A modern approach to procuring and managing Microsoft Surface devices

Powering the modern workplace with Surface Bundles

In any industry, refreshing a fleet of devices every few years has a significant impact on IT budgets and resourcing. Device procurement, deployment, training, support, security, and upgrading contribute to a higher total cost of ownership (TCO). 63% of IT Managers say their resources are drained by device management and they would like to be able to focus on more strategic IT projects¹. Today, the Device as a Service model (DaaS) has emerged as a cost-effective alternative to traditional device management.

A complete solution for enterprise and education

Data#3 have simplified their Device as a Service offering to bring you a suite of Surface specific bundles; combining a Surface device, accessories and licensing into one predictable monthly cost.

Surface Bundles relieve your organisation from the burden of ownership, maintenance and device upkeep while ensuring employees work better with the support of powerful, modern, secure Surface devices.



Surface Laptop Go \$41.80 p/month

- Surface Laptop Go 8GB 128GB
- Surface Laptop Complete for Business Plus (3 years)
- + Add Office 365 E3 for \$23.18 p/month
- + Add Zero Touch Deployment for \$20.00 per user (one off payment)

*Special rates for education customers also available

The Data#3 Difference



Modern Devices

Best-in-class, premium Surface devices.



Collaborative Software

Microsoft 365 productivity suite to help you do more.



End-to-End Service

Microsoft's largest Australian partner is an expert in the Modern Workplace experience with Surface.



Always-on Support

24/7/365 help desk support via email, or business hours via phone.

Customise a Surface Bundle to suit your organisation



"Data*3 provided the crucial support we needed to get these projects over the line. They delivered what they said they would deliver, on time and on budget, and their professionalism shone through every step of the way."

Joel Hurst, IT Manager, City of Fremantle

Next Steps:

- Visit <u>www.data3.com.au/surface-bundles</u> to learn more about the Microsoft's Surface suite.
- Visit <u>www.data3.com.au/deploy-assist</u> and request a complimentary Modern Management Proof of Concept.
- Contact a Data#3 specialist to learn more about Data#3's DaaS offerings.

Interested in how Data#3 can help?

- **Sphone** 1300 23 28 23 **website** www.data3.com.au
- (7) facebook.com/data3limited
- twitter.com/data3limited
- in linkedin.com/company/data3
- o youtube.com/user/data3limited

¹⁻ IDC (2017). Transforming Device Lifecycle Management with Device as a Service. [Online] Available at: http://idcdocserv.com/download/HP IB DaaS 3317.pd

² Prices as of 24/04/2020 and subject to change. Please contact a Microsoft Device Specialist at Data*3 for more information.

Surface Bundles FAQ

What are Surface Bundles?

Data#3's Surface Bundles combine a Surface device, accessories and warranty into one predictable monthly cost.

What can you add to a Surface Bundle?

Surface Bundles can be customised to suit the needs of your organisation. Add licensing, services or support, and choose from a range of accessories and warranty options.

Additions include, but are not limited to:

- Microsoft 365
- Dynamics 365
- Azure Cloud Services
- Industry Specific Software
- Headsets and docking stations
- Windows Autopilot
- Microsoft Intune
- Asset tagging
- On-site support

What is the difference between Surface Bundles and Device as a Service (DaaS)?

Surface Bundles combine devices, accessories, warranty and optional licensing and support services together.

Alternatively, for customers needing end-to-end device management, Data#3's DaaS solution is a full-service offering.

What does DaaS include?

Data*3 Device as a Service (DaaS) is the procurement of a modern device (tablet, laptop, desktop, even printers) bundled with your choice of services, such as deployment and management services, analytics, security and eventual end of life recycling. Companies can choose a length of service, typically three years, and pay a consistent monthly cost per device.