk of fraud with clear segregation of duties and review of incompatible roles to keep your clients' assets safe

Revenue Completeness & Validation

Billings should be accurate, complete, valid, and timely, so we'll review your financial controls and evaluate your cash conversion to billed revenue ratio to identify leakage and opportunities for improved performance

IT Remediation

We'll evaluate the security of your systems and test the operating effectiveness of your IT controls to give you peace of mind about your internal controls compliance

Vendor Compliance

We offer pre and post implementation assistance to make sure your vendors understand the necessary guidelines before starting and comply with those guidelines throughout the project

Security Risk & Compliance

We assess your security against the leading practices and compliance guidelines, and produce a clearly articulated and prioritized list of recommendations





Program Management



Envisioning Phase

We'll meet with you to assess your current systems and discuss your goals for the new project.

Planning Phase

Working with your IT team, we'll design potential solutions and help you pick architecture, infrastructure, and technology that will help you achieve your goals.

Developing Phase

We'll create an initial implementation of the solution and conduct testing to validate the solution.

Stabilization Phase

Alongside your IT team, we'll create a roadmap for successful deployment, and we'll facilitate the migration of data and pilot users to the new solution.

Deployment Phase

When any issues with the pilot implementation have been resolved, we'll help get all your organization's users set up on the new fully-deployed solution.

Deliverables

- Kick-off Meeting
- Assessment Workshops
- Assessment Reports
- Envisioning and Scope Document

- Design Workshops
- Architecture and Design document
- Microsoft Project Plan

- Build book
- Initial solution testing

- UAT Document Template
- Pilot user migration Migration Process Document

- Cutover to new solution
- Handover a fully tested and deployed solution
- Project Closing Report



Enterprise Solutions

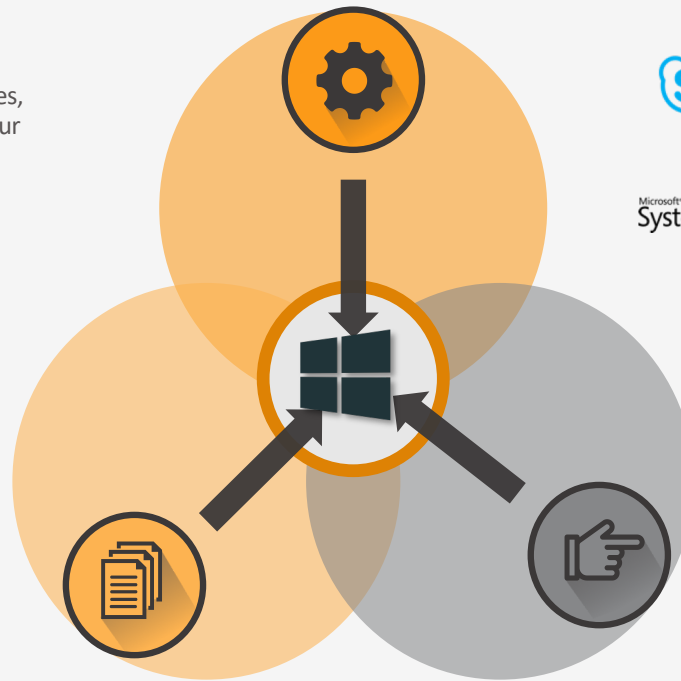


Infrastructure

- Design, deploy, and manage Azure, Office 365, Active Directory, and Exchange Servers
- Let us manage your upgrades, migrations and consolidations
- Protect your data with business continuity procedures, risk assessments, and incident response plans for your organization
- Transform your datacenter to 2.0 and decrease your carbon footprint
- Technical support available on-demand, 24/7

Collaboration & Teamwork

- Efficient and Dynamic collaboration with MS Teams Sharepoint and OneDrive
- Connect and engage across your company with Skype for Business, Yammer, voice, and virtual meetings
- Hybrid and cloud-first infrastructure with intelligent intranet and insights about employee engagement
- Access from anywhere with managed web and mobile solutions



User Services & Operations

- Complete control over compliance and operations with our Microsoft System Center design and deployment services
- Enterprise Mobility Management with identity-driven security across mobile, desktop, and the cloud
- Transform your user experience with seamless Windows 10 Enterprise upgrades & implementation



Digital Security



Security Design Assessment

Review the Security Architecture and Design as it relates to O365 and Azure, and identify opportunities for improvements



Configuration Assessment

Review Azure and O365 configurations related to security and identify improvement opportunities

Cloud Controls Baseline Assurance

Assurance that your Microsoft Cloud Technology processes live up to the standard benchmarking against key industry control such as NIST CSF, NIST800.53, ISO27001-2013

Pentest and Vulnerability testing (optional)

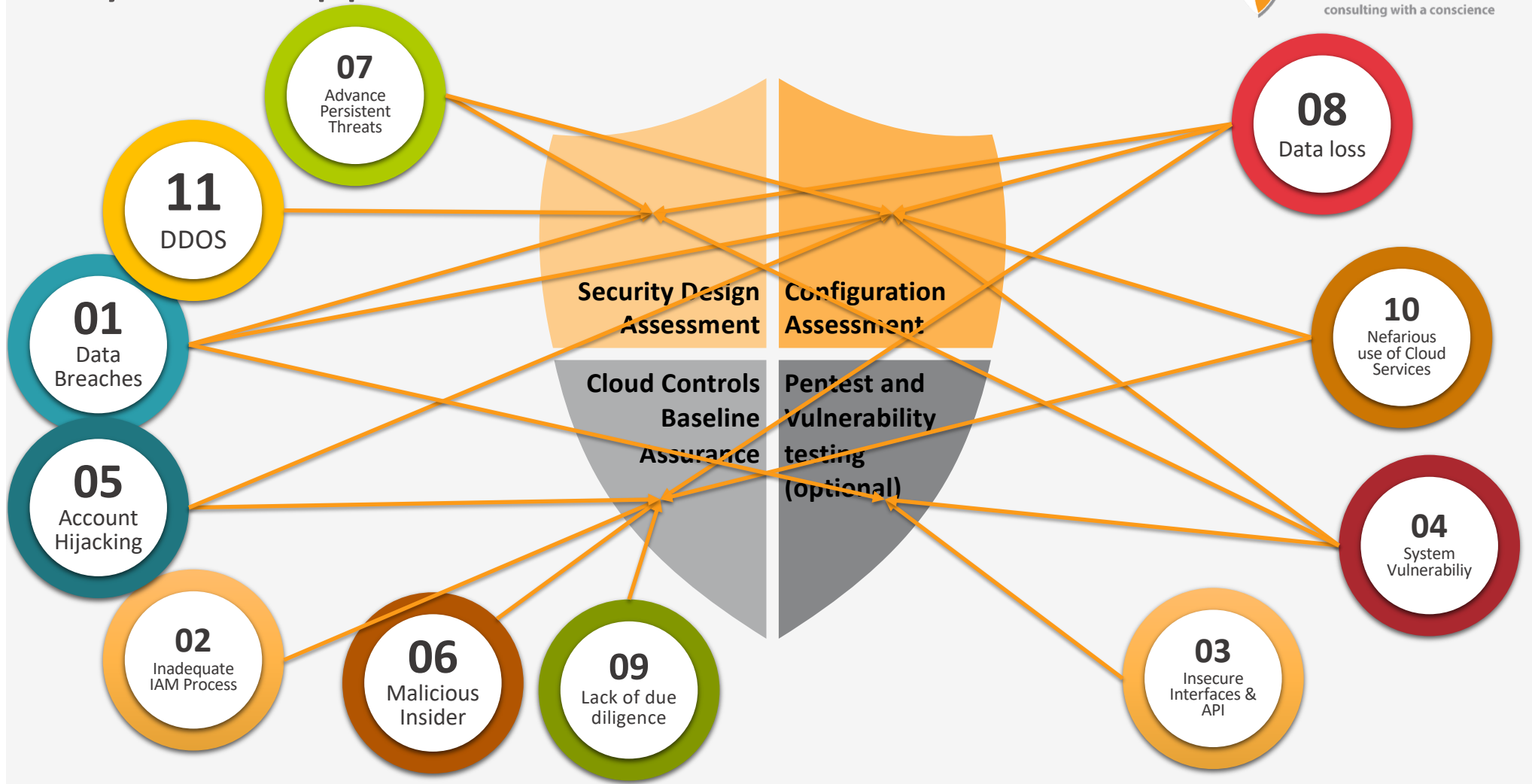
Look for known and unknown exposures and vulnerabilities in your systems and assess if they can be potentially be exploited

CrucialLogics Security Assessment Approach

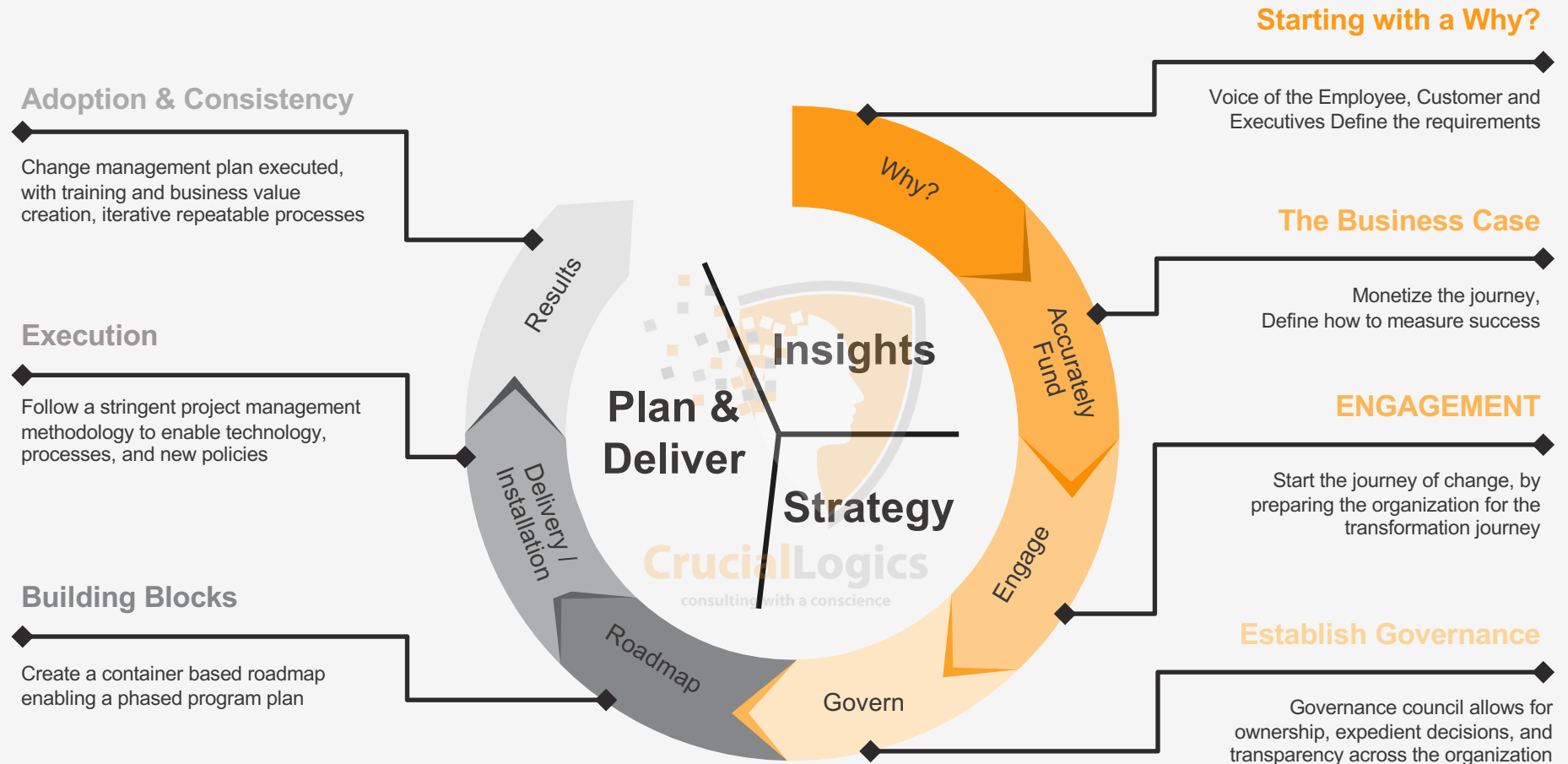
CSA Top 11 Cloud Security Threats



Why is this approach effective?



CrucialLogics Digital Transformation Strategy



Leadership Team and our Clients

- Richard Dobosz : Principal Consultant, Security
 - Over 20 years experience in network, security and technology infrastructure transformation
 - CCNP, CCDP, Cisco Advanced BGP, Cisco UCM, JUNOS, VCP, CEH, CISSP, CHFI
 - CCRM, Distributel, OFA, OCC/OFMEM, MiHealth
- Omar Rbati : Principal Consultant, Infrastructure
 - MCP, MCSA, MCSE
 - Over 18 years of information technology and Microsoft enterprise solution experience
 - Dream, CCRM, Talisman Energy, SAQ
- Nim Nadarajah: Partner, Advisory Services
 - MBA (Technology Risk and Program Management), PMP, SSGB
 - 22 years of IT leadership experience leading innovative transformations
 - RBC, CIBC, Scotiabank, BMO, TMX, Toyota, Baxter Healthcare, Goldcorp
- Amol Joshi: Partner, Enterprise Solutions
 - PMP, CISSP
 - Over 12 years of experience working with clients and developing and executing strategic solutions such as this one
 - JDI, Economical Insurance, Manulife, Talisman Energy



We're here to help.

Thank You