Partner Name

DataMap LLC

Logo

Please provide your company logo. If available, please provide both horizontal and stacked versions of your company logo.
FORMAT: Transparent (.png)

Product Name

Consider following the format of: Partner Name_Product Name
We recommend a name that explains the solution

Dynamics 365 Coupa Integration Accelerator by DataMap

Type of Integration

Select one. If your integration includes more than one app, please differentiate by listing the Product Names. Click here to learn more about the different types of apps.

☐ **Embedded App**
Add new capabilities inside Coupa's user experience, seamlessly fitting within existing workflows. Includes all of Panel Apps, full-screen iFrame Apps, and contextual iFrame Apps.

☒ **App Connectors**
Link two systems together, sharing information and automating workflows between them. Includes inbound API integrations, callouts, and bring your own feeds.

Geography/Market coverage

Is the app available to a specific geography/market? Please select all that apply.

☐ NA
☐ EMEA
☐ APAC
☐ LATAM
☐ Japan
☒ All

Market Segmentation

What is the core market for your app/solution's functionality? Please select all that apply.

- ☒ Corporate ($0 - $250M)
- ☒ Mid-Market ($250M - $1B)
- ☒ Enterprise ($1B+)

Target Audience(s)

- **PERSONA:** CFO, CIO, CPO, and leaders in Finance/Accounting, IT and Procurement
- **INDUSTRY:** Coupa clients (or potential Coupa clients) using Microsoft Dynamics365 for their ERP
- **REVENUE:** All Revenue

Qualification Criteria

For example: minimum volume, transaction type, specific market segment (if any)

Coupa clients (or potential Coupa clients) using Microsoft Dynamics 365 for their ERP

Category

Select all that apply. If your integration includes more than one app, please differentiate by listing the Product Names next to the category.

- ☐ Approval Notifications
- ☐ Business Intelligence
- ☐ Category Intelligence
- ☐ Contingent Workforce
- ☐ Contracts
- ☒ ERP Accelerators
- ☐ ESG
- ☐ Financial Planning & Analysis
- ☐ Governance, Risk & Compliance
- ☐ Human Capital Management
- ☐ Inventory
- ☐ Invoicing
- ☐ IT Management
- ☐ Procurement
- ☐ Purchase Orders
- ☐ Sourcing
- ☐ Supplier Enablement
- ☐ Systems Integration
- ☐ Tax Engines
- ☐ Travel & Expense
- ☐ Treasury

☐ Other: _____

Which Coupa products does your solution require?

Select all that apply.

Coupa Core

- ☒ Coupa Core Platform
- ☐ Coupa Procurement
- ☐ Coupa Invoicing Management
- ☐ Coupa Expense
- ☐ Coupa Contract Lifecycle Management
- ☐ Coupa Supplier Information / Risk and Performance Management Standard
- ☐ Coupa Strategic Sourcing

Coupa Power Apps

- ☐ CCW (Coupa Contingent Workforce & Services Procurement)
- ☐ RPMA (Coupa Supplier Risk & Performance Management Advanced)
- ☐ Coupa Pay
- ☐ Coupa Treasury Management
- ☐ Coupa Supply Chain Design & Planning
- ☐ CSO (Coupa Sourcing Optimization)

Installation Time

Select the option that best describes your app/integration.

- ☐ Less than 1 day
- ☒ 1-3 months
- ☐ 3-6 months
- ☐ 6+ months

5-Word Description

5-word value proposition
This should highlight the joint value that Coupa & Partner provide to Coupa customers.
NOTE: Maximum character count is 40

Integrate Microsoft Dynamics 365 with Coupa

One-Liner or Tagline

One sentence value proposition.
This should highlight the joint value that Coupa & Partner provide to Coupa customers.
NOTE: Maximum character count is 100

Use this prebuilt accelerator to quickly integrate Dynamics 365 with Coupa.

Overview Description

Brief description about the app/integration. This should focus on the joint value that Coupa & Partner provide to Coupa customers. Think about the customer needs that the app/solution meets and why a customer should choose your solution to complement their Coupa product.
NOTE: Maximum character count is 450

DataMap provides an accelerator to quickly integrate Dynamics 365 with Coupa. Connecting Dynamics 365 Coupa Integration Accelerator into the Coupa Business Spend Management Platform gives your organization a streamlined Dynamics 365 FO integrations experience and lowers cost and time to market. It can help your organization achieve a faster deployment of Coupa solutions, realize significant time and cost reductions to your project timelines, reduce IT complexity, and obtain timely access to software updates and information transparency.

FAQs

Please provide 3-5 frequently asked questions/concerns about your app/solution

Q: Could the Dynamics 365 Coupa Accelerator be extended to Dynamics AX2012? Yes.

Q: Is anyone else offering this product? No.

Q: What is the process for managing updates?

Positioning

How should sales position your app to our customers?

DataMap is the first to offer this product.

Overview Video URL

Overview video can be a demo, an explainer, or product video. This should provide customers with an understanding of how your app/integration complements their Coupa interface.
Video should be less than 3 minutes in length.
FORMAT: Video must be provided as a YouTube or Vimeo link

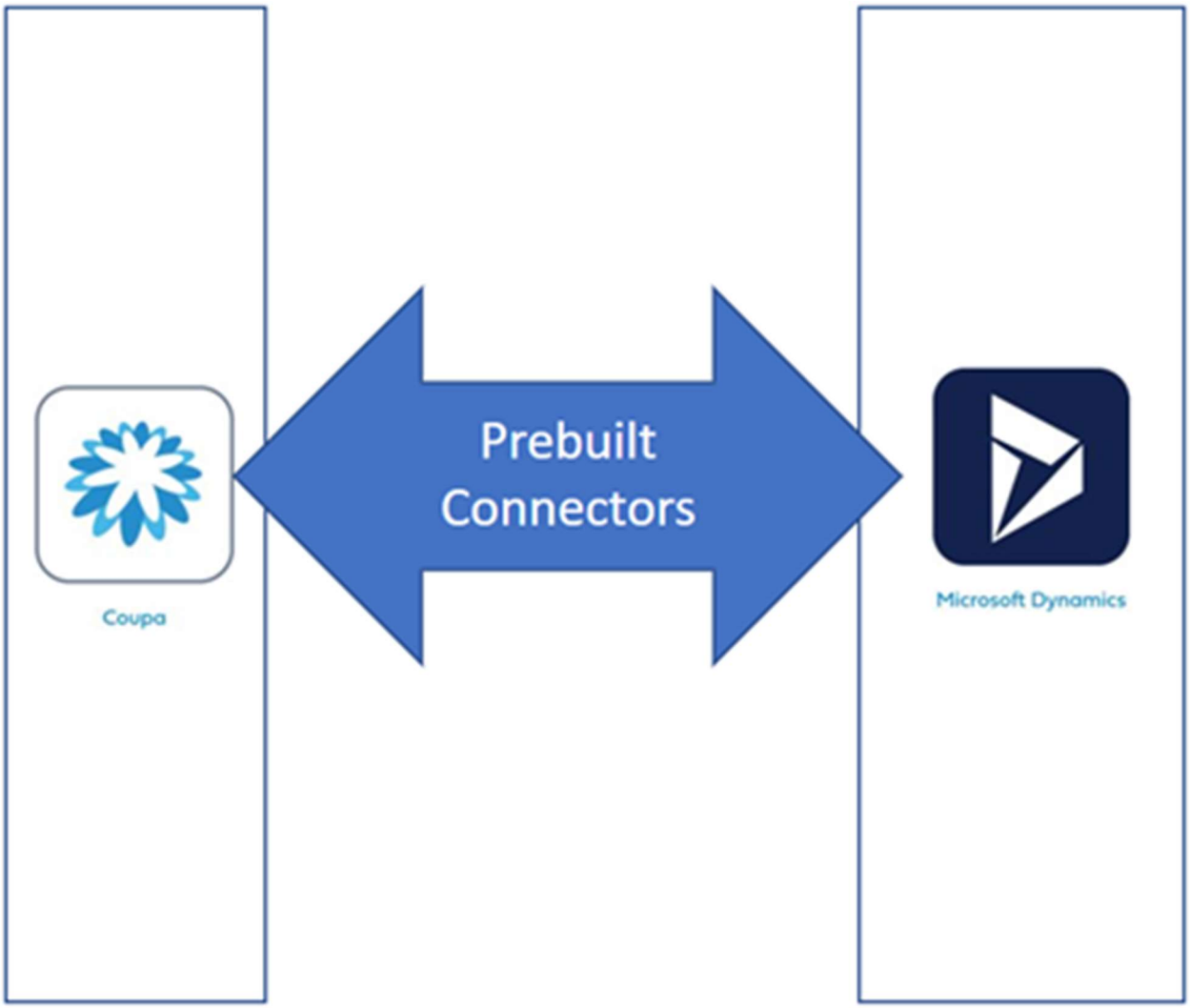
Product URL

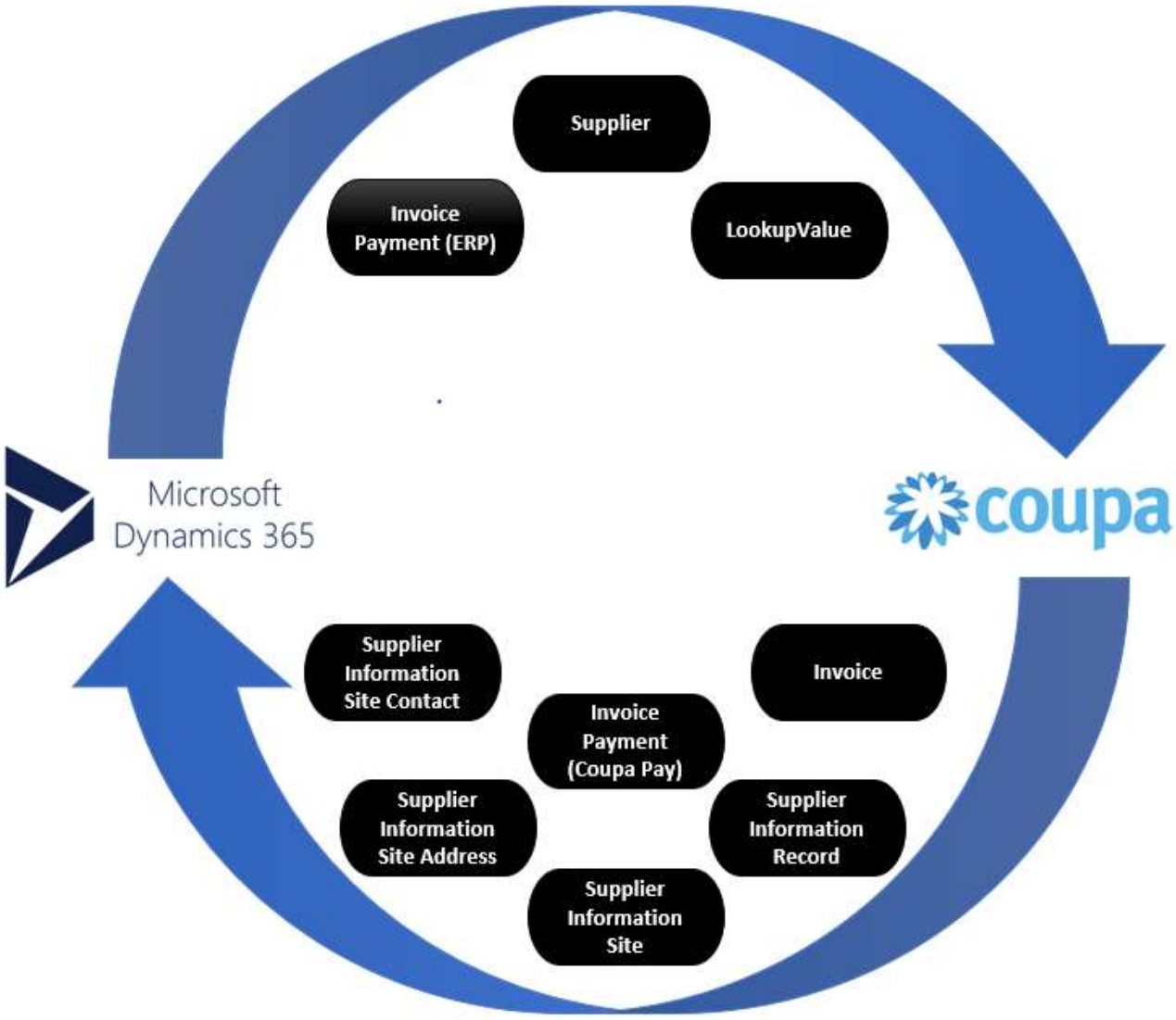
Link to your product's website or our partnership page on your domain.

https://www.datamapllc.com/dynamics365-d365-d365fo-coupa-integration

Screenshots

Provide 2-3 splash images for an overview carousel.
SPECS: Aspect ratio 16:9 or 800 pixels high x 450 wide
FORMAT: Screenshots, illustrations, data flows, etc.
Please attach to email for higher-resolution





Features

Key features explaining the joint solution with images. Provide 2 or more feature paragraphs along with an image for each paragraph. Bullet lists are acceptable.
If applicable, include images that show the app/integration within the Coupa UI

Feature Title: Streamline D365FO Integrations Experience
Feature Description: Dynamics 365 Coupa Integration Accelerator can help your organization achieve efficiencies and cost savings.

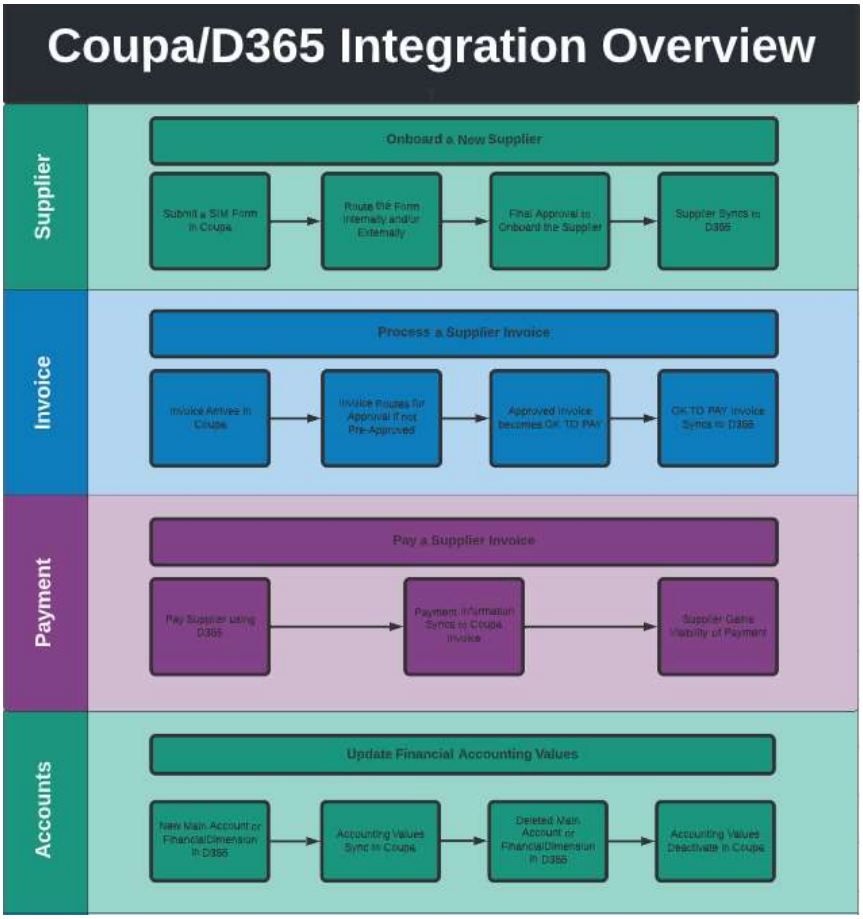
- Faster deployment of Coupa solutions.
- Significant reduction in time and cost for your project timelines.
- Reduced IT complexity as a pre-configured solution.
- Scalability and timely access to software updates.
- More timely information transparency to support strategic decision-making.

Feature Screenshot:

Feature Title: Integration Flows
Feature Description: This package includes integration flows that support the following integration use-cases:

- **Dynamics 365 to Coupa:**
  - Invoice Payment (ERP)
  - Supplier
  - Lookup
  - LookupValue
- **Coupa to Dynamics 365:**
  - Invoice
  - Invoice Payment (Coupa Pay)
  - Supplier Information Record
  - Supplier Information Site
  - Supplier Information Site Address (Remit-to Address)
  - Supplier Information Site Contact

Feature Screenshot:



Resources

Provide a customer support email address.

support@datamapllc.com

Links to PDFs of case studies, whitepapers, technical instructions, etc. We will review and use as many relevant documents that you provide.

ERP Integration Playbooks ERP Integration Adapters Integrating Coupa with Other Systems What is Microsoft Dynamics 365 and its Benefits? Microsoft Dynamics 365 Customer Insights

Trial Offering, Pricing, Coupa Product Requirements and System Integrator Services Requirements

Is a Try Before You Buy available?

No.

Please include any Pricing Information and Coupa Product Entitlement Requirements.

Pricing starts at $80,000 per year which includes regression testing for each major Coupa release three times per year.

Please include any implementation and statement of work requirements. This should include typical time and parties involved: Partner Professional Services, Coupa Professional Services, and/or System Integrator Partner Services.

Partner Professional Services are required. There is an additional one time set up charge that depends on the number of customer use cases and starts at $50,000.