Accelerate your SQL Server & Power BI investments with Dell Services

Rapid time to value with Dell

By putting data-driven decisions at the heart of your business, your organization can harness a wealth of information, gain immediate insights, drive innovation, and create competitive advantage. Big data and powerful predictive analytics tools are now the key to competitive advantage.

But big data doesn't have to mean big project. And enterprise ready doesn't have to mean expanded costs.

Dell recognizes that you need to demonstrate value with new solutions quickly, in order to build upon that success with scale. And sometimes, you need a trusted expert to put a diagnostic lens on the database environment in order to recommend quick steps to improve performance.

SQL / BI engagements delivered in under 4 weeks

Dell provides a complete ecosystem of services solutions that enable your organization to implement the optimal data modernization strategy. We can provide this in small, rapid workloads that are typically 1 to 4 weeks in duration. These Jumpstarts and Health Checks allow you to quickly demonstrate value with a new Microsoft BI related solution.

Assessments   Do you need a trusted advisor to review your BI landscape and provide a roadmap that meets your future needs with data? Dell consultants can review the latest features of SQL Server on-premise, Azure SQL, Power BI and APS to help you determine fit.

Health Checks   If your current SQL Server environment isn't running in optimal fashion, or you want to confirm best practice adherence, Dell can help you get there.

Jumpstarts   Combining knowledge transfer and labs to deliver rapid functionality with a variety of Microsoft BI and big data solutions.

Technology-Integrated Learning

Mobile devices in the classroom engage students in learning like never before, however with a full class, monitoring that many devices is a real challenge. Leveraging Dell's

Rapid Accelerators:

- SQL assessments and architecture design reviews to help craft your data modernization roadmap

- Demonstrations and Proofs of Concept (PoCs) with big data (APS) and Power BI

- SQL Server health checks, for optimal performance

- PowerBI Jumpstarts for robust analytics

- APS Jumpstart for knowledge transfer and hands-on labs with Big Data

- All are fixed price with no hidden costs, and can easily be extended to meet your needs

Assessments and Workshops by Dell

SQL Server Workshop & Power BI PoC	Following an As Is/To Be whiteboard session to understand your future state goals, our experts will demonstrate the newest features and capabilities of the Microsoft BI stack from SQL Server, Azure SQL and APS to determine potential fit. A half day Proof of Concept with Power BI is used to demonstrate modernized reporting. Deliverables include a roadmap to support your future growth with suggested approach, products and services. This 3 day service, can be customized and may be funded for qualified customers.
Analytics Platform System (APS) Whiteboard Session	During this workshop, we educate your stakeholders about the Dell APS platform, review your BI and data warehousing challenges and explain how Dell APS can best help your organization. We also review options for high availability, disaster recovery, data load designs, reporting and data presentation. In this collaborative workshop, we discuss your data and data warehouse goals and deliver our recommendations for the next step and a high-level implementation plan. This 1/2 day workshop and architecture design review is provided at no cost to qualified customers.

Jumpstarts by Dell

Power BI Jumpstart	Production dashboards in a month! An agile approach to delivering on the promise of modernized reporting and self-service analytics begins with design/assessment, then developing interactive analytics against your existing data sources. In 4 weeks we deliver actionable dashboards using your data and demonstrate value to your stakeholders.
Big Data/APS Jumpstart	Our basic APS Jumpstart combines training with hands on labs using your data to drive deep understanding of the big data solution. The session concludes with your team receiving an architectural design and implementation roadmap to help you achieve your enterprise BI goals, along with lab sessions to demonstrate these principles using your data. This 3 week engagement is included with every APS appliance purchase, and can be procured separately.

Health Checks by Dell

SQL Health Check	Dell SQL Server experts provide a diagnostic review of your database environment in order to identify potential performance optimizations. In addition, we provide a SQL Data Risk Assessment to identify entry points to sensitive data. The risk assessment results in a protection plan to harden SQL systems and mitigate data security issues. This typical 2 week service results in a deliverable that recommends enhancements to improve the performance of SQL and a plan for risk mitigation.

Why Dell?

Dell's lifecycle services have been recognized by Microsoft year over year. Dell is a Microsoft Gold Data Analytics, Gold Data Platform, Gold Cloud Platform and Gold Intelligent Systems Competency partner. Rely on this expertise across your full spectrum of SQL, Business Intelligence and Big Data needs. Special incentives may be available for qualified customers.

Want to Learn More? **Talk to your Dell representative** or **Contact us at bigdata@dell.com**