

# **Azure Databricks**

from POC to Platform







# **A Trusted Partner**

Centre of Excellence in the Heart of Europe



Elite
Partner
Tier

**1st**DBX EMEA
Partner

7 mil €

DBU

Consumption

**70**Joint
Accounts

**36**DBX Sales
Badges

150+ Certified Consultants

**4**Certified
Brickbuilders

**Nr. 1**Fastest Growing EMEA Partner

Leading Databricks partner in Europe specialized in:

- 1. Industry Use-case Solutions & Value Accelerators
- 2. Data Lakehouse implementations (specialized on SAP data)
- 3. MLOps, GenAl, and Al strategy consulting

esure® **erste à AXA** Asahi L'Oréal







## **Longstanding Databricks Partnership**

The first Databricks partner in Europe, also appointed as Databricks' official Professional Services Team.



### **Certified Databricks Experts**

Team of industry and Data/Al experts owning projects end-to-end.



Deployed Databricks Lakehouses across Europe



# Think big, start small, scale out fast

### Accelerate business with Azure Databricks

#### 1. WORKSHOPS

How to deliver your usecases in Databricks

- ✓ Interactive half-day workshop with our experts
- ✓ Tailored to client's use case / needs
- ✓ Design of new solution / use case

**1x Free of charge** Then 2.500 EUR

#### 2. POC

- ✓ Workshop to identify use case for client's teams
- ✓ Create solution in Databricks
- ✓ Evaluation of PoC + business case calculation

Estimated effort 10-20 MDs

(PoC only = no automation)

#### 3. MVP

Databricks professional services

- ✓ Extend your team by our experts (Data/ML engineering, Data science, Personalization, GenAl, ...)
- ✓ On demand (5 MDs packages) or team augmentation

5 MDs package

or mixed day rate based on seniority

# 4. PRODUCTION & SCALE

- ✓ Full rollout of GenAi solution on Databricks
- ✓ Ensure Databricks best practices
- ✓ Accelerate Databricks skillset buildup

Time and Material
SaaS model
One Off Licence
optional MD rate based on
seniority



Platform



www.datasentics.com

## Why us?

- ✓ Elite certified Databricks partner with strong GenAi experience
- ✓ 200+ Databricks & Cloud certified experts focused on consulting & delivery
- ✓ DACH/FR/CEE focused offering Nearshore ideal team mix (CZSK/RO/BG)
- ✓ Reasonable rates and easy contracting (part of global system integrator Eviden)
- ✓ Co-creating the platform and NEW use cases



© BULL SAS



# YOUR KEY CONTACTS

Let's discuss how we could help your business

Every conversation, business interaction and success story begins with people.

Feel free to reach out to me for a 30-minute introductory meeting to discuss your business requirements and challenges around AI-related topics.

**Visit DataSentics** 



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