



Introducing Tender Central on the Web

The screenshot displays the 'Tenders Calendar' interface. On the left, a 'My Products' sidebar lists products and their corresponding tender counts: rosuvastatin (33), dimethyl fumarate (16), albumin (12), rosuvastatin (7), albumin (2), dimethyl (2), and fumarate (1). The main area is a calendar view of tenders, with a table showing columns for Qualification, ID, Title, Labels, Products, Publication Date, and Customer. A modal window for editing labels is open over one of the tender rows, showing a list of labels: 'Lorem...', 'Lorem ipsum dolor', 'Label 2', 'Lorem ipsum', 'Lorem ipsum dolor', and 'Label 3'. The interface includes a search bar, filter options, and pagination controls at the bottom.

| Qualification | ID | Title | Labels | Products | Publication Date | Customer |
|---------------|-------------|-------------------------|----------|-------------------|------------------|----------|
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 1 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 2 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 3 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 4 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 5 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 6 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 7 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 8 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 9 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 10 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 11 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 12 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 13 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 14 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 15 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 16 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 17 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 18 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 19 | dimethyl fumarate | 12/11/2023 | AOK Sact |
| ★★★★☆ | 770400-2023 | Pharmaceutical Products | Label 20 | dimethyl fumarate | 12/11/2023 | AOK Sact |



Pre-loaded with your opportunities

Welcome to Tender Central

Your all-in-one, AI-driven tender management & collaboration platform, pre-loaded with relevant market data and intelligence for your specific portfolio.

Streamline your tendering process, with effortless access to a curated database of insights and tools - *all in one place!*

The screenshot displays the Tender Central interface. On the left is a 'My Products' sidebar with a search bar and a list of products and their corresponding tender counts:

| Product | Tenders |
|-----------------|---------|
| catheter | 60702 |
| balloon | 41750 |
| x ray | 33947 |
| wound dressings | 30900 |
| fibrinogen | 18294 |
| hemodialysis | 14129 |
| amoxicillin | 11186 |
| stent | 9498 |
| paracetamol | 9049 |
| esomeprazole | 8320 |
| albumin | 8018 |
| immunoglobulin | 7764 |
| omeprazole | 7105 |
| ceftriaxone | 6972 |

The main area is titled 'Calendar' and shows a table of tenders. The table has columns for Qualification, Tender Type, Source ID, Document, Labels, Title, My Tender Stage, and Local Title. The 'Labels' column contains status tags like 'Highly Relevant Tenders', 'To review', and 'In progress'. The bottom of the table shows a pagination bar with 'Total: 279' and page numbers 1 through 14.



“

**Cube RM is the leading global Tender Software,
AI & Data company, empowering Life Sciences
organizations to discover more business
opportunities & build market intelligence.** ”



Our core mission

We help our clients accelerate their revenue growth and [manage tenders end-to-end](#).

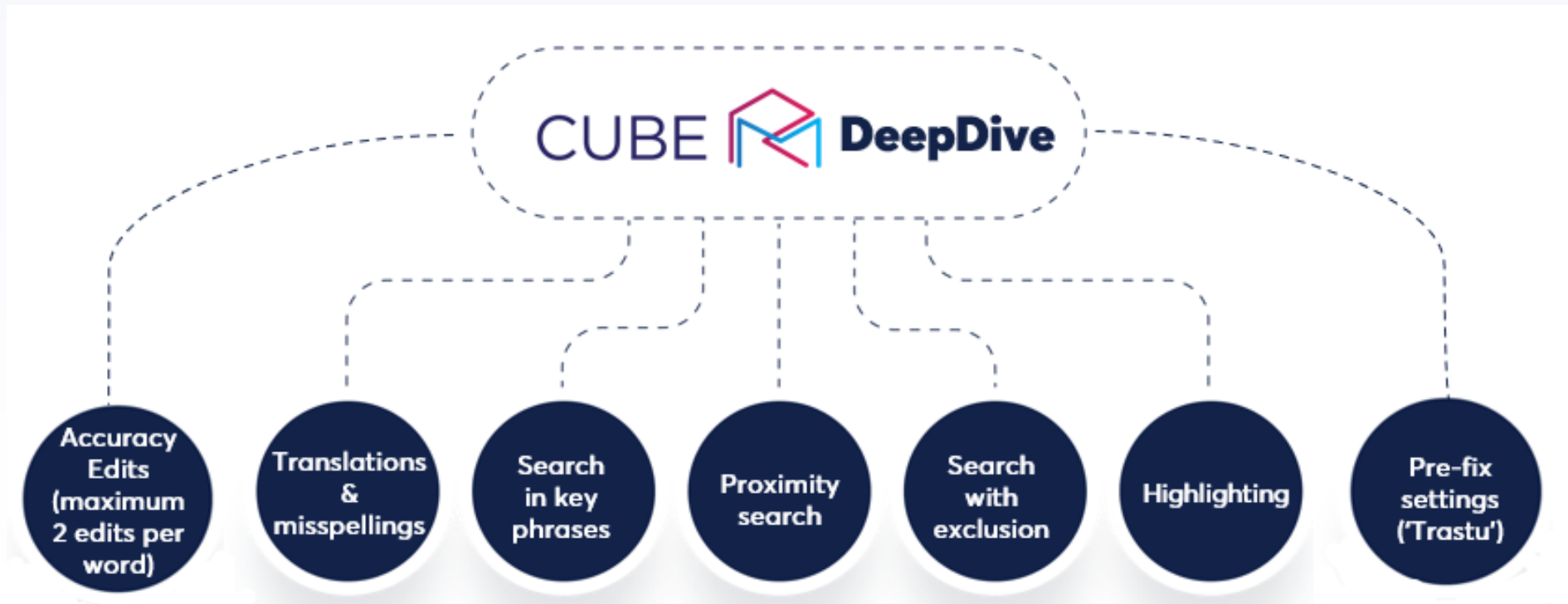
Our platforms use [the latest AI, NLP & GenAI](#) technologies to capture key tender market data globally and transform it into actionable market intelligence, coupled with seamless software automation & industry expertise, to increase tender processes efficiency.





Advanced Keyword research by Cube RM

We are using a health-care and tender specific AI-based search to provide highest coverage, completeness and data-quality



Trusted by industry leaders

Alcon



CSL Behring

**SAMSUNG
BIOEPIS**

dexcom[®]
CONTINUOUS GLUCOSE MONITORING



IQVIA



kemira

SANDOZ



From separate products to one unified platform

A comprehensive solution for tender intelligence & management

- **Streamlined Tendering Process:** Tender Central automates the tendering process, throughout the tendering lifecycle, saving time & effort for users.
- **Enhanced Data Access:** Providing instant access to relevant, high-quality tender data & insights
- **AI-Powered Efficiency:** improved decision-making and automation of tasks.
- **Improved Accessibility:** The web-based platform offers greater flexibility and ease of delivery
- **Enhanced User Experience:** Intuitive & user-friendly interface.

Calendar

Tenders **Lots**

| Qualification | Tender Type | Source ID | Lo |
|---------------|-------------|----------------------------|----|
| ★★★★★ | Active | 555661-2024 | 6 |
| ★★★★★ | N/A | 237553668 | 1 |
| ★★★★★ | N/A | 533018-2024 | 1 |
| ★★★★★ | Past | 509075-2024 | 21 |
| ★★★★★ | Past | MX-PC-2024-00001068 | 15 |
| ★★★★★ | Past | NDP0720/24%Contract_Notice | 22 |
| ★★★★★ | Past | NDP0720/24%Contract_Notice | 16 |
| ★★★★★ | Active | 495529-2024 | 9 |
| ★★★★★ | N/A | 21989345 | 9 |
| ★★★★★ | Past | 21960847 | 6 |
| ★★★★★ | Past | 482229-2024 | 6 |

20 50 100

Tender Info

Clindamycin und Benzoylperoxid; ATC-Code: D10AF54 (ADV); D10AF51 (WHO) [🔗]

★★★★★ Customer: IKK classic
Budget:

Deadline: 06/03/2026
No. Of Products: 1

Info

| | |
|-------------------|------------|
| Contract Start | 01/05/2024 |
| Contract End | 30/04/2026 |
| Contract Duration | 23 |
| Award Criteria | MEAT |
| CPVs | 33600000 |

[See More](#)

Description

Clindamycin und Benzoylperoxid; ATC-Code: D10AF54 (ADV); D10AF51 (WHO)

Criteria

| Title | Type | Weight |
|--|---------|--------|
| Please review the source or procurement documents for a... | Quality | 100% |

Experience the difference with Tender Central Web

Turn Data into Your Competitive Edge

With minimal configuration and easy implementation, you can be up and running in no time. Stay one step ahead with advanced market and competitive intelligence.

Effortless Discovery of Relevant Tenders

Automatically discover and prioritize opportunities based on your unique portfolio (specific molecules, therapeutic areas, product categories), target countries & business development plans

Seamless End-to-End Tender Management

From automated discovery, qualification, and tender anticipation to built-in workflows for efficient collaboration & outcome tracking, all tender management features are designed to make your life easier.

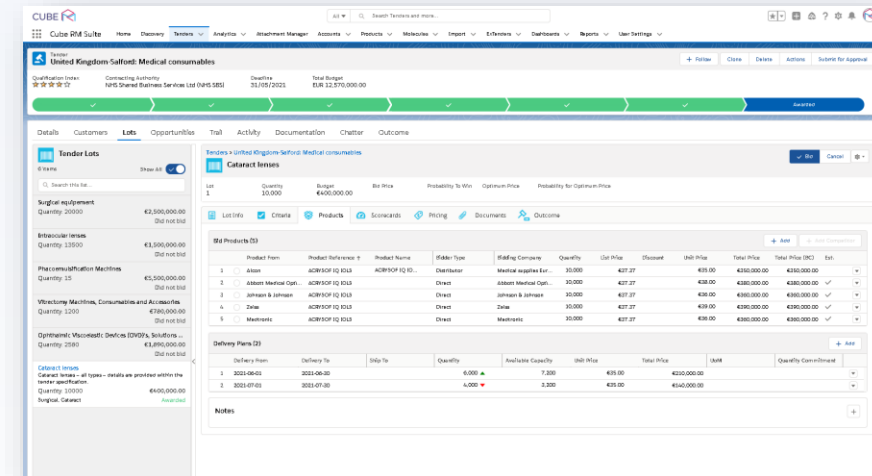
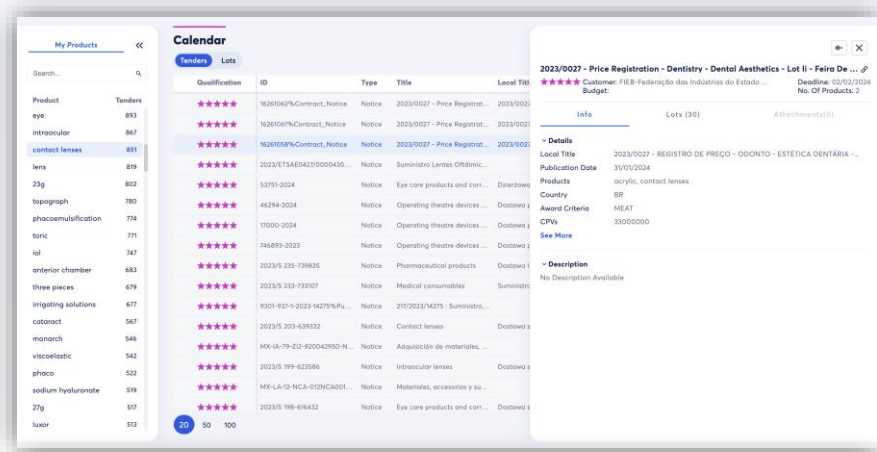
Find the optimal tender price, guided by AI

Simulate thousands of pricing scenarios and calculate your probabilities of winning and expected revenue with greater accuracy and confidence.



Multiple delivery options to suit your needs

Available as a cloud-based application or in Salesforce (sfdc.com)



TC Web App: Cloud-based, web application offering combined tender management and data intelligence features/ dashboards.

TC Salesforce: Our Salesforce-based version, providing end-to-end tender management functionalities.

3 Key Modules

Each module is available as an independent subscription, allowing you to tailor Tender Central to your specific requirements.

+Data & Intelligence Module



Tender Calendar
Tender Awards
Anticipation
Award Criteria
Competitive Intelligence
Net Pricing

+Tender Management module
My Tenders



Tender Updates
Tender Qualification
Collaboration
Tender Summary
Outcome Tracking



+Tender Pricing Guidance module

1. Tender Data & Intelligence Module

Always a step ahead, equipped with the insights you need to make informed decisions.

My Products <<

Search...

Product Tenders

- catheter 60702
- balloon 41750
- x ray 33947
- wound dressings 30900
- fibrinogen 18294
- hemodialysis 14129
- amoxicillin 11186
- stent 9498
- paracetamol 9049
- esomeprazole 8320
- albumin 8018
- immunoglobulin 7764
- omeprazole 7105
- ceftriaxone 6972

Calendar

Tenders Lots

| Qualification | Tender Type | Source ID | Document ... | Labels | Title | My Tender Stage |
|---------------|-------------|----------------------------|--------------|-------------------------|---------------------------------|-----------------|
| ★★★★★ | Active | 2021/S 047-117991 | Notice | | Antibacterials for systemic use | Submission |
| ★★★★★ | Active | 964543-1 | Notice | Highly Relevant Tenders | ΠΡΟΜΗΘΕΙΑ ΑΝΤΙΔΡΑΣΤΗΡ... | |
| ★★★★★ | Active | 963239-2 | Notice | | ΠΡΟΜΗΘΕΙΑ: ΧΑΡΤΗ ΚΑΤΑΓ... | |
| ★★★★★ | Active | dypede%8394 | Notice | | Κ.Υ. ΑΡΓΟΥΣ - ΑΝΤΙΔΡΑΣΤΗ... | |
| ★★★★★ | Active | chania%30408 | Notice | To review | 2937-ΒΙΟΠΑΘΟΛΟΓΙΚΟ-ΑΝΙ... | |
| ★★★★★ | Active | 2025/00341%Publicada%06... | Notice | Highly Relevant Tenders | Suministro de discos antibi... | |
| ★★★★★ | Active | CONTR 2024 0000869240%... | Notice | | 0000081/2024 contr 2024 0... | |
| ★★★★★ | Active | 80864-2025 | Notice | In progress | Pharmaceutical products,La... | |
| ★★★★★ | Active | 83559-2025 | Notice | | Pharmaceutical products | |
| ★★★★★ | Active | 82938-2025 | Notice | | Antibacterials for systemic use | |
| ★★★★★ | Active | 80928-2025 | Notice | | Dressings,Medical gauze,Co... | |
| ★★★★★ | Active | PT1.NTC.3215777 | Notice | | 251A000033 - Reagentes pa... | |

20 50 100 Total: 279 < 1 2

Access more data – Bid Smarter:

- Automated collection and analysis of tender data across multiple countries & sources.
- Healthcare and tender-specific AI-based search algorithms
 - Unmatched coverage and data quality
- Intuitive interface with features to help you manage your workload and prioritize tasks.



Tender Calendar

Daily screening of multiple websites and thousands of tender documents across many countries to identify relevant tender publications for your specific portfolio.

- Pre-notice & notices coverage
- View of past tender publications to understand historical tender patterns & trends.
- Daily Quality Assurance activities to ensure highest coverage, timeliness & quality of data.
- Continuous adding of additional sources and due diligence of existing sources.
- Export data to excel in multiple views.
- Budgets – local currency & euro, gross, net

Advanced filtering capabilities and different views on tender / lot level.

Qualification Index: customizable prioritization index to focus attention & resources on most relevant tenders (5-star rating logic based on molecule, market, budget etc.)

The screenshot displays the 'Calendar' view of the Tender Calendar software. On the left, there is a 'My Products' sidebar with a search bar and a list of products with their respective tender counts. The main area shows a table of tenders with columns for Qualification, ID, Type, Title, Local Title, and No. of Products. A detailed view of a 'Pharmaceutical products' tender is shown on the right, including information like Customer, Budget, Deadline, and a list of lots.

| Qualification | ID | Type | Title | Local Title | No. of Products |
|---------------|---------------------------|------------|----------------------------------|----------------------------------|-----------------|
| ★★★★★ | 226204034 | Notice | EU Hanked: Bioloogiliste ravi... | EU Hanked: Bioloogiliste ravi... | 2 |
| ★★★★★ | 176370-2024 | Notice | Pharmaceutical products | Programy lekowe 26 zadań ... | 1 |
| ★★★★★ | 177830-2024 | Notice | Pharmaceutical products | Zakup i dostawa leków onko... | 1 |
| ★★★★★ | 178364-2024 | Notice | Pharmaceutical products | Bioloogiliste ravimite ostmine | 1 |
| ★★★★★ | 24-34542%Contract_Notice | Notice | Supply Of Medicine For Gcs ... | Fourniture de médicament p... | 2 |
| ★★★★★ | 174090-2024 | Notice | Pharmaceutical products | ZP/CZD/030/24 Dostawa pr... | 1 |
| ★★★★★ | 181030672%Contract_Notice | Notice | Stelara Reliance | AFFIDAMENTO STELARA | 8 |
| ★★★★★ | 170543-2024 | Notice | Pharmaceutical products | Léčivý přípravek s účinnou l... | 1 |
| ★★★★★ | 169411-2024 | Notice | Pharmaceutical products | DOSTAWY PRODUKTÓW LE... | 1 |
| ★★★★★ | 171393-2024 | Notice | Pharmaceutical products | SZP.281.10.2024 Dostawa pro... | 3 |
| ★★★★★ | 168917-2024 | Prenoti... | Pharmaceutical products | Raamovereenkomst voor de ... | 1 |
| ★★★★★ | 169976-2024 | Notice | Pharmaceutical products | Доставка на лекарствени прод... | 1 |
| ★★★★★ | 169651-2024 | Notice | Pharmaceutical products | Acord cadru de furnizare me... | 1 |
| ★★★★★ | PT1.NTC.2819441 | Notice | CONCURSO PÚBLICO COM... | CONCURSO PÚBLICO COM... | 1 |
| ★★★★★ | 166977-2024 | Notice | Pharmaceutical products | Sukcesywna dostawa leków ... | 2 |
| ★★★★★ | 167075-2024 | Notice | Antineoplastic agents | Acord-cadru furnizare de pr... | 1 |
| ★★★★★ | 167255-2024 | Notice | Pharmaceutical products | DOSTAWY PRODUKTÓW LE... | 1 |

Pharmaceutical products
★★★★★ Customer: Świętokrzyskie Centrum Onkologii Samodzi...
Budget: 100.000 € Deadline: 24/04/2024
No. Of Products: 1

Info Lots (11) Attachments(0)

Details
Local Title: Zakup i dostawa leków onkologicznych dla Apteki Szpitalnej Ś...
Publication Date: 25/03/2024
Products: aflibercept
Country: PL
Award Criteria: MEAT
CPVs: 33600000
ID: 177830-2024
Type: Notice
Budget Euro (Net): 100.000 €
Region: Kielce
Source: EU – TED
[See Less](#)

Description
Przedmiotem zamówienia jest zakup i dostawa leków onkologicznych dla Apteki Szpitalnej Świętokrzyskiego Centrum Onkologii w Kielcach.
Przedmiot zamówienia jest podzielony na następujące części:
Pakiet nr 1 – GEMCITABINUM
Pakiet nr 2 – LANREOTIDUM
Pakiet nr 3 – RUXOLITINIBUM 5 mg
Pakiet nr 4 – RUXOLITINIBUM 10 mg
Pakiet nr 5 – RUXOLITINIBUM 15 mg
Pakiet nr 6 – RUXOLITINIBUM 20 mg
Pakiet nr 7 – SUNITINIBUM 25 mg
Pakiet nr 8 – SUNITINIBUM 12,5 mg



Tender Awards

Daily screening of multiple countries and tender data sources across the globe to identify relevant tender awards for your specific portfolio.

- Understanding of main Tender Buyers/Customers, Competitors, awarded values, award criteria, timelines etc. relevant for your specific Portfolio and per market.
- Advanced filtering capabilities and different views on tender / tender lot level.
- Daily Quality Assurance activities to ensure highest coverage, timeliness & quality of data.

The screenshot displays the 'Awards' section of the CUBE platform. On the left, there is a 'My Products' sidebar with a search bar and a list of products including catheter, x ray, immunoglobulin, balloon, hemodialysis, Dressings, amoxicillin, stent, paracetamol, albumin, surgical gloves, levofloxacin, and trastuzumab. The main area shows a table of awards with columns for Qualification, Labels, Title, and Products. A blue callout bubble points to the 'Export filtered data' option in the dropdown menu, which also includes 'Export current view', 'Export selected rows', and 'Export page data'. The table contains several rows of award data, including 'Suministro de sistema de lito...', 'Suministro del principio acti...', 'Suministro, instalación y pue...', 'Subministrament successiu i ...', 'Este procedimiento de contr...', 'Subministrament de reactius...', 'Suministro de marcapasos sl...', 'Suministro, para la Fundació...', 'Adquisición de la especialid...', 'Contrato de suministro de st...', 'Suministro, instalación y pue...', and 'Gamma Calibration Facility ...'.

| Qualification | Labels | Title | Products |
|---------------|-------------------------|----------------------------------|-----------------------------------|
| ★★★★★ | Highly Relevant Tenders | Suministro de sistema de lito... | catheter, stent |
| ★★★★★ | | Suministro del principio acti... | carfilzomib |
| ★★★★★ | Highly Relevant Tenders | Suministro, instalación y pue... | safety syringe |
| ★★★★★ | To review | Subministrament successiu i ... | Mumps, albumin |
| ★★★★★ | In progress | Este procedimiento de contr... | safety syringe, dna sequencing |
| ★★★★★ | Highly Relevant Tenders | Subministrament de reactius... | Mumps, catheter |
| ★★★★★ | | Suministro de marcapasos sl... | catheter |
| ★★★★★ | To review | Suministro, para la Fundació... | intraocular lenses |
| ★★★★★ | | Adquisición de la especialid... | Cancer, tetracycline, patient ... |
| ★★★★★ | | Contrato de suministro de st... | catheter, stent |
| ★★★★★ | | Suministro, instalación y pue... | Cancer, ct scanner |
| ★★★★★ | | Gamma Calibration Facility ... | x ray |



Saved views & Labels in Tender Calendar & Awards

- Save, share and access custom report views
- Mark your tenders with meaningful notes & organize your calendar
- Read / Unread Indication ●

The screenshot shows the 'Tenders Calendar' interface. On the left, there's a 'My Products' sidebar with a search bar and a list of products: rosuvastatin (33), dimethyl fumarate (16), albumin (12), rosuvastatin (7), albumin (2), dimethyl (2), and fumarate (1). The main area is titled 'Calendar' and shows a table of tenders. The table has columns for Qualification (represented by stars), ID, Title, Labels, and Products. Several tenders are highlighted with labels like 'Highly Relevant Tenders' and 'To review'. On the right, there's a 'Saved views' sidebar with a search bar and a list of saved views: 'My saved view 1', 'My saved view 2', and 'My saved view 3'. A dropdown menu is open for 'My saved view 1', showing options: 'Set as main', 'Rename', 'Add to Shared views', 'Duplicate', and 'Delete'. At the top right, there's a notification: 'User will expire in 5 days!' and a user profile icon 'JD'.

The screenshot shows the 'Configure Labels' dialog box. It has a title 'Configure Labels' and a list of labels: 'Highly Relevant Tenders' (green dot), 'To review' (pink dot), 'In progress' (yellow dot), and 'Irrelevant' (brown dot). Each label has a trash icon to its right. At the bottom, there's a '+ ADD LABEL' button, a 'CANCEL' button, and a 'SAVE' button. The background shows a table of tenders with columns: Qualification (stars), Tender Type (Active), Source ID (2021/S 047-117991), Document ... (Notice), Labels (Highly Relevant Tenders), and Title (Antibio...).


Saved views


Configurable Labels

Tender Awards – Lots view

← TO AWARDS

Medical consumables ...
 Qualification Index ★★★★★ Awarded Date 15/01/2025 Document Type Award No. Of Products 2

Tender Info Lots (38) Attachments (0)

Lot Info Criteria **Awardees (6)**

Awardees

| Company | Awardee | Value |
|---------|-------------------------------|----------|
| | MEDICAL GRUP | 3.298,68 |
| | A&A FARMA DISTRIBUTION S.R.L. | 1.785,00 |
| | MEDICAL GRUP | 1.099,56 |
| | MEDICAL GRUP | 879,65 |
| | MEDICAL GRUP | 659,74 |
| | MEDICAL GRUP | 329,87 |

< Tender Info Details ⌵ ✕

Cateter venos ...
 ★★★★★ Status: Awarded Budget Local (Net): Awarded: 15/01/2025 No. Of Products: 1

| Info | Awardees (6) | | |
|-------------------------------|---------------------|-------------------|--------------------|
| Awardee | Value Local (Gross) | Value Local (Net) | Value Euro (Gross) |
| MEDICAL GRUP | 3.298,68 RON | 2.772,00 RON | 663,04 € |
| A&A FARMA DISTRIBUTION S.R.L. | 1.785,00 RON | 1.500,00 RON | 358,79 € |
| MEDICAL GRUP | 1.099,56 RON | 924,00 RON | 221,01 € |
| MEDICAL GRUP | 879,65 RON | 739,20 RON | 176,81 € |
| MEDICAL GRUP | 659,74 RON | 554,40 RON | 132,60 € |
| MEDICAL GRUP | 329,87 RON | 277,20 RON | 66,30 € |

Lot List Search... Filter by Sort by

- Cateter venos ...** ★★★★★ Lot No: 13 catheter
- Masca faciala ...** ★★★★★ Lot No: 24 balloon
- Ac de ...** ★★★★★ Lot No: 1
- Ace de ...** ★★★★★

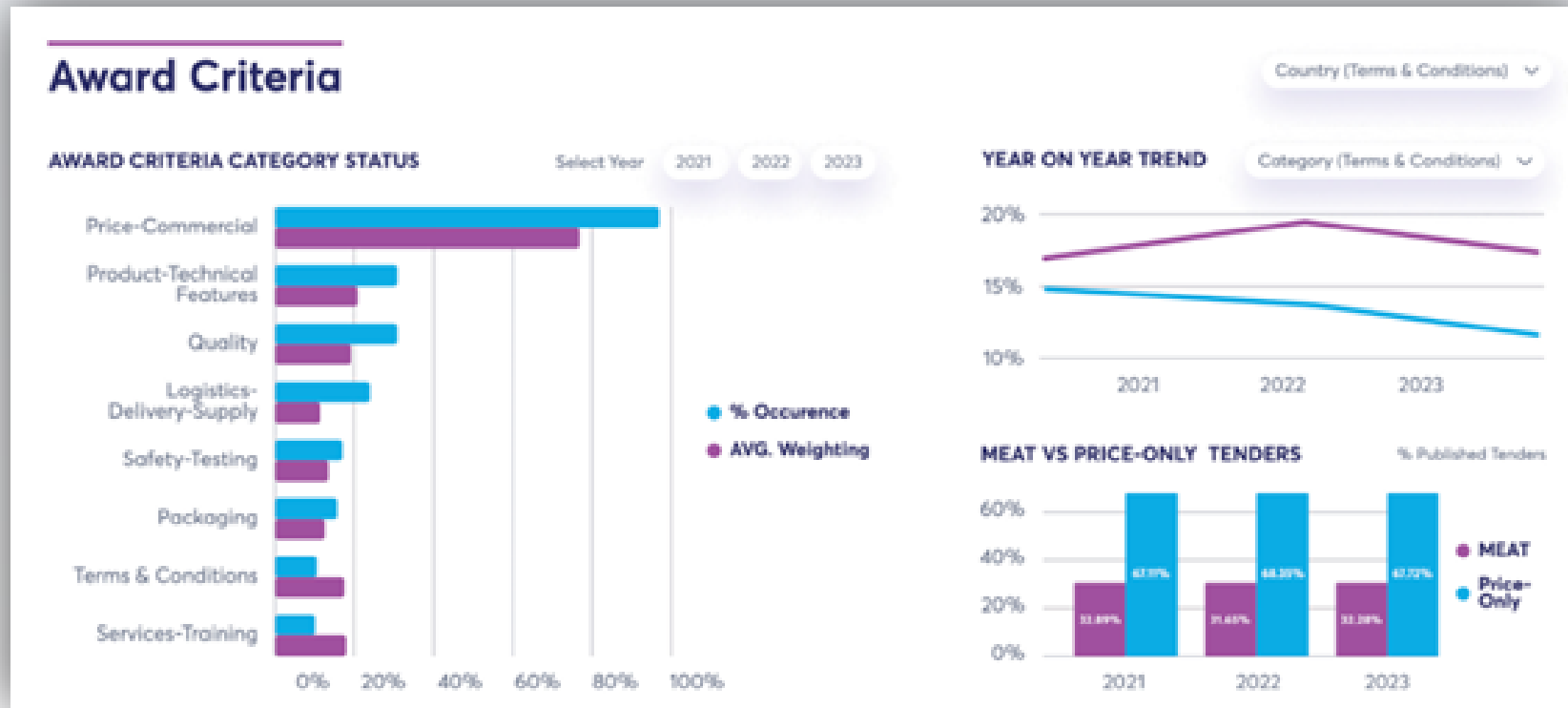
Info per awarded lot:

- Award criteria, winners & award values.



Award Criteria

Deep dive into the details of how tenders are awarded.



- Understand detailed award criteria per country, product and on customer level
- Discover trends: Recognize emerging trends and adapt your strategies accordingly.

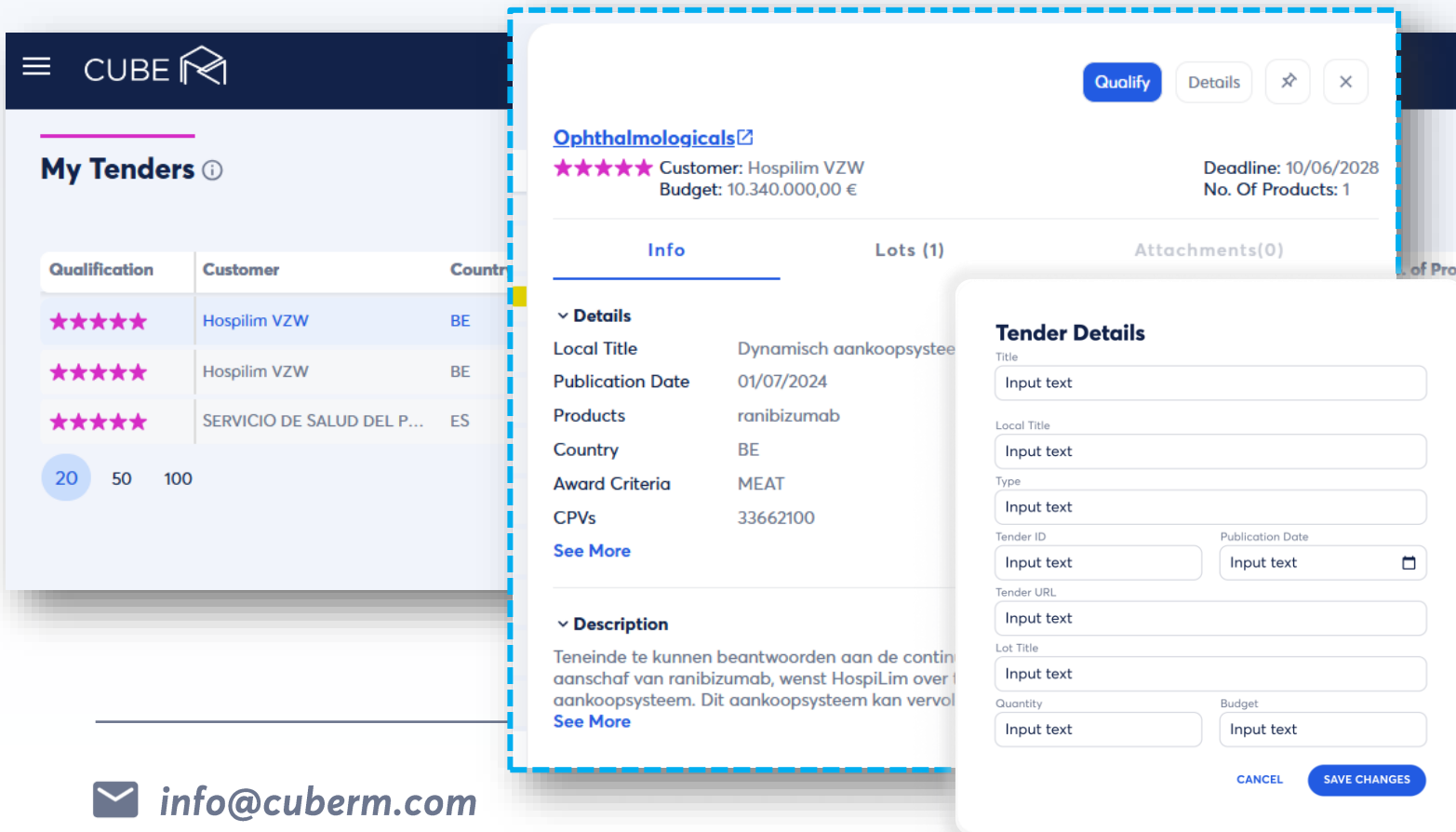
2. Tender Management Module: My Tenders

"My Tenders" is designed to simplify your day-to-day work with tenders.

What is My Tenders?

A platform in which users can qualify tenders from the Tender Calendar, work on the tender data, collaborate and record the tender outcome.

- Qualify Tenders from Discovery
 - Add tenders manually
- Focused Tender workbox for qualified tenders
- Add, edit and delete tender data including lot information
 - Outcome Tracking



The screenshot displays the 'My Tenders' interface. On the left, a sidebar shows a list of tenders with columns for Qualification, Customer, and Country. The main area shows a detailed view of a tender titled 'Ophthalmologicals'. Below this, there are tabs for 'Info', 'Lots (1)', and 'Attachments(0)'. A 'Tender Details' modal form is open, allowing users to input various fields such as Title, Local Title, Type, Tender ID, Publication Date, Tender URL, Lot Title, Quantity, and Budget. The interface includes buttons for 'Qualify', 'Details', and 'SAVE CHANGES'.

| Qualification | Customer | Country |
|---------------|----------------------------|---------|
| ★★★★★ | Hospilim VZW | BE |
| ★★★★★ | Hospilim VZW | BE |
| ★★★★★ | SERVICIO DE SALUD DEL P... | ES |

Ophthalmologicals
 ★★★★★ Customer: Hospilim VZW
 Budget: 10.340.000,00 €
 Deadline: 10/06/2028
 No. Of Products: 1

Tender Details

Title:

Local Title:

Type:

Tender ID: Publication Date:

Tender URL:

Lot Title:

Quantity: Budget:

- Focused Tender workbox for qualified tenders

2. My Tenders – Qualify Tenders from Discovery

← TO MY TENDERS DELETE

Seasonal Influenza Vaccines

Qualification Index: ★★★★★ | Tender Type: Past | Document Type: Notice | No. Of Products: 11

Discovery ✓ | Qualification ✓ | Preparation | Submission | Tracking | Completed

Tender Info | Lots (3) | Attachments (0)

Buyer [Edit](#)

| | | | |
|-----------------|--|------------|---------------------------------|
| Name: | The Common Services Agency (more commonly known as NHS National Services Scotland) (NSS) | Region: | Edinburgh |
| Authority type: | - | Address: | 1 South Gyle Crescent Edinburgh |
| Country: | GB | City: | Edinburgh |
| Nuts: | UKM - Scotland | Post Code: | EH12 9EB |

Details [Edit](#)

| | | | |
|----------------------|---|-----------------------|-------------------------------|
| Local Title: | Seasonal Influenza Vaccines | Source: | GB - Find a Tender |
| Publication Date: | 01/11/2024 | Source ID: | 2024/S 000-035479%Contract... |
| Submission Deadline: | 18/11/2024 | Document Type: | Notice |
| Products: | Vaccines, Dressings, Stretchers, HIV, Vaccinia virus, HPV, Tick-Borne Encephalitis, Influenza, Human papillomavirus (HPV), TBE, influenza vaccine | Budget Local (Gross): | - |
| Award Criteria: | MEAT | Budget Local (Net): | €14,500,000.00 |
| CPVs: | 33651660 | Budget Euro (Gross): | - |
| | | Budget Euro (Net): | 17,242,179,42 € |



[Qualify](#) | [Details](#) | [Pin](#) | [Close](#)

ΟΛΙΚΗ ΑΡΘΡ/ΚΗ ΙΣΧΙΟΥ ΗΜ Χ/ΟΥ 5/3/25 [🔗](#)

★★★★★ Customer: 251 Γενικό Νοσοκομείο Αεροπορίας | Deadline: 11/02/2025
 Budget Local (Net): | No. Of Products: 2

Info | Lots (3) | Attachments (1)

▼ **Details**

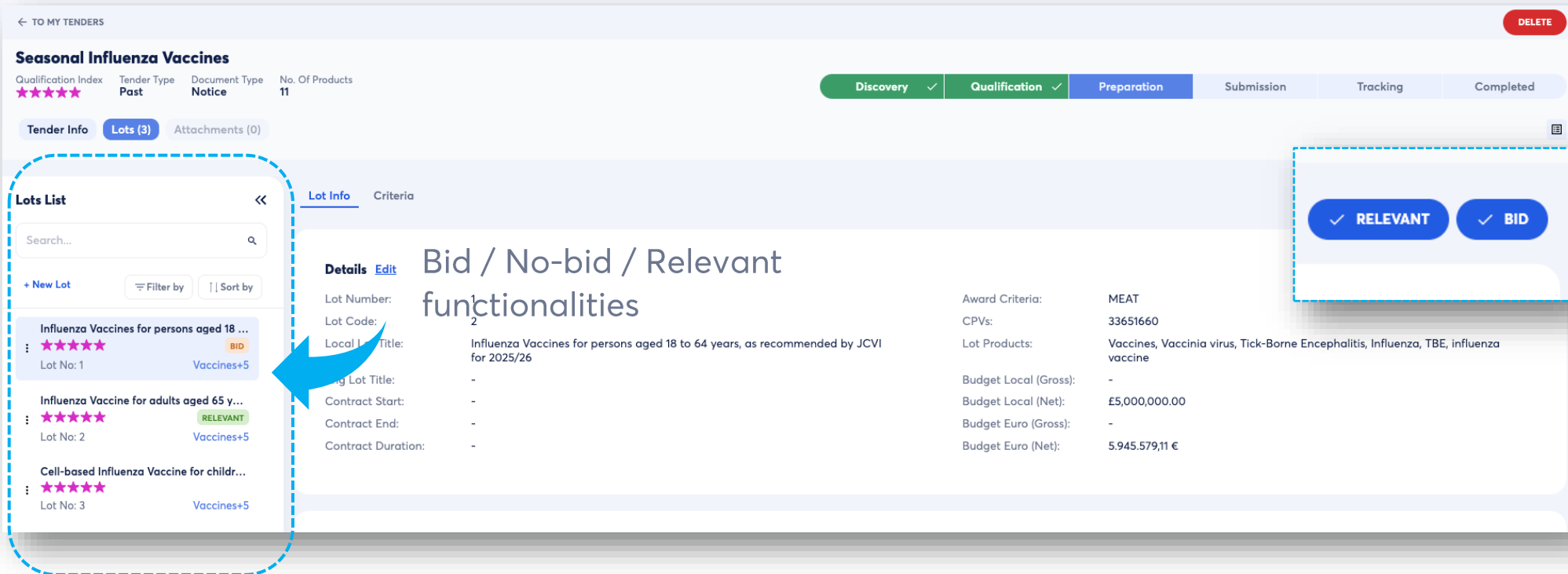
| | |
|------------------|-------------------------------------|
| Local Title | ΟΛΙΚΗ ΑΡΘΡ/ΚΗ ΙΣΧΙΟΥ ΗΜ Χ/ΟΥ 5/3/25 |
| Publication Date | 07/02/2025 |
| Products | balloon, thrombin |
| Country | GR |
| Award Criteria | Price |
| CPVs | 33141700,33100000 |

[See More](#)

▼ **Description**

ΟΛΙΚΗ ΑΡΘΡ/ΚΗ ΙΣΧΙΟΥ ΗΜ Χ/ΟΥ 5/3/25

2. My Tenders – Qualify Tenders



← TO MY TENDERS DELETE

Seasonal Influenza Vaccines

Qualification Index: ★★★★★ | Tender Type: Past | Document Type: Notice | No. Of Products: 11

Discovery ✓ | Qualification ✓ | Preparation | Submission | Tracking | Completed

Tender Info | Lots (3) | Attachments (0)

Lots List

Search...

+ New Lot | Filter by | Sort by

- Influenza Vaccines for persons aged 18 ...
★★★★★ | BID | Vaccines+5
- Influenza Vaccine for adults aged 65 y...
★★★★★ | RELEVANT | Vaccines+5
- Cell-based Influenza Vaccine for childr...
★★★★★ | Vaccines+5

Details

Bid / No-bid / Relevant functionalities

Lot Number: 2

Local Lot Title: Influenza Vaccines for persons aged 18 to 64 years, as recommended by JCVI for 2025/26

Award Criteria: MEAT

CPVs: 33651660

Lot Products: Vaccines, Vaccinia virus, Tick-Borne Encephalitis, Influenza, TBE, influenza vaccine

Budget Local (Gross): -

Budget Local (Net): £5,000,000.00

Budget Euro (Gross): -

Budget Euro (Net): 5.945.579,11 €

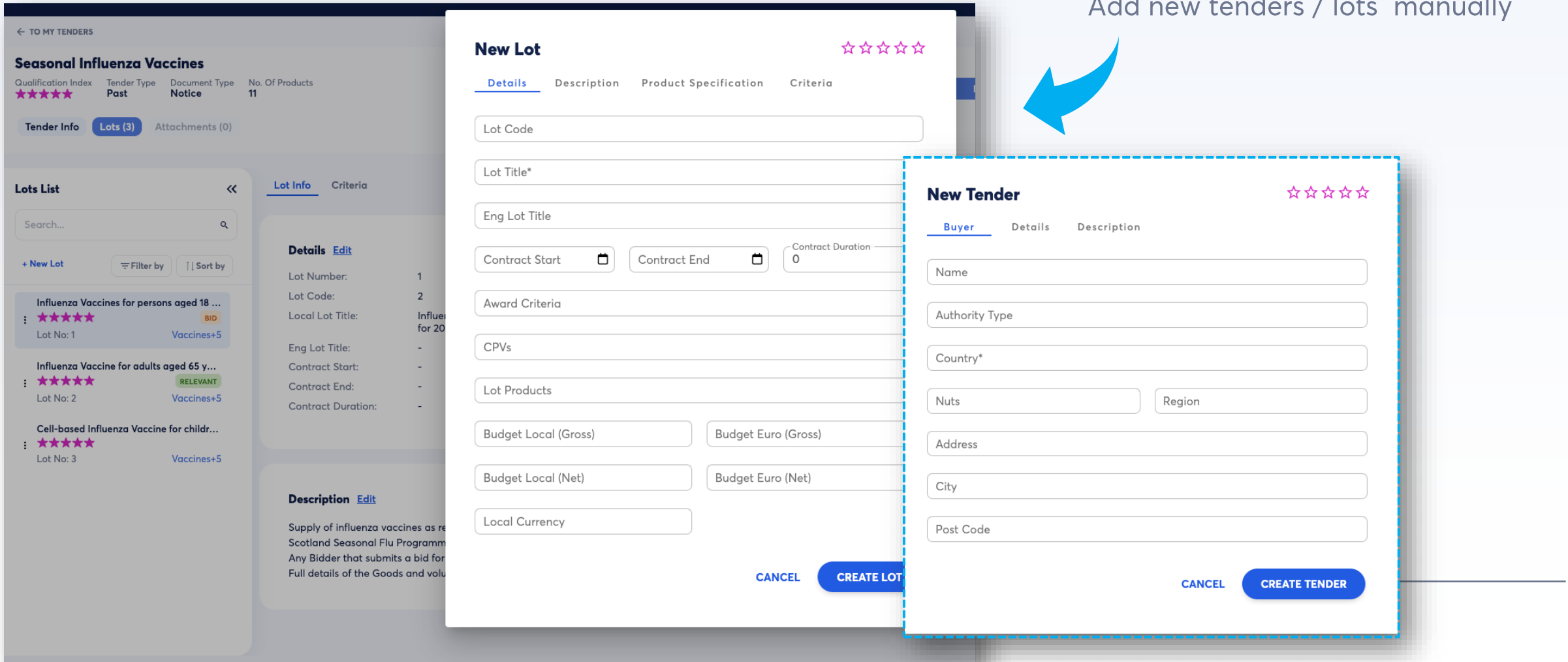
RELEVANT | BID

Bid / No-bid / Relevant functionalities



2. My Tenders – Add new Tenders / Lots

Add new tenders / lots manually



The screenshot displays the 'My Tenders' interface with two modal forms overlaid. The background shows a 'Seasonal Influenza Vaccines' tender with a qualification index of five stars and three lots. The 'New Lot' form is in the foreground, and the 'New Tender' form is highlighted with a dashed blue border and a blue arrow pointing to it from the text 'Add new tenders / lots manually'.

New Lot

☆☆☆☆☆

Details Description Product Specification Criteria

Lot Code

Lot Title*

Eng Lot Title

Contract Start Contract End Contract Duration 0

Award Criteria

CPVs

Lot Products

Budget Local (Gross) Budget Euro (Gross)

Budget Local (Net) Budget Euro (Net)

Local Currency

CANCEL CREATE LOT

New Tender

☆☆☆☆☆

Buyer Details Description

Name

Authority Type

Country*

Nuts Region

Address

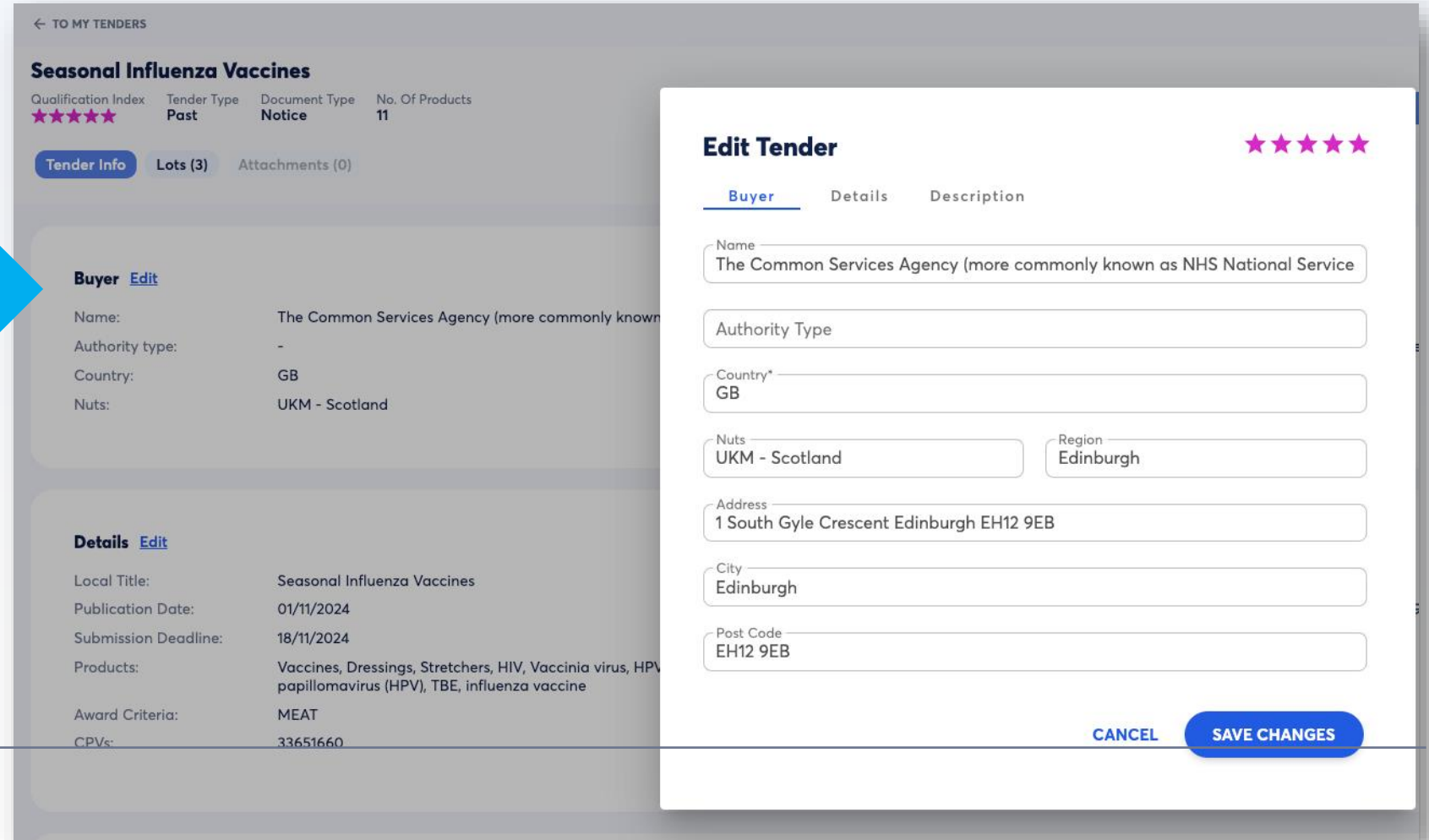
City

Post Code

CANCEL CREATE TENDER

2. My Tenders – Edit Tenders / Lots

Edit tenders / lots manually



← TO MY TENDERS

Seasonal Influenza Vaccines

Qualification Index: ★★★★★ | Tender Type: Past | Document Type: Notice | No. Of Products: 11

Tender Info | Lots (3) | Attachments (0)

Buyer [Edit](#)

Name: The Common Services Agency (more commonly known as NHS National Service)
Authority type: -
Country: GB
Nuts: UKM - Scotland

Details [Edit](#)

Local Title: Seasonal Influenza Vaccines
Publication Date: 01/11/2024
Submission Deadline: 18/11/2024
Products: Vaccines, Dressings, Stretchers, HIV, Vaccinia virus, HPV papillomavirus (HPV), TBE, influenza vaccine
Award Criteria: MEAT
CPVs: 33651660

Edit Tender

★★★★★

Buyer | Details | Description

Name: The Common Services Agency (more commonly known as NHS National Service)

Authority Type:

Country*: GB

Nuts: UKM - Scotland | Region: Edinburgh

Address: 1 South Gyle Crescent Edinburgh EH12 9EB

City: Edinburgh

Post Code: EH12 9EB

[CANCEL](#) [SAVE CHANGES](#)

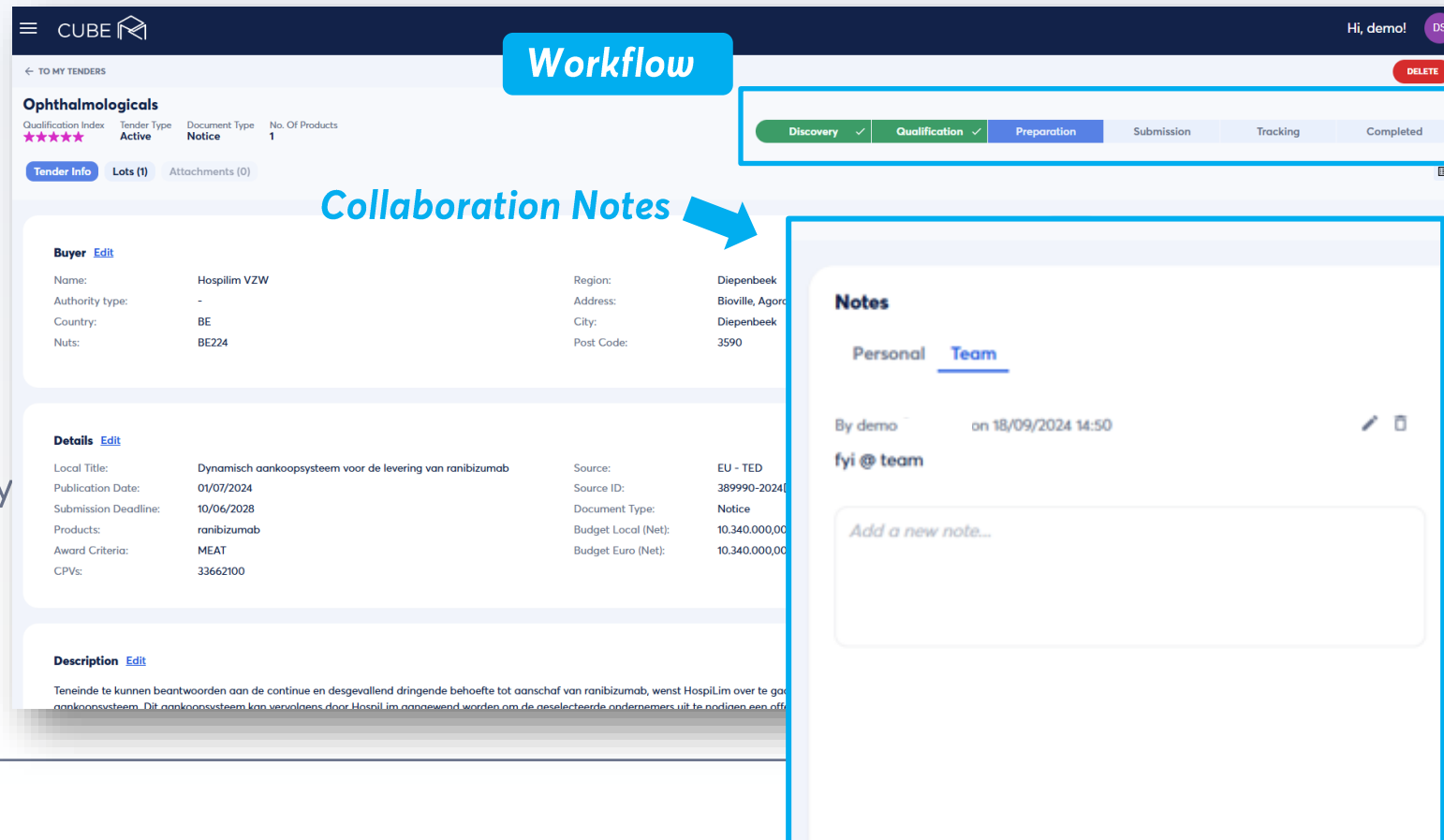
2. Tender Management Module: My Tenders

Facilitate communication by writing personal notes or messages to the teams.

Collaborate Effectively

A built-in workflow allows several teams to work on a tender in parallel. Ability to work in collaboration with other users on tender data, by tracking the stage of each qualified tender from discovery to outcome tracking

- Tender Stage tracking
- Embedded workflow options from discovery and preparation to award
- Private and shared team notes



The screenshot displays the CUBE Tender Management Module interface. At the top, there is a navigation bar with the CUBE logo and a user profile 'Hi, demo!'. Below the navigation bar, the main content area shows a tender titled 'Ophthalmologicals' with a qualification index of five stars and an active status. A workflow bar at the top right indicates the current stage is 'Preparation', with other stages like 'Discovery', 'Qualification', 'Submission', 'Tracking', and 'Completed' shown as completed. A 'Collaboration Notes' section is highlighted with a blue arrow, showing a note titled 'Notes' with a 'Team' tab selected. The note is dated '18/09/2024 14:50' and is from 'fyi@team'. Below the note, there is a text input field with the placeholder 'Add a new note...'. The main content area also displays 'Buyer' and 'Details' information, including the buyer name 'Hospilim VZW', the tender title 'Dynamisch aankoopstelsysteem voor de levering van ranibizumab', and various dates and budget information.

2. My Tenders – Attachments & Email Alerts

Receive daily summaries of newly published tenders relevant to your portfolio



Notifications

Email Alerts

Daily Email Alert for Tender Notices

Qualify Details ✦ ✕

*** Price Record * * Electronic Bidding * Price Record Recorded In Minutes For A Peri...** [🔗](#)


★★★★★ Customer: Prefeitura Municipal de São Luis Deadline: 20/02/2025
 Budget Local (Net): No. Of Products: 3

| Info | Lots (41) | Attachments (6) |
|--|-----------|------------------------|
| Name | | Products |
| ANEXO I- TERMO DE REFERENCIA.pdf | | albumin,contact lenses |
| ANEXO II- MODELO DE PROPOSTA DE PREÃ O.pdf | | |
| ANEXO III - MINUTA DE ATA DE REGISTRO DE PREÃ O... | | |
| ANEXO IV- MINUTA DO CONTRATO.pdf | | contact lenses |
| SEI_0811804_Edital_90.015_2025__CPL_PMSLZ (2).pdf | | |
| Relacaoltens98092105900152025000.pdf | | albumin,fibrinogen |


DOWNLOAD ALL FILES

Download attachments with zip functionality



CUBE 

Your customized tender update, curated by Cube RM to bring you relevant opportunities and submission deadline alerts.

 **New Tenders**

Total Tenders

7

Products found in Tenders

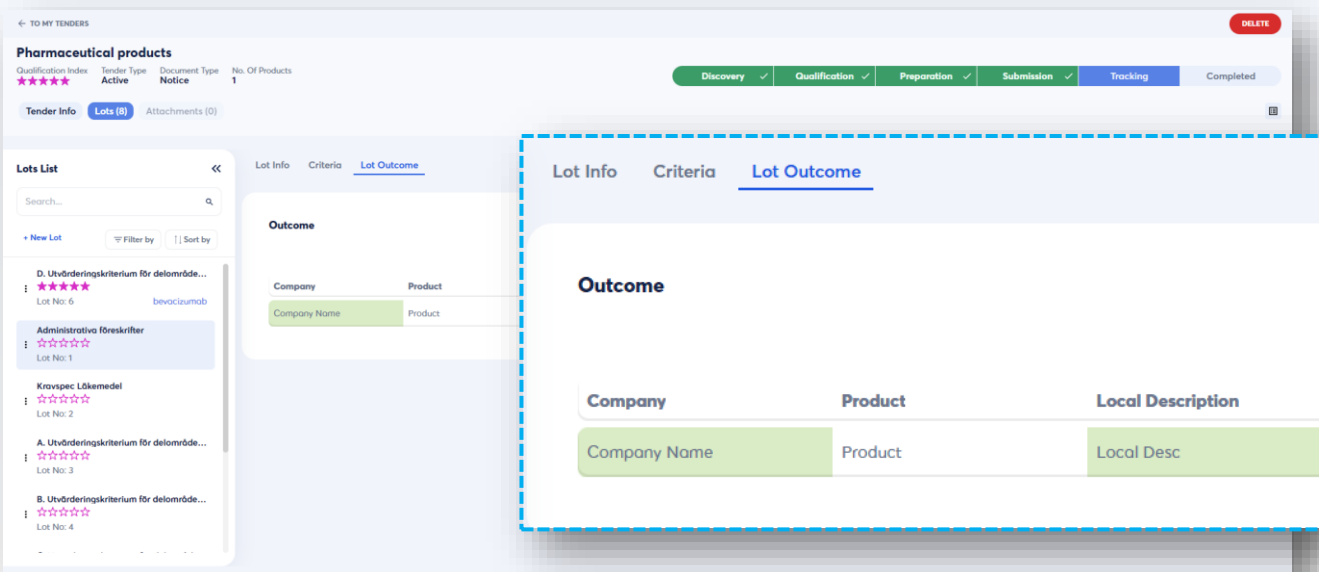
- etanercept (1)
- ustekinumab (3)
- eculizumab (2)
- adalimumab (2)
- trastuzumab (1)
- bevacizumab (1)
- infiximab (1)

| Title | Product(s) | Country | Customer | Publication Date | |
|--|-------------------------|---------|---|------------------|-------------------|
| Pharmaceutical products | etanercept | DE | AOK PLUS - Die Gesundheitskasse für Sachsen und Thüringen | 2025-01-20 | 🔍 |
| Various medicinal products | ustekinumab, eculizumab | ES | Dirección General de Recursos Económicos del Servicio Canario de la ... | 2025-01-20 | 🔍 |
| Pharmaceutical products | adalimumab | DE | AOK PLUS - Die Gesundheitskasse für Sachsen und Thüringen | 2025-01-20 | 🔍 |
| 23/S/24/SU/DG/A/AM12 - To establish the conditions for the ... | ustekinumab, eculizumab | ES | Dirección General de Recursos Económicos del Servicio Canario de la ... | 2025-01-20 | 🔍 |
| ... | ... | EE | Aktsiaselts Ida-Tallinna | 2025-01-20 | 🔍 |

2. Tender Management Module: Outcome Tracking

Reveal broader patterns and gain a stronger understanding of the factors influencing your success.

- Winner Identification: Records the winning bidder for each tender.
- Quantity and Price Tracking: Captures bidding /winning quantities and prices for comparison and analysis.
- Award Details: Tracks award date, value, product, and the name of the awarding authority.
- Fields for comments, status (won, lost, partially won), and other relevant details, on a per-lot basis, allowing for analysis and comparison of different components within a single tender.



2. Tender Management: example of Outcome Tracking

← TO MY TENDERS DELETE

23/S/24/SU/DG/A/AM12 - To establish the conditions for the supply of medicines for human-biological/biosimilar use, in order to cover the care needs of the centres dependent on th...

Qualification Index ★★★★★ Tender Type **Active** Document Type **Notice** No. Of Products **2**

Discovery ✓
Qualification ✓
Preparation ✓
Submission ✓
Tracking
Completed

Tender Info **Lots (7)** Attachments (7)

Lots List

Search...

+ New Lot Filter by Sort by

- 1. ECULIZUMAB 300 MG vial perfusión ...
★★★★★
Lot No: 1 eculizumab
- 5. USTEKINUMAB 130 MG vial perfusió...
★★★★★
Lot No: 5 ustekinumab
- 6. USTEKINUMAB 45 MG jga prec/plum...
★★★★★

Lot Info Criteria **Lot Outcome**

Outcome

| Awarded Value | Awardee | Percentage | Distributor | Outcome | Outcome Reason |
|---------------|---------|------------|-------------|---------|----------------|
| 14500000 | Cube RM | 100% | | Won | Price |
| | | 0% | | Lost | |

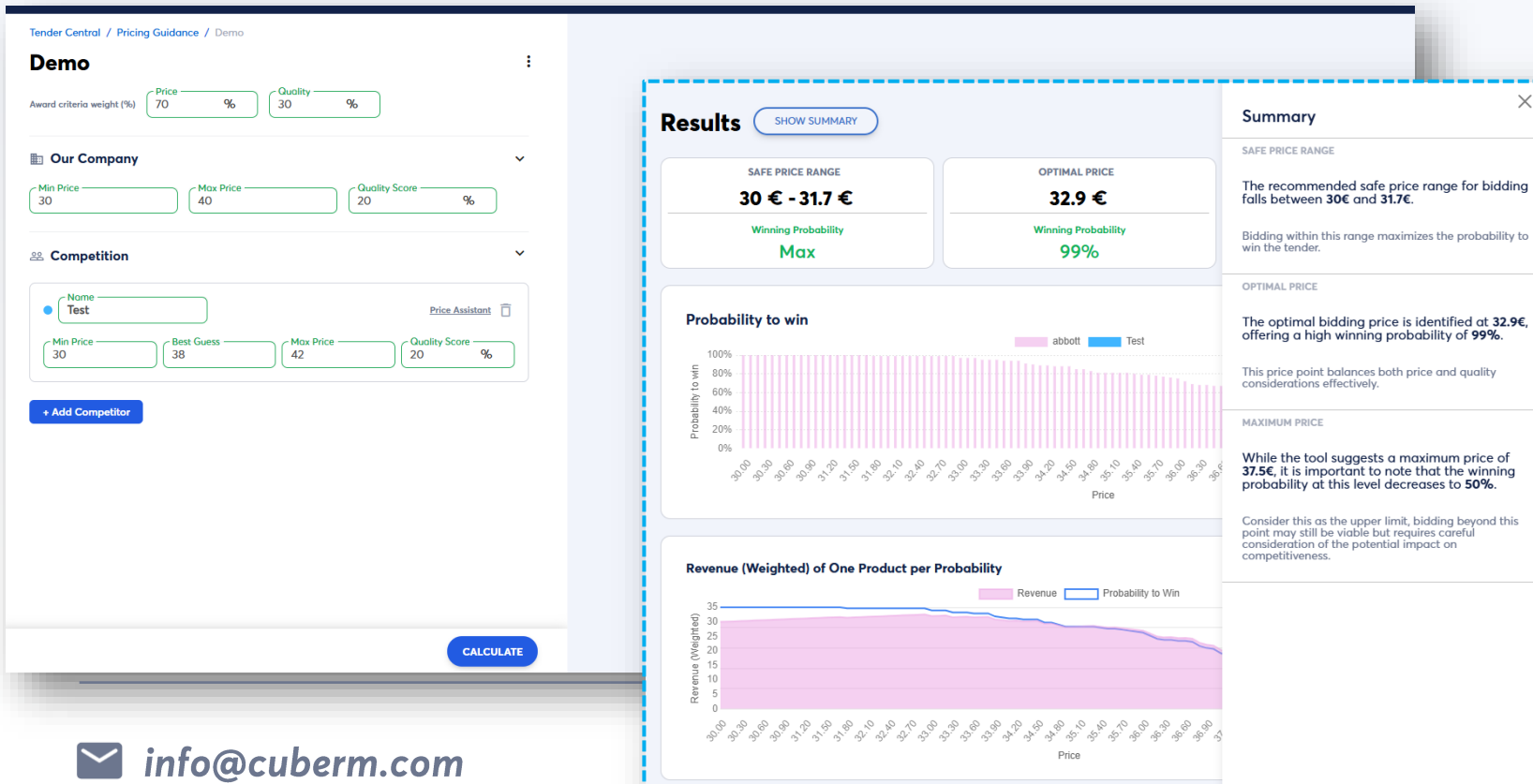
| Product | Bidding Quantity | Bidding Price | Winning Quantity | Winning Price | Award Date |
|-----------|------------------|---------------|------------------|---------------|------------|
| Product 1 | 1000 | 150000 | 1000 | 145000 | 07/01/2025 |
| Product 2 | 1000 | | 0 | | 07/01/2025 |

3. Pricing Guidance Module

Find the optimal tender price, with checklists & relevant information at every step of the way.

Optimize pricing, profitability and probability to win.

- Cube RM's predictive pricing algorithm processes all factors to simulate thousands of pricing scenarios within seconds and predict probabilities to win at critical price-points.
- Input of some basic information about the tender / lot and price vs. quality ratio for your company and for competition.
- Understand how a different price impacts the probability to win as well as the expected revenue.
- Compare different pricing strategies by creating, saving and re-loading custom pricing scenarios



The screenshot displays the 'Pricing Guidance' interface. On the left, the 'Demo' section includes input fields for 'Award criteria weight (%)' (Price: 70%, Quality: 30%), 'Our Company' (Min Price: 30, Max Price: 40, Quality Score: 20%), and 'Competition' (Name: Test, Min Price: 30, Best Guess: 38, Max Price: 42, Quality Score: 20%). A 'CALCULATE' button is at the bottom.

The 'Results' section (highlighted with a blue dashed border) shows:

- SAFE PRICE RANGE:** 30 € - 31.7 €
- OPTIMAL PRICE:** 32.9 €
- Winning Probability:** Max (99%)

The 'Probability to win' chart shows a bar chart of probability (0% to 100%) across a price range from 30.00 to 38.50. The probability is high (near 100%) for prices up to approximately 32.90 and then gradually decreases.

The 'Revenue (Weighted) of One Product per Probability' chart shows a line graph of 'Revenue (Weighted)' (0 to 35) and 'Probability to Win' (0% to 100%) across the same price range. The revenue peaks at the optimal price of 32.90.

The 'Summary' panel on the right provides detailed text:

- SAFE PRICE RANGE:** The recommended safe price range for bidding falls between 30€ and 31.7€.
- OPTIMAL PRICE:** The optimal bidding price is identified at 32.9€, offering a high winning probability of 99%.
- MAXIMUM PRICE:** While the tool suggests a maximum price of 37.5€, it is important to note that the winning probability at this level decreases to 50%.

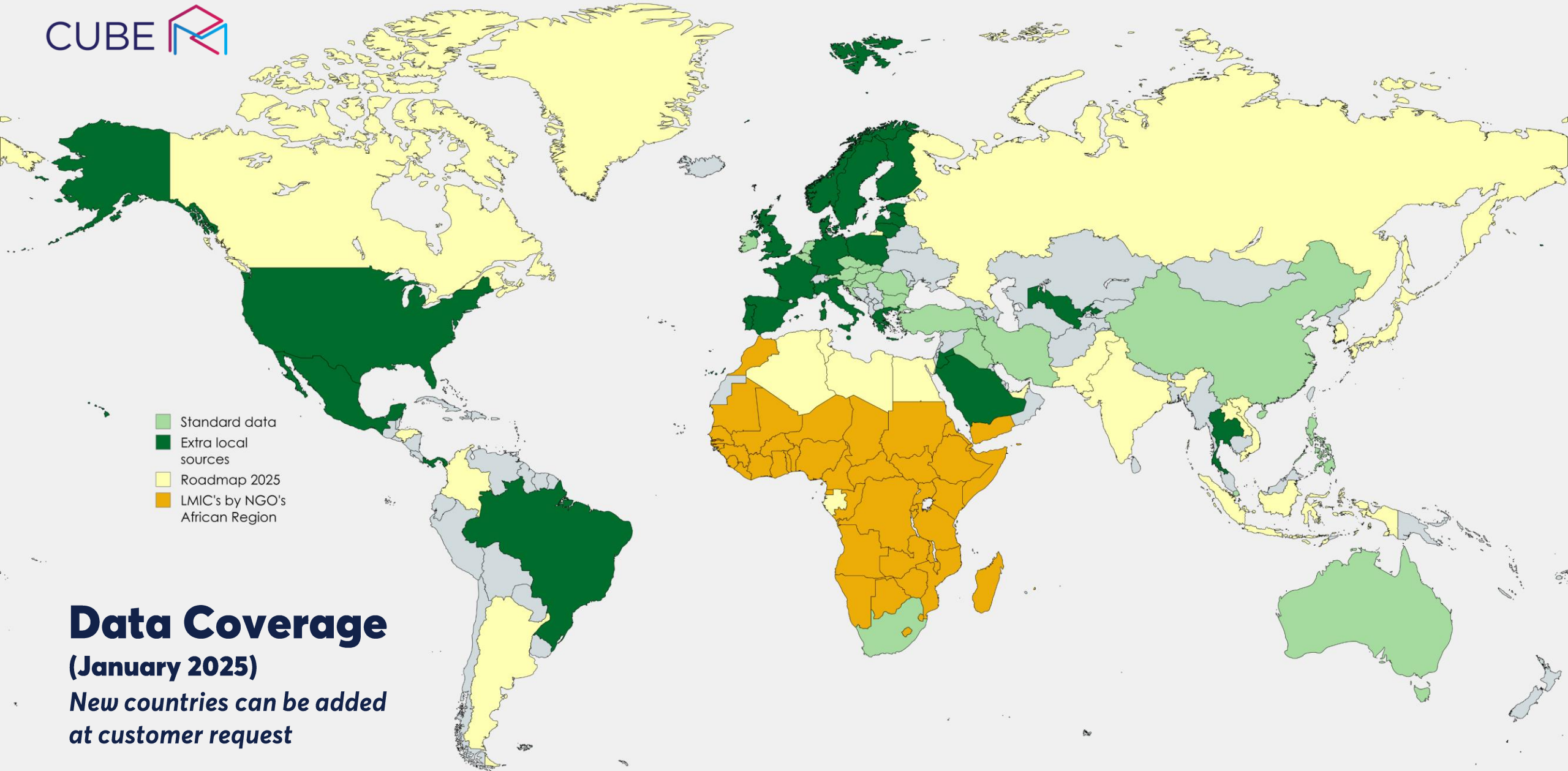
-  Standard data
-  Extra local sources
-  Roadmap 2025
-  LMIC's by NGO's African Region

Data Coverage

(January 2025)

*New countries can be added
at customer request*

 info@cuberm.com



Contact us

*to create an effective solution tailored
for your organization!*

