

ERP VISION & VALUE

ERP VISION & VALUE STRATEGY

This engagement targets customers with existing on-premises ERP systems, guiding them toward modernization with Dynamics 365.

1 ASSESS

- **Goal:** Create a focused business needs assessment for ERP migration.
- **Output:** Gap analysis, success metrics, and prioritized solutions.

2 PART OF THE POSSIBLE

- **Goal:** Build confidence by shaping a clear vision for ERP transformation and its business value.
- **Output:** Prioritized scenarios and key business personas.

3 DEFINE & ARCHITECT

- **Goal:** Develop a standard business value analysis and proposal.
- **Output:** Project plan, SOW, and boardroom-ready business case.

ABOUT THIS OFFERING

ERP Vision & Value helps organizations transition from on-premises ERP systems to Dynamics 365 Finance and Supply Chain Management. Through a structured assessment and future-state vision, it defines clear business outcomes and success metrics. Microsoft co-funds this engagement to support modernization efforts, though full project costs may exceed the funding. It's tailored for customers currently using on-premises ERP solutions.

\$466k

IN TOTAL BENEFITS REALIZED OVER THREE YEARS, INCLUDING AVOIDED COSTS FROM THIRD-PARTY TOOLS AND IMPROVED OPERATIONAL FLOW



BENEFITS OF THIS OFFERING

- Accelerates ERP modernization with a clear roadmap to Dynamics 365.
- Defines business value through tailored outcomes and success metrics.
- Delivers executive-ready outputs like project plans and business cases.
- Supported by Microsoft funding to reduce upfront investment.
- Empowers strategic transformation for on-premises ERP customers.

172%

ROI OVER THREE YEARS,
BASED ON A COMPOSITE
ORGANIZATION MODELED
BY FORRESTER