With CAS you unlock the power and value of generative AI with **Copilots**.

"You can think of Copilot as the UI for AI."

— Satya Nadella, 16.9.2024

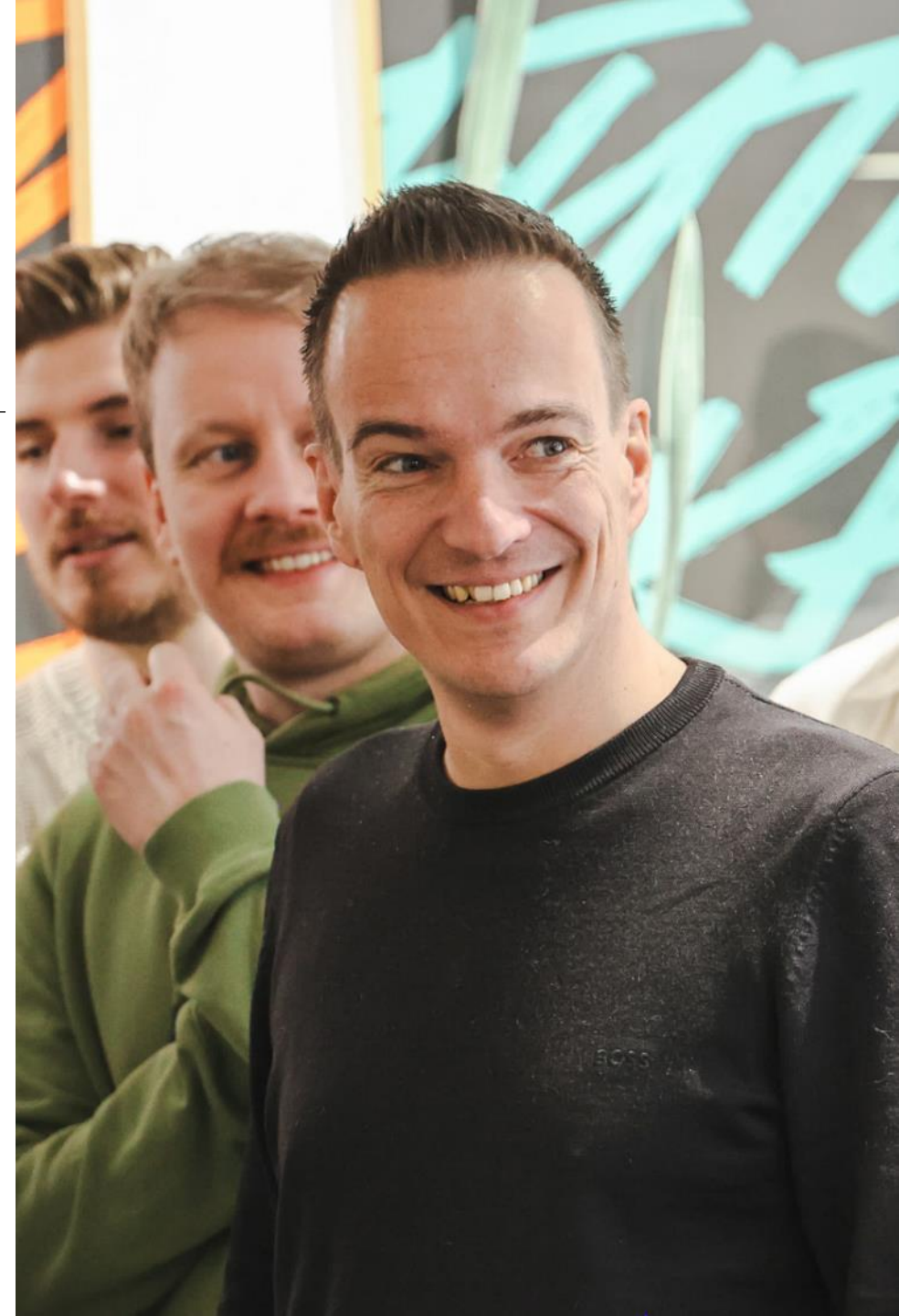# Based on your maturity level we guide you to find real business value

CAS is continuous full support **Copilot adoption and development** service for organizations who want to offer the best employee experience with support of generative AI tools by Microsoft.

Our value based success scenarios, functional Copilots and Copilot agents **provide AI era automation that you can measure on your P & L**.
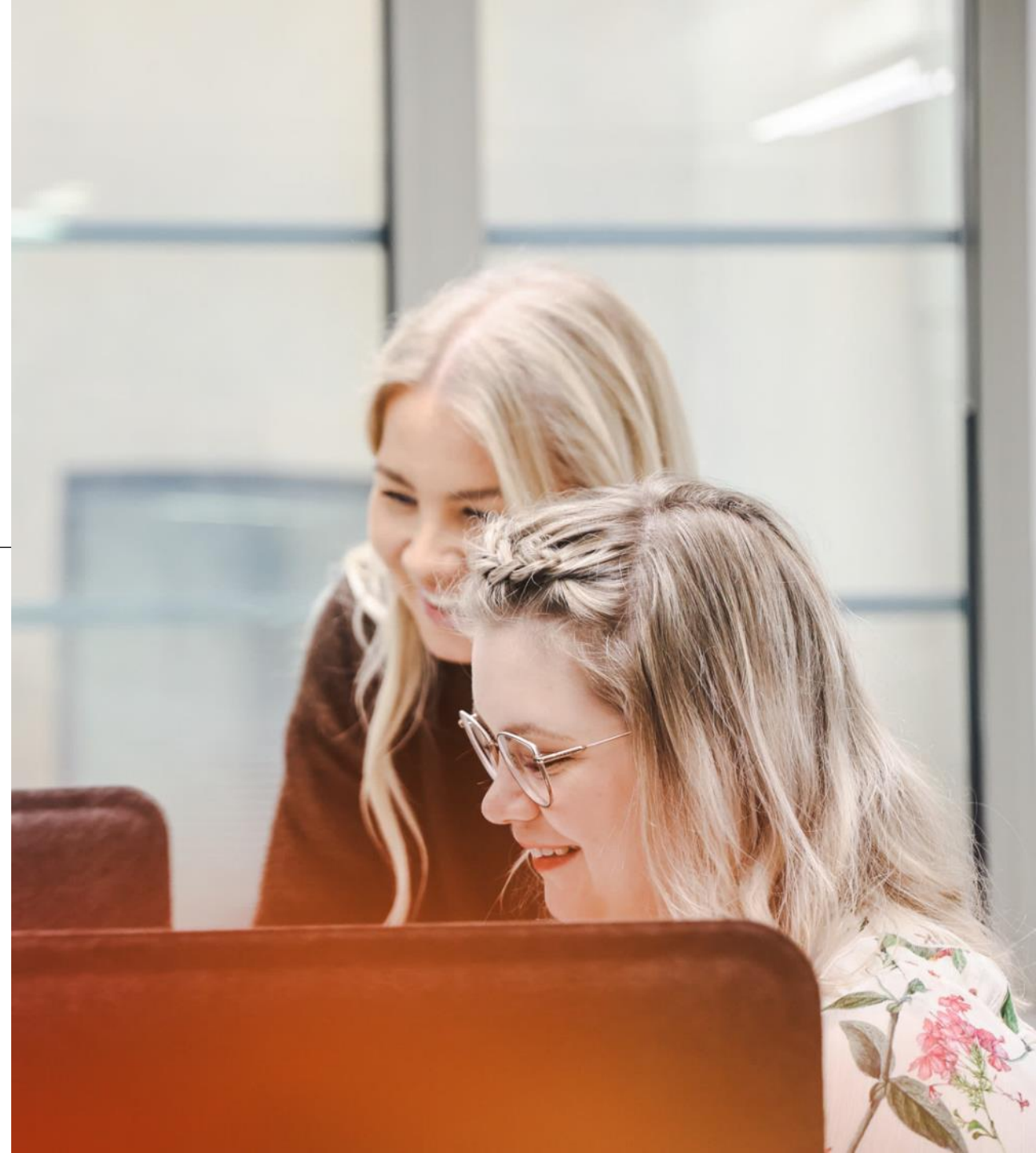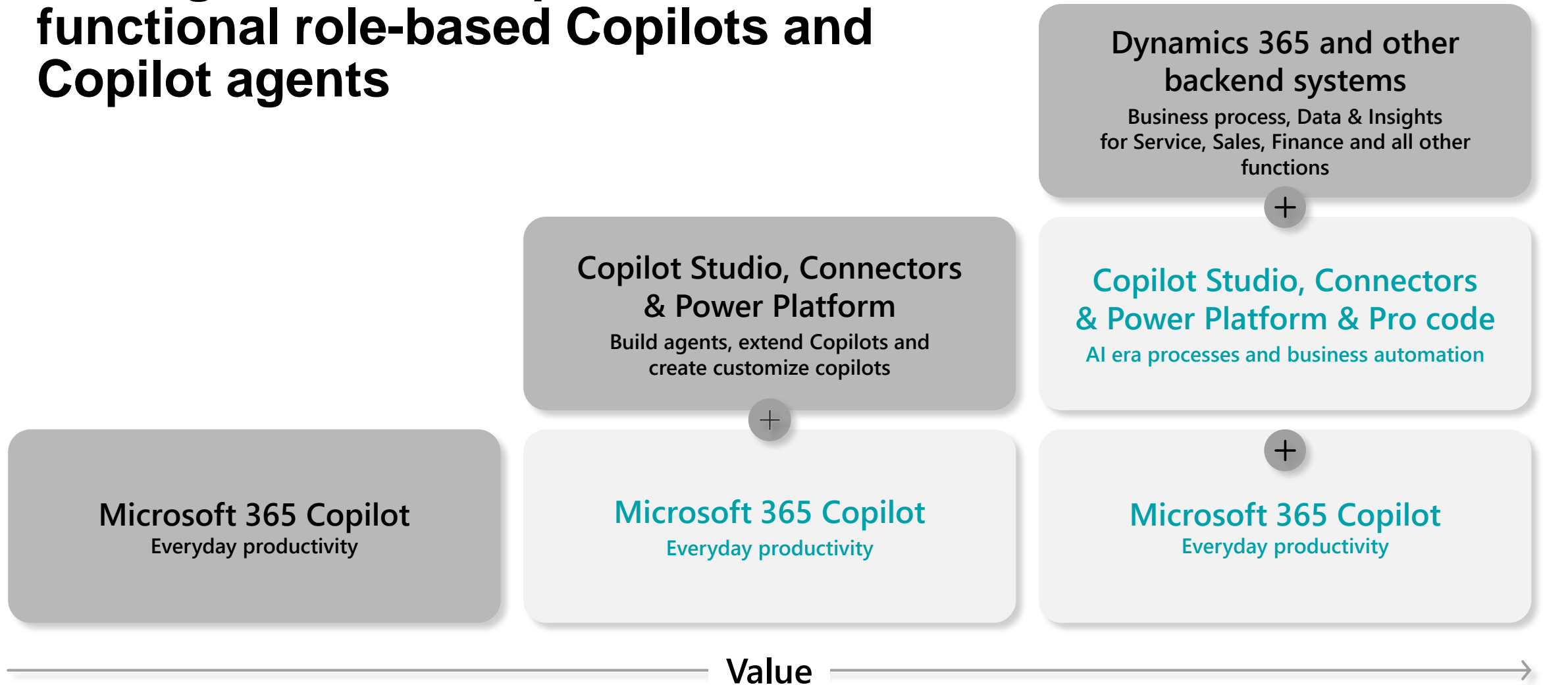
Generative AI implementation requires a new approach

✓ Work, as we know it, must be reinvented: Scope of the change is massive and will involve every businesss function and everyone.

✓ Implementation requires constant approach: Continuity is key - Old-fashioned projects just don't work in the era of AI.

✓ Out of the box solutions are not enough: Integrations with other systems and teaching AI the correct inputs and outputs is crucial – you have to make it your own to unlock the full potential and create measurable value.

✓ Copilot and autonomous agents work side by side with your employees and teams

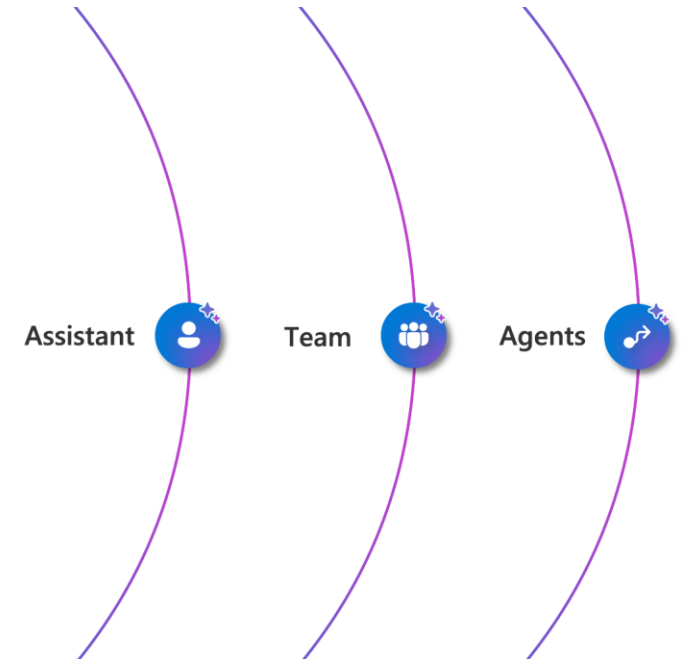✓ From process automation to reimagining processes with Copilots.

Value grows with Copilot Studio, functional role-based Copilots and Copilot agents

Dynamics 365 and other backend systems
Business process, Data & Insights for Service, Sales, Finance and all other functions

+

Copilot Studio, Connectors & Power Platform
Build agents, extend Copilots and create customize copilots

Copilot Studio, Connectors & Power Platform & Pro code
AI era processes and business automation

+

+

Microsoft 365 Copilot
Everyday productivity

Microsoft 365 Copilot
Everyday productivity

Microsoft 365 Copilot
Everyday productivity

Value

This is how we unlock the value of **Copilots** with CAS.

Microsoft Copilot

Assistant

Team

Agents

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Copilot adoption is delivered in cycles

New cycle

1. Maturity check

2. Success metrics

3. Change path planning

4. Change paths

5. Value summary

CAS

One cycle lasts 16 weeks.

1st week	2nd week	3rd week	~4-14 weeks	~15-16 weeks
Maturity evaluation	Toolkit to measure the success	Change path planning – tailored to customer	Coaching and training Use case innovation Solution Development AI Leadership growth Program management IT guidance	Value summary Use case cards Plan for next cycle

New cycle

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Learning paths delivered in the cycles

Each cycle contains paths with contains a series of workshops to ensure, adoption, increase maturity and in the end business value.

- Coaching and training path
- Use case innovation path
- Solution development path
- AI leadership
- IT guidance
- Program management

Value summary

Each cycle concludes in a value summary. We analyze the results gained with change path activities and estimate the business value. The results will be used in designing the next cycle.
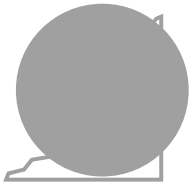
Success metrics

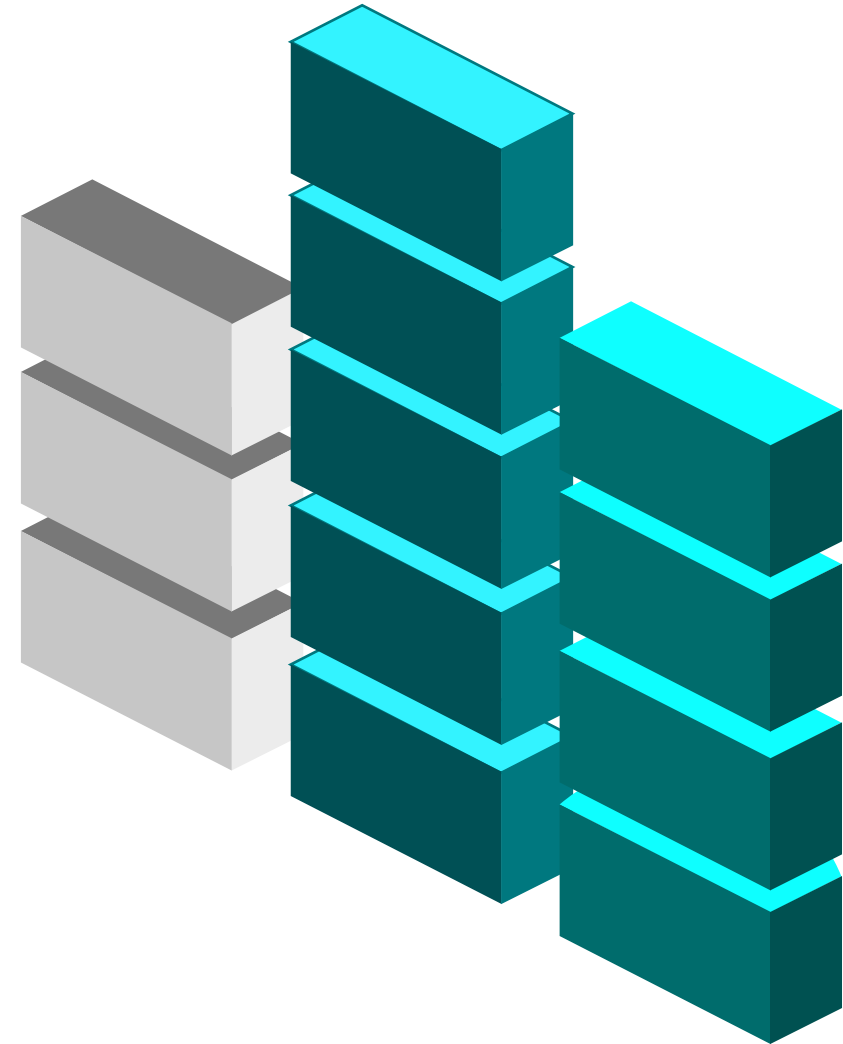Did we meet our success metrics in AI Skills, employee experience and success scenarios.

Use cases

What use cases were found during the cycle.

Business value

What business value can be derived from department level use cases.

Copilot Adoption Service / CAS

CAS is bought as a service pr. month. Depending on customer size the price is between 7.900 – 17.900 Euro pr. month excluding VAT

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