



CyberTwice 

CyberGate

(SIP) Video
integration to
Microsoft
Teams

About CyberTwice



Microsoft
Partner



Capture

Capture your audio
and video in
Microsoft Teams



Control

Integrate your audio
and video in MS
Teams



Communicate

Improve your
business processes by
analyzing & using the
data



Comply

Secure your processes
to attest

CyberTwice, is a Dutch ISV (Independent Software Vendor) developing and delivering Azure-based applications, which make surveillance & communications streams (audio and video) available and usable in Microsoft Teams. Allowing organizations around the globe to **Capture**, **Control**, and use (**Communicate**) these streams to optimize their business processes whilst ensuring compliance (**Comply**).

Save & Simple

Our Background



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- 2004 – 2011: CyberTech, global supplier of high-end voice recording systems for:
 - Financial Services organisations (#2 worldwide, 50% of Top-100 Global Financials use (using CyberTech Recording))
 - Public Safety sector, Blue Light, Oil & Gas, Air Traffic Control, TETRA Mission Critical Comms
 - Deployments in 50 countries. Competition: Nice, Verint
- (2011) CyberTech acquired by NICE
- (2014+) **CyberTwice established**, developed & deployed Cloud Based Mobile Voice Recording for EU MiFID II Compliance @ KPN NL:
 - SaaS for Tier 1 Financials in NL with EU MiFID II record keeping obligation
 - Integration with Core Mobile Network (IMS)
 - Carrier Grade, Geo-Redundant, Multi-Tenant, long term cloud storage, call retention management, playback system, per call strong encryption (FIPS L2 netHSM)
 - Extensions: Mobile Presence and Fixed Mobile CLI (native dialler)

Our Background



Microsoft
Partner

- (2019) start developing **ATTEST and ATTEST Replay**
 - SaaS application for Compliance Recording and Enterprise Surveillance
 - Starting point: (Compliance) Collaboration recording for Microsoft Teams conversations (audio, video, shared screen content)
- (2021) launched **CyberGate**
 - SaaS application for Access Control (available as transactable offer on Azure Marketplace and Microsoft Appsource)
 - Connect SIP Video (Intercom, camera, bodycam) for Access Control and security to Microsoft Teams - **with 2-way audio and live video** - to the Teams user.
 - Centralized compliant recording of voice, video, meetings, shared content etc.
- (2023) Top Tier Microsoft ISV partner, frontrunner in selling and delivering transactable SaaS through Microsoft's Digital Marketplaces globally.








Challenge

- Is your organization migrating from a SIP based phone system / PBX to Microsoft Teams and you need to connect your existing SIP video door intercom or IP Paging system to Teams?
- Already using Microsoft Teams and would like to integrate a video door intercom, IP Paging or IP Camera's ?
- Using an SIP video door intercom, IP Paging system or IP Camera's with a proprietary application to manage, but a desire to use a fully integrated service with Microsoft Teams ?



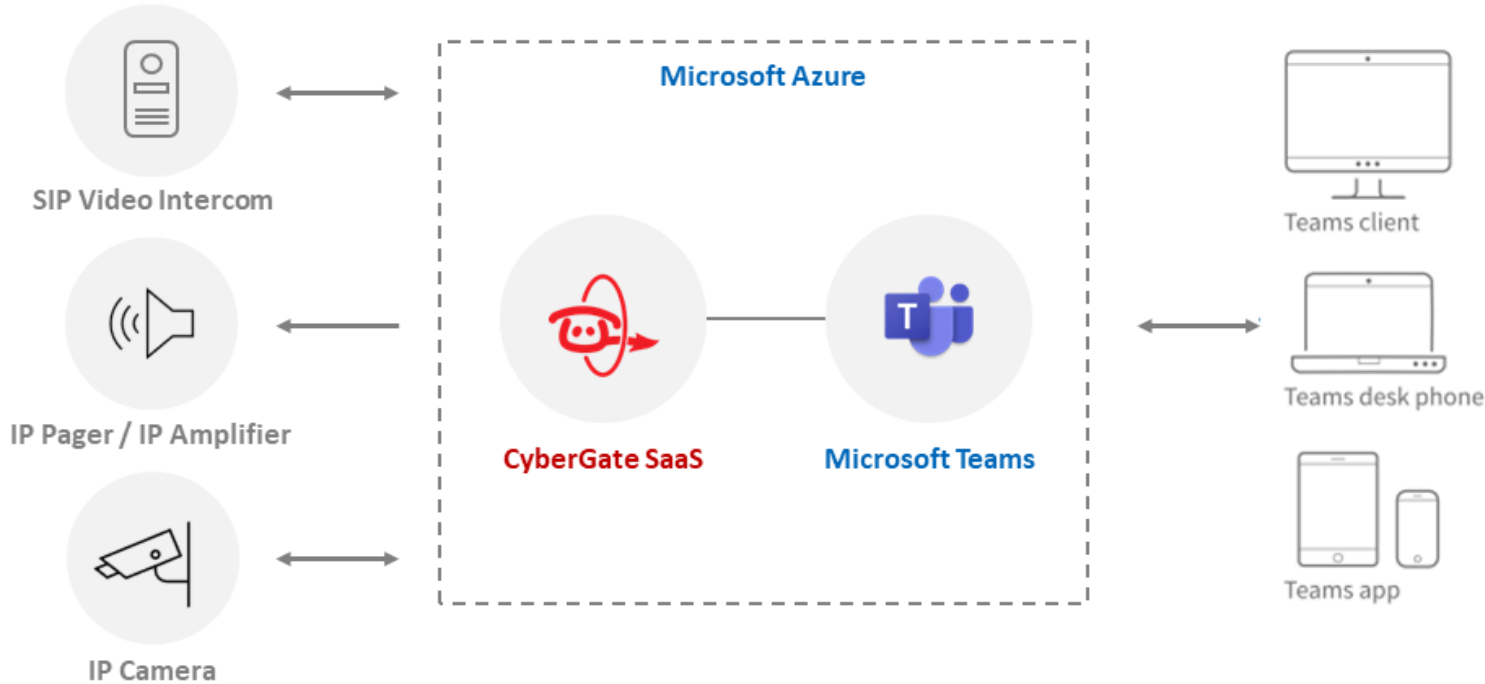
What is CyberGate ?

-  A subscription-based Software-as-a-Service (SaaS) application hosted in Microsoft Azure (West-Europe)
-  A simple solution to connect (SIP) Video Intercom, IP-Paging and / or IP-camera's to Microsoft Teams.
-  Teams' users can:
 - answer incoming calls – with 2-way audio and live video – on their:
 - ✓ Desktop client
 - ✓ Desk phone
 - ✓ Smartphone App
 - open the door for visitors
-  Centralized recording of video intercom calls and CCTV camera's
-  Find more: <https://www.cybertwice.com/cybergate>



What is CyberGate ?

Microsoft
Partner



What does CyberGate do?

1



**Somebody at
your door?**

What does CyberGate do?

1



**Somebody at
your door?**

2



**Accept the call
in Teams**



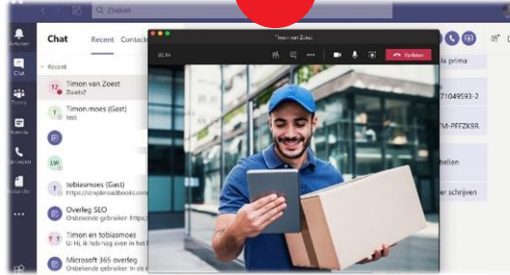
What does CyberGate do?

1



**Somebody at
your door?**

2



**Accept the call
in Teams**



3



**Open the door
in Teams**

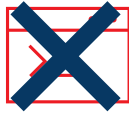


Why CyberGate?



No Hardware

No need for a Session
Border
Controller (SBC) or extra
licenses on your existing
SBC or teams



No Software

No need to download or
install
software or setup a
hosting
environment



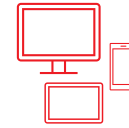
Highly Secure

Hosted in Azure and
centralized
access management
through
MS Teams



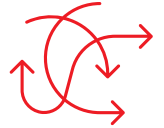
Live video

The only solution that
offers
Two-way audio
&
live video support



All devices

Use it with your Teams
desktop
client, compatible desk
phone or
smartphone app



Flexible routing

Make sure your visitors
are addressed by setting
the proper call-routing

Why CyberGate?



Teams Adoption

- Migrating from a traditional SIP based phone system to Microsoft Teams
- Connect your (existing) SIP video intercom, IP-camera, IP-Paging to Teams

> CyberGate is a Teams **Enabler** <

Ease-of-Use

- Integrated Access Control
- Video (**two-way**)
- Mobile Usage (app)
- Centralized recording



Partnerships and certified IP Devices

- We support over 150 CyberGate-certified IP devices
- IP-intercom, IP-Paging, IP-Camera
- <https://www.cybertwice.com/compatibility-list>

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