



Salesforce Migration to Microsoft Dynamics 365

5-6-weeks at USD 25,000

Cloud solutions are revolutionizing organizational operations and presenting a wide array of advantages. Thriving enterprises strategically prioritize flexibility, scalability, and collaboration in their growth plans.

With our migration services, we facilitate a smooth transition from Salesforce to Dynamics 365 while prioritizing business continuity, and we minimize downtime and ensure a hassle-free migration process. By moving to Dynamics 365, you unlock the platform's complete capabilities, empowering your business with advanced features such as automation, advanced analytics, and improved collaboration.

When you choose Definity First for your Dynamics 365 Migration, you can have confidence that you're teaming up with a dedicated group of experts fully committed to ensuring your success. Your path to achieving business excellence starts with us.

Definity First's Roadmap to Success

STEP 1 PREPARATION

We will conduct a thorough analysis of the current Salesforce system. Document existing processes, data, and integration points. Define the scope of the migration and gather requirements for Dynamics 365. This step will set the foundation for the migration project.

STEP 2 IMPLEMENTATION

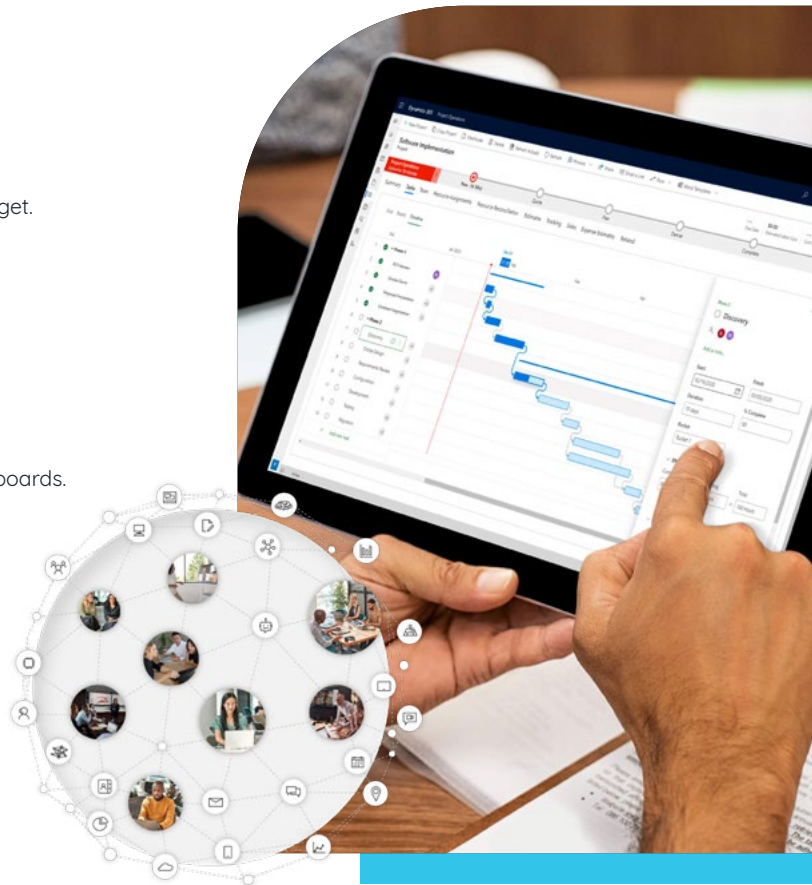
Dedicated to the actual migration.
Develop a detailed data migration plan to move data from Salesforce to Dynamics 365 while ensuring data integrity. Simultaneously, configure Dynamics 365 to align with your business processes, including customizations and integrations.

STEP 3 TESTING & TRANSITION

Conduct thorough testing, including unit testing, integration testing, and user acceptance testing. Provide user training to ensure a smooth transition to Dynamics 365. Post-implementation support plans should also be in place for ongoing maintenance.

Deliverables

- Provide a full scope of implementation, schedule, resources, and budget.
- Initial data migration from Salesforce to Dynamics of up to 5 entities: tables, such as contacts, leads, opportunities, etc.
- Setup of up to 30 users (in up to 3 different roles).
- Configure up to 2 Out of Box (OOTB) business workflows.
- Configure up to 10 OOTB business rules.
- Configure up to 5 Power BI custom reports and up to 2 custom dashboards.
- Up to 50 custom fields or form customizations.
- Functional training: 2 sessions of 1 hr. each.
- Technical training: 1 session of 1.5 hr.
- Supplemental 3rd part components and integrations options
- Data migration requirements.
- Post Go-Live Strategy.
- Power BI and Reporting.
- You will be up and running in 5-6 weeks.





Microsoft Partner



MAKING IT HAPPEN

Empowering businesses to revolutionize operations through innovation.

About Definity First

As a Microsoft partner, we are proud to be one of the fastest-growing IT consulting firms in North America and we are committed to delivering the best possible experience to our customers with the expertise of our Microsoft-certified professionals.

Our talented team fosters a culture of learning and growth, making us a recognized Great Place to Work®.



We don't just build technology. We build customers for life.

Cost-Effective Services & Faster time to market

+20 years of industry experience

+200 bilingual engineers

Results Oriented Philosophy



Awards and Recognitions

We believe that these recognitions highlight our strengths and capabilities as a company and serve as a motivation for us to continue delivering outstanding performance and value to our clients.

- 7 Gold Microsoft competencies.
- 8 Silver Microsoft competencies.
- 2023 Forbes® Technology Council
- 2022 Gartner®Market Guide for Microsoft Product Support Services, Worldwide
- 2017, 2018, 2023 Great Place to Work®
- 2015 MS Dynamics Transformational Partner of the Year.
- 2013 MS Partner of the Year Collaboration Portals LATAM & Caribbean.
- 2009 MS Innovative on the Web Awards.

Our Clients

