



DEV
IT Simplified

EMPOWERING ENTERPRISES

CORPORATE PROFILE

DEV INFORMATION TECHNOLOGY LTD. | DEV INFO-TECH NORTH AMERICA LTD.

2022- 2023

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WELCOME

Charting our identity

Dive into the essence of who we are, our guiding principles, and the foundations that drive our journey in the IT industry.



ABOUT US

Shaping tomorrow's digital landscape.

Dev Information Technology Limited (DEV IT) has grown into a global IT services provider, empowering businesses with the right blend of technology, innovation, and digital transformation.

We've dynamically reinvented ourselves over the years, always staying ahead of the ever-evolving global IT landscape.

Public Listed:

NSE: DEVIT | BSE: 543462

₹131 CR
FY 22-23 REVENUE

20+
INDUSTRIES SERVED

1000+
HAPPY EMPLOYEES

1800+
PROJECTS DELIVERED

600+
SATISFIED CLIENTS

90%
CLIENT RETENTION

EMPOWERING ENTERPRISES

Revolutionizing businesses with digital transformation.

Recognizing the immense potential of **cloud, automation and data**, we craft solutions tailored to each client's unique needs. The synergy of solutions and services around cloud, automation, and data is not an afterthought at DEV IT, but the backbone of sustainable growth and innovation.

An isometric illustration of a blue cloud with a signal icon inside, connected by dotted lines to several laptops arranged in a grid below it.

CLOUD

optimized costs and unprecedented scalability

An isometric illustration of a blue cloud with a signal icon inside, connected by dotted lines to several robot heads arranged in a grid below it.

AUTOMATION

the power of machine learning and artificial intelligence

An isometric illustration of a blue cloud with a signal icon inside, connected by dotted lines to several server racks arranged in a grid below it.

DATA

transforming raw data into meaningful business insights

WHAT WE DO

Transforming businesses for greater agility.



DIGITAL ADVISORY

Tailoring strategies for optimal **digital integration** and a seamless transition.



MODERNIZATION

Transforming dated systems into agile and efficient **digital platforms**.



SOLUTIONING

Crafting precision tailor-made software solutions and services to propel businesses to the **digital forefront**.



UNWAVERING SUPPORT

Providing 24/7 expert assistance for smooth and optimal **digital operations**.



OUR CORE

Values that drive our purpose.

For over two decades, our unwavering Vision, Mission, and Values have been the pillars of our success, guiding our actions and forging the path to excellence.



VISION

Be a trusted, technology neutral and value-based end-to-end IT partner for organizations across the globe.



MISSION

Listen to customer, explore technological alternatives, deliver befitting solution and ensure synergetic engagement with unwavering support.



VALUES

- **Integrity:** Uphold honesty, transparency and ethics.
- **Collaboration:** Unite diverse talents to achieve greater heights.
- **Innovation:** Constantly challenge the norm to seek better ways.
- **Respect:** Recognise the worth and dignity of every individual.

OUR PHILOSOPHY

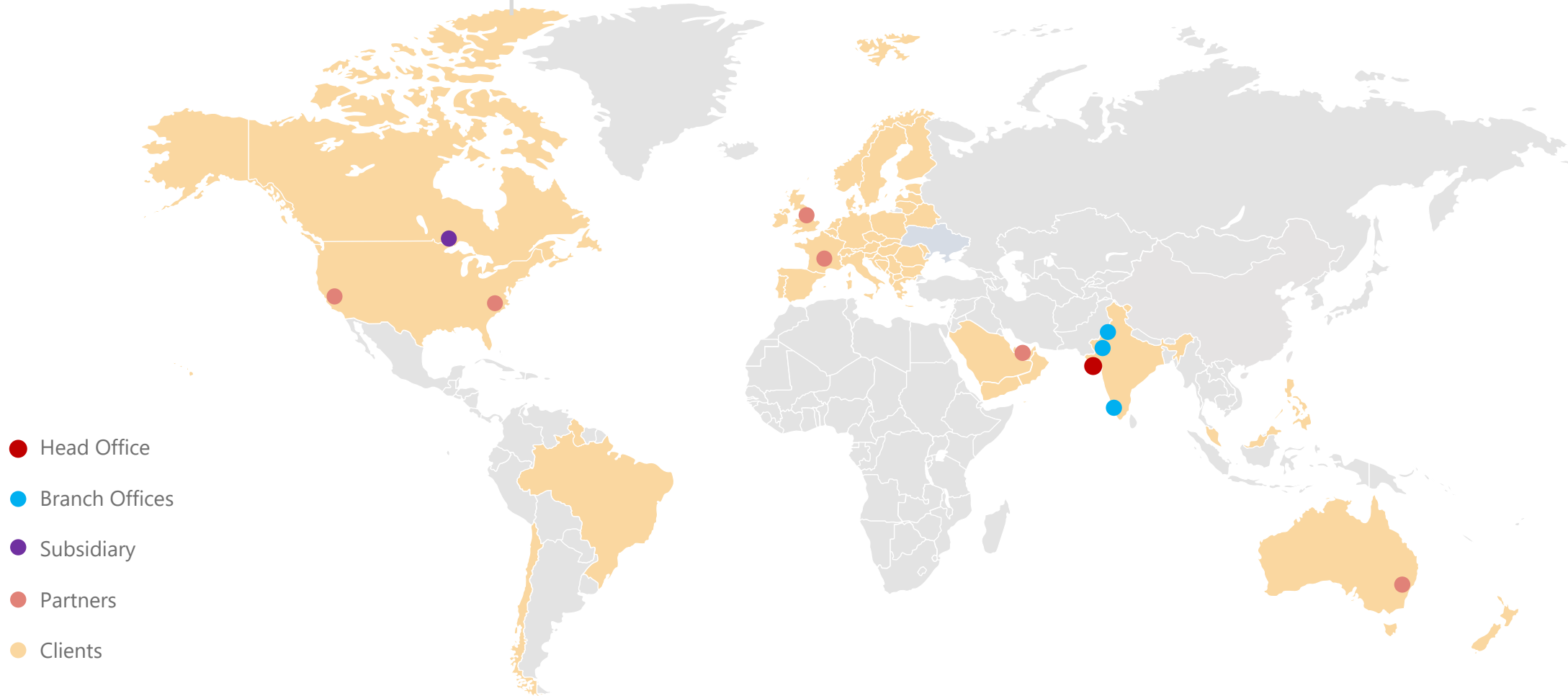
People first; business always.

At the heart of our company lies a "people first" approach. While technology is our forte, our primary focus is fostering solid and secure connections with our clients, employees, partners and vendors.

We embrace diversity in all forms, recognizing that it enriches our company culture, fuels creativity, and strengthens our ability to deliver exceptional solutions.

Our worldwide presence.

We operate a network of offices supported by extensive partnerships with global consulting and technology companies, facilitating us to deliver and manage comprehensive projects across the globe.



- Head Office
- Branch Offices
- Subsidiary
- Partners
- Clients

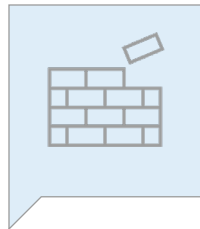
OUR JOURNEY

Key moments that shaped us

From our inception to our proudest achievements, journey through the pivotal milestones that mark our growth and evolution.

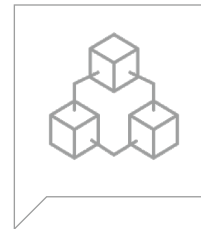


Steppingstones to our success.



1997

Foundation of the company as a Microsoft ISV partner in the state of Gujarat



2000

Got accreditation as a Total Solution Provider with the Government of Gujarat (IN)



2010

Expanded into Managed IT Services and Bespoke Software Development services by acquiring a local IT company



2012

Established Dev Info-Tech NA Ltd in Canada as a fully-owned subsidiary and expanded the geo footprint

TRACKING OUR JOURNEY

Steppingstones to our success.



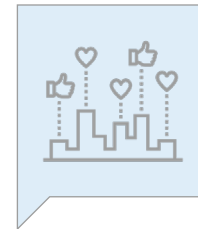
2016

Strategically acquired a software development business unit of an IT company thus making the bespoke software development arm stronger



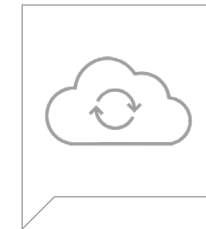
2017

Got public listed on NSE: EMERGE; a platform that allows SMEs to connect with investors



2018

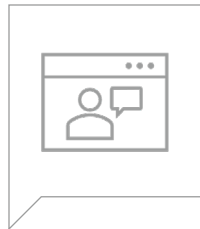
Successfully ventured DevX; a managed co-working business and a start-up accelerator



2020

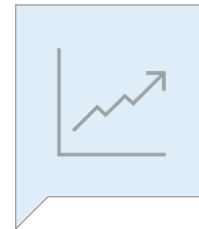
Chartered and established a Cloud Center of Excellence (CCoE) during the COVID year

Steppingstones to our success.



2021

Launched our flagship products, TALLIGENCE and ByteSIGNER



2022

Migrated away from NSE: EMERGE to the main boards of NSE and BSE

Acquired a Blockchain solutions development company



2023

Lilikoi Technologies – a USA based IoT ecosystem company acquires majority stake in DEV IT

OUR EXPERTISE

Crafting technological excellence



Explore the broad array of solutions and services we offer and see how we are pushing boundaries to deliver innovative solutions for our clients.



CLOUD SERVICES
Innovate with AWS and Azure cloud adoption

- Cloud Advisory
- Application Modernization
- Managed Cloud Services
- Enterprise DevOps
- Backup & Disaster Recovery

PORTFOLIO

Suite of our services.

From spearheading digital transformations to managing IT infrastructure, we have got your entire IT landscape comprehensively catered for.



DIGITAL TRANSFORMATION
Harness the power of data, security and blockchain solutions

- Modern Workplace
- M365 Migration Services
- Hybrid and Remote Work
- Cyber Security Services
- Data & Analytics
- Blockchain Solutions



ENTERPRISE APPLICATIONS
Solutions built on Microsoft D365 ERP, CRM, and Business Central

- Microsoft D365 F&O
- Microsoft D365 CRM
- D365 Business Central
- Microsoft Power Platform

PORTFOLIO

Suite of our services.

From spearheading digital transformations to managing IT infrastructure, we have got your entire IT landscape comprehensively catered for.



MANAGED IT SERVICES

Strengthen your IT operations, enhancing and optimizing your IT

- Data Center Support
- Managed Workplace
- Managed IT FMS



APPLICATION DEVELOPMENT

Combine top-tier tech for bespoke software

- Bespoke Software
- eGov Platforms
- Mobile App Development

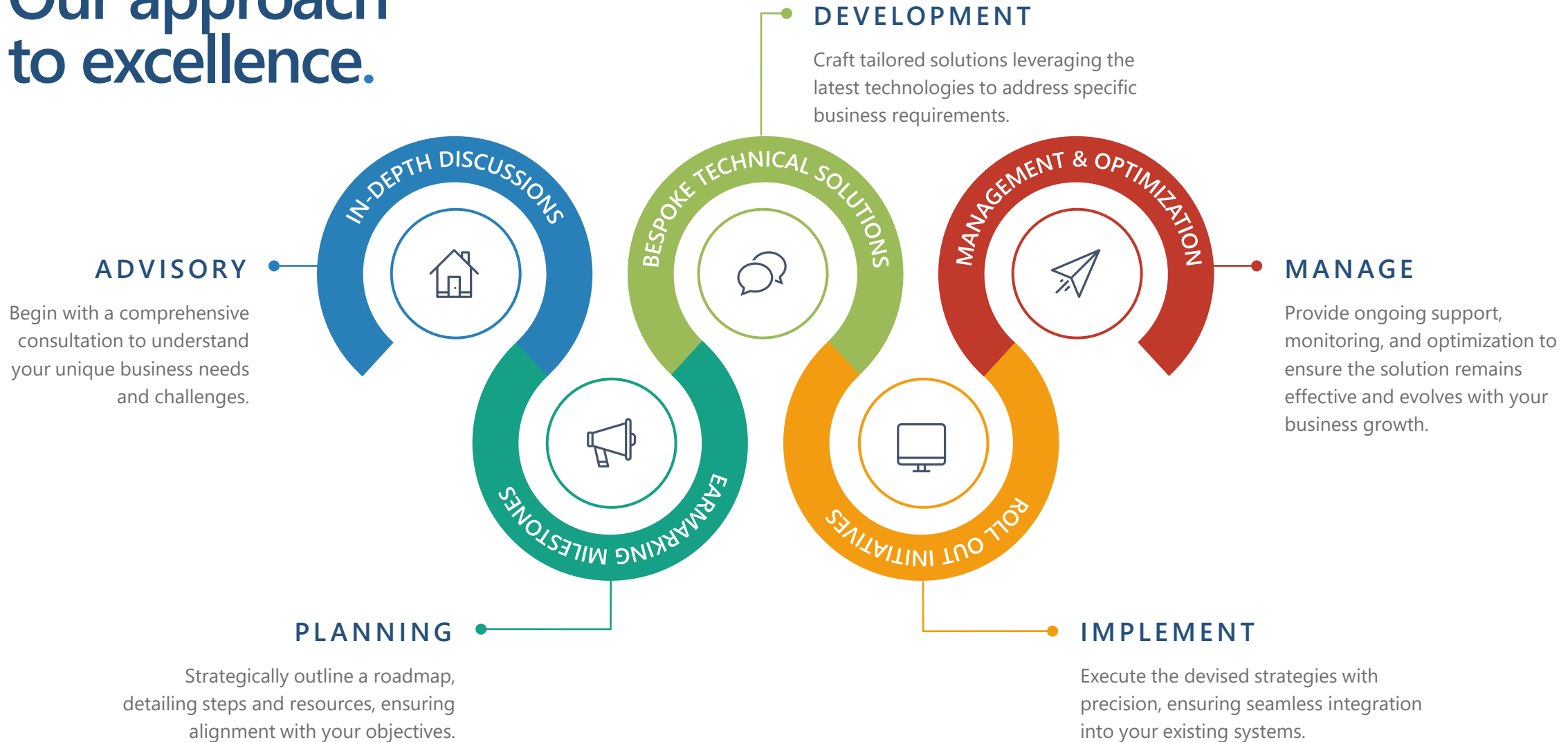
INDUSTRIES SERVED

Delivering expertise across diverse sectors.

From healthcare to fintech, technology to manufacturing, our expertise is tailored to meet each domain's unique needs and challenges, ensuring precision, relevance, and impactful results.

 Agricultural	 Chemical	 Construction	 Education	 Energy	 Engineering
 Entertainment	 Fintech	 Healthcare	20+ INDUSTRIES SERVED	 Information Technology	 Manufacturing
 News and Media	 Oil and Gas	 Pharmaceutical	 Public Sector	 Real Estate	 Retail

Our approach to excellence.



OUR DISTINCTION

Discover the DEV IT difference.

Our unparalleled pursuit of innovation, tailored strategies, and focus on community enrichment distinguish our approach to success. Delight in flawless integration, swift outcomes, and a joint commitment to a triumphant future.



INNOVATIVE IT SOLUTIONS

We go beyond the norm, tapping into the vast world of Information Technology and crafting solutions that address your complex challenges head-on. And with 95% of our clients championing our cause, you're in trusted hands.



TAILORED FOR TRIUMPH

We design solutions that resonate with our client's business, addressing present challenges and anticipating future goals. Success is a shared journey - encompassing our clients, their customers, and the broader community.



COMMITMENT TO EXCELLENCE

Our client's satisfaction is our mission. As your strategic IT partner, we don't rest until our clients are 100% satisfied. Our track record? A perfect and impeccable customer satisfaction score of 98%.



ENSURING FAST-TRACK SUCCESS

At DEV IT, it's not just about reaching the destination but getting there faster and more efficiently. Our strategies are designed for rapid results, propelling our clients to succeed quickly in their digital transformation journey.



TECH FRONTIERS

The pulse of quality and innovation

Step into the world of cutting-edge technologies we employ and discover the innovations emerging from our labs and centers of excellence.



CCoE

Driving cloud-enabled transformations.

Our Cloud Center of Excellence (CCoE) provides a way to express cloud strategies for our clients. It provides governance through policies and cloud management tools, as well as gathering and disseminate cloud best practices.

GOVERNANCE

Create policies in collaboration with a cross-functional team and select governance tools to provide financial and risk management.

ADVISORY

Assist clients and internal teams in selecting cloud providers, architect the cloud solution(s) and collaborate for contract negotiation and vendor management.

COMMUNITY

Raise the level of cloud knowledge within the organization. Capture and disseminate best practices through a knowledge base, articles, trainings, events, and more.

Delivering operational excellence.

Our Center of Operational Excellence (COpE) aims for top-quality value delivery. Grounded in the Project Management Organization framework, it sets and upholds project management standards, ensuring consistent adoption across the organization.



Fostering innovation via creative thinking.

Our R&D lab is the heart of our company, where cutting-edge solutions are born, ensuring we remain at the forefront of technological evolution.

Natural Language Processing

NLP and NLG are at the epicenter of technological innovation revolutionizing how machines understand, process, and generate human language.

Artificial Intelligence

Harnessing the potential of AI and developing ML algorithms to create intelligent systems, automate processes, and unlock data-driven insights.

Internet of Things (IoT)

Exploring the realm of connected devices, empowering businesses with real-time data and unprecedented control.

Mixed Reality (MR)

Creating immersive experiences that bridge the physical and digital worlds, transforming industries like gaming, education, and training.

Blockchain

Leading in tech innovation, we deliver groundbreaking blockchain solutions to transform industry operations. By leveraging blockchain's potential, we elevate transparency, security and redefine trust across sectors.



DIVERSE ENDEAVORS

Brands and products that enhance our business value

Navigate through our multifaceted ventures and the range of products we've innovated, each reflecting our commitment to excellence and our passion for technological evolution.



Unveiling forefronts of our innovations.

Crafted with precision, our products embody our commitment to excellence and cater to the evolving needs of our diverse clientele.



A unique AI / ML powered business intelligence solution that converts Tally accounting data into meaningful business insights.

- ✓ Extract and sync data from Tally®
- ✓ End-to-end encrypted data transfer
- ✓ Instant business insights from data
- ✓ Executive dashboards and MIS reports
- ✓ Compare data to identify trends
- ✓ Talk to your data using chatbot
- ✓ Instant alerts and notifications
- ✓ Native mobile apps for iOS and android



An easy, automated and secure way to digitally sign invoices, legal docs, tenders, contracts, and other PDF documents in bulk.

- ✓ Automate bulk signing of PDF documents
- ✓ Multiple signatures on a single document
- ✓ Auto detection of USB token certificates
- ✓ Sign using USB token signature or .PFX file
- ✓ Track progress when documents are signed
- ✓ User-friendly, secure and legally compliant
- ✓ Allows updating of metadata for PDFs
- ✓ Complete event log trail for audits



OUR BRAND

DevX - building vibrant workspaces and boosting startup ecosystems.

MANAGED OFFICE SPACES

Managed offices that are 100% customized office space solution, with zero capital investment. We deliver a fully managed office space within 30-45 days with hospitality, housekeeping, security like services taken care of.

STARTUP ACCELERATOR

Business accelerator in India with rich experience in building businesses and, the intellectual expertise of mentors and funders to pump in capital for rapid expansion.

The background features a blue-tinted cityscape with skyscrapers and a bridge. Overlaid on this are the silhouettes of three people in business attire. The person in the center is the largest and most prominent, with a red-to-blue gradient. The other two are smaller and positioned to the left and right. A white arrow icon is on the right side.

OUR STRENGTH

Meet the trailblazers

Get to know the minds steering our vision and delve into the collaborative spirit and culture that makes our team unique.

Leadership at the helm.



PRANAV PANDYA
CHAIRMAN

Our Founder & Chairman, holds 30+ years in technology. A first-generation entrepreneur from a renowned Gujarati legal legacy, his visionary insight fosters vital business ties. Pranav's dedication is seen in his e-Governance expertise and roles in organizations like GESIA and NASSCOM. His awe-inspiring journey is a testament to the power of determination, vision, and unwavering dedication.



JAIMIN SHAH
MD & CEO

Our Managing Director & CEO, boasts 28+ years in the IT sector. He's not just a leader but a visionary transforming global IT consulting. He's won awards like 'Outstanding IT Entrepreneur' from AMA and 'Alumni of the Year' from DDU. Contributing to major industry groups, and dedicated to charity, Jaimin's roles in ASSOCHAM and TiE Ahmedabad emphasize his leadership. His passion guides our company and the IT world.



VISHAL VASU
CTO

Our Director and CTO, drives DEV IT's technological innovation, particularly in DEV*Labs* and CCoE. Overseeing the company's IT function, he ensures system security and boosts business growth. With nearly 30+ years of experience, Vishal is a renowned speaker, writer and anchors DEV IT's tech leadership. He is also the Vice President of IAMCP India and President of IAMCP Gujarat Chapter.



PRERAK SHAH
JT. CEO

As a Director and Jt. CEO, Prerak leads by example, pushing our team to deliver client-centric IT solutions. Overseeing the company's Project Management Office, he emphasizes strong governance for global projects. Active in PMI's Gujarat Chapter and an L.D. College of Engineering alumnus, Prerak's influence spans technology, business, and community outreach.

Our guiding lights.



DR. V V RAMA SUBBA RAO
IAS, ACS (RETD.)
GOVT. OF GUJARAT

Dr. V V Rama Subba Rao is a retired IAS Officer. He has over 36 years experience in the Indian Administrative Service, 27 of them in Gujarat. He served the state government in various senior positions as a Secretary of Social Welfare, as an Additional Chief Secretary of Urban Development, Finance and finally the Home Department before he retired.



MR. JATIN TRIVEDI
PARTNER
Y.J.TRIVEDI & CO.

Mr. Jatin Trivedi is a senior partner at Y. J. Trivedi & Co., practicing as an advocate as well as patents & trademarks attorney. He is one of the founding members of AIGIS, Chairman of FICCI-GSC, and empaneled as IP Advisor to GESIA, TiE, GUSEC, Research Park Advisory Committee of Gujarat University and KVIC. He has also been appointed as Regional Consultant on WIPO's roster.



MR. UMESH RATEJA
DIRECTOR & BoD
GESIA IT ASSOCIATION

Mr. Umesh Rateja comes with over 28 years of strategic & operational Human Resource Management experience with large and reputed Indian and multinational companies. He holds a Master's Degree in Personnel Management from SIBM, Pune, a Diploma in Labour Laws & Labour Welfare from the University of Pune, and a Bachelor of Commerce from the University of Mumbai.



DR. RAMA MOONDRA
PREMIUM EDUCATOR
HARVARD BUSINESS PUBLISHING

Dr. Rama Moondra holds a Masters degree in Business Administration and an MS in Psychotherapy. She is a certified coach from International Coach Federation and listed as Premium Educator with Harvard Business Publishing, She regularly contributes to Harvard case studies and surveys.

LEADERSHIP TEAM

Delivering value to clients.



CHAITALI SHAH
Manager
Payroll & Operations



DEBASHISH GHOSH
General Manager
Public Sector (West)



DEVANG BHATT
Associate Vice President,
Enterprise Applications



HARSHIL SHAH
Chief Financial Officer



KAUSHAL VYAS
Associate Vice President,
Public Sector (West)



KETAN SHAH
Practice Head
Enterprise Applications



MIHIR JHAVERI
Vice President,
Enterprise Applications



NILAY BHATT
Manager
IT Infrastructure



PARITOSH JANI
Associate Vice President
Managed IT Services



PIYUSH NAGAR
Manager
Talent Management



SANJAY SANTOKI
Cloud Excellence Head
CCoE



SHOMY SATHYADEVAN
Delivery Head
Cloud & Blockchain



TEJAS PATEL
Vice President,
Public Sector (North)



VIVEK SHAH
Vice President,
Cloud & Blockchain

OUR PRIDE

Alliances that empower

Celebrate the trust shared between us and our prestigious clients and partners, forming the backbone of our enduring success.



Alliances and certified excellence.

Strengthened by strategic industry alliances and bolstered by recognized certifications, ensuring optimal collaboration and quality.

Partnerships of trust

Our alliances with top industry leaders highlight our steadfast commitment to delivering cutting-edge technical solutions to our clientele.



Evidence of excellence

Our industry accreditations confirm our unwavering commitment to global best practices, delivering unmatched quality with the utmost security.



Awards and accolades.

Testaments to our excellence that echoing our unwavering commitment to innovation and industry leadership.

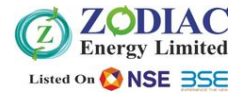
2023	CRN Excellence Award Blockchain IP Creation	Microsoft Cloud Champions 11 Season 3	Microsoft Cloud Champions 11 Season 3			
	SME Channels Award Accelerator in Digital Transformation	CRN Excellence Award Document Management Solution	Channel World India Premier 100 Awards	HR Excellence Awards Best practices in Employee Relations and Pandemic Responses	IAMCP P2P Award for the APAC Region	
2021	HR Excellence Awards Best practices in Employee Relations and Pandemic Responses	Star Night Awards Best Solution Partner	SME Channels ISV Superhero Award	Microsoft Cloud Champion Tech Disruptors	Channel World India Premier 100 Award, Resilient 100	SME Channels Cloud Evangelists Awards, ISV of India
	CRN Excellence Award Channel Leadership Summit	TechPlus Media Virtual 11 th Partner Leadership Summit	TechPlus Media 5 th ISV Virtual Summit	ISODA Best Partner of Business Excellence		
2020	GESIA Best SI Managed Services Provider	GESIA Torch Bearers of Gujarat IT Industry	Channel World India Premier 100 Awards	SKOCH Order-of-Merit Award	ISODA Best Partner of Business Excellence	TechPlus Media Most Impactful Regional Leader

CLIENTELE

Marquee clients across sectors.

From global giants to local innovators, our commitment to excellence resonates in every partnership.

PRIVATE SECTOR



CLIENTELE

Marquee clients across sectors.

From global giants to local innovators, our commitment to excellence resonates in every partnership.

PUBLIC SECTOR



BEYOND BUSINESS

Things that matter to us

Discover how we're making a positive impact, within company and communities, while advocating for a sustainable future.



EMPOWERING PEOPLE

Helping our
team shine and
making work
awesome.

MAKING WORK FUN AND REWARDING

- Become the sought-after destination for top talent
- Reward the pursuit of knowledge and incentivize learning culture
- Promoting ESOP to attract and retain talent

ACCELERATED CAREER GROWTH

- Speed up professional advancement
- Compensation tied to skill proficiency
- Elevate job satisfaction from within

COMPREHENSIVE UPSKILLING OPPORTUNITIES

- Promote self-learning and evaluations via Online Learning Platforms
- Reimburse for approved certifications
- Celebrate achievements with awards and honors

DIVERSITY & INCLUSION

Together, we're stronger and together, we innovate.

Valuing and embracing differences, we've cultivated an environment where every voice is heard, every idea is valued, and every individual can thrive.

Celebrating a workforce from diverse backgrounds, cultures, and experiences.



Fairness in hiring, promotions, and compensation regardless of gender, race, ethnicity, age, or disability.



Workshops and trainings to promote an understanding of diversity and the value of inclusion.

Employee-led groups focused on fostering collaboration and understanding.



Designing technology that reflects commitment to inclusivity not just within, but also in what we create.

Encouraging conversations about diversity and inclusion, ensuring everyone's voice is heard.



Approach to sustainability.

Intertwined eco-conscious strategies with our core operations, ensuring that as we progress, we tread lightly on our planet and foster a brighter, more sustainable future for all.



ENERGY EFFICIENCY

- Transition to energy-efficient data centers.
- Optimize server usage through virtualization to reduce energy consumption.
- Utilize energy-efficient hardware for end points and power saving modes.



E-WASTE MANAGEMENT

- Establish a robust e-waste recycling and disposal protocol.
- Encourage extended product lifecycles through upgradability.
- Promote buy-back or return systems for outdated equipment.



CARBON FOOTPRINT REDUCTION

- Adopt cloud computing solutions to reduce on-premises hardware needs.
- Implement virtual meeting tools to minimize the need for travel.



COMMUNITY ENGAGEMENT AND CSR ACTIVITIES

- Engage in community initiatives related to literacy, and education.
- Support solutions that tackle environmental and social issues.
- Contributing towards eradicating hunger through mid-day meal program.

Let's create
something
awesome
together.



 **DEV INFORMATION TECHNOLOGY LTD.**

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8TH FLOOR, MISSISSAUGA,
ONTARIO, L4W 5K4,
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