

Azure AI Rapid

From first idea to working value – fast
Customer Information



Common Pain Points

- **AI Vision vs. Reality Gap:** Plenty of ideas, but no clear plan to turn them into production-ready solutions.
- **Slow Time-to-Value:** Pilots drag on for months while competitors move faster and stakeholders lose patience.
- **Governance & Compliance Concerns:** Uncertain how to meet security, privacy, and Responsible-AI requirements without stalling innovation.
- **Spiralling Cloud Costs:** Ad-hoc experimentation leads to budget overruns and “bill shock.”
- **Skills & Capacity Shortage:** Limited internal expertise in modern AI engineering, data preparation, and MLOps to drive projects forward.

People Get it Wrong When They...

- **Start with Technology, Not a Business Problem:** buying licenses and spinning up models without a clear, measurable use-case.
- **Skip the Foundation:** running PoCs in a sandbox and later discovering security, identity and networking gaps that block production.
- **Ignore Data Readiness:** training models on incomplete or poor-quality data, then blaming “AI” when results disappoint.
- **Treat Governance as an Afterthought:** bolting on Responsible-AI, privacy and cost controls only when auditors come calling.
- **Assume One Pilot Equals Scale:** celebrating a demo, yet lacking the roadmap, skills and MLOps pipeline to roll out enterprise-wide.

The Azure AI Rapid

- **Four-step accelerator:** Strategy → Roadmap → Secure Landing Zone → KPI-proven PoC.
- **Fast-track timeline:** from first workshop to working prototype in as little as 6 weeks.
- **Secure-by-design:** enterprise-grade identity, policy, logging and Responsible-AI controls baked in.
- **Modular & tiered:** engage one component or the full pathway and expand scope as your needs grow.
- **ROI-ready outputs:** cost model, roadmap, and PoC evidence packaged for budget approval and Microsoft funding programs.

Who Benefits from the Azure AI Rapid?

- Organisations eager to turn AI ideas into business value—but unsure where to start
- Leaders facing “show-me-results” deadlines who need a production-grade PoC in weeks, not months
- Security- and compliance-bound sectors (finance, health, public) that require governed AI foundations from day one
- Azure adopters—new or existing—seeking a scalable landing zone and clear roadmap before enterprise-wide rollout

Key Benefits of Azure AI Rapid

- Accelerated Time-to-Value – move from concept to KPI-proven PoC in as little as six weeks, satisfying executive and board expectations.
- Secure, Governed Foundation – landing zone with identity, policy, logging, and Responsible-AI controls baked in, eliminating security retro-fit later.
- Clear Roadmap & ROI Insight – actionable 6-month plan, cost/benefit model, and prioritised backlog to justify funding and guide execution.
- Evidence-Backed Decision-Making – live PoC tied to your business metrics provides hard proof before larger investment.
- Scalable & Modular Pathway – start with the component you need today and expand seamlessly as requirements grow.

Why Our Azure AI Rapid? (Unique differentiators)

- **CAF-Aligned, Microsoft-Endorsed:** Built directly on the Cloud Adoption Framework and mapped to Azure AI Innovate / PoV funding criteria.
- **Proven IP & Templates:** Re-use of hardened IaC, governance packs, and Responsible-AI checklists that have accelerated dozens of customer deployments.
- **Fixed-Price, Low-Touch Delivery:** Clear scope, predictable spend, and minimal strain on your team's bandwidth.
- **Deep Azure & AI Expertise:** Dedicated solution architects and data scientists who specialise in Microsoft Fabric, Azure OpenAI, and MLOps.
- **Seamless Path to Scale:** Outputs drop straight into our Production Build, MLOps, and Managed AI services—no re-work required.

Azure Rapid AI - Service Scope at a Glance

- AI Strategy Accelerator
 - ½-day discovery + 1-day vision workshop
 - Top-3 AI use-cases, value scores, Responsible-AI checklist
 - 5-page executive strategy brief
- Adoption Roadmap & Value Plan
 - Prioritised backlog & six-month roadmap infographic
 - Cost / ROI model and 90-day action plan
 - Skills-and-change playbook for successful rollout
- Azure AI Landing-Zone Deployment
 - Hardened, single-subscription landing zone deployed via IaC
 - Identity, RBAC, policy, logging, and FinOps tagging baked in
 - Config workbook, run-sheet, and 2-hr knowledge-transfer session
- AI Proof-of-Concept Sprint
 - Sandbox project using Azure OpenAI / Cognitive Services
 - Prototype notebook or lightweight app tied to agreed KPIs
 - Dashboard, results pack, and next-step recommendations

Why Data#3?



- **Microsoft's #1 Australian Partner** – Recognized Microsoft Azure Expert MSP
- **Australian Azure Centre of Excellence** – Dedicated to delivering best-in-class cloud services
- **Largest Azure Engineering Team in Australia** – Deep expertise in cloud transformation
- **Audited Onshore Operations** – Local security & compliance for Australian businesses
- **End-to-End Azure Solutions** – Consulting, migration, security, optimization & management

The Data#3 Azure Advantage

- Security & Compliance: Localized Azure security framework, audited & ISO-compliant
- 24/7 Support & Monitoring: Round-the-clock proactive support & incident response
- Proactive Cost & Performance Optimization: AI-driven insights to optimize cloud spend
- Tailored Solutions: Industry-specific cloud strategies (Government, Healthcare, Finance, etc.)
- Azure DevOps Excellence: Automating cloud management & scaling

Next Steps

- Initial discovery call and fit assessment for Azure AI Rapid
- Contact Details

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A low-angle photograph of a modern white building with large glass windows. The building's facade features a large, illuminated blue sign that reads "Data#3". The sky is a clear, bright blue.

Data#3