

transforming into an
AI Frontier organization

imagine ✨
more

solve

delaware

imagine more - our AI transformation methodology delivering reliable outcomes



Strategize

“ help us figure out where AI fits ”

- formulating AI vision
- use case discovery
- transformation roadmap



Solve

“ we have a specific problem to fix ”

- rapid prototyping
- build & integrate
- buy & integrate



Scale

“ we've started, now make it stick ”

- AI-ready IT architecture
- MLOps, LLMOps
- AI governance & security, sovereign cloud



Sustain

“ get our people productive with AI ”

- personal productivity tooling (Copilot, Claude, ...) enablement
- general AI training & fundamentals
- adoption & value monitoring
- agentic engineering enablement





solve

solve – rapid prototyping to go from problem statement to proven use-case

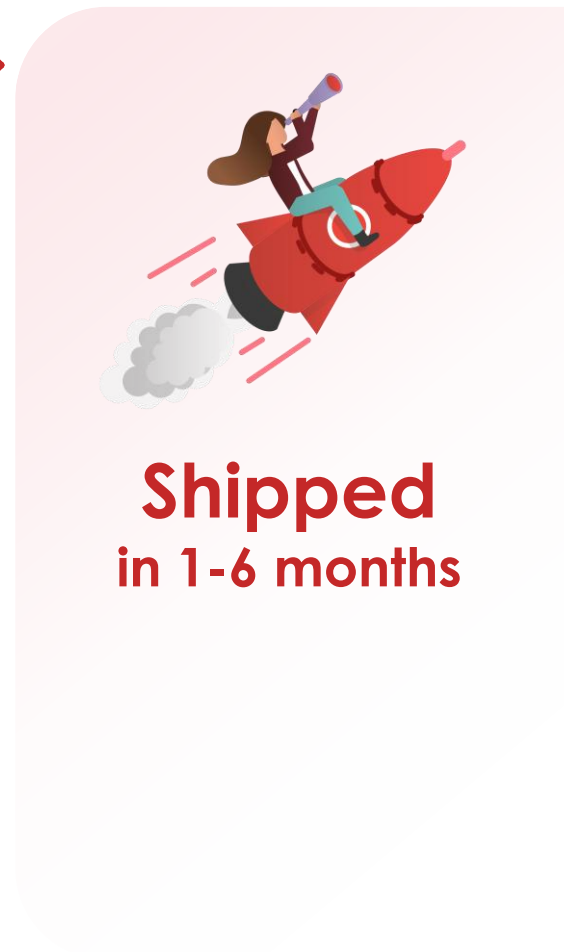
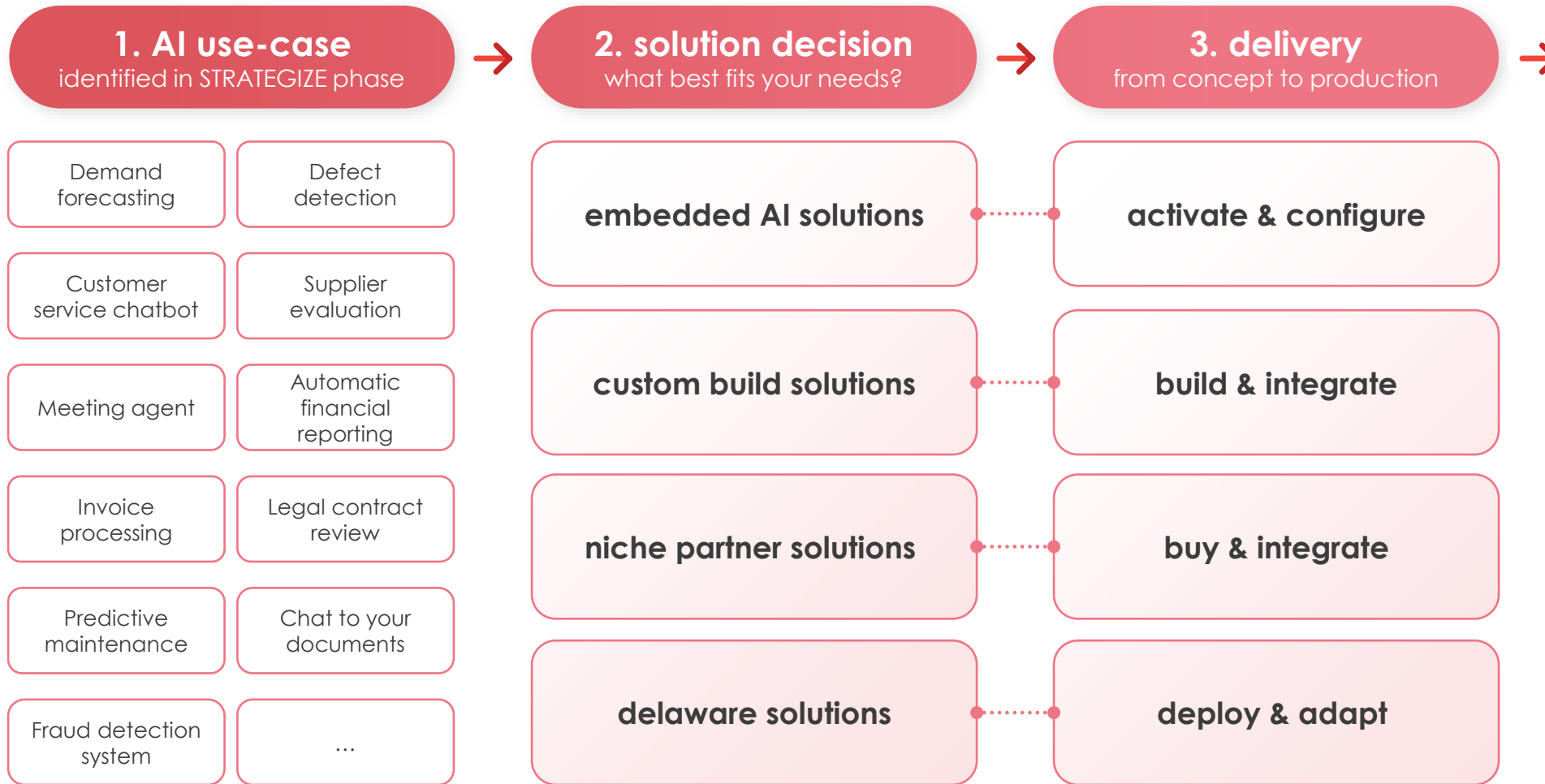
From business challenge to working prototype in 1 day.

Skip the PowerPoints. Skip the blueprint. Get something real that proves value, you can demo & validate.

	1-day sprint	In-house hackathon	Cross company hackathon
Location	Customer	Customer	delaware
Goal	Focus on solving 1 problem in detail	Solve multiple problems or single problem with multiple approaches	Start working towards solution Connect with industry colleagues
Deliverable	Business case & 1 prototype ready to demo Blueprint for full build	Multiple prototypes	1 light prototype Inspirational demo's/workshops
Advantages	Larger group of stakeholders	Learning & motivation track while solving problems	Inspirational day, learn while solving a problem







solve – from use-case to deployed solution



**Shipped
in 1-6 months**







solve – embedded reference cases

Customer	Challenge	Outcome	Embedded
	Manual, time-consuming month-end reconciliations across ledgers slowed financial close and increased reliance on manual checks	Automated account reconciliation with Copilot, accelerating month-end close by shifting finance effort from execution to review	
	Company-specific training knowledge was scattered outside Dynamics, making in-context user guidance and onboarding inefficient	Embedded company-specific training material in Copilot sidecar, enabling users to ask questions directly within the Dynamics environment	



solve – build reference cases

Customer	Challenge	Outcome
	External data siloed and unstructured, preventing actionable insights	Centralized 360 platform - analyzes data and creates structured formats that enhance decision-making
	Time-intensive subsidy evaluations lacking consistent, objective assessment criteria	AI-powered agent automatically validates criteria and generates concise advice, leading to significant time-savings and ensures transparent evaluations
	Time-intensive prospecting across mining, cement, and recycling industries	AI-powered prospecting tool converts more prospects to clients
	Administrative burden and disorganized customer data resulting in lost opportunities	Intelligent sales agent provides tailored call prep, in-call coaching and seamless CRM sync, which maximizes selling time



thank you for your time



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