

Copilot Proof of Value



Drive adoption of Microsoft 365 Copilot through a tailored engagement with Covenant Technology Partners.

\$25,000

DESCRIPTION:

AI is transforming productivity. By 2026, conversational AI will save \$80 billion in contact center labor costs, and 80% of enterprise apps will use AI for content management. Early Copilot adopters have seen a 70% productivity boost and a 68% improvement in work quality.

INSIGHTS:

Discover how to optimize AI adoption and achieve remarkable efficiency improvements, including a 12.2% rise in task completion rates and a 25.1% reduction in time spent on tasks.

What are the benefits of the Copilot Proof of Value?

Get Ready:

- Conduct pre-engagement tasks.
- Define user groups and confirm scenarios.
- Set success criteria.

Onboard & Engage:

- Prepare the environment and address any obstacles.
- Engage champions and user groups with practical scenarios.

Deliver Impact:

- Develop a business case.
- Formulate strategies to enhance the adoption process of Microsoft 365 Copilot.

Engagement Outcome:

- Help customers quickly assess Microsoft 365 Copilot.
- Foster interest in expanding seat usage.

Customer Scenario:

- Focus on customers who have purchased 50 to 1,000 seats for evaluation and have potential for expansion.

Efficiency Gains:

- Organizations report a 12.2% increase in task completion rates.
- A 25.1% decrease in time spent on tasks.

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Dedication. Innovation. Results.

Copilot Vision & Value



Maximize the potential of Microsoft 365 Copilot for your organization with Covenant Technology Partners.

\$7,500

DESCRIPTION:

AI is transforming productivity in various industries. With 64% of people finding it hard to manage their workload, Microsoft 365 Copilot stands out as a game-changer, boosting productivity for 70% of early users and enhancing work quality for 68%.

SPECIAL OPPORTUNITY:

The Copilot Vision & Value process, part of the FY25 Copilot Accelerate Partner Program, provides a tailored journey to grasp AI reinvention, evaluate technical readiness, and develop a business case and implementation roadmap.

What are the benefits & outcomes?



Boost creativity and productivity with natural language and AI capabilities.



Determine use case scenarios and personas for Microsoft 365 Copilot.



Explore seamless integration with Teams Premium, Viva, and more.



Create a roadmap for piloting and deploying Microsoft 365 Copilot.



Enhance Copilot with plugins for business data and applications.



Access resources, best practices, and community support.

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