



devoteam
M Cloud

A powerful and wide Microsoft presence in EMEA

Sized for agility and trust

- + 110 Mio € Revenue
- + 50 Experts in Norway
- + 1400 Experts in EMEA
- + 140 Certifications

Our expertise



16 Gold competencies



11 Advanced specializations

- | | |
|---|---------------------------------|
| Change & Adoption | Azure Windows and SQL migration |
| Kubernetes on Azure | Azure application modernisation |
| SAP on Azure | Windows Virtual Desktop |
| Cloud Security | Identity and Access Management |
| Treath Protection | Teamwork Deployment |
| Meeting and Meeting rooms for Microsoft Teams | |



Azure Migration and Modernization Partner (AMMP)



Authorized Training Partner



2019, 2020, 2021 Partner of the Year Award

- Dedicated Microsoft teams
- Regions with some Microsoft experience
- Devoteam International Training Center

Gold

Microsoft
Partner



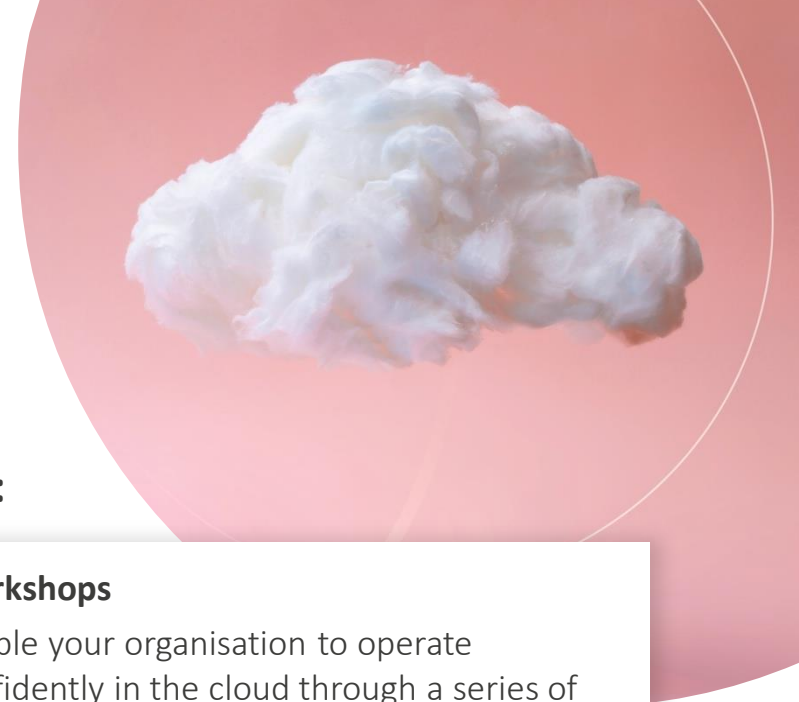
Azure
Expert
MSP



Accelerated Cloud Enabler

by Devoteam M Cloud

Secure and accelerate your cloud journey with a solid cloud foundation



Devoteam's ACE framework provides an **enterprise-grade** cloud foundation adapted to your needs:

- ▶ Where others use a year, we use **1-3 months**.
- ▶ The migration is guaranteed **secure and compliant**.
- ▶ We **enable** your organisation to operate and innovate **confidently** in the cloud.

ACE Enterprise Cloud Foundation includes:

- ▶ **300+** design decisions
- ▶ **500+** Azure policy controls
- ▶ **80+** IaC implementation templates

Assessment

A thorough assessment of the organisation's needs, challenges and requirements.

Decisions

Design decisions and recommendations to ensure the right structures.

Workshops

Enable your organisation to operate confidently in the cloud through a series of workshops.

Implementation

An infrastructure-as-code (IaC) implementation, building a compliant and secure cloud foundation.

Templates

IaC templates to immediately deploy landing zones according to design decisions.

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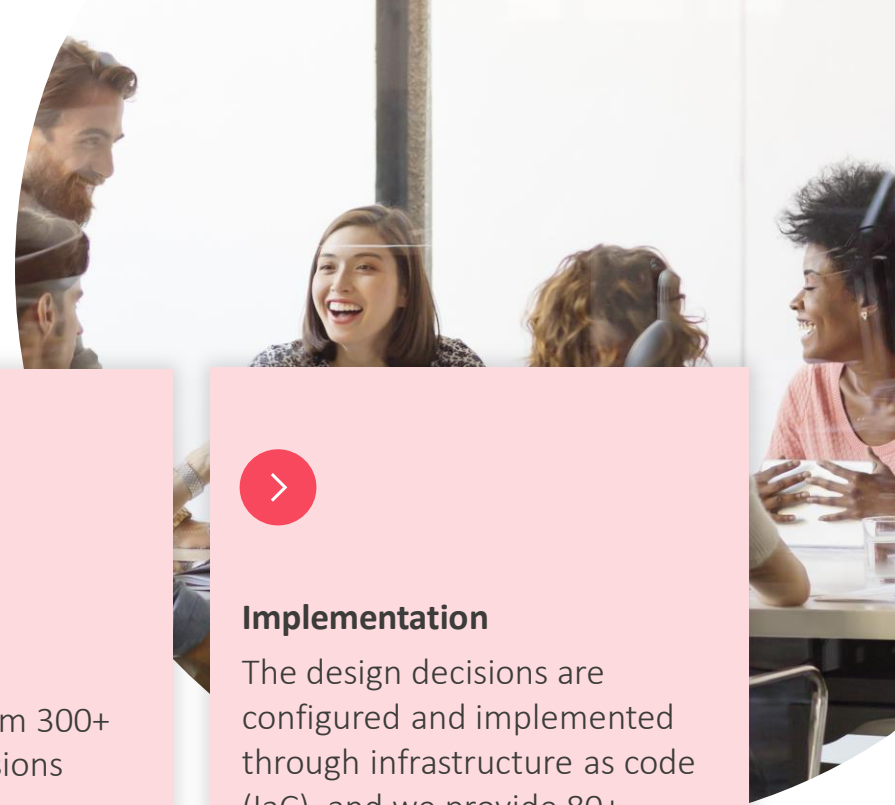
- ▶ Most organisations have realized that they need to move to the cloud without knowing how or where to start.
- ▶ Many organisations started small – and slightly unorganised – migrating on their own and quickly losing control, resulting in increased risk, cost and complexity.
- ▶ Organisations usually underestimate the complexity and effort of cloud adoption and are left with sparse results.
- ▶ To build value-creating cloud solutions, the first step for anyone is ensuring a steady and solid cloud foundation that can support your every need.



Devoteam's ACE framework provides a solid **enterprise-grade cloud foundation adapted to your needs:**

- ▶ Where others use a year, we use **1-3 months**.
- ▶ The migration is guaranteed **secure and compliant**.
- ▶ We **enable** your organisation to operate and innovate **confidently** in the cloud.

The process



Assessment

The first step to building a solid foundation is a thorough assessment. Together, we will go through key strategic and technical questions. This will give us insight into your ambitions and challenges and allow you to reflect on your actual needs.



Workshops

A series of workshops to strengthen your cloud competence and enable you to securely deploy applications to the cloud. At the end of the workshops, you will understand **what** you need, **why** you need it, and **how** to operate it.



Design

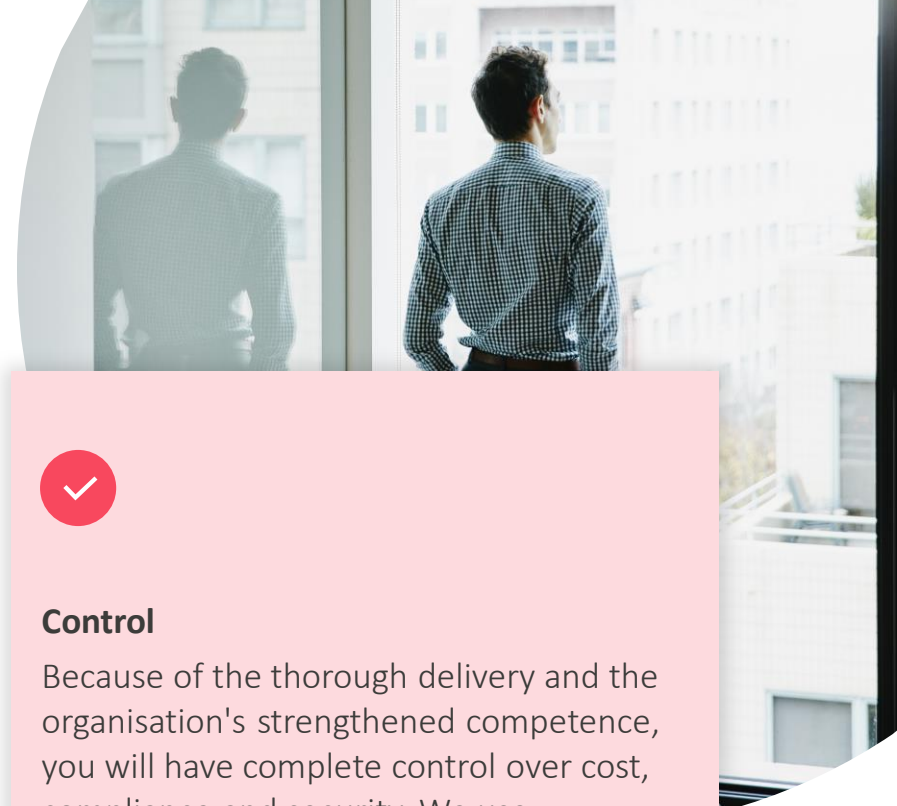
We recommend the appropriate design from 300+ pre-made design decisions compliant with your organisation's compliance and security requirements. This ensures the optimal foundation for consistent, fast and controlled deployments.



Implementation

The design decisions are configured and implemented through infrastructure as code (IaC), and we provide 80+ ready-made and reusable QuickStart templates for automated deployment of the most common application patterns.

The outcome



Acceleration

ACE Enterprise Cloud Foundation is built on the ACE framework's uniquely structured approach, including best practices, experience, standardisation and automation, ensuring consistency in security and compliance. This enables you to utilise the cloud quicker, allowing you to be more agile and to quickly innovate, adapt and respond to market demands.



Competence

Through sprints and workshops, we give your organisation a thorough introduction to every part of your solution. Not only do we transform your digital infrastructure – we strengthen the digital competency in the organisation, enabling you to operate securely and confidently in the cloud.



Control

Because of the thorough delivery and the organisation's strengthened competence, you will have complete control over cost, compliance and security. We use standardised and native tooling instead of proprietary solutions, so you avoid lock-in and can operate and manage your own cloud solutions.